

# **INVESTAR HOLDING CORP**

FORM	8-	Κ
(Current repo	rt filin	ıg)

## Filed 02/04/16 for the Period Ending 02/04/16

Address	10500 COURSEY BLVD
	THIRD FLOOR
	BATON ROUGE, LA, 70816
Telephone	225-227-2222
CIK	0001602658
Symbol	ISTR
SIC Code	6022 - State Commercial Banks
Industry	Banks
Sector	Financials
Fiscal Year	12/31

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## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

## FORM 8-K

CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of report (Date of earliest event reported): February 4, 2015

## **Investar Holding Corporation**

(Exact name of registrant as specified in its charter)

Louisiana (State or other jurisdiction of incorporation) 001-36522 (Commission File Number) 27-1560715 (I.R.S. Employer Identification No.)

7244 Perkins Road Baton Rouge, Louisiana 70808 (Address of principal executive offices, including zip code)

Registrant's telephone number, including area code: (225) 227-2222

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Derecommencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 7.01. Regulation FD Disclosure

On February 4, 2016, officers of Investar Holding Corporation (the "Company") will make presentations regarding the Company at the Hovde Group Texas Bank Tour in Dallas, Texas. The slides furnished as Exhibit 99.1 to this Current Report on Form 8-K were prepared for the presentation.

The information in this report is being furnished, not filed, pursuant to Regulation FD. Accordingly, the information in Items 7.01 and 9.01 of this report will not be incorporated by reference into any registration statement filed by the Company under the Securities Act of 1933, as amended, unless specifically identified therein as being incorporated therein by reference. The furnishing of the information in this report is not intended to, and does not, constitute a determination or admission by the Company that the information in this report is material or complete, or that investors should consider this information before making an investment decision with respect to any security of the Company.

The exhibit to this report may include certain statements concerning expectations for the future that are forward-looking statements as defined by federal securities law. An y f o rwa r d - lo oking st atem e nts are based on the h i st o r ica l per f o r man c e o f t h e Compa n y a n d i t s subs i dia r ie s o r on the Company's cur r ent plan s, estimates and expectation s. The i n clusi o n of thi s forward-lo o ki n g i n f o rmati o n s h oul d n ot be re g arded as a repres e ntation by the Company that the future plans, estimates or e x pecta t ions by t h e Compa n y will be ach i eved. S u ch forward-lo o k i n g statement s are sub j ect t o vari o u s r i sks a n d uncerta i n t i es and assump t i ons relat i ng to t h e Compan y ' s operati o ns, fina n cial results, fi n ancial co n d i t io n, business p r ospects, g ro w t h st ra teg y a n d li q ui di ty. If o ne o r mo re of t h es e or o t he r r isk s o r uncer tai n tie s ma t e r i a lize, or i f th e C om p any 's u nde r l y in g as s ump t i o n s prove to be incorrect, the Company 's actual r es u lts m ay v ary m ater i ally f r om t h os e indicated in these s t atements. The Company d oes n ot un d er t a k e an y o b li g ati o n t o p u bl i c l y u p dat e or re v ie w an y f o r war d - loo k in g st atement t, whet h er a s a re s u l t o f ne w i n form atio n, fut u r e deve l opment t s or ot h e r w ise. A n u m b e r o f impo r tan t f act o rs cou l d cause act ual results to d i ffer materially from t h ose in d icated b y the e or w ar d - loo k i n g stat ements. These factors include, but are not limit ted to, the follow i ng, any one or more of which cou l d mater i ally affect t h e o u t c ome of future events:

- b us ines s an d econ o m i c con d it i on s ge nerally a n d i n t h e fi n a ncial s erv i ces in d u stry in partic u l ar, whether na t i onall y, regi o n all y or in the mar k ets i n wh i ch we operate;
- our ability to achieve organic loan and deposit growth, and the composition of that growth;
- changes (or the lack of changes) in interest rates, yield curves and interest rate spread relationships that affect our loan and deposit pricing;
- the extent of continuing client demand for the high level of personalized service that is a key element of our banking approach as well as our ability to execute our strategy generally;
- our dependence on our management team, and our ability to attract and retain gualified personnel;
- changes in the quality or composition of our loan or investment portfolios, including adverse developments in borrower industries or in the repayment ability of individual borrowers;
- inaccuracy of the assumptions and estimates we make in establishing reserves for probable loan losses and other estimates;
- · the concentration of our business within our geographic areas of operation in Louisiana; and
- concentration of credit exposure.

These factors should not be con s tru e d as exha u s tive. Ad d it i ona l i n f o rmati o n on thes e an d ot h er ris k f acto rs ca n b e fo u n d i n I t em 1 A. "Risk Factor s " and Item 7. "Special Note Regar d in g Fo r war d-L o ok i n g S t atement s " i n t h e C ompan y ' s A nn u a l Re p o rt on Fo rm 1 0-K for the year end e d December 31, 2014, f i led wit h the Secu r ities and Exchange Commission.

#### Item 9.01. Financial Statements and Exhibits.

(d) Exhibits

Exhibit Number	Description of Exhibit
99.1	Presentation slides to be used at the Hovde Group Texas Bank Tour on February 4, 2016.

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

### INVESTAR HOLDING CORPORATION

Date: February 4, 2016

By: /s/ John J. D'Angelo

John J. D'Angelo President and Chief Executive Officer

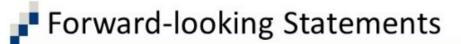
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NASDAQ: ISTR

Hovde Bank Tour February 4, 2016







This presentation may contain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 that reflect the Company's current views with respect to, among other things, future events and financial performance. The Company generally identifies forward-looking statements by terminology such as "outlook," "believes," "expects," "potential," "continues," "may," "will," "could," "should," "seeks," "approximately," "predicts," "intends," "plans," "estimates," "anticipates," or the negative version of those words or other comparable words. Any forward-looking statements contained in this presentation are based on the historical performance of the Company and its subsidiaries or on the Company's current plans, estimates and expectations. The inclusion of this forward-locking information should not be regarded as a representation by the Company that the future plans, estimates or expectations by the Company will be achieved. Such forward-looking statements are subject to various risks and uncertainties and assumptions relating to the Company's operations, financial results, financial condition, business prospects, growth strategy and liquidity. If one or more of these or other risks or uncertainties materialize, or if the Company's underlying assumptions prove to be incorrect, the Company's actual results may vary materially from those indicated in these statements. The Company does not undertake any obligation to publicly update or review any forward-looking statement, whether as a result of new information, future developments or otherwise. A number of important factors could cause actual results to differ materially from those indicated by the forward-looking statements. These factors include, but are not limited to, the following, any one or more of which could materially affect the outcome of future events:

- business and economic conditions generally and in the financial services industry in particular, whether
  nationally, regionally or in the markets in which we operate;
- · our ability to achieve organic loan and deposit growth, and the composition of that growth;
- changes (or the lack of changes) in interest rates, yield curves and interest rate spread relationships that
  affect our loan and deposit pricing;
- the extent of continuing client demand for the high level of personalized service that is a key element of
  our banking approach as well as our ability to execute our strategy generally;
- · our dependence on our management team, and our ability to attract and retain qualified personnel;
- changes in the quality or composition of our loan or investment portfolios, including adverse developments in borrower industries or in the repayment ability of individual borrowers;
- inaccuracy of the assumptions and estimates we make in establishing reserves for probable loan losses and other estimates;
- the concentration of our business within our geographic areas of operation in Louisiana; and
- concentration of credit exposure.

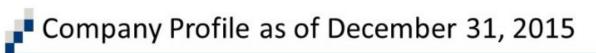
These factors should not be construed as exhaustive. Additional information on these and other risk factors can be found in Item 1A. "Risk Factors" and Item 7. "Special Note Regarding Forward-Looking Statements" in the Company's Annual Report on Form 10-K for the year ended December 31, 2014, filed with the Securities and Exchange Commission.

### www.investarbank.com

### NASDAQ: ISTR

We encourage everyone to visit the Investors Section of our website at <u>www.investarbank.com</u>, where we have posted additional important information such as press releases and SEC filings.

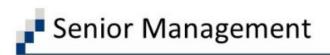
We intend to use our website to expedite public access to timecritical information regarding the Company in advance of or in lieu of distributing a press release or a filing with the SEC disclosing the same information.





Market Dat	ta	Financial Highlights					
Shares Outstanding	7,264,282	Assets	\$1.0 billion				
Market Cap	\$127.9 million	Net Loans	\$739.3 million				
Price per Share	\$17.60	Deposits	\$737.4 million				
Dividend Yield (YTD)	0.18%	Tangible Equity	\$106.2 million				
Price/ Tangible Book Value	120.4%	TE/TA	10.32%				
Price/LTM EPS	18.0x	Net Income	\$7.1 millior				
		ROAA	0.77%				
		ROAE	6.60%				
		NPAs/Assets	0.30%				
		Net Interest Margin	3.619				
		Cost of Funds	0.829				

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Founding President and Chief Executive Officer
New Orleans native; graduate of Louisiana State University
<ul> <li>Prior to founding Investar, Mr. D'Angelo was president and director of Aegis Lending Corporation, a mortgage lending company with operations in 46 states and the District of Columbia</li> </ul>
<ul> <li>Previously, Mr. D'Angelo held various senior positions at Hibernia National Bank (the predecessor to Capital One Bank, N.A.), focusing on the East Baton Rouge Parish, Louisiana, market</li> </ul>
Current ownership of 2%
Joined the Bank in February 2014 as Chief Accounting Officer
<ul> <li>Prior to joining the Bank, Mr. Hufft served for 9 years as the Vice President of Accounting at Amedisys, Inc., a publicly-traded home health and hospice company</li> </ul>
<ul> <li>Mr. Hufft, a licensed certified public accountant, also spent seven years in public accounting, serving both public and privately-held clients in the banking, healthcare and manufacturing sectors</li> </ul>
<ul> <li>B.S. Accounting – Louisiana State University</li> </ul>







Since commencing operations in June 2006, Investar has successfully established a profitable commercial bank in multiple growth markets:

Firmly Established in Four Key Louisiana Markets

High Quality Organic Loan Portfolio

Very Strong Growth Complemented by Two Successful Acquisitions

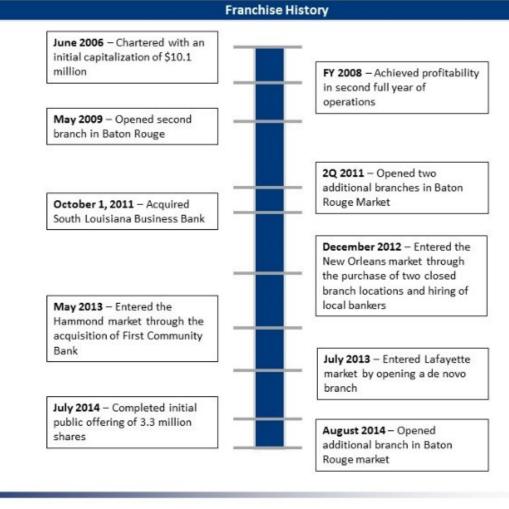
Key Areas Staffed with Experienced Bankers

Nimble Institution Able to Shift Resources as Customers' Demands Change

Completed Initial Public Offering of 3.3 million shares generating net proceeds of \$41.7 million



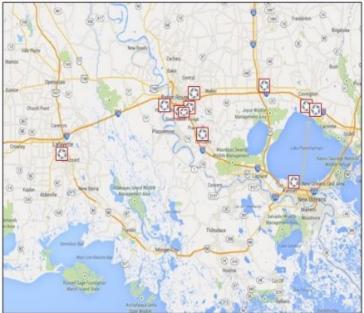








### **Branch Map**



## Current

- Total Assets: \$1.0 billion
- 11 full-service branches in the Baton Rouge, New Orleans, Hammond, and Lafayette markets
- 168 employees at December 31, 2015
- One new branch opening in 2016
- Institutional ownership 41%
- Insider ownership 9%
- 5-year CAGRs<sup>1</sup>
  - Assets 37.6%
  - Loans 36.2%
  - Deposits 32.0%







## Management

- Continue to add experienced bankers in new and existing markets

## Market

- Southern Louisiana focus with complementary new market expansion

## Growth

- Leverage existing infrastructure in four markets
- Limited de novo branching
- Opportunistic, disciplined acquisition strategy
- Focus on relationship banking

## Asset Quality

- Loan portfolio diversity
- Disciplined credit philosophy-legacy delinquencies less than 1%

## Profitability

- Expected to increase as investment in infrastructure has already been made





- Two whole bank transactions since 2011
- Processes and infrastructure established to analyze selective opportunities going forward

## South Louisiana Business Bank

- Announced: June, 2011
- Closed: October 2011
- 1 Branch in Prairieville, LA
- \$31.5 million in gross loans<sup>1</sup>
- \$38.6 million in deposits<sup>1</sup>

#### Rationale

- Entered Ascension Parish with 3.4% deposit market share
- Capital accretive
- Management talent

## **First Community Bank**

- Announced: January, 2013
- Closed: May 2013
- 2 Branches Hammond and Mandeville, LA
- \$77.5 million in gross loans<sup>1</sup>
- \$86.5 million in deposits<sup>1</sup>

#### Rationale

- Recorded bargain purchase gain
- Initial entrance into Hammond market plus another location in the New Orleans MSA

#### **Current Landscape**

- Focused on existing footprint and complementary markets in Southern Louisiana
- 60% of Louisiana-headquartered banks < \$250 million in assets<sup>2</sup>
- 81% of Louisiana-headquartered banks < \$500 million in assets<sup>2</sup>

Based on fair values at time of closing As of March 31, 2015

## Growth Has Been the Story



### **Total Assets**



Note: Gray shading denotes the marked value of acquired assets on date of the respective acquisitions of South Louisiana Bank (closed on October 1, 2011) and First Community Bank (closed on May 1, 2013). Percentage growth excludes HPS balances.

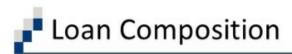




#### **Gross Loans**



Note: Light blue shading denotes the marked value of acquired loans on date of the respective acquisitions of South Louisiana Bank (closed on October 1, 2011) and First Community Bank (closed on May 1, 2013). Percentage growth excludes HPS balances.

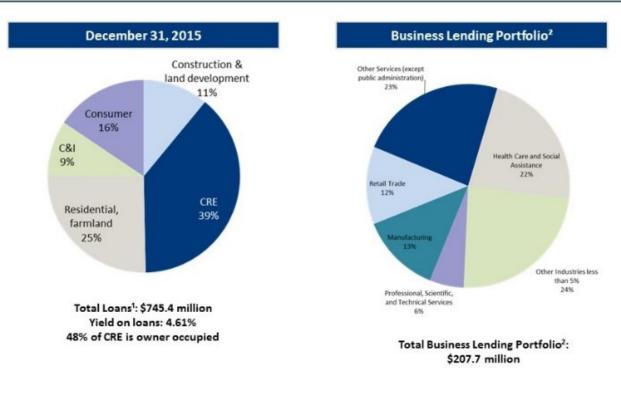




Loan Composition	December 31,									Increase/(Decrease)		
	201	2	201	3	201	4	201	5	All and a second second			
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%		
Mortgage loans on real estate			_									
Construction and land development	\$ 20,271	7.0%	\$ 63,170	12.5%	\$ 71,350	11.4%	\$ 81,863	11.0%	\$ 10,513	14.7%		
1-4 Family	54,813	19.0	104,685	20.8	137,519	22.1	156,300	21.0	\$18,781	13.7		
Multifamily	1,750	0.6	14,285	2.8	17,458	28	29,694	4.0	\$12, 236	70.1		
Farmland	64	0.0	830	0.2	2,919	05	2,955	0.4	\$36	1.2		
Commercial real estate												
Owner occupied	52,533	18.2	78,415	15.6	119,668	19.2	137,752	18.5	\$18,084	15.1		
Nonowner occupied	47,394	16.4	78,948	15.6	105,390	16.9	150,831	20.2	\$45, 441	43.1		
Commercial and industrial	15,319	5.3	32,665	6.5	54,187	87	69,961	9.4	\$15,774	29.1		
Consumer	96,609	33.5	131,096	26.0	114,299	184	116,085	15.5	\$1,786	1.6		
Total loans	\$ 288,753	100%	\$ 504,095	100%	\$ 622,790	100%	\$ 745,441	100%	\$ 122,651	19.7%		
Loans held for sale	16,988		5,029		103,396		80,509		(22,887)	(22.1)		
Total gross loans	\$ 305,741		\$ 509,124		\$ 726,186		\$ 825,950		\$ 99,764	13.7%		



🚅 Loan Composition



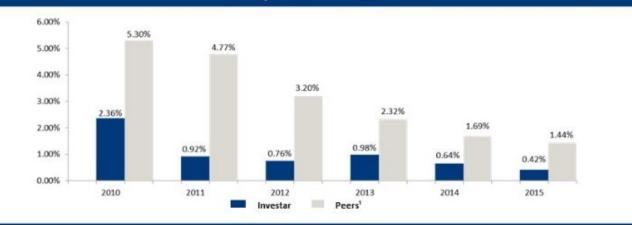


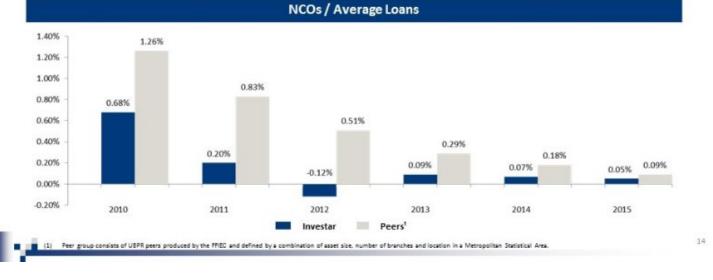
Total loans includes gross loans less loans held for sale
 Zoans less loans held for sale
 Zoans as of December 31, 2015





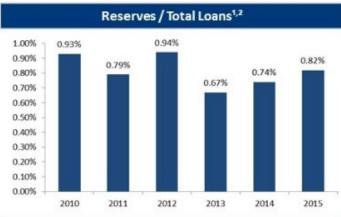
NPAs / Total Loans + OREO



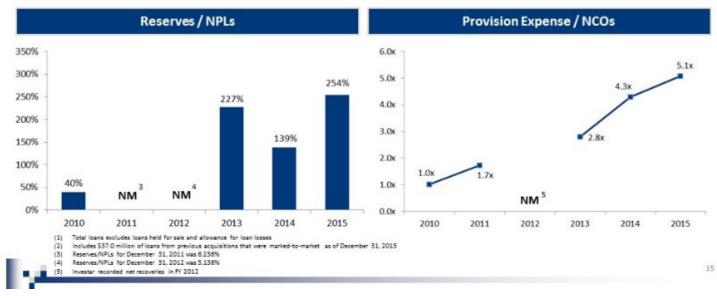




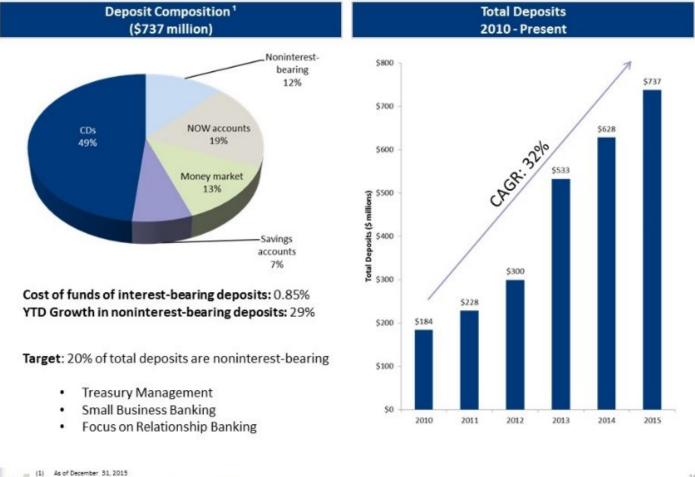




- Reserves / Total Loans<sup>1,2</sup>: 0.82%
- Reserves / (Total Loans<sup>1</sup> Acquired): 0.87%
- (Reserves + FV Marks) / Total Loans<sup>1,2</sup>: 0.91%



## Deposit Composition and Growth



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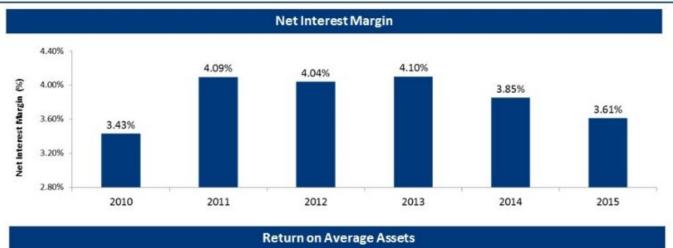
Financial Highlights

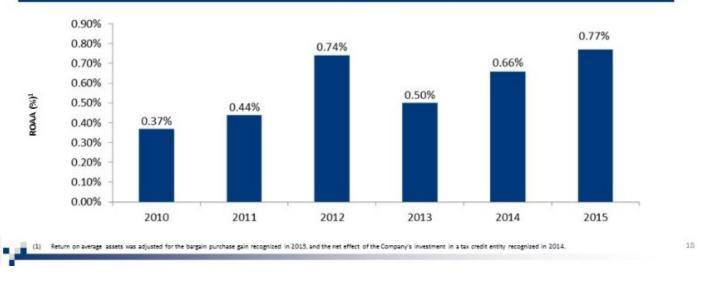


Amounts in thousands, except share data

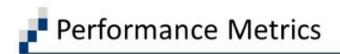
	Year	Ended December 31,	
	2015	2014	2013
Financial Highlights			
Total Assets	\$1,031,555	\$879,354	\$634,94
Gross Loans <sup>(1)</sup>	\$825,950	\$726,186	\$509,1
Total Deposits	\$737,406	\$628,118	\$532,6
Total Stockholders' Equity	\$109,350	\$103,384	\$55,4
Shares Outstanding	7,264,282	7,262,085	3,945,1
Capital Ratios			
Tangible Equity / Tangible Assets	10.32%	11.43%	8.7
Tier 1 Leverage Ratio	11.40%	12.61%	9.5
Total RBC Ratio	12.73%	14.41%	11.5
Asset Quality Ratios			
NPAs / Total Assets	0.30%	0.69%	0.7
NPLs / Loans	0.32%	0.54%	0.3
Loan Loss Reserves / Total Loans	0.82%	0.74%	0.6
Loan Loss Reserves / NPLs	254.16%	138.61%	227.0
NCOs / Avg Loans	0.05%	0.07%	0.0
Performance Ratios			
Net Income	\$7,073	\$5,397	\$3,1
ROAE	6.60%	6.80%	6.1
ROAA	0.77%	0.73%	0.6
Net Interest Margin	3.61%	3.85%	4.1
Efficiency Ratio <sup>(2)</sup>	68.72%	74.90%	78.0
Per Share Data			
Tangible Book Value per Share	\$14.62	\$13.79	\$13
Diluted Earnings per Share	\$0.97	\$0.93	\$0.





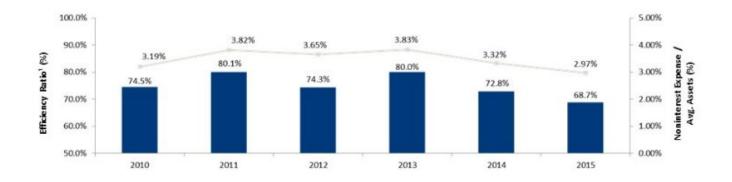


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#### **Expense Ratios**



	Year Ended December 31,											
	2010	2011	2012	2013	2014	2015						
Employees	49	70	100	167	179	168						
Locations	4	5	7	10	11	11						



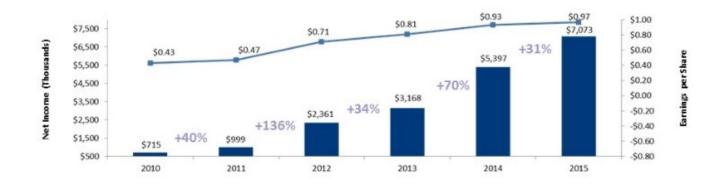
 Efficiency ratio is a non-GAAP financial measure. The efficiency ratio was adjusted for the impairment related to the Company's investment in a tax credit entity for the year ended December 31, 2014 and for the bargain purchase gain recognized as a result of the acquisition First Community Bank for the year ended December 31, 2013.



1.4



### Net Income and Diluted Earnings Per Share





- Strong balance sheet and earnings growth
- Meaningful organic opportunities exist in market
- Profitable with room to grow into current infrastructure
- Clean asset quality
- Experienced management team
- Experienced, disciplined acquirer
- Committed level of insider ownership
- · Management aligned with shareholders







Non-GAAP Financial Measures



Tangible book value per share, the ratio of tangible equity to tangible assets, and the efficiency ratio are not financial measures recognized under GAAP and, therefore, are considered non-GAAP financial measures. Our management, banking regulators, many financial analysts and other investors use these non-GAAP financial measures to compare the capital adequacy of banking organizations with significant amounts of preferred equity and/or goodwill or other intangible assets, which typically stem from the use of the purchase accounting method of accounting for mergers and acquisitions. Tangible equity, tangible assets, tangible book value per share or related measures should not be considered in isolation or as a substitute for total stockholders' equity, total assets, book value per share or any other measure calculated in accordance with GAAP. Moreover, the manner in which we calculate tangible equity, tangible book value per share and any other related measures may differ from that of other companies reporting measures with similar names. The following table reconciles, as of the dates set forth below, stockholders' equity (on a GAAP basis) to tangible equity and total assets (on a GAAP basis) to tangible assets and calculates our tangible book value per share.

Dollar values in thousands except per share amounts

			ear Ended D	ecember 31,		
	2010	2011	2012	2013	2014	2015
Total Stockholders' Equity - GAAP	\$16,814	\$35,166	\$43,553	\$55,483	\$103,384	\$109,350
Adjustments						
Goodwill	\$0	\$2,684	\$2,684	\$2,684	\$2,684	\$2,684
Other Intangibles	\$0	\$155	\$145	\$573	\$532	\$49
Tangible Equity	\$16,814	\$32,327	\$40,724	\$52,226	\$100,168	\$106,17
Total Assets - GAAP	\$209,465	\$279,330	\$375,446	\$634,946	\$879,354	\$1,031,55
Adjustments						
Goodwill	\$0	\$2,684	\$2,684	\$2,684	\$2,684	\$2,68
Other Intangibles	\$0	\$155	\$145	\$573	\$532	\$49
Tangible Assets	\$209,465	\$276,491	\$372,617	\$631,689	\$876,138	\$1,028,38
Total Shares Outstanding						
Book Value Per Share	\$11.46	\$12.82	\$13.56	\$14.06	\$14.24	\$15.0
Effect of Adjustment	\$0.00	(\$1.03)	(\$0.88)	(\$0.82)	(\$0.45)	(\$0.4
Tangible Book Value Per Share	\$11.46	\$11.79	\$12.68	\$13.24	\$13.79	\$14.6
Total Equity to Total Assets	8.03%	12.59%	11.60%	8.74%	11.76%	10.60
Effect of Adjustment	-	(0.90)	(0.67)	(0.47)	(0.33)	(0.2
Tangible Equity to Tangible Assets	8.03%	11.69%	10.93%	8.27%	11.43%	10.32
Efficiency Ratio						
Noninterest Expense	\$6,195	\$8,615	\$11,645	\$19,024	\$24,384	\$27,35
Income before Noninterest Expense	\$7,293	\$10,116	\$14,985	\$23,340	\$30,926	\$37,93
Provision	\$1,019	\$639	\$685	\$1,026	\$1,628	\$1,86
Efficiency Ratio	74.5%	80.1%	74.3%	78.1%	74.9%	68.7

Income Statement



(dollars in thousands, except share data)	Year Ended December 31,												
	2	010		2011	2012		2013		2014			2015	
INTEREST INCOME													
Interest and fees on loans	\$	9,082	Ş	10,877	Ş	13,968	Ş	21,686	Ş	29,979	Ş	35,07	
Interest on investment securities		611		406		585		756		1,339		2,189	
Other interest income		17		19		34		30		50		7	
TOTAL INTEREST INCOME		9,710		11,302		14,857		22,472		31,368		37,34	
INTEREST EXPENSE													
Interest on deposits		3,194		2,445		2,361		3,204		4,273		5,25	
Interest on borrowings		300		134		181		256		402		63	
TOTAL INTEREST EXPENSE		3,494		2,579		2,542		3,460		4,675		5,88	
NET INTEREST INCOME		6,216		8,723		12,042		19,012		26,694		31,45	
PROVISION FOR LOAN LOSSES		1,019		639		685		1,026		1,628		1,86	
NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES		5,197		8,084		11,360		17,986		25,066		29,59	
NON-INTEREST INCOME													
Service charges on deposit accounts		74		102		118		214		305		38	
Gain on sale of investment securities, net		184		160		139		449		340		48	
Net gain on sale of assets		-		55		36		346		1,892		4,26	
Bargain purchase gain		-		-		-		906		-			
Fee income on mortgage loans held for sale, net		1,733		1,569		3,131		2,843		2,119		97	
Other operating income		105		146		201		596		1,204		2,23	
TOTAL NON-INTEREST INCOME		2,096		2,032		3,625		5,354		5,860		8,34	
INCOME BEFORE NON-INTEREST EXPENSE		7,293		10,116		14,985		23,340		30,926		37,93	
NON-INTEREST EXPENSE													
Salaries and employee benefits		3,538		4,909		7,461		11,772		14,565		16,39	
Impairment on investment in tax credit entity		-		-		-		-		690		5	
Operating expenses		2,657		3,706		4,184		7,252		9,129		10,90	
TOTAL NON-INTEREST EXPENSE		6,195		8,615	_	11,645		19,024		24,384		27,35	
INCOME BEFORE INCOME TAX EXPENSE		1,098		1,501		3,340		4,316		6,542		10,58	
INCOME TAX EXPENSE	_	383		502		979		1,148		1,145		3,51	
NETINCOME	\$	715	\$	999	\$	2,361	Ş	3,168	\$	5,397	\$	7,07	
Basic earnings per share	Ş	0.51	Ş	0.54	Ş	0.79	Ş	0.86	Ş	0.98	Ş	0.9	
Diluted earnings per share	\$	0.43	Ş	0.47	Ş	0.71	\$	0.81	Ş	0.93	Ş	0.9	