## UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington D.C. 20549

	FOR	M 10-Q						
☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 1  For the transit	erly period 5(d) OF T ion period	d ended September 30, 2021 or						
		ing Corporation at as specified in its charter)						
Louisiana (State or other jurisdiction of incorporation or organization)			27-1560715 (I.R.S. Employer Identification No.)					
10500 Coursey Boulevard, Baton Rouge, Louisiana 70816 (Address of principal executive offices, including zip code) (225) 227-2222 (Registrant's telephone number, including area code)								
Securities registered pursuant to Section 12(b) of the Act:								
Title of each class Common stock, \$1.00 par value per share		g Symbol(s) STR	Name of each exchange on which register The Nasdaq Global Market					
Indicate by check mark whether the registrant (1) has filed all reports preceding 12 months (or for such shorter period that the registrant v past 90 days. Yes $\boxtimes$ No $\square$								
Indicate by check mark whether the registrant has submitted electron S-T (§232.405 of this chapter) during the preceding 12 months (or for								
Indicate by check mark whether the registrant is a large accelerated figrowth company. See the definitions of "large accelerated filer," "according to the Exchange Act.								
Large accelerated filer Non-accelerated filer		Accelerated filer Smaller reporting company Emerging growth company						
If an emerging growth company, indicate by check mark if the registr revised financial accounting standards provided pursuant to Section 1			sition period for complying with any new	or				
Indicate by check mark whether the registrant is a shell company (as	defined in	Rule 12b-2 of the Exchange Act)	. Yes □ No ⊠					
The number of shares outstanding of the issuer's class of common stovalue, 10,343,494 shares outstanding as of November 1, 2021.	ock, as of th	ne latest practicable date, is as for	llows: Common stock, \$1.00 par					

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## PART I. FINANCIAL INFORMATION ITEM 1. FINANCIAL STATEMENTS

### INVESTAR HOLDING CORPORATION CONSOLIDATED BALANCE SHEETS (Amounts in thousands, except share data)

		mber 30, 2021 Unaudited)	Decei	mber 31, 2020
ASSETS	Ì			
Cash and due from banks	\$	45,404	\$	25,672
Interest-bearing balances due from other banks		304,587		9,696
Federal funds sold		500		_
Cash and cash equivalents		350,491		35,368
Available for sale securities at fair value (amortized cost of \$274,312 and \$263,913, respectively)		274,387		268,410
Held to maturity securities at amortized cost (estimated fair value of \$11,936 and \$12,649, respectively)		11,407		12,434
Loans held for sale		300		_
Loans, net of allowance for loan losses of \$20,567 and \$20,363, respectively		1,860,091		1,839,955
Equity securities		16,783		16,599
Bank premises and equipment, net of accumulated depreciation of \$18,579 and \$15,830, respectively		61,619		56,303
Other real estate owned, net		635		663
Accrued interest receivable		11,732		12,969
Deferred tax asset		1,493		1,360
Goodwill and other intangible assets, net		44,283		32,232
Bank owned life insurance		50,767		38,908
Other assets		12,060		5,980
Total assets	\$	2,696,048	\$	2,321,181
LIABILITIES				
Deposits:				
Noninterest-bearing	\$	597,452	\$	448,230
Interest-bearing		1,706,189		1,439,594
Total deposits		2,303,641		1,887,824
Advances from Federal Home Loan Bank		78,500		120,500
Repurchase agreements		6,580		5,653
Subordinated debt, net of unamortized issuance costs		42,966		42,897
Junior subordinated debt		8,352		5,949
Accrued taxes and other liabilities		19,685		15,074
Total liabilities		2,459,724		2,077,897
STOCKHOLDERS' EQUITY				
Preferred stock, no par value per share; 5,000,000 shares authorized		<u> </u>		
Common stock, \$1.00 par value per share; 40,000,000 shares authorized; 10,343,416 and 10,608,869 shares				
issued and outstanding, respectively		10,344		10,609
Surplus		154,527		159,485
Retained earnings		70,054		71,385
Accumulated other comprehensive income		1,399		1,805
Total stockholders' equity		236,324		243,284
Total liabilities and stockholders' equity	\$	2,696,048	\$	2,321,181

## INVESTAR HOLDING CORPORATION CONSOLIDATED STATEMENTS OF INCOME

(Amounts in thousands, except share data) (Unaudited)

	Thr	Three months ended September 30,			Nine months ended September 30,			
		2021	-	2020	2021			2020
INTEREST INCOME								
Interest and fees on loans	\$	23,220	\$	21,866	\$	67,982	\$	65,653
Interest on investment securities		1,021		1,356		3,209		4,506
Other interest income		232		172		598		658
Total interest income		24,473		23,394		71,789		70,817
INTEREST EXPENSE								
Interest on deposits		1,854		3,404		6,270		12,626
Interest on borrowings		1,071		1,284		3,172		3,811
Total interest expense		2,925		4,688	-	9,442		16,437
Net interest income		21,548		18,706		62,347		54,380
Provision for loan losses		21,713		2,500		22,227		8,760
Net interest (loss) income after provision for loan losses		(165)		16,206		40,120		45,620
ivet interest (1058) income after provision for foan 1055es		(103)		10,200		40,120		45,020
NONINTEREST INCOME								
Service charges on deposit accounts		650		441		1,748		1,417
Gain on sale of investment securities, net				939		2,321		2,289
Loss on sale of fixed assets, net		_		(5)		(2)		(5)
(Loss) gain on sale of other real estate owned, net						(5)		26
Swap termination fee income		1,835		_		1,835		_
Gain on sale of loans		73				119		
Servicing fees and fee income on serviced loans		38		85		167		301
Interchange fees		504		387		1,393		1,029
Income from bank owned life insurance		304		234		838		657
Change in the fair value of equity securities		48		(31)		204		(609)
Other operating income		462		1,351		1,743		3,316
Total noninterest income		3,914		3,401		10,361		8,421
Income before noninterest expense		3,749		19,607		50,481		54,041
NONINTEREST EXPENSE								
Depreciation and amortization		1,264		1,203		3,748		3,385
Salaries and employee benefits		9,770		8,228		28,381		24,753
Occupancy		662		604		1,975		1,671
Data processing		715		816		2,434		2,295
Marketing		57		88		169		198
Professional fees		382		343		1,118		1,166
Acquisition expense		446		52		2,448		1,058
Other operating expenses		3,085		2,717		8,877		7,912
Total noninterest expense		16,381		14,051		49,150		42,438
(Loss) income before income tax (benefit) expense		(12,632)		5,556		1,331		11,603
Income tax (benefit) expense		(2,648)		1,089		267		2,254
Net (loss) income	\$	(9,984)	\$	4,467	\$	1,064	\$	9,349
E A DAUNICE BED CH A DE								
EARNINGS PER SHARE	¢	(0.05)	•	0.41	<b>C</b>	0.10	<b>©</b>	0.05
Basic (loss) earnings per share	\$	(0.95)	\$	0.41	\$	0.10	\$	0.85
Diluted (loss) earnings per share		(0.95)		0.41				0.85
Cash dividends declared per common share		0.08		0.07		0.23		0.19

# INVESTAR HOLDING CORPORATION CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(Amounts in thousands) (Unaudited)

	Three months ended September 30,			Nine months ended September 30,				
		2021		2020		2021		2020
Net (loss) income	\$	(9,984)	\$	4,467	\$	1,064	\$	9,349
Other comprehensive (loss) income:								
Unrealized (loss) gain on investment securities:								
Unrealized (loss) gain, available for sale, net of tax (benefit) expense of (\$331),								
(\$32), (\$441) and \$883, respectively		(1,246)		(122)		(1,659)		3,323
Reclassification of realized gain, available for sale, net of tax expense of \$0,								
\$197, \$487 and \$481, respectively		_		(741)		(1,834)		(1,808)
Unrealized loss, transfer from available for sale to held to maturity, net of tax								
benefit of \$0 for all respective periods		(1)				(1)		(1)
Fair value of derivative financial instruments:								
Change in fair value of interest rate swaps designated as a cash flow hedge, net								
of tax expense (benefit) of \$135, \$49, \$1,206 and (\$987), respectively		508		184		4,538		(3,714)
Reclassification of realized gain, interest rate swap termination, net of tax								
expense of \$385, \$0, \$385 and \$0, respectively		(1,450)				(1,450)		
Total other comprehensive loss		(2,189)		(679)		(406)		(2,200)
Total comprehensive (loss) income	\$	(12,173)	\$	3,788	\$	658	\$	7,149

# INVESTAR HOLDING CORPORATION CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY

(Amounts in thousands, except share data) (Unaudited)

				A	ccumulated Other		Total
	Common		Retained	Co	mprehensive	St	ockholders'
	 Stock	Surplus	 Earnings	In	come (Loss)		Equity
Three months ended:							
September 30, 2020							
Balance at beginning of period	\$ 10,840	\$ 161,729	\$ 63,767	\$	370	\$	236,706
Surrendered shares	_	(5)	_		_		(5)
Dividends declared, \$0.07 per share	_	_	(698)		_		(698)
Stock-based compensation	2	422	_		_		424
Shares repurchased	(212)	(2,736)	_		_		(2,948)
Net income			4,467		_		4,467
Other comprehensive loss, net					(679)		(679)
Balance at end of period	\$ 10,630	\$ 159,410	\$ 67,536	\$	(309)	\$	237,267
September 30, 2021							
Balance at beginning of period	\$ 10,413	\$ 155,847	\$ 80,867	\$	3,588	\$	250,715
Surrendered shares	_	(5)	_		_		(5)
Options exercised	39	579	_		_		618
Dividends declared, \$0.08 per share	_	_	(829)		_		(829)
Stock-based compensation	1	441	_		_		442
Shares repurchased	(109)	(2,335)	_		_		(2,444)
Net loss	_	_	(9,984)		_		(9,984)
Other comprehensive loss, net	 	 	 		(2,189)		(2,189)
Balance at end of period	\$ 10,344	\$ 154,527	\$ 70,054	\$	1,399	\$	236,324

# ${\bf INVESTAR~HOLDING~CORPORATION}\\ {\bf CONSOLIDATED~STATEMENTS~OF~CHANGES~IN~STOCKHOLDERS'~EQUITY, CONTINUED\\ {\bf CONSOLIDATED~STATEMENTS~OF~CHANGES~IN~STOCKHOLDERS~IN~STOCKHOLDERS'~EQUITY, CONTINUED\\ {\bf CONSOLIDATED~STATEMENTS~OF~CHANGES~IN~STOCKHOLDERS~IN~STOCKHOLDERS~IN~STOCKHOLDERS~IN~STOCKHOLDERS~IN~STOCKHOLDERS~IN~STOCKHOLDERS~IN~STOCKHOLDERS~IN~STOCKHOLDERS~IN~STOCKHOLDER~IN~STOCKHOLDER~IN~STOCKHOLDER~IN~STOCKHOLDER~IN~STOCKHOLDER~IN~STOCKHOLDER~IN~STOCKHOLDER~IN~STOCKHOLDER~IN~STOCKHOLDER~IN~STOCKHOLDER~IN~STOCKHOLDER~IN~STOCKHOLDER~IN~STOCKHOLDER~IN~STOCKHOLDER~IN~STOCKHOLDER~IN~STOCKHOLDER~IN~STOCKHOLDER~IN~STOCKHOLDER~IN~STOCKHOLDER~IN~STOCKHOLDER~IN~STOCKHOLDER~IN~STOCKHOLDER~IN~STOCKHOLDER~IN~STOCKHOLDER~IN~STOCKHOLDER~IN~STOCKHOLDER~IN~STOCKHOLDER~IN~STOCKHOLDER~IN~STOCKHOLDER~IN~STOCKHOLDER~IN~STOCKHOLDER~IN~STOCKHOLDER~IN~STOCKHOLDER~IN~STOCKHOLDER~IN~STOCKHOLDER~IN~STOCKHOLDER~IN~STOCKHOLDER~IN~STOCKHOLDER~IN~STOCKHOLDER~IN~STOCKHOLDER~IN~STOCKHOLDER~IN~STOCKHOLDER~IN~STOCKHOLDER~IN~STOCKHOLDER~IN~STOCKHOLDER~IN~STOCKHOLDER~IN~STOCKHOLDER~IN~STOCKHOLDER~IN~STOCKHOLDER~IN~STOCKHOLDER~IN~STOCKHOLDER~IN~STOCKHOLDER~IN~STOCKHOLDER~IN~STOCKHOLDER~IN~STOCKHOLDER~IN~STOCKHOLDER~IN~STOCKHOLDER~IN~STOCKHOLDER~IN~STOCKHOLDER~IN~STOCKHOLDER~IN~STOCKHOLDER~IN~STOCKHOLDER~IN~STOCKHOLDER~IN~STOCKHOLDER~IN~STOCKHOLDER~IN~STOCKHOLDER~IN~STOCKHOLDER~IN~STOCKH$

(Amounts in thousands, except share data) (Unaudited)

	C	ommon		Reta	ined		cumulated Other nprehensive	Ste	Total ockholders'
		Stock	Surplus	Earn	ings	Inc	come (Loss)		Equity
Nine months ended:									
September 30, 2020									
Balance at beginning of period	\$	11,229	\$ 168,658	\$	60,198	\$	1,891	\$	241,976
Stock issuance costs			(45)						(45)
Surrendered shares		(15)	(298)		_		_		(313)
Options exercised		3	43		_		_		46
Dividends declared, \$0.19 per share		_	_		(2,011)		_		(2,011)
Stock-based compensation		54	1,202		_		_		1,256
Shares repurchased		(641)	(10,150)		_		_		(10,791)
Net income		_	_		9,349		_		9,349
Other comprehensive loss, net							(2,200)		(2,200)
Balance at end of period	\$	10,630	\$ 159,410	\$	67,536	\$	(309)	\$	237,267
	<u>-</u>								
September 30, 2021									
Balance at beginning of period	\$	10,609	\$ 159,485	\$	71,385	\$	1,805	\$	243,284
Surrendered shares		(19)	(348)		_		_		(367)
Options exercised		47	686		_		_		733
Dividends declared, \$0.23 per share		_			(2,395)		_		(2,395)
Stock-based compensation		66	1,270		_		_		1,336
Shares repurchased		(359)	(6,566)		_		_		(6,925)
Net income		_	_		1,064		_		1,064
Other comprehensive loss, net			 				(406)		(406)
Balance at end of period	\$	10,344	\$ 154,527	\$	70,054	\$	1,399	\$	236,324

# INVESTAR HOLDING CORPORATION CONSOLIDATED STATEMENTS OF CASH FLOWS

### (Amounts in thousands) (Unaudited)

		2021	2020
Net income	\$	1,064	
Adjustments to reconcile net income to net cash provided by operating activities:		,	,
Depreciation and amortization		3,748	3,385
Provision for loan losses		22,227	8,760
Amortization of purchase accounting adjustments		(1,249)	(933
Net amortization of securities		2,839	1,850
Gain on sale of investment securities, net		(2,321)	(2,289
Loss on sale of fixed assets, net		2	5
Loss (gain) on sale of other real estate owned, net		5	(26
FHLB stock dividend		(31)	(116
Stock-based compensation		1,336	1,256
Deferred taxes		136	(1,328
Net change in value of bank owned life insurance		(835)	(657
Amortization of subordinated debt issuance costs		69	48
Change in the fair value of equity securities		(204)	609
Loans held for sale:		( - )	
Originations		(7,195)	_
Proceeds from sales		7,014	_
Gain on sale of loans		(119)	_
Net change in:		( - )	
Accrued interest receivable		2,074	(5,145
Other assets		(3,898)	10
Accrued taxes and other liabilities		3,960	(3,490
Net cash provided by operating activities	\$	28,622	·
The cash provided by operating activities	<u> </u>		7 11,200
Cash flows from investing activities:			
Proceeds from sales of investment securities available for sale	\$	137,803	56,466
Purchases of securities available for sale	•	(156,204)	(117,860
Proceeds from maturities, prepayments and calls of investment securities available for sale		68,444	44,676
Proceeds from maturities, prepayments and calls of investment securities held to maturity		1,003	839
Proceeds from redemption or sale of equity securities		574	2,503
Purchases of equity securities		(523)	(4,607
Net decrease (increase) in loans		78.644	(93,191
Proceeds from sales of other real estate owned		878	131
Purchases of other real estate owned		(501)	_
Proceeds from sales of fixed assets		3	
Purchases of fixed assets		(3,293)	(6,364
Purchases of bank owned life insurance		(8,000)	(6,000
Purchase of other investments		(123)	(0,000
Proceeds from sales of other investments		(1 <b>2</b> 5)	1,762
Distributions from investments		20	16
Cash paid for acquisition of PlainsCapital branches, net of cash acquired		_	(10,761
Cash paid for acquisition of Cheaha Financial Group, net of cash acquired		8,112	(10,701
Cush para for acquisition of Cheana i maneral Group, net of easil acquired	\$	126,837	(132,390

# INVESTAR HOLDING CORPORATION CONSOLIDATED STATEMENTS OF CASH FLOWS, CONTINUED

### (Amounts in thousands) (Unaudited)

Cash flows from financing activities:		
Net increase in customer deposits	\$ 209,190 \$	89,915
Net increase in repurchase agreements	927	2,928
Net (decrease) increase in short-term FHLB advances	(42,000)	50,000
Repayments of long-term FHLB advances	_	(3,100)
Cash dividends paid on common stock	(2,261)	(1,993)
Proceeds from stock options and warrants exercised	733	46
Payments to repurchase common stock	(6,925)	(10,791)
Payments of stock issuance costs	_	(45)
Net cash provided by financing activities	\$ 159,664 \$	126,960
Net change in cash and cash equivalents	\$ 315,123 \$	5,858
Cash and cash equivalents, beginning of period	35,368	44,695
Cash and cash equivalents, end of period	\$ 350,491 \$	50,553

#### NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### **Basis of Presentation**

The accompanying unaudited consolidated financial statements of Investar Holding Corporation (the "Company") have been prepared in accordance with United States generally accepted accounting principles ("GAAP") for interim financial information and the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include information or footnotes necessary for a complete presentation of financial position, results of operations, and cash flows in conformity with GAAP. However, in the opinion of management, all adjustments (consisting of normal recurring adjustments) necessary for a fair presentation of the financial statements have been included. The results of operations for the three and nine month periods ended September 30, 2021 are not necessarily indicative of the results that may be expected for the entire fiscal year. These statements should be read in conjunction with the Company's audited consolidated financial statements for the year ended December 31, 2020, including the notes thereto, which were included as part of the Company's Annual Report on Form 10-K filed with the Securities and Exchange Commission ("SEC") on March 10, 2021.

### **Nature of Operations**

The Company, headquartered in Baton Rouge, Louisiana, provides full banking services, excluding trust services, through its wholly-owned banking subsidiary, Investar Bank, National Association (the "Bank"), a national bank, primarily to meet the needs of individuals and small to medium-sized businesses. The Company's primary markets are in Louisiana, Texas and Alabama. At September 30, 2021, the Company operated 23 full service branches located in Louisiana, five full service branches located in Texas and six full service branches located in Alabama, and had 348 employees.

#### **Principles of Consolidation**

The consolidated financial statements include the accounts of the Company and its wholly-owned subsidiary, the Bank. All significant intercompany accounts and transactions have been eliminated in consolidation.

#### **Use of Estimates**

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements as well as the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates, and such differences could be material.

Material estimates that are particularly susceptible to significant change relate to the determination of the allowance for loan losses. While management uses available information to recognize losses on loans, future additions to the allowance may be necessary based on changes in local economic conditions. In addition, regulatory agencies, as an integral part of their examination process, periodically review the Company's allowance for loan losses. Such agencies may require the Company to recognize additions to the allowance based on their judgments about information available to them at the time of their examination. Because of these factors, it is reasonably possible that the allowance for loan losses may change materially in the near term. However, the amount of the change that is reasonably possible cannot be estimated.

Other estimates that are susceptible to significant change in the near term relate to the determination of other-than-temporary impairments of securities, and the fair value of financial instruments and goodwill.

The ongoing COVID-19 pandemic has made certain estimates more challenging, including those discussed above, as the pandemic is unprecedented in recent history, continues to evolve, and its future effects are impossible to predict with any certainty.

#### **Investment Securities**

The Company's investments in debt securities are accounted for in accordance with applicable guidance contained in the Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC"), which requires the classification of securities into one of the following categories:

- Securities available for sale ("AFS"): available for sale securities consist of bonds, notes, and debentures that are available to meet the Company's operating needs. These securities are reported at fair value.
- Securities to be held to maturity ("HTM"): bonds, notes, and debentures for which the Company has the positive intent and ability to hold to maturity are reported at cost, adjusted for premiums and discounts that are recognized in interest income using the interest method over the period to maturity.

Unrealized holding gains and losses, net of tax, on AFS debt securities are reported as a net amount in other comprehensive income. Purchase premiums and discounts are recognized in interest income using the interest method over the terms of the securities. Realized gains and losses on the sale of debt securities are determined using the specific-identification method.

The Company follows FASB guidance related to the recognition and presentation of other-than-temporary impairment. The guidance specifies that if an entity does not have the intent to sell a debt security and it is not more likely than not that the Company will be required to sell the security prior to recovery, the security would not be considered other-than-temporarily impaired unless there is a credit loss. When an entity does not intend to sell the security, and it is more likely than not that the entity will not have to sell the security before recovery of its cost basis, it will recognize the credit component of an other-than-temporary impairment of a debt security in earnings and the remaining portion in other comprehensive income.

### **Equity Securities**

The Company is a member of the Federal Home Loan Bank ("FHLB") system. Members of the FHLB are required to own a certain amount of stock based on the level of borrowings and other factors, and may invest in additional amounts. FHLB stock is carried at cost, is restricted as to redemption, and is periodically evaluated for impairment based on ultimate recovery of par value. Both cash and stock dividends are reported as income. Equity securities also include investments in our other correspondent banks including Independent Bankers Financial Corporation and First National Bankers Bank stock. These investments are carried at cost which approximates fair value. The balance of equity securities in our correspondent banks at September 30, 2021 and December 31, 2020 was \$15.0 million and \$14.9 million, respectively.

In addition, equity securities include marketable securities in corporate stocks and mutual funds. The estimated fair value of equity securities totaled \$1.8 million and \$1.7 million at September 30, 2021 and December 31, 2020, respectively.

#### Loans

The Company's loan portfolio categories include real estate, commercial and consumer loans. Real estate loans are further categorized into construction and development, 1-4 family residential, multifamily, farmland and commercial real estate loans. The consumer loan category includes loans originated through indirect lending. Indirect lending, which is lending initiated through third-party business partners, is largely comprised of loans made through automotive dealerships.

Loans for which management has the intent and ability to hold for the foreseeable future, or until maturity or pay-off are stated at unpaid principal balances, adjusted by an allowance for loan losses. Interest on loans is calculated by using the simple interest method on daily balances of the principal amount outstanding. Loans are ordinarily placed on nonaccrual when a loan is specifically determined to be impaired or when principal or interest is delinquent for 90 days or more; however, management may elect to continue the accrual when the estimated net realizable value of collateral is sufficient to cover the principal balance and the accrued interest. Any unpaid interest previously accrued on nonaccrual loans is reversed from income. Interest income, generally, is not recognized on specific impaired loans unless the likelihood of further loss is remote. Interest payments received on such loans are applied as a reduction of the loan principal balance. Interest income on other nonaccrual loans is recognized only to the extent of interest payments received. A loan may be returned to accrual status when all the principal and interest amounts contractually due are reasonably assured, which is typically evidenced by a sustained period of repayment performance by the borrower.

The Company considers a loan to be impaired when, based upon current information and events, it believes it is probable that the Company will be unable to collect all amounts due according to the contractual terms of the loan agreement. Factors considered by management in determining impairment include payment status, collateral value, and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. The Company's impaired loans include troubled debt restructurings and performing and non-performing loans for which full payment of principal or interest is not expected. Large groups of smaller balance homogeneous loans are collectively evaluated for impairment. The Company calculates an allowance required for impaired loans based on the present value of expected future cash flows discounted at the loan's effective interest rate, the loan's observable market price or the fair value of its collateral. If the recorded investment in the impaired loan exceeds the measure of fair value, a valuation allowance is required as a component of the provision for loan losses.

The Company follows the FASB accounting guidance on sales of financial assets, which includes participating interests in loans. For loan participations that are structured in accordance with this guidance, the sold portions are recorded as a reduction of the loan portfolio. Loan participations that do not meet the criteria are accounted for as secured borrowings.

### Treatment of Loan Modifications Pursuant to the CARES Act and Interagency Statement

Section 4013 of the Coronavirus Aid, Relief and Economic Security Act ("CARES Act") enacted on March 27, 2020 provides that from the period beginning March 1, 2020 until the earlier of December 31, 2020 or the date that is 60 days after the date on which the national emergency concerning the COVID-19 pandemic declared by the President of the United States under the National Emergencies Act terminates (the "applicable period"), we may elect to suspend GAAP for loan modifications related to the pandemic that would otherwise be categorized as troubled debt restructurings ("TDRs") and suspend any determination of a loan modified as a result of the effects of the pandemic as being a TDR, including impairment for accounting purposes. The suspension is applicable for the term of the loan modification that occurs during the applicable period for a loan that was not more than 30 days past due as of December 31, 2019. The suspension is not applicable to any adverse impact on the credit of a borrower that is not related to the pandemic. The Consolidated Appropriations Act, 2021 ("CAA") enacted on December 27, 2020 extended the applicable period to the earlier of January 1, 2022 or 60 days after the national emergency termination date.

In addition, our banking regulators and other financial regulators, on March 22, 2020 and revised April 7, 2020, issued a joint interagency statement titled the "Interagency Statement on Loan Modifications and Reporting for Financial Institutions Working with Customers Affected by the Coronavirus" that encourages financial institutions to work prudently with borrowers who are or may be unable to meet their contractual payment obligations due to the effects of the COVID-19 pandemic. Pursuant to the interagency statement, loan modifications that do not meet the conditions of Section 4013 of the CARES Act may still qualify as a modification that does not need to be accounted for as a TDR. Specifically, the agencies confirmed with the staff of the FASB that short-term modifications made in good faith in response to the pandemic to borrowers who were current prior to any relief are not TDRs under GAAP. This includes short-term (e.g. six months) modifications such as payment deferrals, fee waivers, extensions of repayment terms, or delays in payment that are insignificant. Borrowers considered current are those that are less than 30 days past due on their contractual payments at the time a modification program is implemented. Appropriate allowances for loan and lease losses are expected to be maintained. With regard to loans not otherwise reportable as past due, financial institutions are not expected to designate loans with deferrals granted due to the pandemic as past due because of the deferral. The interagency statement also states that during short-term pandemic-related loan modifications, these loans generally should not be reported as nonaccrual.

Accordingly, the Company is offering short-term modifications made in response to COVID-19 to qualified borrowers who are current and otherwise not past due. These include short-term modifications of 90 days or less, in the form of deferrals of payment of principal and interest, principal only, or interest only, and fee waivers. As of September 30, 2021, the balance of loans participating in the 90-day deferral program was \$0.9 million, or 0.05% of the total loan portfolio, compared to \$5.9 million, or 0.3% of the total loan portfolio, at December 31, 2020. In accordance with Section 4013 of the CARES Act and the interagency statement, we have not accounted for such loans as TDRs, nor have we designated them as past due or nonaccrual.

### **Loans Held for Sale**

Loans originated and intended for sale in the secondary market are carried at the lower of cost or fair value. For loans carried at the lower of cost or fair value, gains and losses on loan sales (sales proceeds minus carrying value) are recorded in noninterest income, and direct loan origination costs and fees are deferred at origination of the loan and are recognized in noninterest income upon sale of the loan. At September 30, 2021, there were \$0.3 million in loans held for sale and at December 31, 2020, there were no loans held for sale.

#### **Allowance for Loan Losses**

The allowance for loan losses is estimated through a provision for loan losses charged to earnings. Loan losses are charged against the allowance when management believes the loan balance is uncollectible. Subsequent recoveries, if any, are credited to the allowance.

The allowance is an amount that management believes will be adequate to absorb probable losses inherent in the loan portfolio as of the balance sheet date based on evaluations of the collectability of loans and prior loan loss experience. The evaluations take into consideration such factors as changes in the nature and volume of the loan portfolio, overall portfolio quality, review of specific problem loans, and current economic conditions that may affect the borrower's ability to pay. This evaluation is inherently subjective as it requires estimates that are susceptible to significant revision as more information becomes available. Allowances for impaired loans are generally determined based on collateral values or the present value of estimated cash flows. Credits deemed uncollectible are charged to the allowance. Provisions for loan losses and recoveries on loans previously charged off are added to the allowance. Past due status is determined based on contractual terms.

The allowance consists of allocated and general components. The allocated component relates to loans that are classified as impaired. For loans that are classified as impaired, an allowance is established when the discounted cash flows (or collateral value or observable market price) of the impaired loan is lower than the carrying value of that loan. The general component covers non-classified loans and is based on historical loss experience adjusted for qualitative factors. Based on management's review and observations made through qualitative review, management may apply qualitative adjustments to determine loss estimates at a group and/or portfolio segment level as deemed appropriate. Management has an established methodology to determine the adequacy of the allowance for loan losses that assesses the risks and losses inherent in its portfolio and portfolio segments. The Company utilizes an internally developed model that requires judgment to determine the estimation method that fits the credit risk characteristics of the loans in its portfolio and portfolio segments. Qualitative and environmental factors that may not be directly reflected in quantitative estimates include: asset quality trends, changes in loan concentrations, new products and process changes, changes and pressures from competition, changes in lending policies and underwriting practices, trends in the nature and volume of the loan portfolio, changes in experience and depth of lending staff and management and national and regional economic trends. Changes in these factors are considered in determining changes in the allowance for loan losses. The impact of these factors on the Company's qualitative assessment of the allowance for loan losses can change from period to period based on management's assessment of the extent to which these factors are already reflected in historic loss rates. The uncertainty inherent in the estimation process is also considered in evaluating the allowance for loan losses.

In the ordinary course of business, the Bank enters into commitments to extend credit and standby letters of credit. Such financial instruments are recorded in the financial statements when they become payable. The credit risk associated with these commitments is evaluated in a manner similar to the allowance for loan losses. The reserve for unfunded lending commitments is included in accrued taxes and other liabilities in the consolidated balance sheet. The reserve for unfunded loan commitments was \$0.5 million and \$0.2 million at September 30, 2021 and December 31, 2020, respectively.

#### **Acquisition Accounting**

Business combinations are accounted for under the acquisition method of accounting. Purchased assets and assumed liabilities are recorded at their respective acquisition date fair values, and identifiable intangible assets are recorded at fair value. If the consideration given exceeds the fair value of the net assets received, goodwill is recognized. If the fair value of the net assets received exceeds the consideration given, a bargain purchase gain is recognized. Fair values are subject to refinement for up to one year after the closing date of an acquisition as information relative to closing date fair values becomes available.

Loans acquired in a business combination are recorded at their estimated fair value as of the acquisition date. The fair value of loans acquired is determined using a discounted cash flow model based on assumptions regarding the amount and timing of principal and interest prepayments, estimated payments, estimated default rates, estimated loss severity in the event of defaults, and current market rates. Estimated credit losses are included in the determination of fair value; therefore, an allowance for loan losses is not recorded on the acquisition date. The fair value adjustment is amortized over the life of the loan using the effective interest method, except for those loans accounted for under ASC Topic 310-30, discussed below. An allowance for acquired loans not accounted for under ASC Topic 310-30 is only recorded to the extent that the reserve requirement exceeds the remaining fair value adjustment.

The Company accounts for acquired impaired loans under ASC Topic 310-30, Loans and Debt Securities Acquired with Deteriorated Credit Quality ("ASC 310-30"). An acquired loan is considered impaired when there is evidence of credit deterioration since origination and it is probable, at the date of acquisition, that we will be unable to collect all contractually required payments. ASC 310-30 prohibits the carryover of an allowance for loan losses for acquired impaired loans. Over the life of the acquired loans, we continually estimate the cash flows expected to be collected on individual loans or on pools of loans sharing common risk characteristics. As of the end of each fiscal quarter, we evaluate the present value of the acquired loans using the effective interest rates. For any increases in cash flows expected to be collected, we adjust the amount of accretable yield recognized on a prospective basis over the loan's or pool's remaining life, while we recognize a provision for loan loss in the consolidated statement of operations if the cash flows expected to be collected have decreased.

### Reclassifications

Certain reclassifications have been made to the 2020 financial statements to be consistent with the 2021 presentation, if applicable.

### **Concentrations of Credit Risk**

The Company's loan portfolio consists of the various types of loans described in Note 5. Loans and Allowance for Loan Losses. Real estate or other assets secure most loans. The majority of loans have been made to individuals and businesses in the Company's market of southeast Louisiana. Customers are dependent on the condition of the local economy for their livelihoods and servicing their loan obligations. The Company does not have any significant concentrations in any one industry or individual customer.

### **Accounting Standards Adopted in 2021**

FASB ASC Topics 321, 323, and 815 "Investments—Equity Securities (Topic 321), Investments—Equity Method and Joint Ventures (Topic 323), and Derivatives and Hedging (Topic 815)" ASU No. 2020-01. ASU 2020-01 became effective for the Company on January 1, 2021. The ASU clarifies the interaction among ASC 321, ASC 323, and ASC 815 for equity securities, equity method investments, and certain financial instruments to acquire equity securities. It clarifies whether remeasurement of equity investments is appropriate when observable transactions cause the equity method to be triggered or discontinued. ASU 2020-01 also provides that certain forward contracts and purchased options to acquire equity securities will be measured under ASC 321 without an assessment of subsequent accounting upon settlement or exercise. The adoption of ASU 2020-01 did not have a material impact on the consolidated financial statements.

#### **Accounting Pronouncements Not Yet Adopted**

FASB ASC Topic 326 "Financial Instruments – Credit Losses: Measurement of Credit Losses on Financial Instruments" Update No. 2016-13. The FASB issued ASU No. 2016-13 in June 2016. The ASU requires the measurement of all expected credit losses for financial assets held at the reporting date based on historical experience, current conditions, and reasonable and supportable forecasts and requires enhanced disclosures related to the significant estimates and judgments used in estimating credit losses, as well as the credit quality and underwriting standards of an organization's portfolio. In addition, ASU 2016-13 amends the accounting for credit losses on available-for-sale debt securities and purchased financial assets with credit deterioration. We are currently evaluating the potential impact of ASU 2016-13 on our financial statements. In that regard, we have formed a cross-functional working group, under the direction of our Chief Financial Officer and our Chief Risk Officer. The working group is comprised of individuals from various functional areas including credit, risk management, finance and information technology. We have developed an implementation plan to include assessment of processes, portfolio segmentation, model development and validation, system requirements and the identification of data and resource needs, among other things. We have also selected a third-party vendor solution to assist us in the application of ASU 2016-13.

The adoption of ASU 2016-13 is likely to result in an increase in the allowance for loan losses as a result of changing from an "incurred loss" model, which encompasses allowances for current known and inherent losses within the portfolio, to an "expected loss" model, which encompasses allowances for losses expected to be incurred over the life of the portfolio. Furthermore, ASU 2016-13 will necessitate that we establish an allowance for expected credit losses on debt securities. While we are currently unable to reasonably estimate the impact of adopting ASU 2016-13, we expect that the impact of adoption will be significantly influenced by the composition, characteristics and quality of our loan and securities portfolios, as well as the prevailing economic conditions and forecasts, as of the adoption date.

This amendment was originally effective for fiscal years beginning after December 15, 2019, including interim periods within those fiscal years. In July 2019, the FASB proposed changes that would delay the effective date for smaller reporting companies, as defined by the SEC, and other non-SEC reporting entities. In October 2019, the FASB voted in favor of finalizing its proposal to delay the effective date of this standard to fiscal years beginning after December 15, 2022, including interim periods within those fiscal years. ASU 2016-13 will be effective for the Company on January 1, 2023. The Company expects to adopt the standard as soon as practicable, based upon progress on the implementation plan. Adoption prior to the revised effective date of January 1, 2023 is permitted by the ASU.

FASB ASC Topic 848 "Reference Rate Reform: Facilitation of the Effects of Reference Rate Reform on Financial Reporting" Update No. 2020-04. In March 2020, the FASB issued ASU 2020-04, which is intended to provide temporary optional expedients and exceptions to the GAAP guidance on contract modifications and hedge accounting to ease the financial reporting burdens related to the expected market transition from the London Interbank Offered Rate ("LIBOR") and other interbank offered rates to alternative reference rates. This guidance is effective beginning on March 12, 2020, and the Company may elect to apply the amendments prospectively through December 31, 2022. The Company is currently evaluating the provisions of the amendment and the impact on its future consolidated financial statements.

#### **NOTE 2. BUSINESS COMBINATIONS**

#### **PlainsCapital**

On February 21, 2020, the Company completed the acquisition of the Alice and Victoria, Texas branch locations of PlainsCapital Bank ("PlainsCapital"), a wholly-owned subsidiary of Hilltop Holdings Inc., for an aggregate cash consideration of approximately \$11.2 million. The acquisition added \$48.8 million in total assets, including \$45.3 million in loans, and \$37.0 million in deposits. As consideration paid was in excess of the net fair value of acquired assets, the Company recorded \$0.5 million of goodwill. Goodwill resulted from a combination of synergies and cost savings, and further expansion into south Texas with the addition of two branch locations.

The table below shows the allocation of the consideration paid for certain assets, deposits and other liabilities associated with the Alice and Victoria, Texas locations of PlainsCapital and the goodwill generated from the transaction (dollars in thousands).

Purchase price:	
Cash paid	\$ 11,162
Fair value of assets acquired:	
Cash and cash equivalents	353
Loans	45,299
Bank premises and equipment	2,770
Core deposit intangible asset	170
Other assets	 163
Total assets acquired	48,755
Fair value of liabilities acquired:	
Deposits	36,973
Other liabilities	 1,084
Total liabilities assumed	38,057
Fair value of net assets acquired	10,698
Goodwill	\$ 464

The fair value of net assets acquired includes a fair value adjustment to loans as of the acquisition date. The adjustment for the acquired loan portfolio is based on current market interest rates at the time of acquisition, and the Company's initial evaluation of credit losses identified. The contractually required principal and interest payments of the loans acquired from PlainsCapital total \$51.3 million. No loans acquired from PlainsCapital were considered to be purchased credit impaired loans.

### Cheaha Financial Group, Inc.

On April 1, 2021, the Company completed the acquisition of Cheaha Financial Group, Inc. ("Cheaha") and its wholly-owned subsidiary, Cheaha Bank, in Oxford, Alabama for an aggregate cash consideration of approximately \$41.1 million. After fair value adjustments, including \$0.7 million to other liabilities and \$0.2 million to other assets recorded in the three months ended September 30, 2021, the acquisition added \$240.8 million in total assets, including \$120.4 million in loans, and \$207.0 million in deposits. As consideration paid was in excess of the net fair value of acquired assets, the Company recorded \$11.9 million of goodwill. Goodwill resulted from a combination of synergies and cost savings, and further expansion into Alabama with the addition of four branch locations.

The table below shows the allocation of the consideration paid for Cheaha's common equity to the acquired identifiable assets and liabilities assumed and the goodwill generated from the transaction (dollars in thousands). The fair values listed below, primarily related to loans and deferred tax assets and liabilities, are subject to refinement for up to one year after the closing date of the acquisition as additional information becomes available.

Purchase price:		
Cash paid	\$ 41,	,067
Fair value of assets acquired:		
Cash and cash equivalents	49,	,179
Investment securities	60,	,938
Loans	120,	,395
Bank premises and equipment	5,	,407
Core deposit intangible asset		848
Bank owned life insurance	3,	,023
Other assets	1,	,012
Total assets acquired	240,	,802

#### Fair value of liabilities acquired:

Deposits	206,986
Notes payable	2,327
Other liabilities	2,366
Total liabilities assumed	 211,679
Fair value of net assets acquired	29,123
Goodwill	\$ 11,944

The fair value of net assets acquired includes a fair value adjustment to loans as of the acquisition date. The adjustment for the acquired loan portfolio is based on current market interest rates at the time of acquisition, and the Company's initial evaluation of credit losses identified. The contractually required principal and interest payments of the loans acquired from Cheaha total \$134.8 million. Loans acquired from Cheaha that are considered to be purchased credit impaired loans had a balance of \$0.2 million at the time of acquisition. The contractually required principal and interest payments of these loans total \$0.2 million, of which \$0.1 million is not expected to be collected.

#### Acquisition Expense

Acquisition related costs of \$0.4 million and \$2.4 million are included in acquisition expense in the accompanying consolidated statements of income for the three and nine months ended September 30, 2021, respectively, and include system conversion and integrating operations charges, as well as legal and consulting expenses, for the acquisition of Cheaha which was completed on April 1, 2021 and the operational conversion of Cheaha that was completed on June 18, 2021. Acquisition related costs of \$0.1 million and \$1.1 million are included in acquisition expense for the three and nine months ended September 30, 2020, respectively, and include system conversion and integrating operations charges, as well as legal and consulting expenses, related to both the acquisition of Bank of York in November 2019 and the acquisition of two branches from PlainsCapital.

#### NOTE 3. EARNINGS PER SHARE

The following is a summary of the information used in the computation of basic and diluted earnings per share for the three and nine months ended September 30, 2021 and 2020 (in thousands, except share data).

	Three months ended September 30,					ine months en 30	September	
		2021		2020		2021		2020
(Loss) earnings per common share - basic								
Net (loss) income	\$	(9,984)	\$	4,467	\$	1,064	\$	9,349
Less: loss (income) allocated to participating securities		23		(21)		(2)		(50)
Net (loss) income allocated to common shareholders	<u> </u>	(9,961)		4,446		1,062		9,299
Weighted average basic shares outstanding		10,398,787		10,759,791		10,440,638		10,927,702
Basic (loss) earnings per common share	\$	(0.95)	\$	0.41	\$	0.10	\$	0.85
(Loss) earnings per common share - diluted								
Net (loss) income allocated to common shareholders	\$	(9,961)	\$	4,446	\$	1,062	\$	9,299
Weighted average basic shares outstanding		10,398,787		10,759,791		10,440,638		10,927,702
Dilutive effect of securities		_		1,826		88,226		14,057
Total weighted average diluted shares outstanding		10,398,787		10,761,617		10,528,864		10,941,759
Diluted (loss) earnings per common share	\$	(0.95)	\$	0.41	\$	0.09	\$	0.85

Due to the net loss for the three months ended September 30, 2021, the exercise or conversion of any outstanding stock options, restricted stock awards, and restricted stock units increases the number of shares in the denominator of the calculation of diluted (loss) earnings per share and results in a lower loss per share. The Company excludes the effect of these shares from the loss per share calculation as their effect is antidilutive. Therefore, diluted loss per share is the same as basic loss per share for the three months ended September 30, 2021.

The weighted average shares that have an antidilutive effect in the calculation of diluted earnings per common share and have been excluded from the computations above are shown below.

	Three months end 30.	•	Nine months ende 30,	ed September
	2021	2020	2021	2020
Stock options	80,586	_	51	54
Restricted stock awards	323	16,060	294	12,611
Restricted stock units	44,336	68,861	29,066	73,519

### NOTE 4. INVESTMENT SECURITIES

The amortized cost and approximate fair value of investment securities classified as AFS are summarized below as of the dates presented (dollars in thousands).

	A	mortized Cost	Ţ	Gross Inrealized Gains	1	Gross Unrealized Losses		Fair Value
September 30, 2021		Cost	_	Gaills		Lusses	_	value
Obligations of U.S. government agencies and corporations	\$	23,064	\$	172	\$	(31)	\$	23,205
Obligations of state and political subdivisions		26,503		499		(96)		26,906
Corporate bonds		27,778		268		(222)		27,824
Residential mortgage-backed securities		127,227		1,080		(999)		127,308
Commercial mortgage-backed securities		69,740		414		(1,010)		69,144
Total	\$	274,312	\$	2,433	\$	(2,358)	\$	274,387

			ι	Gross Jnrealized	1	Gross Unrealized	Fair
	Aı	mortized Cost		Gains		Losses	Value
<u>December 31, 2020</u>							
Obligations of U.S. government agencies and corporations	\$	36,648	\$	201	\$	(28)	\$ 36,821
Obligations of state and political subdivisions		21,650		490		(3)	22,137
Corporate bonds		27,583		348		(223)	27,708
Residential mortgage-backed securities		119,934		2,675		(11)	122,598
Commercial mortgage-backed securities		58,098		1,202		(154)	59,146
Total	\$	263,913	\$	4,916	\$	(419)	\$ 268,410

Proceeds from sales of investment securities classified as AFS and gross gains and losses are summarized below for the periods presented (dollars in thousands).

	Three	e months en 30		September	N	September		
	2	2021	2020			2021	2020	
Proceeds from sale	\$		\$	15,928	\$	137,803	\$	56,466
Gross gains	\$	_	\$	939	\$	2,323	\$	2,300
Gross losses	\$	_	\$	_	\$	(2)	\$	(11)

The amortized cost and approximate fair value of investment securities classified as HTM are summarized below as of the dates presented (dollars in thousands).

	Amortized	ı	<b>Gross</b> Unrealized	1	Gross Unrealized	Fair
	Cost		Gains		Losses	Value
<u>September 30, 2021</u>						
Obligations of state and political subdivisions	\$ 7,862	\$	380	\$	_	\$ 8,242
Residential mortgage-backed securities	3,545		149		_	3,694
Total	\$ 11,407	\$	529	\$	_	\$ 11,936

			Gross Unrealized	1	Gross Unrealized	Fair
	A	mortized Cost	Gains		Losses	Value
<u>December 31, 2020</u>						
Obligations of state and political subdivisions	\$	8,225	\$ 12	\$	_	\$ 8,237
Residential mortgage-backed securities		4,209	203		_	4,412
Total	\$	12,434	\$ 215	\$	_	\$ 12,649

Securities are classified in the consolidated balance sheets according to management's intent. The Company had no securities classified as trading as of September 30, 2021 or December 31, 2020.

The number of AFS securities, fair value, and unrealized losses, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, are summarized below as of the dates presented (dollars in thousands). There were no HTM securities in a continuous loss position as of September 30, 2021 or December 31, 2020.

		Less than 12 Months			12 Months or More					Total			
				U	nrealized			J	Inrealized			Uı	realized
	Count	Fa	ir Value		Losses	Fa	ir Value		Losses	Fa	air Value		Losses
<u>September 30, 2021</u>													
Obligations of U.S. government agencies and													
corporations	5	\$	1,453	\$	(29)	\$	760	\$	(2)	\$	2,213	\$	(31)
Obligations of state and political subdivisions	9		5,197		(96)		_		_		5,197		(96)
Corporate bonds	16		7,031		(169)		2,447		(53)		9,478		(222)
Residential mortgage-backed securities	59		78,177		(990)		1,013		(9)		79,190		(999)
Commercial mortgage-backed securities	59		35,536		(968)		7,904		(42)		43,440		(1,010)
Total	148	\$	127,394	\$	(2,252)	\$	12,124	\$	(106)	\$	139,518	\$	(2,358)

		Less than 12 Months			12 Months or More					Total			
				ι	Inrealized			J	Inrealized			U	nrealized
	Count	Fair	·Value		Losses	F	air Value		Losses	F	air Value		Losses
<u>December 31, 2020</u>													
Obligations of U.S. government agencies and													
corporations	12	\$	9,080	\$	(19)	\$	4,043	\$	(9)	\$	13,123	\$	(28)
Obligations of state and political subdivisions	4		505		(3)		204		_		709		(3)
Corporate bonds	22		6,970		(133)		2,559		(90)		9,529		(223)
Residential mortgage-backed securities	6		11,070		(11)		_		_		11,070		(11)
Commercial mortgage-backed securities	26		6,921		(57)		7,965		(97)		14,886		(154)
Total	70	\$	34,546	\$	(223)	\$	14,771	\$	(196)	\$	49,317	\$	(419)

Unrealized losses are generally due to changes in interest rates. Beginning in the first quarter of 2020, the COVID-19 pandemic has led to ongoing disruption and volatility in the capital markets, causing fluctuations of fair values across asset classes. The Company has the intent to hold these securities either until maturity or a forecasted recovery, and it is more likely than not that the Company will not have to sell the securities before the recovery of their amortized cost basis. Due to the nature of the investment, current market prices, and the current interest rate environment, the Company does not consider these securities to be other-than-temporarily impaired at September 30, 2021 or December 31, 2020.

The amortized cost and approximate fair value of debt securities, by contractual maturity (including mortgage-backed securities), are shown below as of the dates presented (dollars in thousands). Actual maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

	Securities Available For Sale					<b>Securities Held To Maturity</b>				
	Amortized			Fair Value	Amortized Cost			Fair Value		
September 30, 2021		Cost		value		Cost		value		
Due within one year	\$	26	\$	26	\$	830	\$	836		
Due after one year through five years		13,026		13,196		2,745		2,928		
Due after five years through ten years		49,030		49,716		4,288		4,479		
Due after ten years		212,230		211,449		3,544		3,693		
Total debt securities	\$	274,312	\$	274,387	\$	11,407	\$	11,936		

	Securities Available For Sale					ecurities Hel	d To Maturity		
	Amortized			Fair	Amortized			Fair	
		Cost		Value		Cost		Value	
<u>December 31, 2020</u>									
Due within one year	\$	1,669	\$	1,691	\$	830	\$	832	
Due after one year through five years		12,937		13,014		2,745		2,751	
Due after five years through ten years		64,159		64,865		4,650		4,654	
Due after ten years		185,148		188,840		4,209		4,412	
Total debt securities	\$	263,913	\$	268,410	\$	12,434	\$	12,649	

At September 30, 2021, securities with a carrying value of \$119.1 million were pledged to secure certain deposits, borrowings, and other liabilities, compared to \$84.6 million in pledged securities at December 31, 2020.

### NOTE 5. LOANS AND ALLOWANCE FOR LOAN LOSSES

The Company's loan portfolio, excluding loans held for sale, consists of the following categories of loans as of the dates presented (dollars in thousands).

	Septen	nber 30, 2021	Decer	mber 31, 2020
Construction and development	\$	215,247	\$	206,011
1-4 Family		362,249		339,525
Multifamily		58,972		60,724
Farmland		21,376		26,547
Commercial real estate		868,473		812,395
Total mortgage loans on real estate		1,526,317		1,445,202
Commercial and industrial		335,008		394,497
Consumer		19,333		20,619
Total loans	\$	1,880,658	\$	1,860,318

Unamortized premiums and discounts on loans, included in the total loans balances above, were \$2.1 million and \$1.8 million at September 30, 2021 and December 31, 2020, respectively, and unearned income, or deferred fees, on loans was \$2.7 million and \$3.2 million at September 30, 2021 and December 31, 2020, respectively.

In the second quarter of 2020, the Bank began participating as a lender in the Small Business Administration's ("SBA") and U.S. Department of Treasury's Paycheck Protection Program ("PPP") as established by the CARES Act and enhanced by the Paycheck Protection Program and Health Care Enhancement Act and the Paycheck Protection Program Flexibility Act of 2020 ("Flexibility Act"). The PPP was established to provide unsecured low interest rate loans to small businesses that have been impacted by the COVID-19 pandemic. The PPP loans are 100% guaranteed by the SBA. The loans have a fixed interest rate of 1% with deferred payments, and if originated before June 5, 2020, mature two years from origination, or if made on or after June 5, 2020, five years from origination. PPP loans are forgiven by the SBA (which makes forgiveness payments directly to the lender) to the extent the borrower uses the proceeds of the loan for certain purposes (primarily to fund payroll costs) during a certain time period following origination and maintains certain employee and compensation levels. Lenders receive processing fees from the SBA for originating the PPP loans which are based on a percentage of the loan amount. In July 2020, the CARES Act was amended to extend the SBA's authority to make commitments under the PPP, which had previously expired on June 30, 2020. The PPP resumed taking applications on July 6, 2020, and the new deadline to apply for a PPP loan ended on August 8, 2020. On December 27, 2020, the CAA, a \$900 billion aid package, was enacted that renewed the PPP and allocated additional funding for new first time PPP loans under the original PPP and also authorized second draw PPP loans for certain eligible borrowers that had previously received a PPP loan. The application period for the renewed PPP lasted from January 1, 2021 to May 31, 2021. At September 30, 2021 and December 31, 2020 the Company's loan portfolio included PPP loans with balances of \$41.9 million and \$94.5 million, respectively, all of which are include

The table below provides an analysis of the aging of loans, excluding loans held for sale, as of the dates presented (dollars in thousands).

September 3	30,	2021
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			Accr	uing									
	Current	30-59 Past	•		89 Days st Due	Days or Iore Past Due	No	onaccrual	otal Past Due & onaccrual	Ir	cquired npaired Loans	To	tal Loans
Construction and development	\$ 214,652	\$	20	\$	_	\$ _	\$	575	\$ 595	\$	_	\$	215,247
1-4 Family	358,638		773		431	111		1,936	3,251		360		362,249
Multifamily	58,337		_		635	_		_	635		_		58,972
Farmland	19,596		_		_	_		79	79		1,701		21,376
Commercial real estate	851,944		382		_	_		15,511	15,893		636		868,473
Total mortgage loans on real				-									
estate	1,503,167		1,175		1,066	111		18,101	20,453		2,697		1,526,317
Commercial and industrial	319,687		804		2,279	25		12,213	15,321		_		335,008
Consumer	18,986		54		10	_		217	281		66		19,333
Total loans	\$ 1,841,840	\$	2,033	\$	3,355	\$ 136	\$	30,531	\$ 36,055	\$	2,763	\$	1,880,658

#### December 31, 2020

			Accr	uing								
	Current	30-59 Days Past Due		60-89 Days Past Due		Days or ore Past Due	No	naccrual	otal Past Due & onaccrual	Acquired Impaired Loans	To	tal Loans
Construction and development	\$ 205,002	\$	488	\$		\$ 	\$	521	\$ 1,009	\$ 	\$	206,011
1-4 Family	335,710		1,085		734	_		1,615	3,434	381		339,525
Multifamily	60,724		_		_	_		_	_	_		60,724
Farmland	24,333		297		_	216		_	513	1,701		26,547
Commercial real estate	807,243		1,472		118	_		1,771	3,361	1,791		812,395
Total mortgage loans on real												
estate	1,433,012		3,342		852	216		3,907	8,317	3,873		1,445,202
Commercial and industrial	386,607		359		273	105		6,907	7,644	246		394,497
Consumer	20,135		79		21	_		346	446	38		20,619
Total loans	\$ 1,839,754	\$	3,780	\$	1,146	\$ 321	\$	11,160	\$ 16,407	\$ 4,157	\$	1,860,318

#### **Nonaccrual and Past Due Loans**

Loans are considered past due if the required principal and interest payments have not been received as of the date such payments were due. Loans are placed on nonaccrual status when, in management's opinion, the borrower may be unable to meet payment obligations as they become due, as well as when required by regulatory provisions. In determining whether or not a borrower may be unable to meet payment obligations for each class of loans, the borrower's debt service capacity is considered through the analysis of current financial information, if available, and/or current information with regard to the collateral position. Regulatory provisions would typically require the placement of a loan on nonaccrual status if (i) principal or interest has been in default for a period of 90 days or more unless the loan is both well secured and in the process of collection or (ii) full payment of principal and interest is not expected. Loans may be placed on nonaccrual status regardless of whether or not such loans are considered past due. When interest accrual is discontinued, all unpaid accrued interest is reversed. Interest income on nonaccrual loans is recognized only to the extent that cash payments are received in excess of principal due. A loan may be returned to accrual status when all the principal and interest amounts contractually due are brought current and future principal and interest amounts contractually due are reasonably assured, which is typically evidenced by a sustained period (at least six months) of repayment performance by the borrower.

#### Loans Acquired with Deteriorated Credit Quality

The Company accounts for certain loans acquired as acquired impaired loans under ASC 310-30 due to evidence of credit deterioration at acquisition and the probability that the Company will be unable to collect all contractually required payments. The acquired impaired loans had no accretable yield recorded for the three and nine months ended September 30, 2021 and 2020.

#### **Portfolio Segment Risk Factors**

The following describes the risk characteristics relevant to each of the Company's loan portfolio segments.

Construction and Development - Construction and development loans are generally made for the purpose of acquisition and development of land to be improved through the construction of commercial and residential buildings. The successful repayment of these types of loans is generally dependent upon a commitment for permanent financing from the Company, or from the sale of the constructed property. These loans carry more risk than commercial or residential real estate loans due to the dynamics of construction projects, changes in interest rates, the long-term financing market, and state and local government regulations. One such risk is that loan funds are advanced upon the security of the property under construction, which is of uncertain value prior to the completion of construction. Thus, it is more difficult to evaluate accurately the total loan funds required to complete a project and to calculate related loan-to-value ratios. The Company attempts to minimize the risks associated with construction lending by limiting loan-to-value ratios as described above. In addition, as to speculative development loans, the Company generally makes such loans only to borrowers that have a positive pre-existing relationship with us. The Company manages risk by using specific underwriting policies and procedures for these types of loans and by avoiding excessive concentrations in any one business or industry.

1-4 Family - The 1-4 family portfolio mainly consists of residential mortgage loans to consumers to finance a primary residence. The majority of these loans are secured by properties located in the Company's market areas and carry risks associated with the creditworthiness of the borrower and changes in the value of the collateral and loan-to-value-ratios. The Company manages these risks through policies and procedures such as limiting loan-to-value ratios at origination, employing experienced underwriting personnel, requiring standards for appraisers, and not making subprime loans.

**Multifamily** - Multifamily loans are normally made to real estate investors to support permanent financing for multifamily residential income producing properties that rely on the successful operation of the property for repayment. This management mainly involves property maintenance and collection of rents due from tenants. This type of lending carries a lower level of risk, as compared to other commercial lending. In addition, underwriting requirements for multifamily properties are stricter than for other non-owner-occupied property types. The Company manages this risk by avoiding concentrations with any particular customer.

**Farmland** - Farmland loans are often for land improvements related to agricultural endeavors and may include construction of new specialized facilities. These loans are usually repaid through the conversion to permanent financing, or if scheduled loan amortization begins, for the long-term benefit of the borrower's ongoing operations. Underwriting generally involves intensive analysis of the financial strength of the borrower and guarantor, liquidation value of the subject collateral, the associated unguaranteed exposure, and any available secondary sources of repayment, with the greatest emphasis given to a borrower's capacity to meet cash flow coverage requirements as set forth by Bank policies.

Commercial Real Estate - Commercial real estate loans are extensions of credit secured by owner occupied and non-owner occupied collateral. Underwriting generally involves intensive analysis of the financial strength of the borrower and guarantor, liquidation value of the subject collateral, the associated unguaranteed exposure, and any available secondary sources of repayment, with the greatest emphasis given to a borrower's capacity to meet cash flow coverage requirements as set forth by Bank policies. Repayment is commonly derived from the successful ongoing operations of the property. General market conditions and economic activity may impact the performance of these types of loans, including fluctuations in the value of real estate, new job creation trends, and tenant vacancy rates. The Company attempts to limit risk by analyzing a borrower's cash flow and collateral value on an ongoing basis. The Company also typically requires personal guarantees from the principal owners of the property, supported by a review of their personal financial statements, as an additional means of mitigating our risk. The Company manages risk by avoiding concentrations in any one business or industry.

Commercial and Industrial - Commercial and industrial loans receive similar underwriting treatment as commercial real estate loans in that the repayment source is analyzed to determine its ability to meet cash flow coverage requirements as set forth by Bank policies. Repayment of these loans generally comes from the generation of cash flow as the result of the borrower's business operations. Commercial lending generally involves different risks from those associated with commercial real estate lending or construction lending. Although commercial loans may be collateralized by equipment or other business assets (including real estate, if available as collateral), the repayment of these types of loans depends primarily on the creditworthiness and projected cash flow of the borrower (and any guarantors). Thus, the general business conditions of the local economy and the borrower's ability to sell its products and services, thereby generating sufficient operating revenue to repay us under the agreed upon terms and conditions, are the chief considerations when assessing the risk of a commercial loan. The liquidation of collateral, if any, is considered a secondary source of repayment because equipment and other business assets may, among other things, be obsolete or of limited resale value. The Company actively monitors certain financial measures of the borrower, including advance rate, cash flow, collateral value and other appropriate credit factors.

Consumer - Consumer loans are offered by the Company in order to provide a full range of retail financial services to its customers and include auto loans, credit cards, and other consumer installment loans. Typically, the Company evaluates the borrower's repayment ability through a review of credit scores and an evaluation of debt to income ratios. Repayment of consumer loans depends upon key consumer economic measures and upon the borrower's financial stability, and is more likely to be adversely affected by divorce, job loss, illness and personal hardships than repayment of other loans. A shortfall in the value of any collateral also may pose a risk of loss to the Company for these types of loans.

### **Credit Quality Indicators**

Loans are categorized into risk categories based on relevant information about the ability of borrowers to service their debt, such as current financial information, historical payment experience, credit documentation, public information, and current economic trends, among other factors. The following definitions are utilized for risk ratings, which are consistent with the definitions used in supervisory guidance:

**Pass** - Loans not meeting the criteria below are considered pass. These loans have high credit characteristics and financial strength. The borrowers at least generate profits and cash flow that are in line with peer and industry standards and have debt service coverage ratios above loan covenants and our policy guidelines. For some of these loans, a guaranty from a financially capable party mitigates characteristics of the borrower that might otherwise result in a lower grade.

**Special Mention** - Loans classified as special mention possess some credit deficiencies that need to be corrected to avoid a greater risk of default in the future. For example, financial ratios relating to the borrower may have deteriorated. Often, a special mention categorization is temporary while certain factors are analyzed or matters addressed before the loan is re-categorized as either pass or substandard.

**Substandard** - Loans classified as substandard are inadequately protected by the current net worth and paying capacity of the borrower or the liquidation value of any collateral. If deficiencies are not addressed, it is likely that this category of loan will result in the Bank incurring a loss. Where a borrower has been unable to adjust to industry or general economic conditions, the borrower's loan is often categorized as substandard.

**Doubtful** - Loans classified as doubtful have all the weaknesses inherent in those classified as substandard, with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable.

Loss - Loans classified as loss are considered uncollectible and of such little value that their continuance as recorded assets is not warranted. This classification does not mean that the assets have absolutely no recovery or salvage value, but rather it is not practical or desirable to defer writing off these assets.

The table below presents the Company's loan portfolio, excluding loans held for sale, by category and credit quality indicator as of the dates presented (dollars in thousands).

		\$	Septe	mber 30, 2021	l		
		Special					
	Pass	Mention	Su	bstandard		Doubtful	Total
Construction and development	\$ 212,519	\$ 824	\$	1,904	\$		\$ 215,247
1-4 Family	355,491	_		6,758		_	362,249
Multifamily	57,885	_		1,087		_	58,972
Farmland	19,595			1,781		_	21,376
Commercial real estate	843,326	3,938		21,209		_	868,473
Total mortgage loans on real estate	 1,488,816	4,762		32,739			 1,526,317
Commercial and industrial	305,691	2,853		25,882		582	335,008
Consumer	18,996	_		337		_	19,333
Total loans	\$ 1,813,503	\$ 7,615	\$	58,958	\$	582	\$ 1,880,658

		]	1,696 — — — — — — — — — — — — — — — — — —				
		Special					
	Pass	Mention	Su	bstandard	Doubtful		Total
Construction and development	\$ 198,139	\$ 7,352	\$	520	\$ 	\$	206,011
1-4 Family	337,829	_		1,696	_		339,525
Multifamily	60,724	_		_	_		60,724
Farmland	24,846	_		1,701	_		26,547
Commercial real estate	801,244	4,729		6,422	_		812,395
Total mortgage loans on real estate	1,422,782	12,081		10,339	_		1,445,202
Commercial and industrial	379,451	4,794		9,343	909		394,497
Consumer	20,235	_		384	_		20,619
Total loans	\$ 1,822,468	\$ 16,875	\$	20,066	\$ 909	\$	1,860,318

The Company had no loans that were classified as loss at September 30, 2021 or December 31, 2020.

### **Loan Participations and Sold Loans**

Loan participations and whole loans sold to and serviced for others are not included in the accompanying consolidated balance sheets. The balance of loans serviced for others was \$36.8 million and \$53.5 million at September 30, 2021 and December 31, 2020, respectively. The unpaid principal balance of these loans was approximately\$89.7 million and \$154.0 million at September 30, 2021 and December 31, 2020, respectively.

### **Loans to Related Parties**

In the ordinary course of business, the Company makes loans to related parties including its executive officers, principal stockholders, directors and their immediate family members, as well as companies in which these individuals are principal owners. Loans outstanding to such related party borrowers amounted to approximately \$93.4 million and \$96.4 million as of September 30, 2021 and December 31, 2020, respectively.

The table below shows the aggregate principal balance of loans to such related parties as of the dates presented (dollars in thousands).

	<b>September 30, 2021</b>	Dec	ember 31, 2020
Balance, beginning of period	\$ 96,390	\$	98,093
New loans	15,130		12,443
Repayments and changes in relationship	(18,142)		(14,146)
Balance, end of period	\$ 93,378	\$	96,390

### **Allowance for Loan Losses**

The table below shows a summary of the activity in the allowance for loan losses for the three and nine months ended September 30, 2021 and 2020 (dollars in thousands).

	Thr		September	Ni	ne months en 30	September
	Three months ended 30, 2021  \$ 20,445 \$ 21,713 (21,664) 73 \$ 20,567 \$		2020		2021	2020
Balance, beginning of period	\$	20,445	\$ 16,657	\$	20,363	\$ 10,700
Provision for loan losses		21,713	2,500		22,227	8,760
Loans charged off		(21,664)	(183)		(22,224)	(596)
Recoveries		73	70		201	180
Balance, end of period	\$	20,567	\$ 19,044	\$	20,567	\$ 19,044

For the three and nine months ended September 30, 2021, the provision for loan losses includes a \$21.6 million impairment recorded for one of the Company's loan relationships as a result of Hurricane Ida. The corresponding loan balances in the same amount were then charged off. See further discussion in "Management's Discussion and Analysis of Financial Condition and Results of Operations" in this report.

The following tables outline the activity in the allowance for loan losses by collateral type for the three and nine months ended September 30, 2021 and 2020, and show both the allowance and portfolio balances for loans individually and collectively evaluated for impairment as of September 30, 2021 and 2020 (dollars in thousands).

						Thre	ee mo	onths ended S	Septe	ember 30, 20	)21				
	Cons	struction									Co	mmercial			
		&							Co	mmercial		&			
	Deve	lopment	Far	mland	1-4	4 Family	Μι	ultifamily	Re	eal Estate	In	dustrial	C	Consumer	Total
Allowance for loan losses:															
Beginning balance	\$	2,260	\$	398	\$	3,231	\$	673	\$	9,148	\$	4,306	\$	429	\$ 20,445
Provision		61		(4)		(36)		(8)		10,032		11,713		(45)	21,713
Charge-offs		_		_		(54)		_		(10,222)		(11,363)		(25)	(21,664)
Recoveries		6		_		5		_		2		47		13	73
Ending balance	\$	2,327	\$	394	\$	3,146	\$	665	\$	8,960	\$	4,703	\$	372	\$ 20,567

						Th	ree mo	onths ended	Septe	ember 30, 2	020				
	Con	struction									Co	mmercial			
	Dov	& elopment	Fai	rmland	1_4	Family	Mu	ıltifamily		mmercial al Estate	In	& dustrial	Co	nsumer	Total
Allowance for loan losses:	Devi	портист	1 41	imanu		ranniy	1710	ittilailiiy		ai Estate		uustiiai		ilisumer	 Total
Beginning balance	\$	2,058	\$	207	\$	2,838	\$	486	\$	7,129	\$	3,336	\$	603	\$ 16,657
Provision		335		11		543		45		978		553		35	2,500
Charge-offs		_		_		(13)		_		_		(81)		(89)	(183)
Recoveries		10		_		27				3		3		27	70
Ending balance	\$	2,403	\$	218	\$	3,395	\$	531	\$	8,110	\$	3,811	\$	576	\$ 19,044

Nine months	s ended S	entember	30, 2021

	Cor	ıstruction									Co	mmercial			
		&								mmercial		&			
	Dev	elopment	Fa	rmland	1.	-4 Family	M	ultifamily	Re	eal Estate	Iı	ıdustrial	Co	nsumer	Total
Allowance for loan losses:															
Beginning balance	\$	2,375	\$	435	\$	3,370	\$	589	\$	8,496	\$	4,558	\$	540	\$ 20,363
Provision		(56)		(28)		(61)		76		10,681		11,745		(130)	22,227
Charge-offs		(11)		(13)		(188)		_		(10,222)		(11,666)		(124)	(22,224)
Recoveries		19		_		25		_		5		66		86	201
Ending balance	\$	2,327	\$	394	\$	3,146	\$	665	\$	8,960	\$	4,703	\$	372	\$ 20,567
Ending allowance balance for loans															
individually evaluated for impairment		_		_		_		_		175		468		96	739
Ending allowance balance for loans acquired															
with deteriorated credit quality		_		210		_		_		_		_		_	210
Ending allowance balance for loans															
collectively evaluated for impairment		2,327		184		3,146		665		8,785		4,235		276	19,618
Loans receivable:															
Balance of loans individually evaluated for															
impairment		821		79		2,533		_		18,499		14,076		219	36,227
Balance of loans acquired with deteriorated															
credit quality		_		1,701		360		_		636		_		66	2,763
Balance of loans collectively evaluated for															
impairment		214,426		19,596		359,356		58,972		849,338		320,932		19,048	1,841,668
Total period-end balance	\$	215,247	\$	21,376	\$	362,249	\$	58,972	\$	868,473	\$	335,008	\$	19,333	\$ 1,880,658

### Nine months ended September 30, 2020

						TAIL	шо	iitiis ciiucu	scpi	.ciiibci 50, 2	020					
	Cor	struction									Co	mmercial				
		&							Co	mmercial		&				
	Dev	elopment	Fa	rmland	1-	4 Family	M	ultifamily	R	eal Estate	In	dustrial	Co	nsumer		Total
Allowance for loan losses:					_											
Beginning balance	\$	1,201	\$	101	\$	1,490	\$	387	\$	4,424	\$	2,609	\$	488	\$	10,700
Provision		1,170		117		2,042		144		3,728		1,282		277		8,760
Charge-offs		_		_		(173)		_		(76)		(88)		(259)		(596)
Recoveries		32		_		36		_		34		8		70		180
Ending balance	\$	2,403	\$	218	\$	3,395	\$	531	\$	8,110	\$	3,811	\$	576	\$	19,044
Ending allowance balance for loans																
individually evaluated for impairment		_		_		_		_		_		_		129		129
Ending allowance balance for loans acquired																
with deteriorated credit quality		_		_		_		_				_		_		_
Ending allowance balance for loans																
collectively evaluated for impairment		2,403		218		3,395		531		8,110		3,811		447		18,915
Loans receivable:																
Balance of loans individually evaluated for																
impairment		790		_		1,273		_		4,199		7,264		406		13,932
Balance of loans acquired with deteriorated																
credit quality		_		1,701		391		_		1,795		282		40		4,209
Balance of loans collectively evaluated for																
impairment		205,961		24,304		337,700		57,734		778,244		385,409		22,187	1	,811,539
Total period-end balance	\$	206,751	\$	26,005	\$	339,364	\$	57,734	\$	784,238	\$	392,955	\$	22,633	\$ 1	,829,680

#### **Impaired Loans**

The Company considers a loan to be impaired when, based on current information and events, the Company determines that it will not be able to collect all amounts due according to the loan agreement, including scheduled interest payments. Determination of impairment is treated the same across all classes of loans. When the Company identifies a loan as impaired, it measures the impairment based on the present value of expected future cash flows, discounted at the loan's effective interest rate, except when the sole (remaining) source of repayment for the loans is the operation or liquidation of the collateral. In these cases when foreclosure is probable, the Company uses the current fair value of the collateral, less selling costs, instead of discounted cash flows. If the Company determines that the value of the impaired loan is less than the recorded investment in the loan (net of previous charge-offs, deferred loan fees or costs, and unamortized premium or discount), the Company recognizes impairment through an allowance estimate or a charge-off to the allowance.

When the ultimate collectability of the total principal of an impaired loan is in doubt and the loan is on nonaccrual, all payments are applied to principal, under the cost recovery method. When the ultimate collectability of the total principal of an impaired loan is not in doubt and the loan is on nonaccrual, contractual interest is credited to interest income when received, under the cash basis method.

The following tables contain information on the Company's impaired loans, which include TDRs, discussed in more detail below, and nonaccrual loans individually evaluated for impairment for purposes of determining the allowance for loan losses. The average balances are calculated based on the month-end balances of the loans during the period reported (dollars in thousands).

		<b>September 30, 2021</b>	
	Recorded Investment	Unpaid Principal Balance	Related Allowance
With no related allowance recorded:			
Construction and development	\$ 821	\$ 829	\$ —
1-4 Family	2,533	2,614	_
Farmland	79	81	_
Commercial real estate	17,268	17,370	
Total mortgage loans on real estate	20,701	20,894	_
Commercial and industrial	10,125	11,371	_
Consumer	79	94	
Total	30,905	32,359	_
With related allowance recorded:			
Commercial real estate	1,231	1,300	175
Total mortgage loans on real estate	1,231	1,300	175
Commercial and industrial	3,951	3,952	468
Consumer	140	176	96
Total	5,322	5,428	739
Total loans:			
Construction and development	821	829	_
1-4 Family	2,533	2,614	_
Farmland	79	81	_
Commercial real estate	18,499	18,670	175
Total mortgage loans on real estate	21,932	22,194	175
Commercial and industrial	14,076	15,323	468
Consumer	219	270	96
Total	\$ 36,227	\$ 37,787	\$ 739

			<b>December 31, 2020</b>	
		Recorded Investment	Unpaid Principal Balance	Related Allowance
With no related allowance recorded:	<u> </u>	investment	Datance	Related Allowance
Construction and development	\$	782	\$ 800	\$ —
1-4 Family	Ψ	2,280	2,353	_
Commercial real estate		6,666	6,721	_
Total mortgage loans on real estate		9,728	9,874	_
Commercial and industrial	<del></del>	8,841	9,953	
Consumer		126	143	_
Total		18,695	19,970	
With related allowance recorded:				
Commercial and industrial		261	260	80
Consumer		201	265	130
		482	525	210
Total	<u></u>	462		210
Total loans:				
Construction and development		782	800	_
1-4 Family		2,280	2,353	_
Commercial real estate		6,666	6,721	
Total mortgage loans on real estate		9,728	9,874	_
Commercial and industrial		9,102	10,213	80
Consumer		347	408	130
Total	\$	19,177	\$ 20,495	\$ 210
	28			

Presented in the tables below is the average recorded investment of the impaired loans and the related amount of interest income recognized during the time within the period that the loans were impaired. The average balances are calculated based on the month-end balances of the loans during the periods reported (dollars in thousands).

	20	21			020	
	20	41				
Averag Recorde Investme	d	Interest Income Recognized	Average Recorded Investment		In	terest come ognized
		*	\$		\$	5
2		8		1,252		7
		_		_		_
						39
				6,124		51
10	*	37		7,207		7
23	,484	98		13,534		58
1	,244	_		_		_
1	,244			_		_
1	,317	24			·	_
	141	_		260		_
2	,702	24		260		
	823	4		642		5
2						7
	151					_
11	,337	49		4,230		39
		61		6,124		51
		61		7,207		7
	223	_		463		_
\$ 26	,186	\$ 122	\$	13,794	\$	58
	Investme  \$ 2  10  13  10  23  11  11  11  11  11  11	Sacration   Sacr	Sample   Recognized	Investment   Recognized   Investment   Recognized   Investment   Recognized   Investment   Recognized   Investment   Inv	Investment         Recognized         Investment           \$ 823 \$ 4 \$ 642           2,317 8 1,252           151 — —         —           10,093 49 4,230           13,384 61 61,24           10,018 37 7,207           82 — 203           23,484 98 13,534           1,244 — —           1,244 — —           1,317 24 — —           141 — 260           2,702 24 260           823 4 64           4 642           2,317 8 1,252           151 — —           11,337 49 4,230           14,628 61 6,124           11,335 61 7,207           223 — 463	Investment   Recognized   Investment   Recognized

	Nine months ended September 30,										
		20	021		2020						
	Rec	erage corded estment		Interest Income Recognized	Re	verage ecorded vestment		Interest Income ecognized			
With no related allowance recorded:											
Construction and development	\$	796	\$	13	\$	753	\$	9			
1-4 Family		1,847		24		1,423		16			
Farmland		232		_		_					
Commercial real estate		7,191		142		2,513		85			
Total mortgage loans on real estate		10,066		179		4,689		110			
Commercial and industrial		8,979		117		3,240		25			
Consumer		107		<u> </u>		249					
Total		19,152		296		8,178		135			
With related allowance recorded:											
Commercial real estate		1,285		_		_		_			
Total mortgage loans on real estate		1,285		_		_	_	_			
Commercial and industrial		439		24		_	_				
Consumer		153		_		238		1			
Total		1,877		24		238		1			
Total loans:											
Construction and development		796		13		753		9			
1-4 Family		1,847		24		1,423		16			
Farmland		232		_		, _		_			
Commercial real estate		8,476		142		2,513		85			
Total mortgage loans on real estate		11,351		179		4,689	_	110			
Commercial and industrial	-	9,418		141	_	3,240		25			
Consumer		260		_		487		1			
Total	\$	21,029	\$	320	\$	8,416	\$	136			
30											

#### **Troubled Debt Restructurings**

In situations where, for economic or legal reasons related to a borrower's financial difficulties, the Company grants a concession for other than an insignificant period of time to the borrower that the Company would not otherwise consider, the related loan is classified as a TDR. The Company strives to identify borrowers in financial difficulty early and work with them to modify their loans to more affordable terms before such loans reach nonaccrual status. These modified terms may include rate reductions, principal forgiveness, payment forbearance and other actions intended to minimize the economic loss and to avoid foreclosure or repossession of the collateral. In cases in which the Company grants the borrower new terms that provide for a reduction of either interest or principal, or otherwise include a concession, the Company identifies the loan as a TDR and measures any impairment on the restructuring as previously noted for impaired loans. See Note 1. Summary of Significant Accounting Policies for further discussion of our treatment of TDRs in response to guidance from financial regulators.

Loans classified as TDRs, consisting of 30 credits, totaled \$12.2 million at September 30, 2021, compared to 34 credits totaling \$14.7 million at December 31, 2020. At September 30, 2021, ten of the restructured loans were considered TDRs due to modification of terms through adjustments to maturity, eight of the restructured loans were considered TDRs due to a reduction in the interest rate to a rate lower than the current market rate, six restructured loans were considered TDRs due to principal payment forbearance paying interest only for a specified period of time, four of the restructured loans were considered TDRs due to principal and interest payment forbearance, and two restructured loans were considered TDRs due to a reduction in principal payments on a modified payment schedule.

As of September 30, 2021, one \$1.2 million commercial real estate TDR was in default of its modified terms and is included in nonaccrual loans. At December 31, 2020, none of the TDRs were in default of their modified terms and included in nonaccrual loans. The Company individually evaluates each TDR for allowance purposes, primarily based on collateral value, and excludes these loans from the loan population that is collectively evaluated for impairment.

There was one loan modified under TDR during the previous twelve month period that subsequently defaulted during the nine months ended September 30, 2021. No TDRs defaulted on their modified terms during the nine months ended September 30, 2020.

At September 30, 2021 and December 31, 2020, there were no available balances on loans classified as TDRs that the Company was committed to lend.

## NOTE 6. STOCKHOLDERS' EQUITY

### Accumulated Other Comprehensive Income (Loss)

Activity within the balances in accumulated other comprehensive income (loss) is shown in the tables below (dollars in thousands).

	Three months ended September 30,												
	2021							2020					
	Beginning of		ning of			End of		Beginning of				End of	
	1	Period	Net	Change		Period		Period	Net	Change		Period	
Unrealized gain (loss), available for sale, net	\$	7,080	\$	(1,246)	\$	5,834	\$	6,921	\$	(122)	\$	6,799	
Reclassification of realized gain on investment securities, net		(5,773)		_		(5,773)		(3,198)		(741)		(3,939)	
Unrealized gain (loss), transfer from available for sale to held to													
maturity, net		3		(1)		2		3		_		3	
Change in fair value of interest rate swaps designated as cash flow													
hedges, net		2,278		508		2,786		(3,356)		184		(3,172)	
Reclassification of realized gain on interest rate swap termination, net		_		(1,450)		(1,450)						_	
Accumulated other comprehensive income (loss)	\$	3,588	\$	(2,189)	\$	1,399	\$	370	\$	(679)	\$	(309)	

	Nine months ended September 30,												
	2021							2020					
	Beg	inning of				End of	В	eginning of				End of	
	1	Period	Ne	t Change		Period		Period	Net	Change		Period	
Unrealized gain (loss), available for sale, net	\$	7,493	\$	(1,659)	\$	5,834	\$	3,476	\$	3,323	\$	6,799	
Reclassification of realized gain on investment securities, net		(3,939)		(1,834)		(5,773)		(2,131)		(1,808)		(3,939)	
Unrealized gain (loss), transfer from available for sale to held to													
maturity, net		3		(1)		2		4		(1)		3	
Change in fair value of interest rate swaps designated as cash flow													
hedges, net		(1,752)		4,538		2,786		542		(3,714)		(3,172)	
Reclassification of realized gain on interest rate swap termination, net				(1,450)		(1,450)						_	
Accumulated other comprehensive income (loss)	\$	1,805	\$	(406)	\$	1,399	\$	1,891	\$	(2,200)	\$	(309)	

#### NOTE 7. DERIVATIVE FINANCIAL INSTRUMENTS

As part of its liability management, the Company utilizes pay-fixed interest rate swaps to manage exposure against the variability in the expected future cash flows (future interest payments) attributable to changes in the 1-month LIBOR associated with the forecasted issuances of 1-month fixed rate debt arising from a rollover strategy. The maximum length of time over which the Company is currently hedging its exposure to the variability in future cash flows for forecasted transactions is approximately 8.1 years. At September 30, 2021, the Company had no current interest rate swap agreements compared to current interest rate swap agreements with a total notional amount of \$80.0 million at December 31, 2020, and forward starting interest rate swap agreements with a total notional amount of \$115.0 million compared to \$140.0 million at December 31, 2020, all of which were designated as cash flow hedges. The interest rate swaps were determined to be fully effective during the periods presented, and therefore no amount of ineffectiveness has been included in net income. The derivative contracts are between the Company and two counterparties. To mitigate credit risk, securities are pledged to the Company by the counterparties in an amount greater than or equal to the gain position of the derivative contracts. Conversely, securities are pledged to the counterparties by the Company in an amount greater than or equal to the loss position of the derivative contracts, if applicable.

In September 2021, the Company voluntarily terminated interest rate swaps with a total notional amount of \$150.0 million in response to market conditions and as a result of excess liquidity. Unrealized gains of \$1.4 million, net of tax expense of \$0.4 million, were reclassified from "Accumulated other comprehensive income" as of September 30, 2021 and recorded as "Swap termination fee income" in noninterest income in the accompanying consolidated statements of income for the three and nine months ended September 30, 2021.

For the three and nine months ended September 30, 2021, gains of \$0.5 million and \$4.5 million, net of a tax expenses of \$0.1 million and \$1.2 million, respectively, have been recognized in "Other comprehensive loss" in the accompanying consolidated statements of comprehensive income for the change in fair value of the interest rate swaps compared to a gain of \$0.2 million, net of tax expense of \$49,000, and a loss of \$3.7 million, net of a \$1.0 million tax benefit, recognized for the three and nine months ended September 30, 2020, respectively.

The fair value of the swap contracts consisted of gross assets of \$1.8 million and gross liabilities of \$0.1 million, netting to a fair value of \$1.7 million recorded in "Other assets" in the accompanying consolidated balance sheet at September 30, 2021. The fair value of the swap contracts consisted of gross liabilities of \$2.8 million and gross assets \$0.6 million, netting to a fair value of \$2.2 million recorded in "Accrued taxes and other liabilities" in the accompanying consolidated balance sheet at December 31, 2020. The accumulated gain of \$1.3 million included in "Accumulated other comprehensive income" in the accompanying consolidated balance sheet as of September 30, 2021 would be reclassified to current earnings if the hedge transactions become probable of not occurring. The Company expects the hedges to remain fully effective during the remaining term of the swap contracts.

#### **Customer Derivatives – Interest Rate Swaps**

The Company enters into interest rate swaps that allow commercial loan customers to effectively convert a variable-rate commercial loan agreement to a fixed-rate commercial loan agreement. Under these agreements, the Company enters into a variable-rate loan agreement with a customer in addition to an interest rate swap agreement, which serves to effectively swap the customer's variable-rate loan into a fixed-rate loan. The Company then enters into a corresponding swap agreement with a third party in order to economically hedge its exposure through the customer agreement. The interest rate swaps with both the customers and third parties are not designated as hedges under FASB ASC Topic 815, *Derivatives and Hedging*, and are marked to market through earnings. As the interest rate swaps are structured to offset each other, changes to the underlying benchmark interest rates considered in the valuation of these instruments do not result in an impact to earnings; however, there may be fair value adjustments related to credit quality variations between counterparties, which may impact earnings as required by FASB ASC Topic 820, *Fair Value Measurement and Disclosure* ("ASC 820"). The Company did not recognize any gains or losses in other income resulting from fair value adjustments of these swap agreements during the three and nine months ended September 30, 2021 and 2020.

#### NOTE 8. FAIR VALUES OF FINANCIAL INSTRUMENTS

In accordance with ASC 820, disclosure of fair value information about financial instruments, whether or not recognized in the balance sheet, is required. The fair value of a financial instrument is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date under current market conditions. Fair value is best determined based upon quoted market prices, or exit prices. In cases where quoted market prices are not available, fair values are based on estimates using present value or other valuation techniques. Those techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows, and the fair value estimates may not be realized in an immediate settlement of the instruments. Accordingly, the aggregate fair value amounts presented do not represent the underlying value of the Company.

If there has been a significant decrease in the volume and level of activity for the asset or liability, a change in valuation technique or the use of multiple valuation techniques may be appropriate. In such instances, determining the price at which willing market participants would transact at the measurement date under current market conditions depends on the facts and circumstances and requires use of significant judgment. The fair value is a reasonable point within the range that is most representative of fair value under current market conditions.

### Fair Value Hierarchy

In accordance with ASC 820, the Company groups its financial assets and financial liabilities measured at fair value in three levels, based on the markets in which the assets and liabilities are traded and the reliability of the assumptions used to determine fair value.

Level 1 – Valuation is based upon quoted prices for identical assets or liabilities traded in active markets.

Level 2 – Valuation is based upon observable inputs other than quoted prices included in level 1, such as quoted prices for similar assets and liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, or other inputs that are observable or can be corroborated by observable market data.

Level 3 – Valuation is based upon unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. This includes certain pricing models, discounted cash flow methodologies, and similar techniques that use significant unobservable inputs.

A financial instrument's categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement.

The following methods and assumptions were used by the Company in estimating fair value disclosures for financial instruments:

Cash and Due from Banks – For these short-term instruments, fair value is the carrying value. Cash and due from banks is classified in level 1 of the fair value hierarchy.

Federal Funds Sold – The fair value is the carrying value. The Company classifies these assets in level 1 of the fair value hierarchy.

*Investment Securities and Equity Securities* – Where quoted prices are available in an active market, the Company classifies the securities within level 1 of the valuation hierarchy. Securities are defined as both long and short positions. Level 1 securities include exchange-traded equity securities.

If quoted market prices are not available, the Company estimates fair values using pricing models and discounted cash flows that consider standard input factors such as observable market data, benchmark yields, interest rate volatilities, broker/dealer quotes, and credit spreads. Examples of such instruments, which would generally be classified within level 2 of the valuation hierarchy if observable inputs are available, include obligations of U.S. government agencies and corporations, obligations of state and political subdivisions, corporate bonds, residential mortgage-backed securities, commercial mortgage-backed securities, and other equity securities. In certain cases where there is limited activity or less transparency around inputs to the valuation, the Company classifies those securities in level 3.

Based on market reference data, which may include reported trades; bids, offers or broker/dealer quotes; benchmark yields and spreads; as well as other reference data, management monitors the current placement of securities in the fair value hierarchy to determine whether transfers between levels may be warranted. At September 30, 2021 and December 31, 2020, the majority of our level 3 investments were obligations of state and political subdivisions. The Company estimated the fair value of these level 3 investments using discounted cash flow models, the key inputs of which are the coupon rate, current spreads to the yield curves, and expected repayment dates, adjusted for illiquidity of the local municipal market and sinking funds, if applicable. Option-adjusted models may be used for structured or callable notes, as appropriate.

Loans – The fair value of portfolio loans, net is determined using an exit price methodology. The exit price methodology continues to be based on a discounted cash flow analysis, in which projected cash flows are based on contractual cash flows adjusted for prepayments for certain loan types (e.g. residential mortgage loans and multifamily loans) and the use of a discount rate based on expected relative risk of the cash flows. The discount rate selected considers loan type, maturity date, a liquidity premium, cost to service, and cost of capital, which is a level 3 fair value estimate.

Loans held for sale are measured using quoted market prices when available. If quoted market prices are not available, comparable market values or discounted cash flow analyses may be utilized. The Company classifies these assets in level 3 of the fair value hierarchy.

Deposit Liabilities – The fair values disclosed for noninterest-bearing demand deposits are, by definition, equal to the amount payable on demand at the reporting date (that is, their carrying amounts). These noninterest-bearing deposits are classified in level 2 of the fair value hierarchy. All interest-bearing deposits are classified in level 3 of the fair value hierarchy. The carrying amounts of variable-rate (for example interest-bearing checking, savings, and money market accounts), fixed-term money market accounts, and certificates of deposit approximate their fair values at the reporting date. Fair values for fixed-rate certificates of deposit are estimated using a discounted cash flow calculation that applies market interest rates on comparable instruments to a schedule of aggregated expected monthly maturities on time deposits.

Short-Term Borrowings – The carrying amounts of federal funds purchased, borrowings under repurchase agreements, and other short-term borrowings approximate their fair values. The Company classifies these borrowings in level 2 of the fair value hierarchy.

Long-Term Borrowings, including Junior Subordinated Debt Securities – The fair values of long-term borrowings are estimated using discounted cash flow analyses based on the Company's current incremental borrowing rates for similar types of borrowing arrangements. The fair value of the Company's long-term debt is therefore classified in level 3 in the fair value hierarchy.

Subordinated Debt Securities – The fair value of subordinated debt is estimated based on current market rates on similar debt in the market. The Company classifies this debt in level 2 of the fair value hierarchy.

Derivative Financial Instruments – The fair value for interest rate swap agreements is based upon the amounts required to settle the contracts. These derivative instruments are classified in level 2 of the fair value hierarchy.

#### Fair Value of Assets and Liabilities Measured on a Recurring Basis

Assets and liabilities measured at fair value on a recurring basis are summarized in the table below as of the dates indicated (dollars in thousands).

			ioted Prices in Active		Significant Other		Significant	
				Iarkets for Identical	(	Observable	U	nobservable
	Estimated Fair Value			Assets (Level 1)		Inputs (Level 2)		Inputs (Level 3)
<u>September 30, 2021</u>								
Assets:								
Obligations of U.S. government agencies and corporations	\$	23,205	\$	_	\$	23,205	\$	_
Obligations of state and political subdivisions		26,906		_		9,500		17,406
Corporate bonds		27,824		_		27,332		492
Residential mortgage-backed securities		127,308		_		127,308		_
Commercial mortgage-backed securities		69,144		_		69,144		_
Equity securities		1,800		1,800		_		_
Derivative financial instruments		1,693				1,693		_
Total assets	\$	277,880	\$	1,800	\$	258,182	\$	17,898
December 31, 2020								
Assets:								
Obligations of U.S. government agencies and corporations	\$	36,821	\$	_	\$	36,821	\$	_
Obligations of state and political subdivisions		22,137		_		3,621		18,516
Corporate bonds		27,708		_		27,708		_
Residential mortgage-backed securities		122,598		_		122,598		_
Commercial mortgage-backed securities		59,146		_		59,146		_
Equity securities		1,670		1,670		_		_
Total assets	\$	270,080	\$	1,670	\$	249,894	\$	18,516
Liabilities:					_		_	
Derivative financial instruments	\$	2,216	\$	_	\$	2,216	\$	_

The Company reviews fair value hierarchy classifications on a quarterly basis. Changes in the Company's ability to observe inputs to the valuation may cause reclassification of certain assets or liabilities within the fair value hierarchy. In the third quarter of 2021, the Company transferred approximately \$0.5 million of corporate bonds from level 2 to level 3 based on insufficient market reference data. The tables below provide a reconciliation for assets measured at fair value on a recurring basis using significant unobservable inputs, or level 3 inputs, for the nine months ended September 30, 2021 and 2020 (dollars in thousands).

	Obligations of State and Political Subdivisions	Corporate Bonds
Balance at December 31, 2020	\$ 18,516	\$ —
Realized gains (losses) included in earnings	_	_
Unrealized losses included in other comprehensive income (loss)	(1,110)	_
Purchases	_	_
Sales	<u> </u>	_
Maturities, prepayments, and calls	_	_
Transfers into level 3	<u> </u>	492
Transfers out of level 3	_	_
Balance at September 30, 2021	\$ 17,406	\$ 492

	OI	oligations of State and Political Subdivisions
Balance at December 31, 2019	\$	19,375
Realized gains (losses) included in earnings		_
Unrealized losses included in other comprehensive income (loss)		(1,107)
Purchases		_
Sales		_
Maturities, prepayments, and calls		_
Transfers into level 3		_
Transfers out of level 3		_
Balance at September 30, 2020	\$	18,268

There were no liabilities measured at fair value on a recurring basis using level 3 inputs at September 30, 2021 and December 31, 2020. For the nine months ended September 30, 2021 and 2020, there were no gains or losses included in earnings related to the change in fair value of the assets measured on a recurring basis using significant unobservable inputs held at the end of the period.

The following table provides quantitative information about significant unobservable inputs used in fair value measurements of Level 3 assets measured at fair value on a recurring basis at September 30, 2021 or December 31, 2020 (dollars in thousands):

	Est	timated			
	Fai	ir Value	Valuation Technique	Unobservable Inputs	Range of Discounts
<u>September 30, 2021</u>					
Obligations of state and political			Option-adjusted discounted cash flow model; present		
subdivisions	\$	17,406	value of expected future cash flow model	Bond appraisal adjustment(1)	0%
			Option-adjusted discounted cash flow model; present		
Corporate bonds		492	value of expected future cash flow model	Bond appraisal adjustment(1)	2%
December 31, 2020					
Obligations of state and political			Option-adjusted discounted cash flow model; present		
subdivisions	\$	18,516	value of expected future cash flow model	Bond appraisal adjustment(1)	0% - 0.4%

<sup>(1)</sup> Fair values determined through valuation analysis using coupon, yield (discount margin), liquidity and expected repayment dates.

#### Fair Value of Assets and Liabilities Measured on a Nonrecurring Basis

Certain financial assets and financial liabilities are measured at fair value on a nonrecurring basis; that is, the instruments are not measured at fair value on an ongoing basis but are subject to fair value adjustments in certain circumstances (for example, when there is evidence of impairment). Quantitative information about assets measured at fair value on a nonrecurring basis based on significant unobservable inputs (level 3) is summarized below as of the dates indicated; there were no liabilities measured on a nonrecurring basis at September 30, 2021 or December 31, 2020 (dollars in thousands).

	 Estimated Fair Value	Valuation Technique	Range of Discounts	Weighted Average Discount	
<u>September 30, 2021</u>					
		Discounted cash flows; underlying	Collateral discounts and		
Impaired loans	\$ 13,696	collateral value	estimated costs to sell	8% - 100%	56%
<b>December 31, 2020</b>					
		Discounted cash flows; underlying	Collateral discounts and		
Impaired loans	\$ 259	collateral value	estimated costs to sell	2% - 100%	34%
		Underlying collateral value; third	Collateral discounts and		
Other real estate owned	635	party appraisals	discount rates	4%	4%
		37			

**September 30, 2021** 

The estimated fair values of the Company's financial instruments are summarized in the table below as of the dates indicated (dollars in thousands).

	(	Carrying	Es	stimated						
		Amount	Fa	ir Value		Level 1		Level 2		Level 3
Financial assets:										
Cash and due from banks	\$	349,991	\$	349,991		349,991		_		_
Federal funds sold		500		500		500		_		_
Investment securities		285,794		286,323		_		260,183		26,140
Equity securities		16,783		16,783		1,800		14,983		_
Loans, net of allowance		1,860,091		1,882,707		_		1,882,707		_
Loans held for sale		300		304		_		_		304
Derivative financial instruments		1,693		1,693		_		1,693		<u> </u>
Financial liabilities:										
Deposits, noninterest-bearing	\$	597,452	\$	597,452	\$	_	\$	597,452	\$	_
Deposits, interest-bearing		1,706,189		1,727,421		_		_		1,727,421
FHLB short-term advances and repurchase agreements		6,580		6,580		_		6,580		_
FHLB long-term advances		78,500		78,158		_		_		78,158
Junior subordinated debt		8,352		8,583		_		_		8,583
Subordinated debt		43,600		39,316		_		39,316		_
		December 31, 2020								
				I	Decer	nber 31, 2020				
		Carrying	Es	stimated	Decer	nber 31, 2020				
		Carrying Amount			Decer	nber 31, 2020 Level 1		Level 2		Level 3
Financial assets:				stimated	Decer			Level 2		Level 3
<u>Financial assets:</u> Cash and due from banks				stimated	S \$		\$	Level 2	\$	Level 3
Cash and due from banks Investment securities		Amount	Fa	35,368 281,059		Level 1	\$	254,306	\$	Level 3  — 26,753
Cash and due from banks		Amount 35,368	Fa	stimated nir Value 35,368		Level 1	\$	_	\$	_
Cash and due from banks Investment securities		35,368 280,844	Fa	35,368 281,059		Level 1  35,368	\$	254,306	\$	_
Cash and due from banks Investment securities Equity securities Loans, net of allowance  Financial liabilities:	\$	35,368 280,844 16,599 1,839,955	Fa	35,368 281,059 16,599 1,861,971		Level 1  35,368		254,306 14,929	\$	26,753
Cash and due from banks Investment securities Equity securities Loans, net of allowance		35,368 280,844 16,599	Fa	35,368 281,059 16,599		Level 1  35,368	\$	254,306	\$	26,753 — 1,861,971
Cash and due from banks Investment securities Equity securities Loans, net of allowance  Financial liabilities: Deposits, noninterest-bearing Deposits, interest-bearing	\$	35,368 280,844 16,599 1,839,955	Fa	35,368 281,059 16,599 1,861,971	\$	Level 1  35,368		254,306 14,929		26,753
Cash and due from banks Investment securities Equity securities Loans, net of allowance  Financial liabilities: Deposits, noninterest-bearing Deposits, interest-bearing FHLB short-term advances and repurchase agreements	\$	35,368 280,844 16,599 1,839,955 448,230 1,439,594 47,653	Fa	35,368 281,059 16,599 1,861,971 448,230 1,504,644 47,653	\$	Level 1  35,368		254,306 14,929		26,753 — 1,861,971 — 1,504,644
Cash and due from banks Investment securities Equity securities Loans, net of allowance  Financial liabilities: Deposits, noninterest-bearing Deposits, interest-bearing FHLB short-term advances and repurchase agreements FHLB long-term advances	\$	35,368 280,844 16,599 1,839,955 448,230 1,439,594	Fa	35,368 281,059 16,599 1,861,971 448,230 1,504,644	\$	Level 1  35,368		254,306 14,929 — 448,230		26,753 — 1,861,971 — 1,504,644 — 82,101
Cash and due from banks Investment securities Equity securities Loans, net of allowance  Financial liabilities: Deposits, noninterest-bearing Deposits, interest-bearing FHLB short-term advances and repurchase agreements FHLB long-term advances Junior subordinated debt	\$	35,368 280,844 16,599 1,839,955 448,230 1,439,594 47,653 78,500 5,949	Fa	35,368 281,059 16,599 1,861,971 448,230 1,504,644 47,653 82,101 5,299	\$	Level 1  35,368		254,306 14,929 — 448,230 — 47,653		26,753 — 1,861,971 — 1,504,644
Cash and due from banks Investment securities Equity securities Loans, net of allowance  Financial liabilities: Deposits, noninterest-bearing Deposits, interest-bearing FHLB short-term advances and repurchase agreements FHLB long-term advances Junior subordinated debt Subordinated debt	\$	35,368 280,844 16,599 1,839,955 448,230 1,439,594 47,653 78,500	Fa	35,368 281,059 16,599 1,861,971 448,230 1,504,644 47,653 82,101	\$	Level 1  35,368		254,306 14,929 — 448,230 — 47,653		26,753 — 1,861,971 — 1,504,644 — 82,101
Cash and due from banks Investment securities Equity securities Loans, net of allowance  Financial liabilities: Deposits, noninterest-bearing Deposits, interest-bearing FHLB short-term advances and repurchase agreements FHLB long-term advances Junior subordinated debt	\$	35,368 280,844 16,599 1,839,955 448,230 1,439,594 47,653 78,500 5,949	Fa	35,368 281,059 16,599 1,861,971 448,230 1,504,644 47,653 82,101 5,299	\$	35,368 — 1,670 —		254,306 14,929 — 448,230 — 47,653 —		26,753 — 1,861,971 — 1,504,644 — 82,101

#### **NOTE 9. INCOME TAXES**

The (benefit) expense for income taxes and the effective tax rate included in the consolidated statements of income are shown in the table below for the periods presented (dollars in thousands).

	Thre	Three months ended September				Nine months ended September			
	30,					30,			
		2021		2020		2021		2020	
Income tax (benefit) expense	\$	(2,648)	\$	1,089	\$	267	\$	2,254	
Effective tax rate		21.0%		19.6%		20.1%		19.4%	

For the three month period ended September 30, 2021 and the three and nine month periods ended September 30, 2020, the effective tax rate differs from the statutory tax rate of 21% primarily due to tax exempt interest income earned on certain investment securities and bank owned life insurance.

#### NOTE 10. COMMITMENTS AND CONTINGENCIES

#### **Unfunded Commitments**

The Company is a party to financial instruments with off-balance-sheet risk entered into in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit consisting of loan commitments and standby letters of credit, which are not included in the accompanying financial statements. Such financial instruments are recorded in the financial statements when they become payable. The credit risk associated with these commitments is evaluated in a manner similar to the allowance for loan losses. The reserve for unfunded loan commitments was \$0.5 and \$0.2 million at September 30, 2021 and December 31, 2020, respectively, and is included in "Accrued taxes and other liabilities" in the consolidated balance sheets.

Commitments to extend credit are agreements to lend money with fixed expiration dates or termination clauses. The Company applies the same credit standards used in the lending process when extending these commitments, and periodically reassesses the customer's creditworthiness through ongoing credit reviews. Since some commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. Collateral is obtained based on the Company's assessment of the transaction. Essentially all standby letters of credit issued have expiration dates within one year.

The table below shows the approximate amounts of the Company's commitments to extend credit as of the dates presented (dollars in thousands).

	September	30, 2021	December 31, 2020		
Commitments to extend credit					
Loan commitments	\$	346,866	\$	266,039	
Standby letters of credit		18,285		14,420	

Additionally, at September 30, 2021, the Company had unfunded commitments of \$1.9 million for its investment in Small Business Investment Company qualified funds.

#### **NOTE 11. LEASES**

The Company's primary leasing activities relate to certain real estate leases entered into in support of the Company's branch operations. The Company's branch locations operated under lease agreements have all been designated as operating leases. The Company does not lease equipment under operating leases, nor does it have leases designated as finance leases.

The Company determines if an arrangement is a lease at inception. Operating leases, with the exception of short-term leases, are included in operating lease right-of-use ("ROU") assets and operating lease liabilities in Bank premises and equipment, net and Accrued taxes and other liabilities, respectively, in the consolidated balance sheets. ROU assets represent the right to use an underlying asset for the lease term and lease liabilities represent the obligation to make lease payments arising from the lease. Operating lease ROU assets and liabilities are recognized at the commencement date based on the present value of lease payments over the lease term. As the Company's leases do not provide an implicit rate, the Company uses its incremental borrowing rate based on the information available at the commencement date in determining the present value of lease payments. The operating lease ROU asset also includes any lease pre-payments made and excludes lease incentives. The Company's lease terms may include options to extend or terminate the lease. When it is reasonably certain that the Company will exercise an option to extend a lease, the extension is included in the lease term when calculating the present value of lease payments.

Lease expense for lease payments is recognized on a straight-line basis over the lease term. The Company has lease agreements with lease and non-lease components, which the Company has elected to account for separately, as the non-lease component amounts are readily determinable.

Quantitative information regarding the Company's operating leases is presented below as of and for the nine months ended September 30, 2021 and 2020 (dollars in thousands).

	Septem	ber 30,	
	2021		2020
Total operating lease cost	\$ 457	\$	447
Weighted-average remaining lease term (in years)	8.0		8.8
Weighted-average discount rate	2.8%		2.8%

At September 30, 2021, the Company's lease ROU assets and related lease liabilities were \$3.5 million and \$3.6 million, respectively, and have remaining terms ranging from 2 to 10 years, including extension options if the Company is reasonably certain they will be exercised.

Future minimum lease payments due under non-cancelable operating leases at September 30, 2021 are presented below (dollars in thousands).

2021	\$ 151
2022	598
2023	595
2024	515
2025	476
Thereafter	1,691
Total	\$ 4,026

At September 30, 2021, the Company had not entered into any material leases that have not yet commenced.

On May 29, 2020, the Bank purchased the first floor of its corporate headquarters building, which is currently occupied by multiple tenants. The Bank assumed the existing leases, all of which are operating leases. The Bank, as lessor, recognized rental income of \$86,000 and \$0.3 million and \$87,000 and \$117,000 for the three and nine month periods ended September 30, 2021 and 2020, respectively.

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### **Cautionary Note Regarding Forward-Looking Statements**

When included in this Quarterly Report on Form 10-Q, or in other documents that Investar Holding Corporation (the "Company," "we," "our," or "us") files with the Securities and Exchange Commission ("SEC") or in statements made by or on behalf of the Company, words like "may," "should," "could," "predict," "potential," "believe," "think," "will likely result," "expect," "continue," "will," "anticipate," "seek," "estimate," "intend," "plan," "projection," "would," "outlook" and similar expressions or the negative version of those words are intended to identify forward-looking statements as defined by the Private Securities Litigation Reform Act of 1995. These forward-looking statements involve a variety of risks and uncertainties that could cause actual results to differ materially from those described therein. The Company's forward-looking statements are based on assumptions and estimates that management believes to be reasonable in light of the information available at the time such statements are made. However, many of the matters addressed by these statements are inherently uncertain and could be affected by many factors beyond management's control. A number of important factors could cause actual results to differ materially from those indicated by the forward-looking statements. These factors include, but are not limited to, the following, any one or more of which could materially affect the outcome of future events:

- the significant risks and uncertainties for our business, results of operations and financial condition, as well as our regulatory capital and liquidity ratios and other regulatory requirements in the United States caused by the ongoing COVID-19 pandemic, which will depend on several factors, including the scope and duration of the pandemic, its continued influence on the economy and financial markets, the impact on market participants on which we rely, and actions taken by governmental authorities and other third parties in response to the pandemic;
- business and economic conditions generally and in the financial services industry in particular, whether nationally, regionally or in the markets in
  which we operate, including evolving risks to economic activity and our customers posed by the COVID-19 pandemic and government actions taken
  to address the impact of COVID-19 or contain it and the potential impact of the termination of various pandemic-related government support
  programs and the potential impact of legislation under consideration in Congress, such as the Infrastructure Investment and Jobs Act and the Build
  Back Better Act, which could increase government programs, spending and taxes;
- the risk of holding PPP loans at unfavorable rates and on terms that are less favorable than other types of loans, and the Company's ability to pursue available remedies in the event of a loan default of loans under the Paycheck Protection Program;
- our ability to achieve organic loan and deposit growth, and the composition of that growth;
- changes (or the lack of changes) in interest rates, yield curves and interest rate spread relationships that affect our loan and deposit pricing, including rising inflation in recent months, which may not be temporary;
- possible cessation or market replacement of LIBOR and the related effect on our LIBOR-based financial products and contracts, including, but not limited to, hedging products, debt obligations, investments, and loans;
- the extent of continuing client demand for the high level of personalized service that is a key element of our banking approach as well as our ability to execute our strategy generally;
- our dependence on our management team, and our ability to attract and retain qualified personnel;
- changes in the quality or composition of our loan or investment portfolios, including adverse developments in borrower industries or in the repayment ability of individual borrowers;
- inaccuracy of the assumptions and estimates we make in establishing reserves for probable loan losses and other estimates;
- the concentration of our business within our geographic areas of operation in Louisiana, Texas and Alabama;
- concentration of credit exposure;
- any deterioration in asset quality and higher loan charge-offs, and the time and effort necessary to resolve problem assets;
- a reduction in liquidity, including as a result of a reduction in the amount of deposits we hold or other sources of liquidity;
- ongoing disruptions in the oil and gas industry due to the significant fluctuations in the price of oil;
- impairment of our goodwill and other intangible assets;
- our potential growth, including our entrance or expansion into new markets, and the need for sufficient capital to support that growth;

- difficulties in identifying attractive acquisition opportunities and strategic partners that will complement our relationship banking approach;
- our ability to complete future acquisitions and efficiently integrate completed acquisitions into our operations, meet the regulatory requirements related to such acquisitions, retain the customers of acquired businesses and grow the acquired operations;
- the impact of litigation and other legal proceedings to which we become subject;
- changes in technology or products that may be more difficult, costly, or less effective than anticipated;
- data processing system failures and errors;
- cyber attacks and other security breaches;
- competitive pressures in the commercial finance, retail banking, mortgage lending and consumer finance industries, as well as the financial resources of, and products offered by, competitors;
- the impact of changes in laws and regulations applicable to us, including banking, securities and tax laws and regulations and accounting standards, as well as changes in the interpretation of such laws and regulations by our regulators;
- changes in the scope and costs of FDIC insurance and other coverages;
- governmental monetary and fiscal policies;
- hurricanes, tropical storms and tropical depressions, floods, winter storms, other natural disasters and adverse weather; oil spills and other man-made disasters that have affected and may affect in the future the Company's market areas; acts of terrorism, an outbreak of hostilities or other international or domestic calamities, acts of God and other matters beyond our control; and
- other circumstances, many of which are beyond our control.

These factors should not be construed as exhaustive. Additional information on these and other risk factors can be found in Item 1A. "Risk Factors" and Item 7. "Special Note Regarding Forward-Looking Statements" in the Company's Annual Report on Form 10-K for the year ended December 31, 2020, filed with the SEC on March 10, 2021 (the "Annual Report") and in Part II Item 1A. "Risk Factors" of this report.

Because forward-looking statements are inherently subject to risks and uncertainties, some of which cannot be predicted or quantified, you should not rely on any forward-looking statement as a prediction of future events. We expressly disclaim any obligation or undertaking to update our forward-looking statements, and we do not intend to release publicly any updates or changes in our expectations concerning the forward-looking statements or any changes in events, conditions or circumstances upon which any forward-looking statement may be based, except as required by law.

#### Overview

This section presents management's perspective on the consolidated financial condition and results of operations of the Company and its wholly-owned subsidiary, Investar Bank, National Association (the "Bank"). The following discussion and analysis should be read in conjunction with our unaudited consolidated financial statements and related notes thereto included herein, and the audited consolidated financial statements for the year ended December 31, 2020, including the notes thereto, and the related Management's Discussion and Analysis of Financial Condition and Results of Operations in the Annual Report.

Through our wholly-owned subsidiary, the Bank, we provide full banking services, excluding trust services, tailored primarily to meet the needs of individuals and small to medium-sized businesses in our primary areas of operation in south Louisiana including Baton Rouge, New Orleans, Lafayette, Lake Charles, and their surrounding metropolitan areas, in southeast Texas, including Houston and its surrounding metropolitan areas, and Alice and Victoria, Texas, in west Alabama, including York and its surrounding area, and, as of April 1, 2021, east Alabama, including Oxford and its surrounding area. The Bank commenced operations in 2006 and we completed our initial public offering in July 2014. On July 1, 2019, the Bank changed from a Louisiana state bank charter to a national bank charter and its name changed to Investar Bank, National Association. Our strategy includes organic growth through high quality loans, new branches, and growth through acquisitions. We have completed seven whole-bank acquisitions since 2011 and regularly review acquisition opportunities. We currently operate 23 full service branches in Louisiana. We also operate four full service branches in Texas, after the closure of one branch on October 29, 2021, and six full service branches in Alabama.

Our principal business is lending to and accepting deposits from individuals and small to medium-sized businesses in our areas of operation. We generate our income principally from interest on loans and, to a lesser extent, our securities investments, as well as from fees charged in connection with our various loan and deposit services and gains on the sale securities. Our principal expenses are interest expense on interest-bearing customer deposits and borrowings, salaries, employee benefits, occupancy costs, data processing and other operating expenses and, depending on our level of acquisition activity in a period, may also include acquisition expense. We measure our performance through our net interest margin, return on average assets, and return on average equity, among other metrics, while seeking to maintain appropriate regulatory leverage and risk-based capital ratios.

### Certain Events That Affect Year-over-Year Comparability

Acquisitions. On February 21, 2020, the Bank completed the acquisition and assumption of certain assets, deposits and other liabilities associated with the Alice and Victoria, Texas locations of PlainsCapital Bank, a wholly-owned subsidiary of Hilltop Holdings Inc. The Bank acquired approximately \$45.3 million in loans and \$37.0 million in deposits. In addition, the Bank acquired substantially all the fixed assets at the branch locations and assumed the leases for the branch facilities. The Company recorded a core deposit intangible and goodwill of \$0.2 million and \$0.5 million, respectively, related to the acquisition.

On April 1, 2021, the Company completed the acquisition of Cheaha Financial Group, Inc. ("Cheaha"), headquartered in Oxford, Alabama, and its wholly-owned subsidiary, Cheaha Bank. All of the issued and outstanding shares of Cheaha were converted into aggregate cash merger consideration of \$41.1 million. On the date of the acquisition, Cheaha had total assets with a fair value of \$240.7 million, including \$120.4 million in loans, and \$207.0 million in deposits, and served the residents of Calhoun County, Alabama through four branch locations. The Company recorded a core deposit intangible and goodwill of \$0.8 million and \$11.9 million, respectively, related to the acquisition of Cheaha.

*De Novo Branches.* We opened a new branch in Lake Charles, Louisiana in July 2020 and a new branch in New Orleans, Louisiana in November 2020. We also closed branch locations in Zachary and Prairieville, Louisiana in October 2020 and April 2021, respectively, and one location in Dickinson, Texas in October 2021. We do not expect to open de novo branches during the remainder of 2021 or in 2022.

COVID-19 Pandemic. In March 2020, COVID-19 was declared a pandemic by the World Health Organization and a national emergency by the President of the United States. The global COVID-19 pandemic and the public health response to minimize its impact have had severe disruptive effects on economic, financial market and oil market conditions beginning in the latter part of the first quarter of 2020, and continuing through the third quarter of 2021 and beyond. Beginning in the first quarter of 2020, government responses to the pandemic included mandated closures of businesses not deemed essential, restrictions on other businesses, and stay-at-home orders or recommendations, along with crowd restrictions, which caused steep increases in unemployment and decreases in consumer and business spending. Government authorities in our markets began allowing the re-opening of businesses and easing other restrictions in the second quarter of 2020; however, the country, including areas in which we do business, experienced multiple periods of resurgences of new cases in both the third and fourth quarters of 2020. Authorities reacted to these resurgences by extending or re-imposing some restrictions. In the first quarter of 2021, though certain regions of the U.S. faced increased rates of COVID-19 infections, overall our market areas experienced a decrease in the number of cases compared to the resurgence experienced during the winter months. In response, governmental authorities in our market areas relaxed or completely repealed certain restrictions. Economic activity in the U.S., stock prices, and oil prices have been rising significantly, as COVID-19 vaccines have become widely available and pandemic-related restrictions lessened or were eliminated. At the same time, many industries have been experiencing supply chain disruptions and labor shortages. Inflation has also increased significantly, and we cannot predict the extent to which these increases may be transitory. Federally funded pandemic-related additional unemployment benefits terminated in Texas at the end of June and in Louisiana at the end of July 2021. In July 2021, new cases of COVID-19 in our markets began to rise substantially, connected to the spread of the Delta variant. On July 27, 2021, the U.S. Centers for Disease Control and Prevention ("CDC") changed its mask guidance to, among other things, recommend that fully vaccinated individuals wear masks indoors in areas of "substantial" or "high transmission," which according to the CDC included all of our markets, although recently some of our primary markets have been classified as areas of only "moderate" transmission. The Governor of Louisiana reinstated the state-wide mask mandate effective August 4, 2021, which remained in place until October 29, 2021. We cannot predict the extent to which individuals may decide to restrict their activities as a result of these developments, the extent to which governments may reinstitute certain restrictions, nor what impact these developments may have on the economy or our business. The extent to which our operations and financial performance will be impacted by the pandemic during the remainder of 2021 and in 2022 will depend in part on future developments, including the long-term efficacy, global availability and acceptance of the vaccines, as well as the effects of existing and potential additional governmental stimulus legislation and other actions taken in response to the pandemic.

Legislative and Regulatory Developments. In a measure aimed at lessening the economic impact of COVID-19, the Federal Reserve reduced the federal funds rate to 0 to 0.25% on March 16, 2020. This action by the Federal Reserve followed a prior reduction of the targeted federal funds rates to a range of 1.0% to 1.25% on March 3, 2020. On March 27, 2020, the U.S. government enacted the Coronavirus Aid, Relief, and Economic Security Act ("CARES Act"), the largest economic stimulus package in the nation's history, which included the Small Business Administration's ("SBA") and U.S. Department of Treasury's Paycheck Protection Program ("PPP"), discussed further below, in an effort to lessen the impact of COVID-19 on consumers and businesses. As funds available under the PPP were quickly depleted, on April 24, 2020, the Paycheck Protection Program and Health Care Enhancement Act was signed into law, which, among other things, increased amounts available under the PPP. On June 5, 2020, the Paycheck Protection Program Flexibility Act of 2020 ("Flexibility Act") was enacted, which among other things, provided expanded relief under the PPP. On December 27, 2020, the Consolidated Appropriations Act, 2021 ("CAA") was enacted providing an additional \$900 billion in aid to individuals and businesses, which among other things, provided additional funding for the PPP and allowed businesses meeting certain requirements to obtain a second PPP loan. Congress passed the American Rescue Plan Act of 2021 ("Rescue Act"), an additional \$1.9 trillion stimulus package, including additional funding for the PPP, in March 2021.

Paycheck Protection Program. Beginning in the second quarter of 2020, the Bank has participated as a lender in the PPP as established by the CARES Act and as subsequently modified by other legislation. The PPP was established to provide unsecured low interest rate loans to small businesses that have been impacted by the COVID-19 pandemic. The PPP loans are 100% guaranteed by the SBA. The loans have a fixed interest rate of 1% and payments are deferred until the date on which the amount of loan forgiveness is remitted to the lender by the SBA, the forgiveness application is otherwise denied, or if no forgiveness application is filed 10 months after the end of the borrower's covered period. PPP loans made prior to June 5, 2020 mature two years from origination, or if made on or after June 5, 2020, five years from origination. PPP loans are forgiven by the SBA (which makes forgiveness payments directly to the lender) to the extent the borrower uses the proceeds of the loan for certain purposes (primarily to fund payroll costs) during a certain time period following origination and maintains certain employee and compensation levels. Lenders receive processing fees from the SBA for originating the PPP loans which are based on a percentage of the loan amount. The original PPP program ceased taking applications on August 8, 2020. On December 27, 2020, the CAA was enacted that renewed the PPP and allocated additional funding for both new first time PPP loans under the original PPP and also authorized second draw PPP loans for certain eligible borrowers that had previously received a PPP loan. The application period for the renewed PPP lasted from January 1, 2021 through May 31, 2021. At September 30, 2021 and December 31, 2020, our loan portfolio included PPP loans with balances of \$41.9 million and \$94.5 million, respectively, all of which are included in commercial and industrial loans.

Guidance on Treatment of Pandemic-related Loan Modifications Pursuant to the CARES Act and Interagency Statement. Section 4013 of the CARES Act provides that, from the period beginning March 1, 2020 until the earlier of December 31, 2020 or the date that is 60 days after the date on which the national emergency concerning the COVID-19 pandemic declared by the President of the United States under the National Emergencies Act terminates (the "applicable period"), we may elect to suspend GAAP for loan modifications related to the pandemic that would otherwise be categorized as troubled debt restructurings ("TDRs") and suspend any determination of a loan modified as a result of the effects of the pandemic as being a TDR, including impairment for accounting purposes. The suspension is applicable for the term of the loan modification that occurs during the applicable period for a loan that was not more than 30 days past due as of December 31, 2019. The suspension is not applicable to any adverse impact on the credit of a borrower that is not related to the pandemic. The CAA extended the applicable period to the earlier of January 1, 2022 or 60 days after the national emergency termination date.

In addition, our banking regulators and other financial regulators, on March 22, 2020 and revised April 7, 2020, issued a joint interagency statement titled the "Interagency Statement on Loan Modifications and Reporting for Financial Institutions Working with Customers Affected by the Coronavirus" that encourages financial institutions to work prudently with borrowers who are or may be unable to meet their contractual payment obligations due to the effects of the COVID-19 pandemic. Pursuant to the interagency statement, loan modifications that do not meet the conditions of Section 4013 of the CARES Act may still qualify as a modification that does not need to be accounted for as a TDR. Specifically, the agencies confirmed with the staff of the Financial Accounting Standards Board that short-term modifications made in good faith in response to the pandemic to borrowers who were current prior to any relief are not TDRs under GAAP. This includes short-term (e.g. six months) modifications such as payment deferrals, fee waivers, extensions of repayment terms, or delays in payment that are insignificant. Borrowers considered current are those that are less than 30 days past due on their contractual payments at the time a modification program is implemented. Appropriate allowances for loan and lease losses are expected to be maintained. With regard to loans not otherwise reportable as past due, financial institutions are not expected to designate loans with deferrals granted due to the pandemic as past due because of the deferral. The interagency statement also states that during short-term pandemic-related loan modifications, these loans generally should not be reported as nonaccrual.

Accordingly, beginning in the first quarter of 2020, we have offered short-term modifications made in response to COVID-19 to qualified borrowers. These included short-term modifications of 90 days or less, in the form of deferrals of payment of principal and interest, principal only, or interest only, and fee waivers. At September 30, 2021, the balance of loans participating in the 90-day deferral program was approximately \$0.9 million, or 0.05% of the total loan portfolio. See further discussion in the *Loans* section of the Discussion and Analysis of Financial Condition below.

Impact on our Operations. As discussed above, within the states in which we operate, beginning in the first quarter of 2020, many jurisdictions declared health emergencies and executed stay-at-home orders and closed non-essential businesses which impacted our operations as well as the operations of our customers. Though authorities began phasing out certain restrictions in the summer of 2020, resurgences in the number of COVID-19 cases in the second and third quarters of 2020 resulted in the extension and, in some instances, the re-imposition of certain restrictions. For example, Louisiana, where most of our operations are currently located, had eased previous restrictions in the third quarter of 2020. However, the state subsequently experienced several resurgences in the number of cases in the fall and winter of 2020, which prompted the issuance of an order as of November 25, 2020, which was extended through March 2, 2021, that reimplemented certain restrictions. Decreased levels of COVID-19 infections in the spring of 2021 led to additional easing of restrictions, including the lifting of the mask mandates in Louisiana and Texas and the cessation of nearly all COVID-19 restrictions in Texas. However, in July 2021, new cases of COVID-19 in our markets began to rise substantially, connected to the spread of the Delta variant. In response, on August 2, 2021 the Governor of Louisiana reinstituted the statewide mask mandate. Subsequently, as new cases declined, on October 26, 2021, the Governor of Louisiana lifted the statewide mask mandate. We cannot predict the extent to which individuals may decide to restrict their activities as a result of these developments, the extent to which governments may reinstitute certain restrictions, nor what impact these developments may have on the economy or our business.

Financial services have been identified as a Critical Infrastructure Sector by the Department of Homeland Security, and therefore, our business remains open. We continue to service our consumer and business customers from our 33 branch locations and through drive-thrus, ATMs, internet banking, mobile application and telephone.

Hurricane Ida. On August 29, 2021, Hurricane Ida hit the Louisiana coast as a category 4 hurricane. Though Hurricane Ida did not cause significant physical damage to our branch locations, the storm devastated some of our market areas. The Company set up programs to help employees and customers experiencing financial difficulty as a result of the hurricane, including a deferral program discussed further in Loans below. Additionally, the Company recorded an impairment charge of \$21.6 million in the third quarter of 2021 related to a lending relationship with related borrowers (collectively, the "Borrower") consisting of multiple loans that are secured by various types of collateral, including real estate, inventory, and equipment. As a result of Hurricane Ida's impact on the Borrower's business operations, some of the collateral securing the loan relationship experienced a significant reduction in value.

Impact on our Financial Results. As discussed in further detail below and in our Annual Report, net income for 2020 decreased compared to 2019, largely due to our increased provision for loan losses during 2020 as a result of the impacts of the pandemic; however, we had record quarterly net income for the first and second quarters of 2021 as market conditions improved and our cost of funds decreased. In the third quarter of 2021, the Company recorded an impairment charge, discussed above, that adversely impacted the financial results for the three and nine months ended September 30, 2021.

#### **Discussion and Analysis of Financial Condition**

For the nine months ended September 30, 2021, net income was \$1.1 million, or \$0.10 and \$0.09 per basic and diluted common share, respectively, compared to net income of \$9.3 million, or \$0.85 per basic and diluted common share for the nine months ended September 30, 2020. Net income decreased primarily due to the increase in provision for loan losses that resulted from the \$21.6 million impairment charge recorded on one of the Company's loan relationships connected with Hurricane Ida, as discussed above. We recorded a \$8.8 million provision in the nine months ended September 30, 2020 in response to the changing economic environment amidst the COVID-19 pandemic, compared to a \$22.2 million provision in the nine months ended September 30, 2021. For the nine months ended September 30, 2021, our net interest margin was 3.52%, return on average assets was 0.06%, and return on average equity was 0.57%. At September 30, 2021, the Company and Bank each were in compliance with all regulatory capital requirements, and the Bank was considered "well-capitalized" under the FDIC's prompt corrective action regulations.

#### Loans

General. Loans, excluding loans held for sale, constitute our most significant asset, comprising 70% and 80% of our total assets at September 30, 2021 and December 31, 2020, respectively. Total loans increased \$20.3 million, or 1.1%, to \$1.88 billion at September 30, 2021 compared to \$1.86 billion at December 31, 2020. The increase in loans was primarily the result of the acquisition of Cheaha on April 1, 2021, which added approximately \$120.4 million in loans at the time of acquisition.

Beginning in the second quarter of 2020, the Bank has participated as a lender in the PPP as established by the CARES Act. At September 30, 2021, the balance, net of repayments, of the Bank's PPP loans originated was \$41.9 million, compared to \$94.5 million at December 31, 2020, and is included in the commercial and industrial loan portfolio. Eighty-seven percent of the total number of PPP loans we have originated have principal balances of \$150,000 or less. At September 30, 2021, approximately 76% of the total balance of PPP loans originated have been forgiven by the SBA or paid off by the customer.

Excluding loans acquired from Cheaha on April 1, 2021 with an aggregate balance of \$110.1 million at September 30, 2021 and PPP loans with a total balance of \$41.9 million (\$1.4 million acquired from Cheaha) and \$94.5 million at September 30, 2021 and December 31, 2020, respectively, loans decreased \$35.7 million, or 2.0%, at September 30, 2021 compared to December 31, 2020.

The table below sets forth the composition of the Company's loan portfolio as of the dates indicated (dollars in thousands).

		September	30, 2021	December	31, 2020
			Percentage of		Percentage of
	A	Amount	<b>Total Loans</b>	Amount	<b>Total Loans</b>
Construction and development	\$	215,247	11.4%	\$ 206,011	11.1%
1-4 Family		362,249	19.3	339,525	18.2
Multifamily		58,972	3.1	60,724	3.3
Farmland		21,376	1.1	26,547	1.4
Commercial real estate					
Owner-occupied		432,898	23.0	375,421	20.2
Nonowner-occupied		435,575	23.2	436,974	23.5
Total mortgage loans on real estate		1,526,317	81.2	1,445,202	77.7
Commercial and industrial		335,008	17.8	394,497	21.2
Consumer		19,333	1.0	20,619	1.1
Total loans		1,880,658	100.0%	1,860,318	100.0%
Loans held for sale		300			
Total gross loans	\$	1,880,958		\$ 1,860,318	

At September 30, 2021, the Company's business lending portfolio, which consists of loans secured by owner-occupied commercial real estate properties and commercial and industrial loans, was \$767.9 million, a decrease of \$2.0 million, or 0.3%, compared to \$769.9 million at December 31, 2020. The decrease in the business lending portfolio was driven by the \$59.5 million decrease in the commercial and industrial portfolio at September 30, 2021 compared to December 31, 2020, \$52.6 of which was due to the forgiveness or paydowns of PPP loans, partially offset by the \$57.5 million growth in the owner-occupied commercial real estate portfolio. The business lending portfolio acquired from Cheaha totaled \$19.3 million at September 30, 2021 and included approximately \$6.9 million in owner-occupied commercial real estate loans.

Consumer loans totaled \$19.3 million at September 30, 2021, a decrease of \$1.3 million, or 6.2%, compared to \$20.6 million at December 31, 2020. The acquisition of Cheaha added consumer loans totaling \$5.0 million at September 30, 2021. Excluding the consumer loans acquired from Cheaha, consumer loans decreased \$6.3 million, or 30.4%, due to the scheduled paydowns of consumer loans, most of which relate to our former indirect auto loan business.

The following table sets forth loans outstanding at September 30, 2021, excluding loans held for sale, which, based on remaining scheduled repayments of principal, are due in the periods indicated. Loans with balloon payments and longer amortizations are often repriced and extended beyond the initial maturity when credit conditions remain satisfactory. Demand loans, loans having no stated schedule of repayments and no stated maturity and overdrafts are reported below as due in one year or less (dollars in thousands).

				After One		After Five	A	fter Ten			
	Or	ie Year or	Y	ear Through	Ye	ars Through	Yea	rs Through	A	fter Fifteen	
		Less		Five Years		Ten Years	Fift	teen Years		Years	Total
Construction and development	\$	167,192	\$	19,199	\$	20,918	\$	7,824	\$	114	\$ 215,247
1-4 Family		57,774		92,090		44,015		22,023		146,347	362,249
Multifamily		13,058		42,126		2,288		367		1,133	58,972
Farmland		5,778		7,932		7,484		182			21,376
Commercial real estate											
Owner-occupied		42,348		118,022		182,099		73,197		17,232	432,898
Nonowner-occupied		73,951		197,332		126,624		36,898		770	435,575
Total mortgage loans on real estate		360,101		476,701		383,428		140,491		165,596	1,526,317
Commercial and industrial		157,399		122,207		35,633		12,011		7,758	335,008
Consumer		5,485		12,076		1,345		423		4	19,333
Total loans	\$	522,985	\$	610,984	\$	420,406	\$	152,925	\$	173,358	\$ 1,880,658

Loan Concentrations. Loan concentrations are considered to exist when there are amounts loaned to multiple borrowers engaged in similar activities that would cause them to be similarly impacted by economic or other conditions. At September 30, 2021 and December 31, 2020, we had no concentrations of loans exceeding 10% of total loans other than loans in the categories listed in the table above.

Our loan portfolio, excluding loans held for sale, includes loans to businesses in certain industries that may be more significantly affected by the pandemic than others. These loans, including loans related to oil and gas, food services, hospitality, and entertainment, represented approximately 5.5% of our total loan portfolio, or 5.2% excluding PPP loans, at September 30, 2021, compared to 6.6% of our total portfolio, or 5.7% excluding PPP loans, at December 31, 2020, as shown in the table below.

	Percentage of Loan Portfolio September 30, 2021	Percentage of Loan Portfolio September 30, 2021 (excluding PPP loans)	Percentage of Loan Portfolio December 31, 2020	Percentage of Loan Portfolio December 31, 2020 (excluding PPP loans)
Oil and gas	2.6%	2.4%	3.3%	2.6%
Food services	1.8	1.6	2.5	2.3
Hospitality	0.5	0.5	0.4	0.4
Entertainment	0.6	0.7	0.4	0.4
Total	5.5%	5.2%	6.6%	5.7%

Loan Deferral Programs. In response to the COVID-19 pandemic, beginning in the first quarter of 2020, the Bank offered short-term modifications to borrowers impacted by the pandemic who are current and otherwise not past due. These currently include short-term modifications of 90 days or less, in the form of deferrals of payment of principal and interest, principal only, or interest only, and fee waivers. As of September 30, 2021, the balance of loans participating in the 90-day deferral program was approximately \$0.9 million, or 0.05% of the total loan portfolio, compared to \$5.9 million, or 0.3% of the total loan portfolio, at December 31, 2020. As 90-day loan deferrals have expired, most customers have returned to their regular payment schedules. In accordance with Section 4013 of the CARES Act and the interagency statement, we have not accounted for such loans as TDRs, nor have we designated them as past due or nonaccrual.

The Bank also instituted a 90-day deferral program for eligible customers who were impacted by Hurricane Ida. During the quarter ended September 30, 2021, the Bank placed loans with a total aggregate balance of \$47.7 million, or 2.5% of the total loan portfolio, in the deferral program.

#### **Investment Securities**

We purchase investment securities primarily to provide a source for meeting liquidity needs, with return on investment a secondary consideration. We also use investment securities as collateral for certain deposits and other types of borrowing. Investment securities represented 11% of our total assets and totaled \$285.8 million at September 30, 2021, an increase of \$4.9 million, or 1.8%, from \$280.8 million at December 31, 2020. The increase in investment securities at September 30, 2021 compared to December 31, 2020 resulted from increases in investments in obligations of state and political subdivisions and residential and commercial mortgage-backed securities slightly offset by a decrease in investments in obligations of U.S. government agencies and corporations.

The table below shows the carrying value of our investment securities portfolio by investment type and the percentage that such investment type comprises of our entire portfolio as of the dates indicated (dollars in thousands).

	<b>September 30, 2021</b>			<b>December 31, 2020</b>		
			Percentage of			Percentage of
		Balance	Portfolio	Bal	lance	Portfolio
Obligations of U.S. government agencies and corporations	\$	23,205	8.1%	\$	36,821	13.1%
Obligations of state and political subdivisions		34,768	12.2		30,362	10.8
Corporate bonds		27,824	9.7		27,708	9.8
Residential mortgage-backed securities		130,853	45.8		126,807	45.2
Commercial mortgage-backed securities		69,144	24.2		59,146	21.1
Total	\$	285,794	100.0%	\$	280,844	100.0%

The investment portfolio consists of AFS and HTM securities. We classify debt securities as HTM if management has the positive intent and ability to hold the securities to maturity. HTM debt securities are stated at amortized cost. Securities not classified as HTM are classified as AFS. The carrying values of the Company's AFS securities are adjusted for unrealized gains or losses as valuation allowances, and any gains or losses are reported on an after-tax basis as a component of other comprehensive income. Any expected credit loss due to the inability to collect all amounts due according to the security's contractual terms is recognized as a charge against earnings. Any remaining unrealized loss related to other factors would be recognized in other comprehensive income, net of taxes.

The table below sets forth the stated maturities and weighted average yields of our investment debt securities based on the amortized cost of our investment portfolio at September 30, 2021 (dollars in thousands).

		One Year	or Less			ie Year ive Years		ve Years Ten Years	After T	en Years
	Aı	nount	Yield	Amo	-	Yield	Amount	Yield	Amount	Yield
Held to maturity:										
Obligations of state and political										
subdivisions	\$	830	5.88%	\$ 2	2,745	5.88%	\$ 4,287	3.59	% \$ —	%
Residential mortgage-backed securities		_	_		—	_	_	_	3,545	2.89
Available for sale:										
Obligations of U.S. government agencies and	1									
corporations		1	2.50	2	2,308	2.63	20,002	2.33	753	1.45
Obligations of state and political										
subdivisions		25	2.66		771	3.05	9,374	2.55	16,333	3.54
Corporate bonds		_	_	8	3,797	1.93	14,981	4.08	4,000	2.69
Residential mortgage-backed securities		_	_		_	_	267	1.99	126,960	1.77
Commercial mortgage-backed securities		_	_	1	,150	2.82	4,407	1.73	64,183	1.82
	\$	856		\$ 15	5,771		\$ 53,318		\$ 215,774	=

The maturity of mortgage-backed securities reflects scheduled repayments based upon the contractual maturities of the securities. Weighted average yields on tax-exempt obligations have been computed on a fully tax equivalent basis assuming a federal tax rate of 21%.

#### **Deposits**

The following table sets forth the composition of our deposits and the percentage of each deposit type to total deposits at September 30, 2021 and December 31, 2020 (dollars in thousands).

		September	30, 2021	December	31, 2020
	-		Percentage of		Percentage of
		Amount	<b>Total Deposits</b>	Amount	<b>Total Deposits</b>
Noninterest-bearing demand deposits	\$	597,452	25.9%	\$ 448,230	23.7%
Interest-bearing demand deposits		658,743	28.6	496,745	26.3
Brokered deposits		125,016	5.4	80,017	4.2
Money market deposit accounts		264,846	11.5	186,307	9.9
Savings accounts		174,953	7.6	141,134	7.5
Time deposits		482,631	21.0	535,391	28.4
Total deposits	\$	2,303,641	100.0%	\$ 1,887,824	100.0%

Total deposits were \$2.30 billion at September 30, 2021, an increase of \$415.8 million, or 22.0%, compared to \$1.89 billion at December 31, 2020. The Company acquired approximately \$207.0 million in deposits from Cheaha at the time of acquisition on April 1, 2021. The remaining increase is due to organic growth and an increase in brokered deposits.

The COVID-19 pandemic has created a significant amount of excess liquidity in the market, and, as a result, we experienced large increases in both noninterest and interest-bearing demand deposits, and in money market deposit accounts and savings accounts compared to December 31, 2020. These increases were primarily driven by reduced spending by consumer and business customers related to the COVID-19 pandemic, and increases in PPP borrowers' deposit accounts. We believe these factors may be temporary depending on the future economic effects of the COVID-19 pandemic. The Bank had \$125.0 million in brokered deposits as of September 30, 2021, an increase of \$45.0 from December 31, 2020, all of which were used to satisfy the required borrowings under its interest rate swap agreements, due to more favorable pricing. Management made the strategic decision to either reprice or run-off higher yielding time deposits and other interest-bearing deposit products during the year ended December 31, 2020 and the nine months ended September 30, 2021, which contributed to our decreased cost of deposits compared to the nine months ended September 30, 2020, discussed in *Results of Operations* below.

Our deposit mix has improved and reflects our consistent focus on relationship banking and growing our commercial relationships, as well as the effects of the pandemic on consumer and business spending. From December 31, 2020 to September 30, 2021, noninterest-bearing deposits as a percentage of total deposits has increased while time deposits as a percentage of total deposits has decreased.

The following table shows the contractual maturities of certificates of deposit and other time deposits greater than \$100,000 at September 30, 2021 and December 31, 2020 (dollars in thousands).

	<b>September 30, 2021</b>				December 31, 2020			
	Certificates of Deposit		Ot	her Time	Certificates of		Ot	ther Time
			I	Deposits		Deposit		Deposits
Time remaining until maturity:								
Three months or less	\$	83,603	\$	3,609	\$	78,482	\$	1,733
Over three months through six months		64,248		2,759		73,456		2,619
Over six months through twelve months		88,229		3,648		108,901		3,128
Over one year through three years		58,162		4,545		90,101		4,202
Over three years		10,075		220		10,529		283
	\$	304,317	\$	14,781	\$	361,469	\$	11,965

#### **Borrowings**

Total borrowings include securities sold under agreements to repurchase, advances from the Federal Home Loan Bank ("FHLB"), unsecured lines of credit with First National Bankers Bank and The Independent Bankers Bank totaling \$60.0 million, subordinated debt issued in 2017 and 2019, and junior subordinated debentures assumed through acquisitions.

Securities sold under agreements to repurchase increased \$0.9 million to \$6.6 million at September 30, 2021 from \$5.7 million at December 31, 2020. Our advances from the FHLB were \$78.5 million at September 30, 2021, a decrease of \$42.0 million, or 34.9%, from FHLB advances of \$120.5 million at December 31, 2020.

We had no outstanding balances drawn on unsecured lines of credit at September 30, 2021 or December 31, 2020. The carrying value of the subordinated debt was \$43.0 million and \$42.9 million at September 30, 2021 and December 31, 2020, respectively. The \$8.4 million and \$5.9 million in junior subordinated debt at September 30, 2021 and December 31, 2020, respectively, represent the junior subordinated debentures that we assumed through acquisition. The \$2.4 million increase in junior subordinated debt at September 30, 2021 compared to December 31, 2020 was a result of the acquisition of Cheaha.

The average balances and cost of funds of short-term borrowings for the nine months ended September 30, 2021 and 2020 are summarized in the table below (dollars in thousands).

		Average	Bala	nces	Cost of Funds		
Federal funds purchased and other short-term borrowings Securities sold under agreements to repurchase Total short-term borrowings	September 30, 2021			ptember 30, 2020	September 30, 2021	September 30, 2020	
Federal funds purchased and other short-term borrowings	\$	4,335	\$	74,431	0.20%	1.18%	
Securities sold under agreements to repurchase		5,848		4,737	0.20	0.35	
Total short-term borrowings	\$	10,183	\$	79,168	0.20%	1.13%	

The main source of our short-term borrowings are advances from the FHLB. The rate charged for these advances is directly tied to the Federal Reserve Bank's federal funds target rate. On March 3, 2020, the Federal Reserve lowered the federal funds target rate to 1.00 to 1.25%, which the Federal Reserve stated was in response to the evolving risks to economic activity posed by the coronavirus. As the coronavirus spread and was declared a pandemic, the Federal Reserve further reduced the federal funds target rate to 0 to 0.25% on March 15, 2020, where it currently remains.

For a description of our subordinated notes, see our Annual Report, Part II Item 7. "Management's Discussion and Analysis of Financial Condition and Results of Operations - Discussion and Analysis of Financial Condition - Borrowings - 2029 Notes and 2027 Notes" and Note 11 to the financial statements included in such report.

#### **Results of Operations**

#### Performance Summary

Three months ended September 30, 2021 vs. three months ended September 30, 2020. For the three months ended September 30, 2021, net loss was \$10.0 million, or \$0.95 per basic and diluted common share, respectively, compared to net income of \$4.5 million, or \$0.41 per basic and diluted common share, for the three months ended September 30, 2020. The primary driver of the decrease in net income is the \$21.6 million impairment charge recorded in the third quarter of 2021 and discussed above. The negative impact of the impairment charge was partially offset by a \$1.1 million increase in interest income, a \$1.8 million decrease in interest expense driven by the reduction in the federal funds target rate, discussed above, and \$1.8 million in swap termination fee income for the three months ended September 30, 2021 compared to the three months ended September 30, 2020. Return on average assets decreased to -1.47% for the three months ended September 30, 2021 compared to 0.77% for the three months ended September 30, 2020. Return on average equity was -15.56% for the three months ended September 30, 2021 compared to 7.41% for the three months ended September 30, 2020.

Nine months ended September 30, 2021 vs. nine months ended September 30, 2020. For the nine months ended September 30, 2021, net income was \$1.1 million, or \$0.10 and \$0.09 per basic and diluted common share, respectively, compared to net income of \$9.3 million, or \$0.85 per basic and diluted common share, for the nine months ended September 30, 2020. The primary driver of the decrease in net income is the \$21.6 million impairment charge recorded in the third quarter of 2021 and discussed above. The negative impact of the impairment charge was partially offset by a \$1.0 million increase in interest income, a \$7.0 million decrease in interest expense, and \$1.8 million in swap termination fee income for the nine months ended September 30, 2021 compared to the nine months ended September 30, 2020. Return on average assets decreased to 0.06% for the nine months ended September 30, 2021 compared to 0.55% for the nine months ended September 30, 2020. Return on average equity was 0.57% for the nine months ended September 30, 2021 compared to 5.20% for the nine months ended September 30, 2020.

#### Net Interest Income and Net Interest Margin

Net interest income, which is the largest component of our earnings, is the difference between interest earned on assets, such as loans and investments, and the cost of interest-bearing liabilities, such as deposits and borrowings. The primary factors affecting net interest income are the volume, yield and mix of our rate-sensitive assets and liabilities, as well as the amount of our nonperforming loans and the interest rate environment.

Three months ended September 30, 2021 vs. three months ended September 30, 2020. Net interest income increased 15.2% to \$21.5 million for the three months ended September 30, 2021 compared to \$18.7 million for the same period in 2020. This increase is due primarily to the decrease in the cost of deposits compared to the same period in 2020. Average interest-bearing deposits increased approximately \$300.9 million for the three months ended September 30, 2021 compared to the same period in 2020, but we experienced a \$1.8 million decrease in interest expense, discussed in more detail below. The increase in interest-bearing deposits resulted from the acquisition of Cheaha, organic growth of the Company, and the use of brokered deposits. The organic growth experienced was partially driven by reduced consumer and business spending related to the pandemic as well as increases in PPP borrowers' deposit accounts. There was also a \$107.9 million increase in average loans, primarily due to the acquisition of Cheaha, compared to the same period in 2020, which drove a \$1.1 million increase in interest income, also discussed in more detail below.

Interest income was \$24.5 million, including \$1.3 million of interest and fees for PPP loans, for the three months ended September 30, 2021, compared to \$23.4 million, including \$0.8 million of interest and fees for PPP loans, for the same period in 2020. Loan interest income made up substantially all of our interest income for the three months ended September 30, 2021 and 2020. An increase in interest income of \$2.1 million can be attributed to the change in the volume of interest-earning assets, and a decrease of \$1.0 million can be attributed to a decrease in the yield earned on those assets. The overall yield on interest-earning assets was 3.91% and 4.33% for the three months ended September 30, 2021 and 2020, respectively. The loan portfolio yielded 4.79% for the three months ended September 30, 2021 and September 30, 2020, while the yield on the investment portfolio was 1.44% for the three months ended September 30, 2021 compared to 1.89% for the three months ended September 30, 2020.

Interest expense was \$2.9 million for the three months ended September 30, 2021, a decrease of \$1.8 million compared to interest expense of \$4.7 million for the three months ended September 30, 2020. A decrease in interest expense of \$0.4 million resulted from the change in volume of interest-bearing liabilities and a decrease of \$1.4 million resulted from the decrease in the cost of interest-bearing liabilities, primarily time deposits. Average interest-bearing liabilities increased approximately \$217.2 million for the three months ended September 30, 2021 compared to the same period in 2020 mainly as a result of a \$300.9 million increase in interest-bearing deposits, while average short- and long-term debt decreased by \$83.7 million. The cost of deposits decreased 54 basis points to 0.43% for the three months ended September 30, 2021 compared to 0.97% for the three months ended September 30, 2020 as a result of the decrease in the rates offered for our all of our interest-bearing deposit products, which are driven by the federal funds target rate. Management also made a strategic decision to either reprice or run-off higher yielding time deposits and other interest-bearing deposit products during 2020 and the nine months ended September 30, 2021, which substantially contributed to our decreased cost of deposits compared to the quarter ended September 30, 2020. The cost of interest-bearing liabilities decreased 53 basis points to 0.63% for the three months ended September 30, 2021 compared to 1.16% for the same period in 2020, due to the decrease in the cost of both deposits and short-term borrowings.

Net interest margin was 3.44% for the three months ended September 30, 2021, a decrease of two basis points from 3.46% for the three months ended September 30, 2020. The decrease in net interest margin was primarily driven by the excess liquidity in interest earning balances with banks, which caused a decrease in the yield on interest-earning assets. Interest earning balances with banks had an average balance of \$276.8 million and a yield of 0.33% for the three months ended September 30, 2021 compared to an average balance of \$49.3 million and a yield of 1.39% for the three months ended September 30, 2020. The decrease in net interest margin resulting from excess liquidity was partially offset by a 54 basis point decrease in the cost of deposits.

Average Balances and Yields. The following table sets forth average balance sheet data, including all major categories of interest-earning assets and interest-bearing liabilities, together with the interest earned or paid and the average yield or rate paid on each such category for the three months ended September 30, 2021 and 2020. Averages presented in the table below are daily averages (dollars in thousands).

			Т	Three months ende	d Se	eptember 30	,			
			2021			2020				
			Interest				Interest			
	Average		Income/			Average		Income/		
	 Balance	_1	Expense(1)	Yield/ Rate(1)	]	Balance	I	Expense(1)	Yield/ Rate(1)	
Assets										
Interest-earning assets:										
Loans	\$ 1,923,960	\$	23,220	4.79%	\$	1,816,014	\$	21,866	4.79%	
Securities:										
Taxable	262,751		892	1.35		262,088		1,199	1.82	
Tax-exempt	18,499		129	2.76		22,504		157	2.77	
Interest-earning balances with banks	 276,860		232	0.33		49,340		172	1.39	
Total interest-earning assets	2,482,070		24,473	3.91		2,149,946		23,394	4.33	
Cash and due from banks	38,511					28,225				
Intangible assets	44,040					32,563				
Other assets	142,608					126,581				
Allowance for loan losses	 (20,517)					(16,814)				
Total assets	\$ 2,686,712				\$	2,320,501				
Liabilities and stockholders' equity	_									
Interest-bearing liabilities:										
Deposits:										
Interest-bearing demand deposits	\$ 901,146	\$	599	0.26%	\$	627,715	\$	755	0.48%	
Brokered deposits	112,601		264	0.93		_			_	
Savings deposits	173,971		67	0.15		133,701		91	0.27	
Time deposits	 503,600		924	0.73		629,027		2,558	1.62	
Total interest-bearing deposits	1,691,318		1,854	0.43		1,390,443		3,404	0.97	
Short-term borrowings	9,136		5	0.21		95,316		248	1.03	
Long-term debt	 129,786		1,066	3.26		127,290		1,036	3.24	
Total interest-bearing liabilities	1,830,240		2,925	0.63		1,613,049		4,688	1.16	
Noninterest-bearing deposits	581,397					445,725				
Other liabilities	20,459					21,905				
Stockholders' equity	254,616					239,822				
Total liabilities and stockholders' equity	\$ 2,686,712				\$	2,320,501				
Net interest income/net interest margin		\$	21,548	3.44%			\$	18,706	3.46%	

<sup>(1)</sup> Interest income and net interest margin are expressed as a percentage of average interest-earning assets outstanding for the indicated periods. Interest expense is expressed as a percentage of average interest-bearing liabilities for the indicated periods.

Three months ended September 30, 2021 vs.
Three months ended September 30, 2020

	i m ee monens enaca september eo, 2020					
	 Volume		Net(1)			
Interest income:						
Loans	\$ 1,300	\$ 54	\$ 1,354			
Securities:						
Taxable	3	(309)	(306)			
Tax-exempt	(29)	_	(29)			
Interest-earning balances with banks	796	(736)	60			
Total interest-earning assets	2,070	(991)	1,079			
Interest expense:						
Interest-bearing demand deposits	332	(488)	(156)			
Brokered deposits	(34)	299	265			
Savings deposits	27	(52)	(25)			
Time deposits	(508)	(1,126)	(1,634)			
Short-term borrowings	(224)	(19)	(243)			
Long-term debt	 20	10	30			
Total interest-bearing liabilities	(387)	(1,376)	(1,763)			
Change in net interest income	\$ 2,457	\$ 385	\$ 2,842			

(1) Changes in interest due to both volume and rate have been allocated on a pro-rata basis using the absolute ratio value of amounts calculated.

Nine months ended September 30, 2021 vs. nine months ended September 30, 2020. Net interest income increased 14.7% to \$62.3 million for the nine months ended September 30, 2021 compared to \$54.4 million for the same period in 2020. This increase is due primarily to the decrease in the cost of deposits compared to the same period in 2020. Average interest-bearing deposits increased approximately \$230.1 million for the nine months ended September 30, 2021 compared to the same period in 2020, but we experienced a \$7.0 million decrease in interest expense, discussed in more detail below. The increase in interest-bearing deposits resulted from the acquisition of Cheaha, organic growth of the Company, and the use of brokered deposits. The organic growth experienced was partially driven by reduced consumer and business spending related to the pandemic as well as increases in PPP borrowers' deposit accounts. There was also a \$138.7 million increase in average loans, primarily due to the acquisition of Cheaha, compared to the same period in 2020, which drove a \$1.0 million increase in interest income, also discussed in more detail below.

Interest income was \$71.8 million, including \$4.0 million of interest and fees for PPP loans, for the nine months ended September 30, 2021, compared to \$70.8 million, including \$1.6 million of interest and fees for PPP loans, for the same period in 2020. Loan interest income made up substantially all of our interest income for the nine months ended September 30, 2021 and 2020. An increase in interest income of \$7.0 million can be attributed to the change in the volume of interest-earning assets, and a decrease of \$6.0 million can be attributed to a decrease in the yield earned on those assets. The overall yield on interest-earning assets was 4.05% and 4.51% for the nine months ended September 30, 2021 and 2020, respectively. The loan portfolio yielded 4.76% for the nine months ended September 30, 2021 compared to 4.96% for the nine months ended September 30, 2020, while the yield on the investment portfolio was 1.47% for the nine months ended September 30, 2021 compared to 2.16% for the nine months ended September 30, 2020.

Interest expense was \$9.4 million for the nine months ended September 30, 2021, a decrease of \$7.0 million compared to interest expense of \$16.4 million for the nine months ended September 30, 2020. A decrease in interest expense of \$1.7 million resulted from the change in volume of interest-bearing liabilities and a decrease of \$5.3 million resulted from the decrease in the cost of interest-bearing liabilities, primarily time deposits. Average interest-bearing liabilities increased approximately \$161.8 million for the nine months ended September 30, 2021 compared to the same period in 2020 mainly as a result of a \$230.1 million increase in interest-bearing deposits, while average short- and long-term debt decreased by \$68.3 million. The cost of deposits decreased 69 basis points to 0.52% for the nine months ended September 30, 2021 compared to 1.21% for the nine months ended September 30, 2020 as a result of the decrease in the rates offered for all of our interest-bearing deposit products, which are driven by the federal funds target rate. Management also made a strategic decision to either reprice or run-off higher yielding time deposits and other interest-bearing deposit products during 2020 and the nine months ended September 30, 2021, which substantially contributed to our decreased cost of deposits compared to the nine months ended September 30, 2020. The cost of interest-bearing liabilities decreased 66 basis points to 0.72% for the nine months ended September 30, 2021 compared to 1.38% for the same period in 2020, due to the decrease in the cost of both deposits and short-term borrowings.

Net interest margin was 3.52% for the nine months ended September 30, 2021, an increase of six basis points from 3.46% for the nine months ended September 30, 2020. The increase in net interest margin was primarily driven by a decrease in the cost of interest-bearing liabilities.

Average Balances and Yields. The following table sets forth average balance sheet data, including all major categories of interest-earning assets and interest-bearing liabilities, together with the interest earned or paid and the average yield or rate paid on each such category for the nine months ended September 30, 2021 and 2020. Averages presented in the table below are daily averages (dollars in thousands).

				]	Nine months ende	d S	eptember 30	,			
	2021						2020				
		Average Balance		Interest Income/ Expense(1)	Yield/ Rate(1)		Average Balance	1	Interest Income/ Expense(1)	Yield/ Rate(1)	
Assets						_					
Interest-earning assets:											
Loans	\$	1,907,492	\$	67,982	4.76%	\$	1,768,801	\$	65,653	4.96%	
Securities:											
Taxable		272,010		2,791	1.37		252,161		3,962	2.10	
Tax-exempt		20,256		418	2.76		26,622		544	2.73	
Interest-earning balances with banks		171,090		598	0.47		49,408		658	1.78	
Total interest-earning assets	<u>-</u>	2,370,848		71,789	4.05		2,096,992		70,817	4.51	
Cash and due from banks		36,525					26,900				
Intangible assets		40,336					32,143				
Other assets		137,770					118,521				
Allowance for loan losses		(20,507)					(13,970)				
Total assets	\$	2,564,972				\$	2,260,586				
Liabilities and stockholders' equity											
Interest-bearing liabilities:											
Deposits:											
Interest-bearing demand deposits	\$	831,320	\$	1,985	0.32%	\$	593,883	\$	2,785	0.63%	
Brokered deposits		97,998		713	0.97		_				
Savings deposits		164,636		204	0.17		125,541		314	0.33	
Time deposits		524,571		3,368	0.86		668,998		9,527	1.90	
Total interest-bearing deposits		1,618,525		6,270	0.52		1,388,422		12,626	1.21	
Short-term borrowings		10,183		16	0.20		79,168		671	1.13	
Long-term debt		129,141		3,156	3.27		128,444		3,140	3.26	
Total interest-bearing liabilities		1,757,849		9,442	0.72		1,596,034		16,437	1.38	
Noninterest-bearing deposits		536,207					404,801				
Other liabilities		19,674					19,723				
Stockholders' equity		251,242					240,028				
Total liabilities and stockholders' equity	\$	2,564,972				\$	2,260,586				
Net interest income/net interest margin			\$	62,347	3.52%			\$	54,380	3.46%	

<sup>(1)</sup> Interest income and net interest margin are expressed as a percentage of average interest-earning assets outstanding for the indicated periods. Interest expense is expressed as a percentage of average interest-bearing liabilities for the indicated periods.

Nine months ended September 30, 2021 vs. Nine months ended September 30, 2020

	Time months that a september 50, 2020				
	 Volume		Net(1)		
Interest income:					
Loans	\$ 5,148	\$ (2,819)	\$ 2,329		
Securities:					
Taxable	312	(1,482)	(1,170)		
Tax-exempt	(131)	4	(127)		
Interest-earning balances with banks	1,621	(1,681)	(60)		
Total interest-earning assets	6,950	(5,978)	972		
Interest expense:					
Interest-bearing demand deposits	1,117	(1,918)	(801)		
Brokered deposits	(272)	988	716		
Savings deposits	98	(207)	(109)		
Time deposits	(2,054)	(4,108)	(6,162)		
Short-term borrowings	(585)	(71)	(656)		
Long-term debt	 17		17		
Total interest-bearing liabilities	(1,679)	(5,316)	(6,995)		
Change in net interest income	\$ 8,629	\$ (662)	\$ 7,967		

(1) Changes in interest due to both volume and rate have been allocated on a pro-rata basis using the absolute ratio value of amounts calculated.

#### Noninterest Income

Noninterest income includes, among other things, fees generated from our deposit services, gain on sale of investment securities, fixed assets and other real estate owned, swap termination fee income, servicing fees and fee income on serviced loans, interchange fees, income from bank owned life insurance, and changes in the fair value of equity securities. We expect to continue to develop new products that generate noninterest income, and enhance our existing products, in order to diversify our revenue sources.

Three months ended September 30, 2021 vs. three months ended September 30, 2020. Total noninterest income increased \$0.5 million, or 15.1%, to \$3.9 million for the three months ended September 30, 2021 compared to \$3.4 million for the three months ended September 30, 2020. The increase in noninterest income is mainly attributable to \$1.8 million in swap termination fee income, which was recorded when we voluntarily terminated a number of our interest rate swap agreements at the end of the third quarter of 2021, partially offset by decreases in the gain on sale of investment securities and other operating income. The decrease in other operating income was attributable to a \$0.8 million decrease in derivative fee income compared to the three months ended September 30, 2020.

Nine months ended September 30, 2021 vs. nine months ended September 30, 2020. Total noninterest income increased \$1.9 million, or 23.0%, to \$10.4 million for the nine months ended September 30, 2020. The increase in noninterest income is mainly attributable to \$1.8 million in swap termination fee income and the \$0.2 million increase in the fair value of equity securities compared to a loss in fair value of equity securities of \$0.6 million during the nine months ended September 30, 2020. The change in the fair value of equity securities during the nine months ended September 30, 2021 compared to the nine months ended September 30, 2020 is attributable to closing prices and mix of equity securities held by the Company at September 30, 2021 and fluctuates with market activity. These increases were partially offset by a \$1.6 million decrease in the other operating income, primarily due to a \$1.4 million decrease in derivative fee income compared to the nine months ended September 30, 2020.

#### Noninterest Expense

Three months ended September 30, 2021 vs. three months ended September 30, 2020. Total noninterest expense was \$16.4 million for the three months ended September 30, 2021, an increase of \$2.3 million, or 16.6%, compared to the same period in 2020. The increase is primarily attributable to the \$1.5 million increase in salaries and employee benefits and \$0.4 million increases in acquisition expense and other operating expenses. The \$1.5 million increase in salaries and employee benefits was driven by an increase in employees following the acquisition of Cheaha, which added four branch locations and related staff, as well as an increase in health insurance claims and deferred compensation costs.

Nine months ended September 30, 2021 vs. nine months ended September 30, 2020. Total noninterest expense was \$49.2 million for the nine months ended September 30, 2021, an increase of \$6.7 million, or 15.8%, compared to the same period in 2020. The increase is primarily attributable to the \$3.6 million and \$1.4 million increases in salaries and employee benefits and acquisition expense, respectively. The \$3.6 million increase in salaries and employee benefits was driven by an increase in employees following the Cheaha acquisition and the addition of two de novo branches in the second and third quarters of 2020, as well as unfavorable health insurance claims, and deferred compensation costs. For additional information on acquisition expenses, see Note 2 to the financial statements herein.

## Income Tax (Benefit) Expense

We recorded an income tax benefit of \$2.6 million for the three months ended September 30, 2021 and an income tax expense of \$1.1 million for the three months ended September 30, 2020. The effective tax rate for the three months ended September 30, 2021 and 2020 was 21.0% and 19.6%, respectively. Income tax expense for the nine months ended September 30, 2021 and 2020 was \$0.3 million and \$2.3 million, respectively. The effective tax rate for the nine months ended September 30, 2021 and 2020 was 20.1% and 19.4%, respectively.

For the nine months ended September 30, 2021 and the three and nine months ended 2020, the effective tax rate differs from the statutory tax rate of 21% primarily due to tax exempt interest income earned on certain investment securities and bank owned life insurance.

#### Risk Management

The primary risks associated with our operations are credit, interest rate and liquidity risk. Credit and interest rate risk are discussed below, while liquidity risk is discussed in this section under the heading *Liquidity and Capital Resources* below.

#### Credit Risk and the Allowance for Loan Losses

General. The risk of loss should a borrower default on a loan is inherent in any lending activity. Our portfolio and related credit risk are monitored and managed on an ongoing basis by our risk management department, the board of directors' loan committee and the full board of directors. We utilize a ten point risk-rating system, which assigns a risk grade to each borrower based on a number of quantitative and qualitative factors associated with a loan transaction. The risk grade categorizes the loan into one of five risk categories, based on information about the ability of borrowers to service the debt. The information includes, among other factors, current financial information about the borrower, historical payment experience, credit documentation, public information and current economic trends. These categories assist management in monitoring our credit quality. The following describes each of the risk categories, which are consistent with the definitions used in guidance promulgated by federal banking regulators.

• Pass (grades 1-6) – Loans not falling into one of the categories below are considered pass. These loans have high credit characteristics and financial strength. The borrowers at least generate profits and cash flow that are in line with peer and industry standards and have debt service coverage ratios above loan covenants and our policy guidelines. For some of these loans, a guaranty from a financially capable party mitigates characteristics of the borrower that might otherwise result in a lower grade.

- Special Mention (grade 7) Loans classified as special mention possess some credit deficiencies that need to be corrected to avoid a greater risk of default in the future. For example, financial ratios relating to the borrower may have deteriorated. Often, a special mention categorization is temporary while certain factors are analyzed or matters addressed before the loan is re-categorized as either pass or substandard.
- Substandard (grade 8) Loans rated as substandard are inadequately protected by the current net worth and paying capacity of the borrower or the liquidation value of any collateral. If deficiencies are not addressed, it is likely that this category of loan will result in the Bank incurring a loss. Where a borrower has been unable to adjust to industry or general economic conditions, the borrower's loan is often categorized as substandard.
- Doubtful (grade 9) Doubtful loans are substandard loans with one or more additional negative factors that makes full collection of amounts outstanding, either through repayment or liquidation of collateral, highly questionable and improbable.
- Loss (grade 10) Loans classified as loss have deteriorated to such a point that it is not practicable to defer writing off the loan. For these loans, all efforts to remediate the loan's negative characteristics have failed and the value of the collateral, if any, has severely deteriorated relative to the amount outstanding. Although some value may be recovered on such a loan, it is not significant in relation to the amount borrowed.

At September 30, 2021 and December 31, 2020, there were no loans classified as loss. There was \$0.6 million of loans classified as doubtful at September 30, 2021, compared to \$0.9 million at December 31, 2020. At September 30, 2021 and December 31, 2020, there were \$59.0 million and \$20.1 million, respectively, of loans classified as substandard, and \$7.6 million and \$16.9 million, respectively, of loans classified as special mention. The increase in substandard loans compared to December 31, 2020 was driven by the loan relationship for which the Company recorded a \$21.6 million impairment charge in connection with Hurricane Ida as discussed above, in addition to several commercial and industrial loan relationships primarily within the energy sector, and several owner-occupied commercial real estate relationships.

An independent loan review is conducted annually, whether internally or externally, on at least 40% of commercial loans utilizing a risk-based approach designed to maximize the effectiveness of the review. Internal loan review is independent of the loan underwriting and approval process. In addition, credit analysts periodically review certain commercial loans to identify negative financial trends related to any one borrower, any related groups of borrowers, or an industry. All loans not categorized as pass are put on an internal watch list, with quarterly reports to the board of directors. In addition, a written status report is maintained by our special assets division for all commercial loans categorized as substandard or worse. We use this information in connection with our collection efforts.

If our collection efforts are unsuccessful, collateral securing loans may be repossessed and sold or, for loans secured by real estate, foreclosure proceedings initiated. The collateral is generally sold at public auction for fair market value, with fees associated with the foreclosure being deducted from the sales price. The purchase price is applied to the outstanding loan balance. If the loan balance is greater than the sales proceeds, the deficient balance is charged-off.

Allowance for Loan Losses. The allowance for loan losses is an amount that management believes will be adequate to absorb probable losses inherent in the entire loan portfolio. The appropriate level of the allowance is based on an ongoing analysis of the loan portfolio and represents an amount that management deems adequate to provide for inherent losses, including collective impairment as recognized under ASC 450, Contingencies. Collective impairment is calculated based on loans grouped by type. Another component of the allowance is losses on loans assessed as impaired under ASC 310, Receivables. The balance of these loans and their related allowance is included in management's estimation and analysis of the allowance for loan losses. Other considerations in establishing the allowance for loan losses include the nature and volume of the loan portfolio, overall portfolio quality, historical loan loss, review of specific problem loans and current economic conditions that may affect our borrowers' ability to pay, as well as trends within each of these factors. The allowance for loan losses is established after input from management as well as our risk management department and our special assets committee. We evaluate the adequacy of the allowance for loan losses on a quarterly basis. This evaluation is inherently subjective as it requires estimates that are susceptible to significant revision as more information becomes available. The allowance for loan losses was \$20.6 million and \$20.4 million at September 30, 2021 and December 31, 2020, respectively.

A loan is considered impaired when, based on current information and events, it is probable that we will be unable to collect the scheduled payments of principal and interest when due according to the contractual terms of the loan agreement. Determination of impairment is treated the same across all classes of loans. Impairment is measured on a loan-by-loan basis for, among others, all loans of \$500,000 or greater and nonaccrual loans. When we identify a loan as impaired, we measure the extent of the impairment based on the present value of expected future cash flows, discounted at the loan's effective interest rate, except when the sole (remaining) source of repayment for the loans is the operation or liquidation of the collateral. In these cases when foreclosure is probable, we use the current fair value of the collateral, less selling costs, instead of discounted cash flows. For real estate collateral, the fair value of the collateral is based upon a recent appraisal by a qualified and licensed appraiser. If we determine that the value of the impaired loan is less than the recorded investment in the loan (net of previous charge-offs, deferred loan fees or costs and unamortized premium or discount), we recognize impairment through an allowance estimate or a charge-off recorded against the allowance. When the ultimate collectability of the total principal of an impaired loan is not in doubt and the loan is on nonaccrual, contractual interest is credited to interest income when received, under the cash basis method.

Impaired loans at September 30, 2021, which include TDRs and nonaccrual loans individually evaluated for impairment for purposes of determining the allowance for loan losses, were \$36.2 million compared to \$19.2 million at December 31, 2020. The increase in impaired loans at September 30, 2021 compared to December 31, 2020 was driven by the loan relationship for which the Company recorded a \$21.6 million impairment, as discussed above. Many of the loans comprising the total relationship were placed on nonaccrual following the impairment. At September 30, 2021 and December 31, 2020, \$0.7 million and \$0.2 million, respectively, of the allowance for loan losses was specifically allocated to impaired loans.

The provision for loan losses is a charge to expense in an amount that management believes is necessary to maintain an adequate allowance for loan losses. The provision is based on management's regular evaluation of current economic conditions in our specific markets as well as regionally and nationally, changes in the character and size of the loan portfolio, underlying collateral values securing loans, and other factors which deserve recognition in estimating loan losses. For the nine months ended September 30, 2021 and 2020, the provision for loan losses was \$22.2 million and \$8.8 million, respectively. The provision for loan losses for the nine months ended September 30, 2021 includes a \$21.6 million impairment charge related to one loan relationship impacted by Hurricane Ida. Additional provision for loan losses was recorded in the nine months ended September 30, 2020 compared to prior periods primarily as a result of the deterioration of market conditions which were adversely affected by the COVID-19 pandemic. The Company continues to assess the impact the pandemic may have on its loan portfolio to determine the need for additional reserves.

Acquired loans that are accounted for under ASC 310-30, Loans and Debt Securities Acquired with Deteriorated Credit Quality ("ASC 310-30"), were marked to market on the date we acquired the loans to values which, in management's opinion, reflected the estimated future cash flows, based on the facts and circumstances surrounding each respective loan at the date of acquisition. We continually monitor these loans as part of our normal credit review and monitoring procedures for changes in the estimated future cash flows. Because ASC 310-30 does not permit carry over or recognition of an allowance for loan losses, we may be required to reserve for these loans in the allowance for loan losses through future provision for loan losses if future cash flows deteriorate below initial projections. In 2020, one acquired loan accounted for under ASC 310-30 required a specific reserve of \$0.2 million, which was charged to provision for loan losses. There was no additional provision for loan losses recorded for ASC 310-30 loans during the nine months ended September 30, 2021.

The following table presents the allocation of the allowance for loan losses by loan category as of the dates indicated (dollars in thousands).

	3,146 665 394 8,966 15,492 4,703	December 31, 2020
Construction and development	\$ 2,327	\$ 2,375
1-4 Family	3,146	3,370
Multifamily	665	589
Farmland	394	435
Commercial real estate	8,960	8,496
Total mortgage loans on real estate	15,492	15,265
Commercial and industrial	4,703	4,558
Consumer	372	540
Total	\$ 20,567	\$ 20,363

As discussed above, the balance in the allowance for loan losses is principally influenced by the provision for loan losses and net loan loss experience. Additions to the allowance are charged to the provision for loan losses. Losses are charged to the allowance as incurred and recoveries on losses previously charged to the allowance are credited to the allowance at the time recovery is collected. The table below reflects the activity in the allowance for loan losses for the periods indicated (dollars in thousands).

	Three months e	•	Nine months ended September 30,			
	2021	2020	2021	2020		
Allowance at beginning of period	\$ 20,445	\$ 16,657	\$ 20,363	\$ 10,700		
Provision for loan losses	21,713	2,500	22,227	8,760		
Charge-offs:						
Mortgage loans on real estate:						
Construction and development	_	_	(11)	_		
1-4 Family	(54)	(13)	(188)	(173)		
Farmland	_	_	(13)	_		
Commercial real estate	(10,222)	_	(10,222)	(76)		
Commercial and industrial	(11,363)	(81)	(11,666)	(88)		
Consumer	(25)	(89)	(124)	(259)		
Total charge-offs	(21,664)	(183)	(22,224)	(596)		
Recoveries						
Mortgage loans on real estate:						
Construction and development	6	10	19	32		
1-4 Family	5	27	25	36		
Commercial real estate	2	3	5	34		
Commercial and industrial	47	3	66	8		
Consumer	13	27	86	70		
Total recoveries	73	70	201	180		
Net charge-offs	(21,591)	(113)	(22,023)	(416)		
Balance at end of period	\$ 20,567	\$ 19,044	\$ 20,567	\$ 19,044		
Net charge-offs to:						
Loans - average	1.12%	0.01%	1.15%	0.029		
Allowance for loan losses	104.98%	0.59%	107.08%	2.189		
Allowance for loan losses to:						
Total loans	1.09%	1.04%	1.09%	1.04%		
Nonperforming loans	62.44%	153.80%	62.44%	153.80%		

The allowance for loan losses to total loans was 1.09% and 1.04% at September 30, 2021 and 2020, respectively. The allowance for loan losses to nonperforming loans decreased to 62.44% at September 30, 2021 compared to 153.80% at September 30, 2020. The increase in the allowance for loan losses to total loans at September 30, 2021 is primarily due to the increase in the allowance for loan losses to nonperforming loans is due to the increase in nonperforming loans, which increased to \$32.9 million at September 30, 2021 compared to \$12.4 million at September 30, 2020.

Charge-offs reflect the realization of losses in the portfolio that were recognized previously through the provision for loan losses. Net charge-offs, which include recoveries of amounts previously charged off, for the three and nine months ended September 30, 2021 were \$21.6 million and \$22.0 million, respectively, equal to 1.12% and 1.15%, respectively, of the average loan balance for each period. Net charge-offs for the three and nine months ended September 30, 2020 were \$0.1 million and \$0.4 million, respectively, equal to 0.01% and 0.02%, respectively, of the average loan balance for each period. Most of the increase in charge-offs for the three and nine month periods ended September 30, 2021 was due to charge-offs of \$21.6 million in the third quarter of 2021 due to the impairment charge related to one loan relationship impacted by Hurricane Ida.

Management believes the allowance for loan losses at September 30, 2021 is sufficient to provide adequate protection against losses in our portfolio. Although the allowance for loan losses is considered adequate by management, there can be no assurance that this allowance will prove to be adequate over time to cover ultimate losses in connection with our loans. This allowance may prove to be inadequate due to the scope and duration of the COVID-19 pandemic and its continued influence on the economy, Hurricane Ida and its potential impact to our market areas, other unanticipated adverse changes in the economy, or discrete events adversely affecting specific customers or industries. Our results of operations and financial condition could be materially adversely affected to the extent that the allowance is insufficient to cover such changes or events.

Nonperforming Assets and Restructured Loans. Nonperforming assets consist of nonperforming loans and other real estate owned. Nonperforming loans are those on which the accrual of interest has stopped or loans which are contractually 90 days past due on which interest continues to accrue. Loans are ordinarily placed on nonaccrual when a loan is specifically determined to be impaired or when principal and interest is delinquent for 90 days or more. However, under the CARES Act and guidance from regulatory agencies, certain loans modified due to pandemic-related hardships are not accounted for as past due or nonaccrual. Additionally, management may elect to continue the accrual when the estimated net available value of collateral is sufficient to cover the principal balance and accrued interest. It is our policy to discontinue the accrual of interest income on any loan for which we have reasonable doubt as to the payment of interest or principal. A loan may be returned to accrual status when all the principal and interest amounts contractually due are brought current and future principal and interest amounts contractually due are reasonably assured, which is typically evidenced by a sustained period of repayment performance by the borrower.

Another category of assets which contributes to our credit risk is troubled debt restructurings ("TDRs"), or restructured loans. A restructured loan is a loan for which a concession that is not insignificant has been granted to the borrower due to a deterioration of the borrower's financial condition and which is performing in accordance with the new terms. Such concessions may include reduction in interest rates, deferral of interest or principal payments, principal forgiveness and other actions intended to minimize the economic loss and to avoid foreclosure or repossession of the collateral. We strive to identify borrowers in financial difficulty early and work with them to modify their loans to more affordable terms before such loan reaches nonaccrual status. In evaluating whether to restructure a loan, management analyzes the long-term financial condition of the borrower, including guarantor and collateral support, to determine whether the proposed concessions will increase the likelihood of repayment of principal and interest. Restructured loans that are not performing in accordance with their restructured terms that are either contractually 90 days past due or placed on nonaccrual status are reported as nonperforming loans.

There were 30 loans classified as TDRs at September 30, 2021 with a total aggregate balance of \$12.2 million, compared to 34 loans with a total aggregate balance of \$14.7 million at December 31, 2020. At September 30, 2021, ten of the restructured loans were considered TDRs due to modification of terms through adjustments to maturity, eight of the restructured loans were considered TDRs due to a reduction in the interest rate to a rate lower than the current market rate, six restructured loans were considered TDRs due to principal payment forbearance, paying interest only for a specified period of time, four of the restructured loans were considered TDRs due to principal and interest forbearance, and two restructured loans were considered TDRs due to a reduction in principal payments on a modified payment schedule.

As of September 30, 2021, one \$1.2 million commercial real estate TDR was in default of its modified terms and is included in nonaccrual loans. At December 31, 2020, none of the TDRs were in default of their modified terms and included in nonaccrual loans. The Company individually evaluates each TDR for allowance purposes, primarily based on collateral value, and excludes these loans from the loan population that is collectively evaluated for impairment.

The following table shows the principal amounts of nonperforming and restructured loans as of the dates indicated. All loans for which information exists about possible credit problems that would cause us to have serious doubts about the borrower's ability to comply with the current repayment terms of the loan have been reflected in the table below (dollars in thousands).

	As of and for the nine months ended September 30, 2021		As of and for the year ended December 31, 2020		
Nonaccrual loans	\$	32,803	\$	13,506	
Accruing loans past due 90 days or more		136		321	
Total nonperforming loans	\$	32,939	\$	13,827	
TDRs		5,689		8,017	
Total nonperforming loans and restructured loans	\$	38,628	\$	21,844	
Interest income recognized on nonperforming loans and restructured loans	\$	397	\$	757	
Interest income foregone on nonperforming loans and restructured loans	\$	684	\$	455	

Nonperforming loans are comprised of accruing loans past due 90 days or more and nonaccrual loans. Nonperforming loans outstanding represented 1.75% and 0.74% of total loans at September 30, 2021 and December 31, 2020, respectively. The increase in nonperforming loans is primarily due to the loan relationship impacted by Hurricane Ida discussed above, which added \$15.5 million to the balance of nonperforming loans at September 30, 2021.

Other Real Estate Owned. Other real estate owned consists of properties acquired through foreclosure or acceptance of a deed in lieu of foreclosure. These properties are carried at the lower of cost or fair market value based on appraised value, less estimated selling costs. Losses arising at the time of foreclosure of properties are charged to the allowance for loan losses. Other real estate owned with a cost basis of \$0.9 million was sold during the three and nine months ended September 30, 2021, respectively, resulting in a loss of \$5,000 for the nine months ended September 30, 2021. No loss was recognized for the three months ended September 30, 2021. No other real estate owned was sold during the three months ended September 30, 2020. Other real estate owned with a cost basis of \$0.1 million and was sold during the nine months ended September 30, 2020, resulting in a gain of \$26,000 for the period. At September 30, 2021, approximately \$1.4 million of loans secured by real estate were in the process of foreclosure.

The table below provides details of our other real estate owned as of the dates indicated (dollars in thousands).

	September 30, 20	21	December 31, 2020
1-4 Family	\$	_ 5	\$ 28
Commercial real estate		535	635
Total other real estate owned	\$	535	663

Changes in our other real estate owned are summarized in the table below for the periods indicated (dollars in thousands).

	Nir	Nine months ended September 30,			
		2021	2020		
Balance, beginning of period	\$	663 \$	133		
Additions		501	_		
Transfers from acquired loans		354	41		
Sales of other real estate owned		(883)	(105)		
Balance, end of period	\$	635 \$	69		
•					

#### Interest Rate Risk

Market risk is the risk of loss from adverse changes in market prices and rates. Since the majority of our assets and liabilities are monetary in nature, our market risk arises primarily from interest rate risk inherent in our lending and deposit activities. A sudden and substantial change in interest rates may adversely impact our earnings and profitability because the interest rates borne by assets and liabilities do not change at the same speed, to the same extent or on the same basis. Accordingly, our ability to proactively structure the volume and mix of our assets and liabilities to address anticipated changes in interest rates, as well as to react quickly to such fluctuations, can significantly impact our financial results. To that end, management actively monitors and manages our interest rate risk exposure.

The Asset Liability Committee ("ALCO") has been authorized by the board of directors to implement our asset/liability management policy, which establishes guidelines with respect to our exposure to interest rate fluctuations, liquidity, loan limits as a percentage of funding sources, exposure to correspondent banks and brokers and reliance on non-core deposits. The goal of the policy is to enable us to maximize our interest income and maintain our net interest margin without exposing the Bank to excessive interest rate risk, credit risk and liquidity risk. Within that framework, the ALCO monitors our interest rate sensitivity and makes decisions relating to our asset/liability composition.

Net interest income simulation is the Bank's primary tool for benchmarking near term earnings exposure. Given the ALCO's objective to understand the potential risk/volatility embedded within the current mix of assets and liabilities, standard rate scenario simulations assume total assets remain static (i.e. no growth).

The Bank may also use a standard gap report in its interest rate risk management process. The primary use for the gap report is to provide supporting detailed information to the ALCO's discussion. The Bank has particular concerns with the utility of the gap report as a risk management tool because of difficulties in relating gap directly to changes in net interest income. Hence, the income simulation is the key indicator for earnings-at-risk since it expressly measures what the gap report attempts to estimate.

Short term interest rate risk management tactics are decided by the ALCO where risk exposures exist out into the 1 to 2 year horizon. Tactics are formulated and presented to the ALCO for discussion, modification, and/or approval. Such tactics may include asset and liability acquisitions of appropriate maturities in the cash market, loan and deposit product/pricing strategy modification, and derivatives hedging activities to the extent such activity is authorized by the Board of Directors.

Within the gap position that management directs, we attempt to structure our assets and liabilities to minimize the risk of either a rising or falling interest rate environment. We manage our gap position for time horizons of one month, two months, three months, 4-6 months, 7-12 months, 13-24 months, 25-36 months, 37-60 months and more than 60 months. The goal of our asset/liability management is for the Bank to maintain a net interest income at risk in an up or down 100 basis point environment at less than (5)%. At September 30, 2021, the Bank was within the policy guidelines for asset/liability management.

The table below depicts the estimated impact on net interest income of immediate changes in interest rates at the specified levels.

#### As of September 30, 2021

Changes in Interest Rates (in basis points)	Estimated Increase/Decrease in Net Interest Income(1)
+300	9.0%
+200	6.0%
+100	3.5%
-100	(5.0)%

(1) The percentage change in this column represents the projected net interest income for 12 months on a flat balance sheet in a stable interest rate environment versus the projected net interest income in the various rate scenarios.

The computation of the prospective effects of hypothetical interest rate changes requires numerous assumptions regarding characteristics of new business and the behavior of existing positions. These business assumptions are based upon our experience, business plans and published industry experience. Key assumptions include asset prepayment speeds, competitive factors, the relative price sensitivity of certain assets and liabilities and the expected life of non-maturity deposits. However, there are a number of factors that influence the effect of interest rate fluctuations on us which are difficult to measure and predict. For example, a rapid drop in interest rates might cause our loans to repay at a more rapid pace and certain mortgage-related investments to prepay more quickly than projected. Conversely, a rapid rise in rates could give us an opportunity to increase our yield on loans and other interest-bearing assets and stifle the rate of repayment on our mortgage-related loans which would increase our returns. As a result, because these assumptions are inherently uncertain, actual results will differ from simulated results.

#### **Liquidity and Capital Resources**

Liquidity. Liquidity is a measure of the ability to fund loan commitments and meet deposit maturities and withdrawals in a timely and cost-effective way. Cash flow requirements can be met by generating net income, attracting new deposits, converting assets to cash or borrowing funds. While maturities and scheduled amortization of loans and securities are predictable sources of funds, deposit outflows, loan prepayments, loan sales and borrowings are greatly influenced by general interest rates, economic conditions and the competitive environment in which we operate. To minimize funding risks, we closely monitor our liquidity position through periodic reviews of maturity profiles, yield and rate behaviors, and loan and deposit forecasts. Excess short-term liquidity is usually invested in overnight federal funds sold.

Our core deposits, which are deposits excluding time deposits greater than \$250,000 and deposits of municipalities and other political entities, are our most stable source of liquidity to meet our cash flow needs due to the nature of the long-term relationships generally established with our customers. Maintaining the ability to acquire these funds as needed in a variety of markets, and within ALCO compliance targets, is essential to ensuring our liquidity. At September 30, 2021 and December 31, 2020, 75% and 69% of our total assets, respectively, were funded by core deposits.

Our investment portfolio is another alternative for meeting our cash flow requirements. Investment securities generate cash flow through principal payments and maturities, and generally have readily available markets that allow for their conversion to cash. Some securities are pledged to secure certain deposit types or short-term borrowings, such as FHLB advances, which impacts their liquidity. At September 30, 2021, securities with a carrying value of \$119.1 million were pledged to secure certain deposits, borrowings, and other liabilities, compared to \$84.6 million in pledged securities at December 31, 2020.

Other sources available for meeting liquidity needs include advances from the FHLB, repurchase agreements and other borrowings. FHLB advances are primarily used to match-fund fixed rate loans in order to minimize interest rate risk and also may be used to meet day to day liquidity needs, particularly if the prevailing interest rate on an FHLB advance compares favorably to the rates that we would be required to pay to attract deposits. At September 30, 2021, the balance of our outstanding advances with the FHLB was \$78.5 million, a decrease from \$120.5 million at December 31, 2020. The total amount of the remaining credit available to us from the FHLB at September 30, 2021 was \$848.8 million.

Repurchase agreements are contracts for the sale of securities which we own with a corresponding agreement to repurchase those securities at an agreed upon price and date. Our policies limit the use of repurchase agreements to those collateralized by investment securities. We had \$6.6 million of repurchase agreements outstanding at September 30, 2021 compared to \$5.7 million of repurchase agreements outstanding at December 31, 2020.

We maintain unsecured lines of credit with other commercial banks totaling \$60.0 million. The lines of credit mature at various times within the next year. We had no outstanding balances on our unsecured lines of credit at September 30, 2021 and December 31, 2020.

In addition, at both September 30, 2021 and December 31, 2020, we had \$43.6 million in aggregate principal amount of subordinated debt outstanding. For additional information, see our Annual Report on Form 10-K for the year ended December 31, 2020, Part II Item 7. "Management's Discussion and Analysis of Financial Condition and Results of Operations - Discussion and Analysis of Financial Condition - Borrowings - 2029 Notes and 2027 Notes" and Note 11 to the financial statements included in such report.

Our liquidity strategy is focused on using the least costly funds available to us in the context of our balance sheet composition and interest rate risk position. Accordingly, we target growth of noninterest-bearing deposits. Although we cannot directly control the types of deposit instruments our customers choose, we can influence those choices with the interest rates and deposit specials we offer. At September 30, 2021 and December 31, 2020, we held \$125.0 million and \$80.0 million, respectively, in brokered deposits, as defined for federal regulatory purposes, which the Bank uses periodically to satisfy the required borrowings under its interest rate swap agreements, due to more favorable pricing. We also hold QwickRate® deposits, included in our time deposit balances, which we obtain through a qualified network to address liquidity needs when rates on such deposits compare favorably with deposit rates in our markets. At September 30, 2021, we held \$67.3 million of QwickRate® deposits, a decrease compared to \$123.1 million at December 31, 2020.

The following table presents, by type, our funding sources, which consist of total average deposits and borrowed funds, as a percentage of total funds and the total cost of each funding source for the three and nine month periods ended September 30, 2021 and 2020.

	Percentage of Total Percentage of Total		of Total	Cost of Funds		Cost of Funds				
	Three months ended Nin			Nine months ended September 30,		Three months ended September 30,		Nine months ended September 30,		
	2021	2020	2021			2021 2020		2020	2021	2020
Noninterest-bearing demand deposits	24%	22%	24%	20%	<u>%</u>	<u>_%</u>	<u>%</u>	<u>%</u>		
Interest-bearing demand deposits	37	30	36	30	0.26	0.48	0.32	0.63		
Brokered deposits	5	_	4	_	0.93	_	0.97			
Savings accounts	7	6	7	6	0.15	0.27	0.17	0.33		
Time deposits	21	31	23	33	0.73	1.62	0.86	1.90		
Short-term borrowings	_	5	_	4	0.21	1.03	0.20	1.13		
Long-term borrowed funds	6	6	6	7	3.26	3.24	3.27	3.26		
Total deposits and borrowed funds	100%	100%	100%	100%	0.48%	0.90%	0.55%	1.09%		

Capital Management. Our primary sources of capital include retained earnings, capital obtained through acquisitions, and proceeds from the sale of our capital stock and subordinated debt. We may issue additional common stock and debt securities from time to time to fund acquisitions and support our organic growth.

During the nine months ended September 30, 2021, the Company paid \$2.3 million in dividends, compared to \$2.0 million during the nine months ended September 30, 2020. The Company declared dividends on its common stock of \$0.23 per share during the nine months ended September 30, 2021 compared to dividends of \$0.19 per share during the nine months ended September 30, 2020. Our board of directors has authorized a share repurchase program and, at September 30, 2021, the Company had 205,692 shares of its common stock remaining authorized for repurchase under the program. During the nine months ended September 30, 2021, the Company paid \$6.9 million to repurchase 359,138 shares of its common stock, compared to paying \$10.8 million to repurchase 640,605 shares of its common stock during the nine months ended September 30, 2020.

We are subject to various regulatory capital requirements administered by the Federal Reserve and the OCC which specify capital tiers, including the following classifications for the Bank under the OCC's prompt corrective action regulations.

		<b>Common Equity</b>			
	Tier 1 Leverage	Tier 1 Capital	Tier 1 Capital	<b>Total Capital</b>	Ratio of Tangible
Capital Tiers(1)	Ratio	Ratio	Ratio	Ratio	to Total Assets
Well capitalized	5% or above	6.5% or above	8% or above	10% or above	
Adequately capitalized	4% or above	4.5% or above	6% or above	8% or above	
Undercapitalized	Less than 4%	Less than 4.5%	Less than 6%	Less than 8%	
Significantly undercapitalized	Less than 3%	Less than 3%	Less than 4%	Less than 6%	
Critically undercapitalized					2% or less

<sup>(1)</sup> In order to be well capitalized or adequately capitalized, a bank must satisfy each of the required ratios in the table. In order to be undercapitalized or significantly undercapitalized, a bank would need to fall below just one of the relevant ratio thresholds in the table.

The Company and the Bank each were in compliance with all regulatory capital requirements at September 30, 2021 and December 31, 2020. The Bank also was considered "well-capitalized" under the OCC's prompt corrective action regulations as of these dates.

The following table presents the actual capital amounts and regulatory capital ratios for the Company and the Bank as of the dates presented (dollars in thousands).

		Actual		Minimum Capital Requirement for Bank to be Well Capitalized Under Prompt Corrective Action Rules		
		Amount	Ratio	Amount	Ratio	
September 30, 2021					1111110	
Investar Holding Corporation:						
Tier 1 leverage capital	\$	200,141	7.60%	\$ —	%	
Common equity tier 1 capital		190,641	9.25	_	_	
Tier 1 capital		200,141	9.71	_	_	
Total capital		264,123	12.82	_	_	
Investar Bank:						
Tier 1 leverage capital		236,680	8.99	131,602	5.00	
Common equity tier 1 capital		236,680	11.50	133,734	6.50	
Tier 1 capital		236,680	11.50	164,595	8.00	
Total capital		257,697	12.53	205,744	10.00	
December 31, 2020						
Investar Holding Corporation:						
Tier 1 leverage capital	\$	215,750	9.49%	\$ —	<u> </u>	
Common equity tier 1 capital		209,250	11.02	_	_	
Tier 1 capital		215,750	11.36	<del>_</del>	_	
Total capital		279,253	14.71	_	_	
Investar Bank:						
Tier 1 leverage capital		237,684	10.47	113,546	5.00	
Common equity tier 1 capital		237,684	12.53	123,268	6.50	
Tier 1 capital		237,684	12.53	151,714	8.00	
Total capital		258,291	13.62	189,642	10.00	
	65					

#### **Off-Balance Sheet Transactions**

Swap Contracts. The Bank enters into interest rate swap contracts, some of which are forward starting, to manage exposure against the variability in the expected future cash flows (future interest payments) attributable to changes in the 1-month LIBOR associated with the forecasted issuances of 1-month fixed rate debt arising from a rollover strategy. An interest rate swap is an agreement whereby one party agrees to pay a fixed rate of interest on a notional principal amount in exchange for receiving a floating rate of interest on the same notional amount for a predetermined period of time, from a second party. The maximum length of time over which the Bank is currently hedging its exposure to the variability in future cash flows for forecasted transactions is approximately 8.1 years. At September 30, 2021, the Company had no current interest rate swap agreements compared to current interest rate swap agreements with a total notional amount of \$80.0 million at December 31, 2020, and forward starting interest rate swap agreements with a total notional amount of \$115.0 million compared to \$140.0 million at December 31, 2020, all of which were designated as cash flow hedges. For additional information, see Note 7 to the financial statements included herein.

In September 2021, the Company voluntarily terminated interest rate swaps with a total notional amount of \$150.0 million in response to market conditions and as a result of excess liquidity. Since the Company used brokered deposits to satisfy the borrowings required by the swap agreements, we will reduce the use of brokered deposits in the fourth quarter of 2021. Unrealized gains of \$1.4 million, net of tax expense of \$0.4 million, were reclassified from "Accumulated other comprehensive income" as of September 30, 2021 and recorded as "Swap termination fee income" in noninterest income in the accompanying consolidated statements of income for the three and nine months ended September 30, 2021.

The Company also enters into interest rate swap contracts that allow commercial loan customers to effectively convert a variable-rate commercial loan agreement to a fixed-rate commercial loan agreement. Under these agreements, the Company enters into a variable-rate loan agreement with a customer in addition to an interest rate swap agreement, which serves to effectively swap the customer's variable-rate loan into a fixed-rate loan. The Company then enters into a corresponding swap agreement with a third party in order to economically hedge its exposure through the customer agreement. The interest rate swaps with both the customers and third parties are not designated as hedges under FASB ASC Topic 815, *Derivatives and Hedging*, and are marked to market through earnings. As the interest rate swaps are structured to offset each other, changes to the underlying benchmark interest rates considered in the valuation of these instruments do not result in an impact to earnings; however, there may be fair value adjustments related to credit quality variations between counterparties, which may impact earnings as required by FASB ASC Topic 820, *Fair Value Measurements*. The Company did not recognize any gains or losses in other income resulting from fair value adjustments during the nine months ended September 30, 2021 and 2020.

Unfunded Commitments. The Bank enters into loan commitments and standby letters of credit in the normal course of its business. Loan commitments are made to meet the financing needs of our customers, while standby letters of credit commit the Bank to make payments on behalf of customers when certain specified future events occur. The credit risks associated with loan commitments and standby letters of credit are essentially the same as those involved in making loans to our customers. Accordingly, our normal credit policies apply to these arrangements. Collateral (e.g., securities, receivables, inventory, equipment, etc.) is obtained based on management's credit assessment of the customer. Loan commitments are also evaluated in a manner similar to the allowance for loan losses. The reserve for unfunded loan commitments is included in other liabilities in the consolidated balance sheets and was \$0.5 million and \$0.2 million at September 30, 2021 and December 31, 2020, respectively.

Loan commitments and standby letters of credit do not necessarily represent future cash requirements, in that while the customer typically has the ability to draw upon these commitments at any time, these commitments often expire without being drawn upon in full or at all. Virtually all of our standby letters of credit expire within one year. Our unfunded loan commitments and standby letters of credit outstanding are summarized below as of the dates indicated (dollars in thousands):

	Sep	tember 30, 2021	Decemb	er 31, 2020
Commitments to extend credit:				
Loan commitments	\$	346,866	\$	266,039
Standby letters of credit		18,285		14,420

The Company closely monitors the amount of remaining future commitments to borrowers in light of prevailing economic conditions and adjusts these commitments as necessary. The Company intends to continue this process as new commitments are entered into or existing commitments are renewed.

Additionally, at September 30, 2021, the Company had unfunded commitments of \$1.9 million for its investment in Small Business Investment Company qualified funds.

For the nine months ended September 30, 2021 and for the year ended December 31, 2020, except as disclosed herein and in the Company's Annual Report, we engaged in no off-balance sheet transactions that we believe are reasonably likely to have a material effect on our financial condition, results of operations, or cash flows.

## <u>Table of Contents</u>

## **Contractual Obligations**

The following table presents, at September 30, 2021, contractual obligations to third parties by payment date (dollars in thousands).

	Payments Due In:						
	Less than One		One to Three	Three to Five	Over Five		
		Year	Years	Years	Years		Total
Deposits without a stated maturity(1)	\$	1,821,010		_	_	\$	1,821,010
Time deposits(1)(2)		376,298	90,362	15,182	_		481,842
Securities sold under agreements to repurchase(1)		6,580	_	_	_		6,580
Federal Home Loan Bank advances(1)		_	20,000	3,500	55,000		78,500
Subordinated debt(1)		_	_	_	43,600		43,600
Junior subordinated debt(1)(2)		_	_	_	9,795		9,795
Operating lease commitment		597	1,131	860	1,438		4,026
Total contractual obligations	\$	2,204,485	\$ 111,493	\$ 19,542	\$ 109,833	\$	2,445,353

<sup>(1)</sup> Excludes interest.

<sup>(2)</sup> Excludes unamortized premiums and discounts.

#### Item 3. Quantitative and Qualitative Disclosures about Market Risk

Quantitative and qualitative disclosures about market risk as of December 31, 2020 are set forth in the Company's Annual Report in the section captioned "Management's Discussion and Analysis of Financial Condition and Results of Operations – Risk Management." Please refer to the information in Item 2. "Management's Discussion and Analysis of Financial Condition and Results of Operations," under the heading "Risk Management" in this report for additional information about the Company's market risk for the nine months ended September 30, 2021; except as discussed therein, there have been no material changes in the Company's market risk since December 31, 2020.

#### **Item 4. Controls and Procedures**

Based on their evaluation as of the end of the period covered by this quarterly report on Form 10-Q, the Company's Principal Executive Officer and Principal Financial Officer have concluded that our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended) are effective for ensuring that information the Company is required to disclose in the reports that it files or submits under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms.

There were no changes in the Company's internal control over financial reporting during the fiscal quarter covered by this quarterly report that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

## **PART II. OTHER INFORMATION**

## Item 1A. Risk Factors

For information regarding risk factors that could affect Investar Holding Corporation's (the "Company") results of operations, financial condition and liquidity, see the risk factors disclosed in the Annual Report. There have been no significant changes in our risk factors as described in such Annual Report.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

**Unregistered Sales of Equity Securities** 

None.

#### **Issuer Purchases of Equity Securities**

The table below provides information with respect to purchases made by the Company of shares of its common stock during each of the months during the three month period ended September 30, 2021.

	(a) Total Number of Shares (or Units)	. ,	verage Price per Share (or	(c) Total Number of Shares (or Units) Purchased as Part of Publicly Announced Plans	(d) Maximum Number (or Approximate Dollar Value) of Shares (or Units) That May Be Purchased Under the Plans or
Period	Purchased(1)		Unit)	or Programs(2)	Programs(2)
July 1, 2021 - July 31, 2021	17,198	\$	21.50	17,127	298,113
August 1, 2021 - August 31, 2021	58,918		22.39	58,821	239,292
September 1, 2021 - September 30, 2021	33,600		22.46	33,600	205,692
	109,716	\$	22.27	109,548	205,692

<sup>(1)</sup> Includes 168 shares surrendered to cover the payroll taxes due upon the vesting of restricted stock.

Since we are a holding company with no material business activities, our ability to pay dividends is substantially dependent upon the ability of the Bank to transfer funds to us in the form of dividends, loans and advances. The Bank's ability to pay dividends and make other distributions and payments to us depends upon the Bank's earnings, financial condition, general economic conditions, compliance with regulatory requirements and other factors. In addition, the Bank's ability to pay dividends to us is itself subject to various legal, regulatory and other restrictions under federal banking laws that are described in Part I Item 1 "Business", of our Annual Report on Form 10-K for the year ended December 31, 2020.

In addition, as a Louisiana corporation, we are subject to certain restrictions on dividends under the Louisiana Business Corporation Act. Generally, a Louisiana corporation may pay dividends to its shareholders unless, after giving effect to the dividend, either (1) the corporation would not be able to pay its debts as they come due in the usual course of business or (2) the corporation's total assets are less than the sum of its total liabilities and the amount that would be needed, if the corporation were to be dissolved at the time of the payment of the dividend, to satisfy the preferential rights of shareholders whose preferential rights are superior to those receiving the dividend. In addition, our existing and future debt agreements limit, or may limit, our ability to pay dividends. Under the terms of our 5.125% Fixed-to-Floating Rate Subordinated Notes due 2029, we may not pay a dividend if either we or the Bank, both immediately prior to the declaration of the dividend and after giving effect to the payment of the dividend, would not maintain regulatory capital ratios that are at "well capitalized" levels for regulatory capital purposes. We are also prohibited from paying dividends upon and during the continuance of any Event of Default under such notes. Finally, our ability to pay dividends may be limited on account of the junior subordinated debentures that we assumed through acquisitions. We must make payments on the junior subordinated debentures before any dividends can be paid on our common stock.

<sup>(2)</sup> On March 17, 2021, the Company announced that its board of directors authorized the repurchase of an additional 300,000 shares of the Company's common stock under its stock repurchase plan, and on May 19, 2021, the Company announced that its board of directors authorized the repurchase of an additional 200,000 shares of the Company's common stock through July 31, 2021. As of September 30, 2021, the Company had 205,692 shares remaining as authorized for repurchase.

#### Item 6. Exhibits

Description of Exhibit

Exhibit No.

Exhibit No.	Description of Exhibit
2.1	Agreement and Plan of Reorganization, dated January 21, 2021 by and among Investar Holding Corporation, Cheaha Financial Group, Inc. and High Point Acquisition, Inc.(1)
3.1	Restated Articles of Incorporation of Investar Holding Corporation(2)
3.2	Amended and Restated By-laws of Investar Holding Corporation(3)
4.1	Specimen Common Stock Certificate(4)
4.2	Indenture, dated March 24, 2017, by and between Investar Holding Corporation and Wilmington Trust, National Association, as Trustee(5)
4.3	Supplemental Indenture, dated March 24, 2017, by and between Investar Holding Corporation and Wilmington Trust, National Association, as <a href="mailto:Trustee">Trustee</a> (6)
4.4	Form of 5.125% Fixed to Fluctuation Rate Subordinated Note due 2029(7)
4.5	Form of Registration Rights Agreement, dated December 20, 2019, by and between Investar Holding Corporation and the purchasers set forth therein(8)
31.1	Certification of the Principal Executive Officer, as required pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31.2	Certification of the Principal Financial Officer, as required pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
32.1	Certification of the Principal Executive Officer, as required pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
32.2	Certification of the Principal Financial Officer, as required pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
101.INS	Inline XBRL Instance Document
101.SCH	Inline XBRL Taxonomy Extension Schema Document
101.CAL	Inline XBRL Taxonomy Extension Calculation Linkbase Document
101.LAB	Inline XBRL Taxonomy Extension Label Linkbase Document
101.PRE	Inline XBRL Taxonomy Extension Presentation Linkbase Document
101.DEF	Inline XBRL Taxonomy Extension Definition Linkbase Document
104	Cover Page Interactive Data File (formatted in Inline XBRL and contained in Exhibit 101)
(1) Filad	as a whilit 2.1 to the Current Penart on Form 8. V. of the Company filed with the SEC on January 25, 2021 and incorporated begain by reference

- (1) Filed as exhibit 2.1 to the Current Report on Form 8-K of the Company filed with the SEC on January 25, 2021 and incorporated herein by reference.
- (2) Filed as exhibit 3.1 to the Registration Statement on Form S-1 of the Company filed with the SEC on May 16, 2014 and incorporated herein by reference.
- (3) Filed as exhibit 3.2 to the Registration Statement on Form S-4 of the Company filed with the SEC on October 10, 2017 and incorporated herein by reference.
- (4) Filed as exhibit 4.1 to the Registration Statement on Form S-1 of the Company filed with the SEC on May 16, 2014 and incorporated herein by reference.
- (5) Filed as exhibit 4.1 to the Current Report on Form 8-K filed with the SEC on March 24, 2017 and incorporated herein by reference.
- (6) Filed as exhibit 4.2 to the Current Report on Form 8-K filed with the SEC on March 24, 2017 and incorporated herein by reference.
- (7) Filed as exhibit 4.1 to the Current Report on Form 8-K filed with the SEC on November 14, 2019 and incorporated herein by reference.
- (8) Filed as exhibit 4.1 to the Current Report on Form 8-K filed with the SEC on December 24, 2019 and incorporated herein by reference.

The Company does not have any long-term debt instruments under which securities are authorized exceeding 10% of the total assets of the Company and its subsidiaries on a consolidated basis. The Company will furnish to the SEC, upon its request, a copy of all long-term debt instruments.

Date: November 3, 2021

## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## INVESTAR HOLDING CORPORATION

Date: November 3, 2021 /s/ John J. D'Angelo

John J. D'Angelo

President and Chief Executive Officer

(Principal Executive Officer)

/s/ Christopher L. Hufft

Christopher L. Hufft Chief Financial Officer (Principal Financial Officer)

#### **CERTIFICATIONS**

#### I, John J. D'Angelo, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q for the period ended September 30, 2021 of Investar Holding Corporation;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
- Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure
  that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities,
  particularly during the period in which this report is being prepared;
- b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles.
- c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
- d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
- a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 3, 2021 /s/ John J. D'Angelo

John J. D'Angelo President and Chief Executive Officer (Principal Executive Officer)

#### **CERTIFICATIONS**

- I, Christopher L. Hufft, certify that:
  - 1. I have reviewed this quarterly report on Form 10-Q for the period ended September 30, 2021 of Investar Holding Corporation;
  - 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
  - 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
  - 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure
    that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities,
    particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles.
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
  - 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 3, 2021 /s/ Christopher L. Hufft

Christopher L. Hufft Chief Financial Officer (Principal Financial Officer)

### CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350 AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the quarterly report on Form 10-Q of Investar Holding Corporation (the "Company") for the period ended September 30, 2021 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, John J. D'Angelo, President and Chief Executive Officer of the Company, certify pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company as of and for the periods covered in the Report.

Date: November 3, 2021 /s/ John J. D'Angelo

John J. D'Angelo President and Chief Executive Officer (Principal Executive Officer)

### CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350 AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the quarterly report on Form 10-Q of Investar Holding Corporation (the "Company") for the period ended September 30, 2021 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Christopher L. Hufft, Chief Financial Officer of the Company, certify pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company as of and for the periods covered in the Report.

Date: November 3, 2021 /s/ Christopher L. Hufft

Christopher L. Hufft Chief Financial Officer (Principal Financial Officer)