

INVESTAR HOLDING CORP

FORM 8-K (Current report filing)

Filed 05/08/17 for the Period Ending 05/08/17

Address 10500 COURSEY BLVD

THIRD FLOOR

BATON ROUGE, LA, 70816

Telephone 225-227-2222

CIK 0001602658

Symbol ISTR

SIC Code 6022 - State Commercial Banks

Industry Banks

Sector Financials

Fiscal Year 12/31

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 8-K

CURRENT REPORT
Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of report (Date of earliest event reported): May 8, 2017

Investar Holding Corporation

(Exact name of registrant as specified in its charter)

Louisiana
(State or other jurisdiction of incorporation)

001-36522 (Commission File Number) 27-1560715 (I.R.S. Employer Identification No.)

7244 Perkins Road Baton Rouge, Louisiana 70808 (Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (225) 227-2222

Check th	ne appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:						
	Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)						
	Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)						
	Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))						
	Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))						
	ndicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).						
Emergin	ng growth company ☑						
	erging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards I pursuant to Section 13(a) of the Exchange Act.						

Item 7.01. Regulation FD Disclosure

On May 8-9, 2017, officers of Investar Holding Corporation (the "Company") will make presentations regarding the Company at the Gulf South Bank Conference in New Orleans, Louisiana. The slides furnished as Exhibit 99.1 to this Current Report on Form 8-K were prepared for the presentation.

The information in this report is being furnished, not filed, pursuant to Regulation FD. Accordingly, the information in Items 7.01 and 9.01 of this report will not be incorporated by reference into any registration statement filed by the Company under the Securities Act of 1933, as amended, unless specifically identified therein as being incorporated therein by reference. The furnishing of the information in this report is not intended to, and does not, constitute a determination or admission by the Company that the information in this report is material or complete, or that investors should consider this information before making an investment decision with respect to any security of the Company.

The exhibit to this report may include certain statements concerning expectations for the future that are forward-looking statements as defined by federal securities law. Any forward-looking statements are based on the historical performance of the Company and its subsidiaries or on the Company's current plans, estimates and expectations. The inclusion of this forward-looking information should not be regarded as a representation by the Company that the future plans, estimates or expectations by the Company will be achieved. Such forward-looking statements are subject to various risks and uncertainties and assumptions relating to the Company's operations, financial results, financial condition, business prospects, growth strategy and liquidity. If one or more of these or other risks or uncertainties materialize, or if the Company's underlying assumptions prove to be incorrect, the Company's actual results may vary materially from those indicated in these statements. The Company does not undertake any obligation to publicly update or review any forward-looking statement, whether as a result of new information, future developments or otherwise. A number of important factors could cause actual results to differ materially from those indicated by the forward-looking statements. These factors include, but are not limited to, the following, any one or more of which could materially affect the outcome of future events:

- · business and economic conditions generally and in the financial services industry in particular, whether nationally, regionally or in the markets in which we operate;
- our ability to achieve organic loan and deposit growth, and the composition of that growth;
- changes (or the lack of changes) in interest rates, yield curves and interest rate spread relationships that affect our loan and deposit pricing;
- the extent of continuing client demand for the high level of personalized service that is a key element of our banking approach as well as our ability to execute our strategy generally;
- our dependence on our management team, and our ability to attract and retain qualified personnel;
- changes in the quality or composition of our loan or investment portfolios, including adverse developments in borrower industries or in the repayment ability of individual borrowers:
- · inaccuracy of the assumptions and estimates we make in establishing reserves for probable loan losses and other estimates;
- · the concentration of our business within our geographic areas of operation in Louisiana; and
- · concentration of credit exposure.

These factors should not be construed as exhaustive. Additional information on these and other risk factors can be found in Item 1A. "Risk Factors" and Item 7. "Special Note Regarding Forward-Looking Statements" in the Company's Annual Report on Form 10-K for the year ended December 31, 2016, filed with the Securities and Exchange Commission.

Item 9.01. Financial Statements and Exhibits.

(d) Exhibits

99.1

Exhibit Number Description of Exhibit

Presentation slides to be used at the Gulf South Bank Conference on May 8-9, 2017.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

INVESTAR HOLDING CORPORATION

Date: May 8, 2017 By: /s/ John J. D'Angelo

John J. D'Angelo

President and Chief Executive Officer



NASDAQ: ISTR

Gulf South Bank Conference May 8-9, 2017





FORWARD-LOOKING STATEMENTS



This presentation may contain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 that reflect the Company's current views with respect to, among other things, future events and financial performance. The Company generally identifies forward-looking statements by terminology such as "outlook," "believes," "expects," "potential," "continues," "may," "will," "could," "should," "seeks," "approximately," "predicts," "intends," "plans," "estimates," "anticipates," or the negative version of those words or other comparable words. Any forward-looking statements contained in this presentation are based on the historical performance of the Company and its subsidiaries or on the Company's current plans, estimates and expectations. The inclusion of this forward-looking information should not be regarded as a representation by the Company that the future plans, estimates or expectations by the Company will be achieved. Such forward-looking statements are subject to various risks and uncertainties and assumptions relating to the Company's operations, financial results, financial condition, business prospects, growth strategy and liquidity. If one or more of these or other risks or uncertainties materialize, or if the Company's underlying assumptions prove to be incorrect, the Company's actual results may vary materially from those indicated in these statements. The Company does not undertake any obligation to publicly update or review any forward-looking statement, whether as a result of new information, future developments or otherwise. A number of important factors could cause actual results to differ materially from those indicated by the forward-looking statements. These factors include, but are not limited to, the following, any one or more of which could materially affect the outcome of future events:

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www.investarbank.com

NASDAQ: ISTR

We encourage everyone to visit the Investors Section of our website at www.investarbank.com, where we have posted additional important information such as press releases and SEC filings.

We intend to use our website to expedite public access to time-critical information regarding the Company in advance of or in lieu of distributing a press release or a filing with the SEC disclosing the same information.



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COMPANY PROFILE AS OF MARCH 31, 2017



Market Data						
Shares Outstanding	8,805,810					
Market Cap	\$192.8 million					
Price per Share	\$21.90					
Dividend Yield (YTD)	0.24%					
Price/ Tangible Book Value	132.9%					
Price/LTM EPS	20.09					

Financial Highlights					
Assets	\$1.2 billion				
Net Loans	\$894.9 million				
Deposits	\$868.6 million				
Tangible Equity	\$145.1 million				
TE/TA	12.38%				
Net Income	\$1.9 million				
ROAA	0.65%				
ROAE	6.44%				
NPAs/Assets	0.53%				
Net Interest Margin	3.27%				
Cost of Funds	0.98%				







John J. D'Angelo, President & CEO

- Founding President and Chief Executive Officer
- New Orleans native; graduate of Louisiana State University
- Prior to founding Investar, Mr. D'Angelo was president and director of Aegis Lending Corporation, a mortgage lending company with operations in 46 states and the District of Columbia
- Previously, Mr. D'Angelo held various senior positions at Hibernia National Bank (the predecessor to Capital One Bank, N.A.), focusing on the East Baton Rouge Parish, Louisiana, market
- Current ownership of 1.9%

Christopher L. Hufft, Chief Financial Officer

- Joined the Bank in February 2014 as Chief Accounting Officer, and assumed the role of Chief Financial Officer in October of 2015.
- Prior to joining the Bank, Mr. Hufft served for 9 years as the Vice President of Accounting at Amedisys, Inc., a publicly-traded home health and hospice company
- Mr. Hufft, a licensed certified public accountant, also spent seven years in public accounting, serving both public and privately-held clients in the banking, healthcare and manufacturing sectors
- B.S. Accounting Louisiana State University

Travis M. Lavergne, Chief Credit Officer

- Served as Executive Vice President and Chief Credit Officer since March, 2013 and Chief Risk Management Officer since joining in July 2012
- Prior to joining the Bank, Mr. Lavergne was a Senior Examiner at the Louisiana Office of Financial Institutions from September 2005 to July 2012
- B.S. Finance Louisiana State University
- M.B.A. Southeastern Louisiana University





ACCOMPLISHMENTS SINCE IPO



Since IPO in June 2014, Investar has experienced significant progress:

Further Established in Four Key Louisiana Markets

Shifted from Consumer Loans to C&I and CRE Focus

Maintained High Quality Organic Loan Growth

Transitioned from Transactional Banking to Relationship Banking

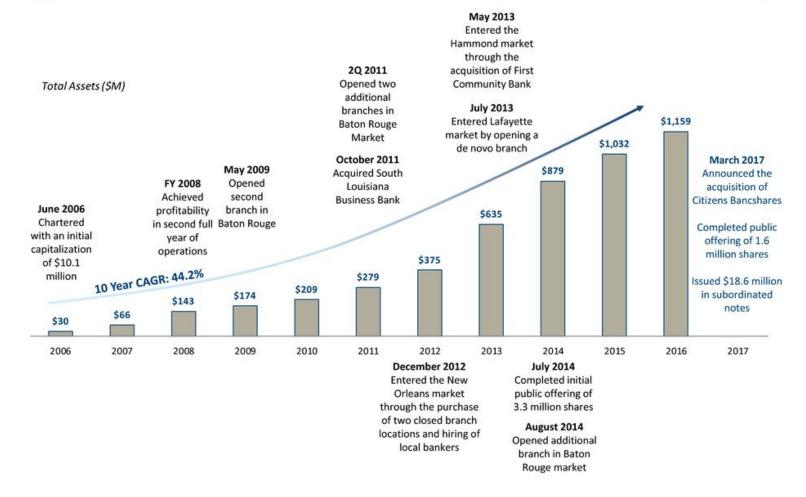
Announced Largest Acquisition Since Inception

Continued to Add Experienced Bankers in Key Areas













Company overview

- Chartered as a de novo commercial bank in June 2006 by John J. D'Angelo, the current President and Chief Executive Officer
- Completed initial public offering of 3.3 million shares in July 2014, generating net proceeds of \$41.7 million
- Headquartered in Baton Rouge, LA, ISTR offers a wide range of commercial banking products to meet the needs of small to mediumsized businesses
- ISTR currently operates 10 full service banking offices located throughout its primary markets of Baton Rouge, New Orleans, Lafayette, and Hammond, Louisiana
- ISTR is ranked 17th in the Louisiana market with \$867 million of total deposits as of June 30, 2016, and 12th for those headquartered in Louisiana
- Experienced management team that has generated strong organic growth complemented by two successful acquisitions since 2011
- · Strong capital position and disciplined credit philosophy
- · ISTR had 152 full-time equivalents as of December 31, 2016

Financial highlights

	As of and for the Year Ended					
	2014	2015	2016			
Balance Sheet						
Total Assets	\$879	\$1,032	\$1,159			
Gross Loans	\$726	\$826	\$893			
Total Deposits	\$628	\$737	\$908			
Total Equity	\$103	\$109	\$113			
Profitability						
ROAA	0.73%	0.77%	0.71%			
Net Interest Margin	3.85%	3.61%	3.32%			
Efficiency Ratio ¹	74.90%	68.72%	66.25%			
Capital						
TCE/TA	11.43%	10.32%	9.48%			
Total Risk-Based Ratio	14.41%	12.72%	12.47%			
Asset Quality						
NPAs / Loans & OREO	0.97%	0.42%	0.67%			
NCOs / Avg. Loans	0.07%	0.05%	0.14%			
NPLs / Loans	0.54%	0.32%	0.22%			





Note: Dollars in millions

(1) Efficiency ratio represents noninterest expenses divided by the sum of net interest income (before provision for loan losses) and noninterest income



ATTRACTIVE MARKETS



Baton Rouge

 Louisiana's second largest market by deposits and the state capital, deemed the major industrial, medical, research, motion picture, and growing technology center of the American South

Hammond

 Commercial hub of a large agricultural segment of Louisiana, bedroom community of New Orleans, and home to Southeastern Louisiana University with 5.26% population growth projected from 2017 to 2022

Lafayette

Louisiana's third largest city by population and deposits with 9.56% household income growth projected from 2017 to 2022

New Orleans

Louisiana's largest city by population and deposits and a hub of hospitality, healthcare, universities, and energy

2016			Deposits	Market Share
Rank	Institution (ST)	Branches	(\$000)	(%)
1	Capital One Financial Corp. (VA)	137	18,090,251	17.73
2	JPMorgan Chase & Co. (NY)	149	17,589,216	17.24
3	Hancock Holding Co. (MS)	109	11,230,505	11.01
4	Regions Financial Corp. (AL)	103	7,445,705	7.30
5	IBERIABANK Corp. (LA)	78	6,866,575	6.73
6	First NBC Bank Holding Co. (LA)	34	3,844,113	3.77
7	Origin Bancorp Inc. (LA)	23	1,677,116	1.64
8	Red River Bancshares Inc. (LA)	21	1,411,881	1.38
9	MidSouth Bancorp Inc. (LA)	43	1,306,721	1.28
10	First Guaranty Bancshares Inc. (LA)	21	1,295,643	1.27
11	Gulf Coast B&TC (LA)	19	1,257,757	1.23
-	Pro Forma - ISTR/ Citizens Bancshares, Inc.	13	1,080,177	1.06
12	Home Bancorp Inc. (LA)	24	1,078,230	1.06
13	Louisiana Community Bncp Inc. (LA)	25	1,020,091	1.00
14	Bus. First Bancshares Inc. (LA)	16	1,000,026	0.98
15	BancorpSouth Inc. (MS)	23	947,981	0.93
16	CB&T Holding Corp. (LA)	3	920,334	0.90
17	Investar Holding Corp. (LA)	10	867,887	0.85
18	Citizens National Bancshares (LA)	12	739,604	0.72
19	One American Corp. (LA)	24	739,212	0.72
20	First Trust Corp. (LA)	11	700,373	0.69
	Total For Institutions In Market	1,539	102,025,406	





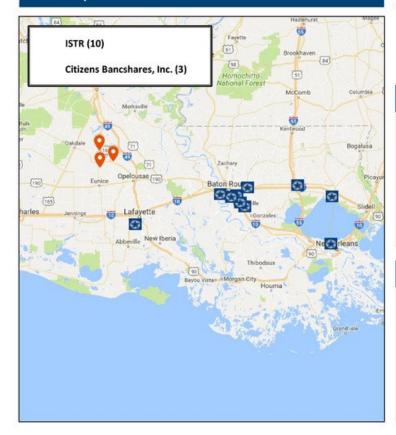
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OPPORTUNISTIC ACQUISITIONS COMPLETED



Branch map



Whole bank acquisitions

- Two whole bank transactions completed since 2011
- Processes and infrastructure established to analyze selective opportunities going forward

South Louisiana Business Bank

- Announced: June 2011
- Closed: October 2011
- 1 Branch in Prairieville, LA
- \$31.5 million in gross loans and \$38.6 million in deposits¹

Rationale

- Entered Ascension Parish with 3.4% deposit market share
- Capital accretive
- Management talent

First Community Bank

- · Announced: January 2013
- Closed: May 2013
- . 2 Branches Hammond and Mandeville, LA
- \$77.5 million in gross loans and \$86.5 million in deposits¹

Rationale:

- Recorded bargain purchase gain
- Initial entrance into Hammond market plus another location in the New Orleans MSA



(1) Based on fair values at time of closing

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RECENTLY ANNOUNCED ACQUISITION OF CITIZENS BANCSHARES, INC.



Transaction overview

- ISTR announced the acquisition of Citizens Bancshares, Inc., a \$245 million asset bank headquartered in Louisiana, on March 8, 2017
 - Citizens is a historically profitable institution, with LTM ROAA of approximately 0.90%
 - Citizens offers ISTR an attractive deposit base, with noninterest-bearing deposits of approximately 20% of total deposits and cost of funds of 0.50%
 - Clean asset quality, with NPAs / Assets of 0.58%
- · Deal value equal to \$45.8 million (100% cash consideration)
 - 128% of tangible book value at announcement
- · Expected closing third quarter of 2017

Citizens historical financial highlights

	For t		
N=	2014	2015	2016
Balance Sheet			
Total Assets	\$247	\$247	\$245
Net Loans	124	126	127
Deposits	213	212	208
Noninterest-Bearing Deposits	20%	20%	20%
Gross Loans / Deposits	59%	61%	62%
Capital			
Total Equity	\$32	\$34	\$36
TCE / TA	13.00%	13.66%	14.51%
Total Capital Ratio	30.80%	31.83%	33.63%
Earnings & Profitability			
Net Income	\$2.3	\$2.2	\$2.2
ROAA	0.92%	0.88%	0.87%
Net Interest Margin	3.08%	2.99%	3.09%
Efficiency Ratio	58.9%	59.8%	61.3%
Asset Quality			
NPAs / Assets	0.27%	0.37%	0.58%
Reserves / Loans	1.53%	1.50%	1.49%
NCOs / Average Loans	0.00%	0.00%	0.01%



Note: Dollars in millions; bank level regulatory data shown for Citizens as of December 31, 2016





Total Assets (in thousands)









Total Loans (in thousands)



* Growth % excludes Loans HFS







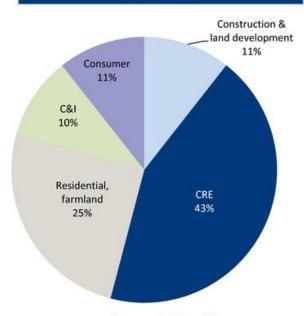
	December 31,			Marc	h 31,	Increase/(Decrease)			
	201	5	2016		2017		2111-221		
(dollars in thousands)	Amount	%	Amount	%	Amount	%	Amount	%	
Mortgage loans on real estate									
Construction and land development	\$ 81,863	11.0%	\$ 90,737	10.2%	\$ 95,541	10.6%	\$ 4,804	5.3%	
1-4 Family	156,300	21.0	177,205	19.8	172,148	19.1	(5,057)	(2.9)	
Multifamily	29,694	4.0	42,759	4.8	47,776	5.3	5,017	11.7	
Farmland	2,955	0.4	8,207	0.9	7,994	0.9	(213)	(2.6)	
Commercial real estate									
Owner-occupied	137,752	18.5	180,458	20.2	181,590	20.1	1,132	0.6	
Nonowner-occupied	150,831	20.2	200,258	22.4	210,874	23.4	10,616	5.3	
Commercial and industrial	69,961	9.4	85,377	9.6	90,352	10.0	4,975	5.8	
Consumer	116,085	15.5	108,425	12.1	95,873	10.6	(12,552)	11.6	
Total loans	\$ 745,441	100%	\$ 893,426	100%	\$ 902,148	100%	\$ 8,722	1.0%	
Loans held for sale	80,509		-		-		-	-	
Total gross loans	\$ 825,950		\$ 893,426		\$ 902,148		\$ 8,722	1.0%	





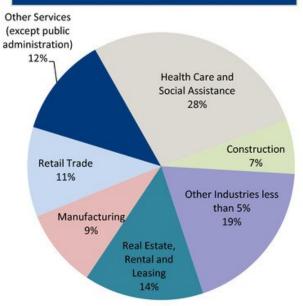






Total Loans: \$902.1 million Yield on loans: 4.55% 46% of CRE is owner-occupied

Business Lending Portfolio1



Total Business Lending Portfolio¹: \$271.9 million

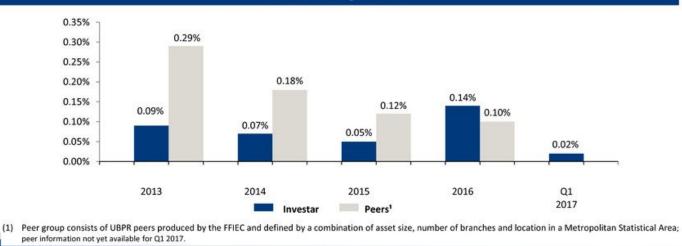


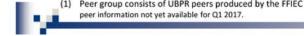


NPAs / Total Loans + OREO



NCOs / Average Loans

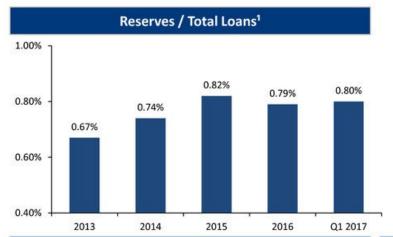






DISCIPLINED LENDING



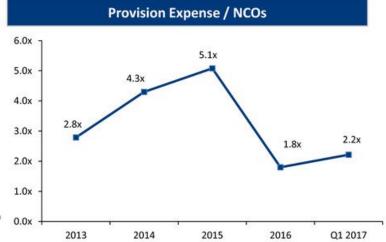


At March 31, 2017:

Reserves / Total Loans¹: 0.80%

(Reserves + FV Marks) / Total Loans¹: 0.88%







(1) Total loans excludes loans held for sale, if applicable, and allowance for loan losses

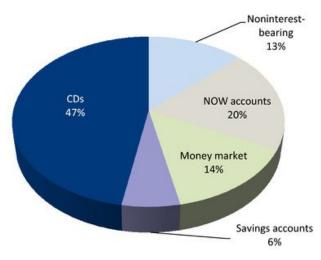


DEPOSIT COMPOSITION AND GROWTH





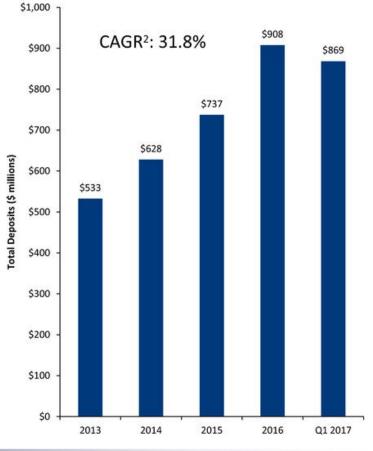
Total Deposits 2013 - Present



Cost of funds of interest-bearing deposits: 0.97% Annualized Growth in noninterest-bearing deposits: 16%

Target: 20% of total deposits are noninterest-bearing

- · Treasury Management
- · Small Business Banking
- · Focus on Relationship Banking





- 1) As of March 31, 2017
-) Based on the deposit balances for each of the five years ended December 31, 2016



FINANCIAL HIGHLIGHTS



Amounts in thousands, except share data

	Three Months Ended			
Amounts in thousands, except share data	March 31,	Year E		
	2017	2016	2015	2014
Financial Highlights				
Total Assets	\$1,175,835	\$1,158,960	\$1,031,555	\$879,354
Gross Loans ⁽¹⁾	\$902,148	\$893,846	\$825,950	\$726,186
Total Deposits	\$868,554	\$907,787	\$737,406	\$628,118
Total Stockholders' Equity	\$148,336	\$112,757	\$109,350	\$103,384
Shares Outstanding	8,805,810	7,101,851	7,264,282	7,262,085
Capital Ratios				
Tangible Equity / Tangible Assets	12.38%	9.48%	10.32%	11.439
Tier 1 Leverage Ratio	12.97%	10.10%	11.39%	12.619
Total Capital Ratio	17.76%	12.47%	12.72%	14.419
Asset Quality Ratios				
NPAs / Total Assets	0.53%	0.52%	0.30%	0.69%
NPLs / Loans	0.24%	0.22%	0.32%	0.549
Loan Loss Reserves / Total Loans	0.80%	0.79%	0.82%	0.749
Loan Loss Reserves / NPLs	338.0%	356.2%	254.2%	138.69
NCOs / Avg Loans	0.02%	0.14%	0.05%	0.079
Performance Ratios				
Net Income	\$1,864	\$7,880	\$7,073	\$5,397
ROAE	6.44%	6.99%	6.60%	6.80%
ROAA	0.65%	0.71%	0.77%	0.73%
Net Interest Margin	3.27%	3.32%	3.61%	3.85%
Efficiency Ratio ⁽²⁾	68.59%	66.25%	68.72%	74.90%
Per Share Data				
Tangible Book Value per Share	\$16.48	\$15.42	\$14.62	\$13.79
Diluted Earnings per Share	\$0.26	\$1.10	\$0.97	\$0.93

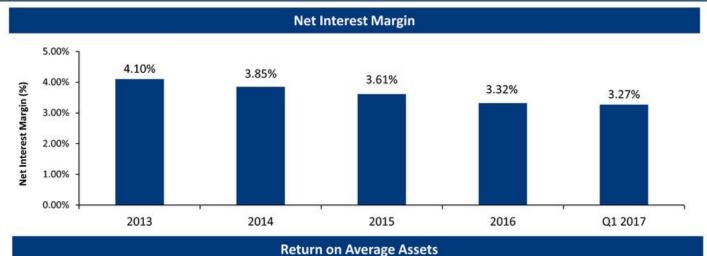


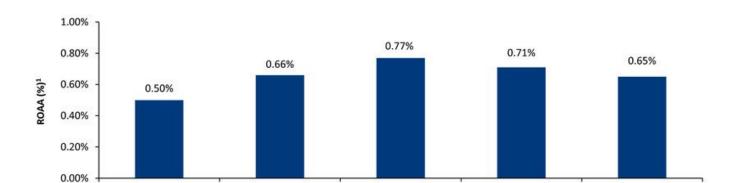
Efficiency ratio represents noninterest expense divided by the sum of net interest income (before provision for loan losses) and noninterest income.



PERFORMANCE METRICS









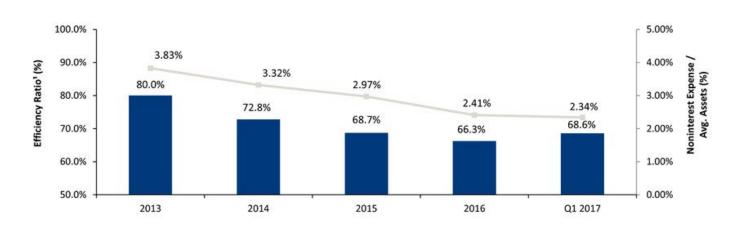
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PERFORMANCE METRICS



Expense Ratios



		March 31,			
	2013	2014	2015	2016	2017
Employees	167	179	165	152	152
Locations	10	11	11	10	10



⁽¹⁾ Efficiency ratio represents noninterest expenses divided by the sum of net interest income (before provision for loan losses) and noninterest income. The efficiency ratio was adjusted for the impairment related to the Company's investment in a tax credit entity for the year ended December 31, 2014 and for the bargain purchase gain recognized as a result of the acquisition of First Community Bank for the year ended December 31, 2013.





Net Income and Diluted Earnings Per Share







INVESTMENT OPPORTUNITY



- 1 Management
 - · Legacy team with proven industry expertise tied to the Southern Louisiana region
 - · Continue to add experienced bankers in new and existing markets
- 2 Market
 - · Southern Louisiana focus with complementary new market expansion
- 3 Growth
 - · Leverage existing infrastructure in core markets
 - · Limited de novo branching
 - · Opportunistic, disciplined acquisition strategy
 - · Focus on relationship banking
- 4 Asset Quality
 - · Loan portfolio diversity
 - Disciplined credit philosophy legacy delinquencies less than 1%
- 5 Profitability
 - · Expected to increase as investment in infrastructure has already been made



APPENDIX



NON-GAAP FINANCIAL MEASURES



Tangible book value per share and the ratio of tangible equity to tangible assets are not financial measures recognized under GAAP and, therefore, are considered non-GAAP financial measures. Our management, banking regulators, many financial analysts and other investors use these non-GAAP financial measures to compare the capital adequacy of banking organizations with significant amounts of preferred equity and/or goodwill or other intangible assets, which typically stem from the use of the purchase accounting method of accounting for mergers and acquisitions. Tangible equity, tangible assets, tangible book value per share or related measures should not be considered in isolation or as a substitute for total stockholders' equity, total assets, book value per share or any other measure calculated in accordance with GAAP. Moreover, the manner in which we calculate tangible equity, tangible assets, tangible book value per share and any other related measures may differ from that of other companies reporting measures with similar names. The following table reconciles, as of the dates set forth below, stockholders' equity (on a GAAP basis) to tangible equity and total assets (on a GAAP basis) to tangible assets and calculates our tangible book value per share.

Dollar values in thousands except per share amounts

		March 31,			
Dollar values in thousands except per share amounts	2013	2014	2015	2016	2017
Total Stockholders' Equity - GAAP Adjustments	\$55,483	\$103,384	\$109,350	\$112,757	\$148,336
Goodwill	\$2,684	\$2,684	\$2,684	\$2,684	\$2,684
Other Intangibles	\$573	\$532	\$491	\$550	\$540
Tangible Equity	\$52,226	\$100,168	\$106,175	\$109,523	\$145,112
Total Assets - GAAP Adjustments	\$634,946	\$879,354	\$1,031,555	\$1,158,960	\$1,175,835
Goodwill	\$2,684	\$2,684	\$2,684	\$2,684	\$2,684
Other Intangibles	\$573	\$532	\$491	\$550	\$540
Tangible Assets	\$631,689	\$876,138	\$1,028,380	\$1,155,726	\$1,172,611
Total Shares Outstanding					
Book Value Per Share	\$14.06	\$14.24	\$15.05	\$15.88	\$16.85
Effect of Adjustment	(\$0.82)	(\$0.45)	(\$0.43)	(\$0.46)	(\$0.37)
Tangible Book Value Per Share	\$13.24	\$13.79	\$14.62	\$15.42	\$16.48
Total Equity to Total Assets	8.74%	11.76%	10.60%	9.73%	12.62%
Effect of Adjustment	(0.47)	(0.33)	(0.28)	(0.25)	(0.24)
Tangible Equity to Tangible Assets	8.27%	11.43%	10.32%	9.48%	12.38%





INCOME STATEMENT



dollars in thousands, except share data)	Year Ended December 31,							Three Months Ended				
		2013		2014		2015		2016		Q1 2017		1 2016
NTEREST INCOME	101	2000 MAG	100	24 9 2 8 2 4 2 4 2 4 4 4 4 4 4 4 4 4 4 4 4 4		500 20000	1000) REPORTURED	-510	2000 2000 10	0.00	524 (2002)
nterest and fees on loans	\$	21,686	\$	29,979	\$	35,076	\$	39,380	\$	10,004	\$	9,48
nterest on investment securities		756		1,339		2,189		3,565		1,029		856
Other interest income		30		50		75		207	22	60		37
TOTAL INTEREST INCOME		22,472		31,368		37,340		43,152		11,093		10,378
NTEREST EXPENSE												
nterest on deposits		3,204		4,273		5,250		7,182		1,853		1,515
nterest on borrowings	-	256		402		632		1,231	-	380		316
TOTAL INTEREST EXPENSE	_	3,460		4,675		5,882		8,413		2,233		1,831
NET INTEREST INCOME		19,012		26,694		31,458		34,739		8,860		8,547
PROVISION FOR LOAN LOSSES	77 <u> </u>	1,026		1,628		1,865		2,079		350		454
NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES		17,986		25,066		29,593		32,660		8,510		8,093
NON-INTEREST INCOME												
Service charges on deposit accounts		214		305		380		343		97		97
Gain on sale of investment securities, net		449		340		489		443		106		80
Net gain on sale of assets		346		3,682		4,278		1,684		28		314
Bargain purchase gain		906		-		17				-		107
Servicing fees and fee income on serviced loans		2,843		885		2,543		2,087		423		591
Other operating income	_	596		648		654		911		231		205
TOTAL NON-INTEREST INCOME		5,354		5,860		8,344		5,468		885		1,287
NCOME BEFORE NON-INTEREST EXPENSE		23,340		30,926		37,937		38,128		9,395		9,380
NON-INTEREST EXPENSE												
Salaries and employee benefits		11,772		14,565		16,398		15,609		3,950		3,873
mpairment on investment in tax credit entity				690		54		11				
Operating expenses	_	7,252		9,129		10,901		11,019		2,734		2,511
TOTAL NON-INTEREST EXPENSE		19,024		24,384		27,353		26,639		6,684		6,384
NCOME BEFORE INCOME TAX EXPENSE		4,316		6,542		10,584		11,489		2,711		2,996
NCOME TAX EXPENSE		1,148		1,145		3,511		3,609	100	847		1,006
NET INCOME	\$	3,168	\$	5,397	\$	7,073	\$	7,880	\$	1,864	\$	1,990
Basic earnings per share	\$	0.86	\$	0.98	\$	0.98	\$	1.11	\$	0.26	\$	0.28
Diluted earnings per share	\$	0.81	\$	0.93	\$	0.97	\$	1.10	\$	0.26	\$	0.28

