

### **INVESTAR HOLDING CORP**

### FORM 8-K (Current report filing)

### Filed 01/26/18 for the Period Ending 01/25/18

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CIK 0001602658

Symbol ISTR

SIC Code 6022 - State Commercial Banks

Industry Banks

Sector Financials

Fiscal Year 12/31

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

### FORM 8-K

CURRENT REPORT
Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): January 25, 2018

### **Investar Holding Corporation**

(Exact name of registrant as specified in its charter)

Louisiana
(State or other jurisdiction of incorporation)

001-36522 (Commission File Number) 27-1560715 (I.R.S. Employer Identification No.)

7244 Perkins Road
Baton Rouge, Louisiana 70808
(Address of principal executive offices) (Zip
Code)

Registrant's telephone number, including area code: (225) 227-2222

Check t	he appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:								
	Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)								
	Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)								
	Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))								
	Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))								
	ndicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of ne Securities Exchange Act of 1934 (§240.12b-2 of this chapter).								
Emergi	ng growth company ☑								
	nerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial ing standards provided pursuant to Section 13(a) of the Exchange Act.								

#### Item 2.02 Results of Operations and Financial Condition.

On January 25, 2018, Investar Holding Corporation issued a press release announcing its financial results for the quarter ended December 31, 2017. A copy of the press release is furnished as exhibit 99.1 to this Current Report on Form 8-K.

The information contained in this Current Report shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act except as shall be expressly set forth by specific reference in such a filing.

#### Item 9.01 Financial Statements and Exhibits.

(d) Exhibits

Exhibit
Number Description of Exhibit

99.1 Press release of Investar Holding Corporation dated January 25, 2018 announcing financial results for the quarter ended December 31, 2017.

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

#### INVESTAR HOLDING CORPORATION

Date: January 26, 2018 By: /s/ John J. D'Angelo

John J. D'Angelo

President and Chief Executive Officer

Exhibit 99.1

#### Investar Holding Corporation Announces Record Revenues Following Second Acquisition in 2017

BATON ROUGE, LA (January 25, 2018) – Investar Holding Corporation (NASDAQ: ISTR) (the "Company"), the holding company for Investar Bank (the "Bank"), today announced financial results for the quarter ended December 31, 2017. The Company reported net income of \$2.3 million, or \$0.25 per diluted common share, for the fourth quarter of 2017, compared to \$2.1 million, or \$0.24 per diluted common share, for the quarter ended September 30, 2017, and \$1.8 million, or \$0.26 per diluted common share, for the quarter ended December 31, 2016.

On a non-GAAP basis, core earnings per share in the fourth quarter of 2017 were \$0.35 and \$0.34 per basic and diluted common share, respectively (refer to the *Reconciliation of Non-GAAP Financial Measures* table for a reconciliation of GAAP to non-GAAP metrics).

On December 22, 2017, President Trump signed "H.R.1," referred to as the Tax Cuts and Jobs Act, which, among other items, reduces the federal corporate tax rate to 21% effective January 1, 2018. As a result, the Company was required to revalue its deferred tax assets and liabilities to account for the future impact of a lower corporate tax rate. The revaluation of the Company's deferred tax assets and liabilities resulted in a one-time charge to income tax expense of approximately \$0.3 million, which resulted in a reduction in diluted earnings per share for the fourth quarter of 2017 of approximately \$0.03. The Company's final analysis and write-down will be based on a number of factors, including completion of the Company's 2017 consolidated tax return.

The Company's balance sheet and statement of income as of and for the three and twelve months ended December 31, 2017 include the impact of the Company's acquisition of BOJ Bancshares, Inc. and its wholly-owned subsidiary, The Highlands Bank (together "BOJ"), which was completed on December 1, 2017 and the acquisition of Citizens Bancshares, Inc. and its wholly-owned subsidiary, Citizens Bank (together "Citizens"), which was completed on July 1, 2017. As of the acquisition date, BOJ operated five branch locations and had approximately \$152 million in total assets, including approximately \$104 million in loans, and approximately \$126 million in deposits. As of the acquisition date, Citizens operated three branch locations and had approximately \$250 million in total assets, including approximately \$130 million in loans, and approximately \$212 million in deposits. The assets acquired and liabilities assumed have been recorded at fair value and are subject to refinement for up to one year after the closing date of the acquisition as additional information becomes available.

Investar Holding Corporation President and Chief Executive Officer John D'Angelo said:

"The fourth quarter was another exciting quarter for Investar. We completed the acquisition of BOJ Bancshares, Inc. and its wholly-owned subsidiary, The Highlands Bank, on December 1, 2017, which was our second acquisition in 2017. We expect to complete the integration of the branch and operating systems in the first quarter of 2018.

Despite the effects of the Tax Cuts and Jobs Act on the fourth quarter results, we believe the Company, as well as its shareholders, will benefit from lower corporate tax rates in 2018 and beyond. Additionally, with the completion of two acquisitions in 2017, our results are strong as we head into 2018, and we look forward to recognizing the benefits of the acquisitions in the coming year. We have built a great team of experienced members focused on growing relationships with our customers and look forward to 2018 as the opportunities to continue to grow revenues and expand our customer base remain strong."

#### Fourth Quarter Highlights

- Total revenues, or interest and noninterest income, for the quarter ended December 31, 2017 totaled \$16.9 million, an increase of \$1.3 million, or 8.5%, compared to September 30, 2017, and an increase of \$5.0 million, or 41.6%, compared to December 31, 2016.
- Total loans increased \$148.3 million, or 13.4%, to \$1.3 billion at December 31, 2017, compared to \$1.1 billion at September 30, 2017, and increased \$365.4 million, or 40.9%, compared to \$893.4 million at December 31, 2016. Excluding loans acquired in the BOJ acquisition, or \$100.0 million, total loans increased \$48.2 million, or 4.3%, to \$1.2 billion at December 31, 2017, compared to \$1.1 billion at September 30, 2017. Excluding loans acquired in both the BOJ and Citizens acquisitions, or \$217.5 million, total loans increased \$147.9 million, or 16.6%, to \$1.0 billion at December 31, 2017, compared to \$893.4 million at December 31, 2016.
- The business lending portfolio, which consists of loans secured by owner-occupied commercial real estate properties and commercial and industrial loans, was \$407.8 million at December 31, 2017, an increase of \$65.2 million, or 19.0%, compared to the business lending portfolio of \$342.6 million at September 30, 2017, and an increase of \$142.0 million, or 53.4%, compared to the business lending portfolio of \$265.8 million at December 31, 2016.

- Noninterest-bearing deposits increased \$41.5 million, or 23.7%, to \$216.6 million at December 31, 2017, compared to \$175.1 million at September 30, 2017, and increased \$108.2 million, or 99.8%, compared to \$108.4 million at December 31, 2016. Excluding noninterest-bearing deposits acquired in the BOJ acquisition, or \$34.0 million, noninterest-bearing deposits increased \$7.4 million, or 4.2%, to \$182.6 million at December 31, 2017 compared to \$175.1 million at September 30, 2017. Excluding noninterest-bearing deposits acquired in both the BOJ and Citizens acquisitions, or \$77.5 million, noninterest-bearing deposits increased \$30.7 million, or 28.3%, to \$139.1 million at December 31, 2017, compared to \$108.4 million at December 31, 2016.
- Net interest margin increased fifteen basis points to 3.55% for the quarter ended December 31, 2017, compared to 3.40% for the quarter ended September 30, 2017, and increased thirty-five basis points from 3.20% for the quarter ended December 31, 2016. Exclusive of interest income accretion of \$0.2 million in both the quarters ended December 31, 2017 and September 30, 2017, and a \$40,000 interest recovery in the quarter ended December 31, 2017, net interest margin increased fourteen basis points to 3.48% for the quarter ended December 31, 2017 compared to 3.34% for the quarter ended September 30, 2017, and increased twenty-eight basis points from 3.20% for the quarter ended December 31, 2016.
- Cost of deposits increased one basis point to 0.92% for the quarter ended December 31, 2017, compared to 0.91% for the quarter ended September 30, 2017, but decreased six basis points compared to 0.98% for the quarter ended December 31, 2016.
- The Company completed the acquisition of BOJ on December 1, 2017. The conversion of branch and operating systems is expected to be completed during the first quarter of 2018.
- The Company repurchased 10,463 shares of its common stock through its stock repurchase program at an average price of \$23.08 during the quarter ended December 31, 2017.

#### Loans

Total loans were \$1.3 billion at December 31, 2017, an increase of \$148.3 million, or 13.4%, compared to September 30, 2017, and an increase of \$365.4 million, or 40.9%, compared to December 31, 2016. Included in total loans at December 31, 2017 is \$100.0 million, or 7.9% of the total loan portfolio, of loans acquired from BOJ. Exclusive of loans acquired from BOJ, total loans at December 31, 2017 increased \$48.2 million, or 4.3%, compared to \$1.1 billion at September 30, 2017. Exclusive of loans acquired from BOJ and Citizens, or \$217.5 million, total loans increased \$147.9 million, or 16.6%, compared to December 31, 2016.

The following table sets forth the composition of the Company's loan portfolio as of the dates indicated (dollars in thousands).

				Linked Quarter Change		Year/Yea	r Change	Percentage of	Total Loans
	12/31/2017	9/30/2017	12/31/2016	\$	%	\$	%	12/31/2017	12/31/2016
Mortgage loans on real estate									
Construction and development	\$ 157,667	\$ 122,501	\$ 90,737	\$ 35,166	28.7 %	\$ 66,930	73.8 %	12.5%	10.2%
1-4 Family	276,922	252,003	177,205	24,919	9.9	99,717	56.3	22.0	19.8
Multifamily	51,283	50,770	42,759	513	1.0	8,524	19.9	4.1	4.8
Farmland	23,838	14,130	8,207	9,708	68.7	15,631	190.5	1.9	0.9
Commercial real estate									
Owner-occupied	272,433	217,369	180,458	55,064	25.3	91,975	51.0	21.6	20.2
Nonowner-occupied	264,931	245,053	200,258	19,878	8.1	64,673	32.3	21.0	22.4
Commercial and industrial	135,392	125,230	85,377	10,162	8.1	50,015	58.6	10.8	9.6
Consumer	76,313	83,465	108,425	(7,152)	(8.6)	(32,112)	(29.6)	6.1	12.1
Total loans	1,258,779	1,110,521	893,426	148,258	13.4 %	365,353	40.9 %	100%	100%

Construction and development loans were \$157.7 million at December 31, 2017, an increase of \$35.2 million, or 28.7%, compared to \$122.5 million at September 30, 2017, and an increase of \$66.9 million, or 73.8%, compared to \$90.7 million at December 31, 2016. The increase in the construction and development portfolio at December 31, 2017 compared to September 30, 2017 is partly attributable to the \$21.5 million balance of these loans acquired from BOJ. The increase in this portfolio compared to December 31, 2016 is primarily a result of organic growth in the Company's Baton Rouge market where our lenders have great experience and long-standing relationships with local developers.

One-to-four family loans were \$276.9 million at December 31, 2017, an increase of \$24.9 million, or 9.9%, compared to \$252.0 million at September 30, 2017, and an increase of \$99.7 million, or 56.3%, compared to \$177.2 million at December 31, 2016. The increase in the 1-4 family portfolio is primarily a result of the approximately \$79.4 million balance at December 31, 2017 of 1-4 family loans acquired from both BOJ and Citizens.

Owner-occupied commercial real estate loans were \$272.4 million at December 31, 2017, an increase of \$55.1 million, or 25.3%, compared to \$217.4 million at September 30, 2017, and an increase of \$92.0 million, or 51.0%, compared to \$180.5 million at December 31, 2016. The increase in the owner-occupied portfolio is primarily a result of the approximately \$37.7 million of these loans acquired from both BOJ and Citizens.

At December 31, 2017, the Company's total business lending portfolio, which consists of loans secured by owner-occupied commercial real estate properties and commercial and industrial loans, was \$407.8 million, an increase of \$65.2 million, or 19.0%, compared to the business lending portfolio of \$342.6 million at September 30, 2017, and an increase of \$142.0 million, or 53.4%, compared to the business lending portfolio of \$265.8 million at December 31, 2016. Included in the business lending portfolio at December 31, 2017 is \$71.1 million of loans acquired from BOJ and Citizens. The Company continues to focus on relationship banking and growing its commercial loan portfolio.

Consumer loans, including indirect auto loans of \$55.9 million, totaled \$76.3 million at December 31, 2017, a decrease of \$7.2 million, or 8.6%, compared to \$83.5 million, including indirect auto loans of \$64.1 million, at September 30, 2017, and a decrease of \$32.1 million, or 29.6%, compared to \$108.4 million, including indirect auto loans of \$92.1 million, at December 31, 2016. Excluding consumer loans acquired from BOJ, or \$1.9 million, consumer loans decreased \$9.0 million, or 10.8%, compared to September 30, 2017. Excluding consumer loans acquired from BOJ and Citizens, or \$9.3 million, consumer loans decreased \$41.4 million, or 38.2%, compared to December 31, 2016. The decrease in consumer loans is attributable to the scheduled paydowns of this portfolio and is consistent with our business strategy.

#### **Credit Quality**

While the Company's internal focus has been directed toward managing growth and the integration of its recent acquisitions, its commitment to credit quality remains strong. Nonperforming loans were \$3.7 million, or 0.29% of total loans, at December 31, 2017, an increase of \$1.5 million compared to \$2.2 million, or 0.20% of total loans, at September 30, 2017, and an increase of \$1.7 million compared to \$2.0 million at December 31, 2016. The increase in nonperforming loans at December 31, 2017 compared to September 30, 2017 and December 31, 2016 is mainly attributable to the acquisition of \$1.7 million and \$0.7 million of nonperforming loans from BOJ and Citizens, respectively.

The allowance for loan losses was \$7.9 million, or 214.43% and 0.63% of nonperforming and total loans, respectively, at December 31, 2017, compared to \$7.6 million, or 349.64% and 0.68%, respectively, at September 30, 2017, and \$7.1 million, or 356.16% and 0.79%, respectively, at December 31, 2016. As a result of the acquisitions of BOJ and Citizens, the Company is holding acquired loans that are carried net of a fair value adjustment for credit and interest rate marks and are only included in the allowance calculation to the extent that the reserve requirement exceeds the fair value adjustment.

The provision for loan losses was \$0.4 million for the quarters ended December 31, 2017, September 30, 2017, and December 31, 2016.

#### **Deposits**

Total deposits at December 31, 2017 were \$1.2 billion, an increase of \$123.9 million, or 11.2%, compared to September 30, 2017, and an increase of \$317.5 million, or 35.0%, compared to December 31, 2016. The Company acquired \$126.1 million and \$212.2 million in deposits from the BOJ and Citizens acquisitions, respectively. Exclusive of deposits acquired from BOJ, total deposits decreased \$2.2 million, or 0.2%, compared to September 30, 2017. Exclusive of deposits acquired from BOJ and Citizens, total deposits decreased \$11.2 million, or 1.2%, compared to December 31, 2016. The decrease in deposits, exclusive of acquired deposits, at December 31, 2017 compared to December 31, 2016 is primarily due to a decrease in time deposits of \$62.3 million, or 13.8%, resulting from the Bank's strategy to decrease its dependence on non-retail certificates of deposit.

The following table sets forth the composition of the Company's deposits as of the dates indicated (dollars in thousands).

						 Linked Quarter Change			Year/Yea	r Change	Percentage of Total Deposits				
	12/31/2017	2/31/2017 9/30/2017 12/31/2016		9/30/2017 12/31/2016		9/30/2017 12/31/2016		\$		%	\$	%	12/31/2017	12/31/2016	
Noninterest-bearing demand deposits	\$ 216,599	\$	175,130	\$	108,404	\$ 41,469		23.7 %	\$ 108,195	99.8%	17.7%	11.9%			
NOW accounts	208,683		192,503		171,556	16,180		8.4	37,127	21.6	17.0	18.9			
Money market deposit accounts	146,140		147,096		123,079	(956)		(0.6)	23,061	18.7	11.9	13.6			
Savings accounts	117,372		103,017		52,860	14,355		13.9	64,512	122.0	9.6	5.8			
Time deposits	536,443		483,616		451,888	52,827		10.9	84,555	18.7	43.8	49.8			
Total deposits	\$ 1,225,237	\$	1,101,362	\$	907,787	\$ 123,875	1	11.2 %	\$ 317,450	35.0%	100.0%	100.0%			

#### Financial Results for the Quarter Ended December 31, 2017

The financial results for the quarter ended December 31, 2017 reflect the acquisition of BOJ beginning December 1, 2017. The acquisition of BOJ added five branch locations in East and West Feliciana Parishes with total assets of approximately \$152 million, total loans of \$104 million, and total deposits of \$126 million. During the quarter ended December 31, 2017, the Company recognized \$0.8 million in expenses related to the acquisition activity during the year.

On December 22, 2017, President Trump signed the Tax Cuts and Jobs Act, which, among other items, reduces the federal corporate tax rate to 21% effective January 1, 2018. As a result, the Company was required to revalue its deferred tax assets and liabilities to account for the future impact of a lower corporate tax rate. The revaluation of the Company's deferred tax assets and liabilities resulted in a one-time charge to income tax expense of approximately \$0.3 million, which caused a \$0.03 reduction in diluted earnings per share for the quarter.

#### **Net Interest Income**

Net interest income for the fourth quarter of 2017 totaled \$12.8 million, an increase of \$1.3 million, or 11.1%, compared to the third quarter of 2017, and an increase of \$4.0 million, or 46.0%, compared to the fourth quarter of 2016. Included in net interest income for the quarters ended December 31, 2017 and September 30, 2017 is \$0.2 million of interest income accretion from the acquisition of loans during those quarters. The increase in net interest income was primarily driven by growth in loan and securities balances partially offset by an increase in interest expense as we funded the increase in earning assets with increased deposits and borrowings. Net interest income for the fourth quarter of 2017 increased \$3.5 million and \$1.4 million due to increases in the volume and yield, respectively, of interest-earning assets, offset slightly by decreases of \$0.6 million and \$0.3 million due to the increases in the volume and rate, respectively, of interest-bearing liabilities compared to the fourth quarter of 2016.

The Company's net interest margin was 3.55% for the quarter ended December 31, 2017 compared to 3.40% for the quarter ended September 30, 2016. The yield on interest-earning assets was 4.42% for the quarter ended December 31, 2017 compared to 4.26% for the quarter ended September 30, 2017 and 4.04% for the quarter ended December 31, 2016. The increase in net interest margin at December 31, 2017 compared to both September 30, 2017 and December 31, 2016 was driven by an increase in interest-earning assets and the yields earned on those assets, and an increase in the volume of lower cost deposits, partially resulting from the acquisitions of both BOJ and Citizens. Exclusive of the interest income accretion from the acquisition of loans, discussed in the preceding paragraph, as well as a \$40,000 interest recovery in the quarter ended December 31, 2017, net interest margin was 3.48% for the quarter ended December 31, 2017 compared to 3.34% for the quarter ended December 30, 2017 and 3.20% for the quarter ended December 31, 2016. The yield on interest-earning assets was 4.35% at December 31, 2017 compared to 4.20% and 4.04% for the quarters ended September 30, 2017 and December 31, 2016, respectively.

The cost of deposits increased one basis point to 0.92% for the quarter ended December 31, 2017 compared to 0.91% for the quarter ended September 30, 2017 and decreased six basis points compared to 0.98% at December 31, 2016. The decrease in the cost of deposits when compared to the quarter ended December 31, 2016 is a result of a decrease in the cost of savings deposits and time deposits. The overall costs of funds for the quarter ended December 31, 2017 increased two basis points to 1.07% compared to 1.05% for the quarter ended September 30, 2017 and increased eight basis points compared to 0.99% for the quarter ended December 31, 2016. The increase in the cost of deposits and cost of funds at December 31, 2017 compared to September 30, 2017 is mainly a result of an increase in the cost of time deposits and short term borrowings. The increase in the cost of funds at December 31, 2017 compared to December 31, 2016 is mainly attributable to the increase in long term borrowings resulting from the Company's issuance and sale, on March 24, 2017, of \$18.6 million in aggregate principal amount of its 6.00% Fixed-to-Floating Rate Subordinated Notes due in 2027.

#### **Noninterest Income**

Noninterest income for the fourth quarter of 2017 totaled \$1.0 million, a decrease of \$0.2 million, or 17.6%, compared to the third quarter of 2017, and an increase of \$0.1 million, or 7.4%, compared to the fourth quarter of 2016. The decrease in noninterest income when compared to the quarter ended September 30, 2017 is due to a \$0.2 million decrease in gain on sale of fixed assets.

#### Noninterest Expense

Noninterest expense for the fourth quarter of 2017 totaled \$9.6 million, an increase of \$0.5 million, or 5.3%, compared to the third quarter of 2017, and an increase of \$3.0 million, or 45.5%, compared to the fourth quarter of 2016. The increase in noninterest expense compared to the quarters ended September 30, 2017 and December 31, 2016 is mainly attributable to the increases in both salaries and employee benefits and acquisition expense. The increase in salaries and employee benefits is a result of the increase in employees following the BOJ and Citizens acquisitions, as well as the addition of four commercial lenders in the Baton Rouge, New Orleans and Lafayette markets, and a Community Development Officer and Treasury Management Sales Officer in the New Orleans market during the quarter ended September 30, 2017. The increase in acquisition expense was a result of the Citizens acquisition that was completed on July 1, 2017 and the BOJ acquisition that was completed on December 1, 2017.

#### Basic Earnings Per Share and Diluted Earnings Per Common Share

The Company reported both basic and diluted earnings per common share of \$0.25 for the quarter ended December 31, 2017, a decrease of \$0.01 compared to basic and diluted earnings per common share of \$0.26 for the quarter ended December 31, 2016. The decrease in both basic and diluted earnings per share is attributable to the Company's issuance of approximately 1.6 million common shares as part of a public offering on March 22, 2017, the issuance of approximately 0.8 million common shares as consideration in the acquisition of BOJ, the \$0.8 million in acquisition expenses, and the \$0.3 million charge to income tax expense as a result of the Tax Cuts and Jobs Act recognized during the quarter ended December 31, 2017.

#### **Taxes**

The Company recorded income tax expense of \$1.5 million for the quarter ended December 31, 2017, which equates to an effective tax rate of 39.5%, an increase from the effective tax rates of 32.6% and 31.5% for the quarters ended September 30, 2017 and December 31, 2016, respectively. The income tax expense for the quarter ended December 31, 2017 includes a one-time charge of \$0.3 million as a result of the revaluation of the Company's deferred tax assets and liabilities required following the enactment of the Tax Cuts and Jobs Act. The Company's final analysis and write-down will be based on a number of factors, including completion of the Company's 2017 consolidated tax return. Management expects the Company's effective tax rate to approximate 20% beginning in 2018, mainly as a result of the Tax Cuts and Jobs Act.

#### **About Investar Holding Corporation**

Investar Holding Corporation, headquartered in Baton Rouge, Louisiana, provides full banking services, excluding trust services, through its wholly-owned banking subsidiary, Investar Bank, a state chartered bank. The Company's primary market is South Louisiana and it currently operates 20 full service banking offices located throughout its market. At December 31, 2017, the Company had 258 full-time equivalent employees.

#### **Non-GAAP Financial Measures**

This press release contains financial information determined by methods other than in accordance with generally accepted accounting principles in the United States of America, or GAAP. These measures and ratios include "tangible common equity," "tangible assets," "tangible equity to tangible assets," "tangible book value per common share," "core noninterest income," "core earnings before noninterest expense," "core noninterest expense," "core income tax expense," "core earnings," "core efficiency ratio," "core return on average assets," "core return on average equity," "core basic earnings per share," and "core diluted earnings per share." Management believes these non-GAAP financial measures provide information useful to investors in understanding the Company's financial results, and the Company believes that its presentation, together with the accompanying reconciliations, provide a more complete understanding of factors and trends affecting the Company's business and allow investors to view performance in a manner similar to management, the entire financial services sector, bank stock analysts and bank regulators. These non-GAAP measures should not be considered a substitute for GAAP basis measures and results, and the Company strongly encourages investors to review its consolidated financial statements in their entirety and not to rely on any single financial measure. Because non-GAAP financial measures are not standardized, it may not be possible to compare these financial measures with other companies' non-GAAP financial measures having the same or similar names. A reconciliation of the non-GAAP financial measures disclosed in this press release to the comparable GAAP financial measures is included at the end of the financial statement tables.

#### Forward-Looking Statements

This press release contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 that reflect the Company's current views with respect to, among other things, future events and financial performance. The Company generally identifies forward-looking statements by terminology such as "outlook," "believes," "expects," "potential," "continues," "may," "will," "could," "should," "seeks," "approximately," "predicts," "intends," "plans," "estimates," "anticipates," or the negative version of those words or other comparable words. Any forward-looking statements contained in this press release are based on the historical performance of the Company and its subsidiaries or on the Company's current plans, estimates and expectations. The inclusion of this forward-looking information should not be regarded as a representation by the Company that the future plans, estimates or expectations by the Company will be achieved. Such forward-looking statements are subject to various risks and uncertainties and assumptions relating to the Company's operations, financial results, financial condition, business prospects, growth strategy and liquidity. If one or more of these or other risks or uncertainties materialize, or if the Company's underlying assumptions prove to be incorrect, the Company's actual results may vary materially from those indicated in these statements. The Company does not undertake any obligation to publicly update or revise any forward-looking statement, whether as a result of new information, future developments or otherwise. A number of important factors could cause actual results to differ materially from those indicated by the forward-looking statements. These factors include, but are not limited to, the following, any one or more of which could materially affect the outcome of future events:

- business and economic conditions generally and in the financial services industry in particular, whether nationally, regionally or in the markets in which
  we operate;
- our ability to achieve organic loan and deposit growth, and the composition of that growth;
- changes (or the lack of changes) in interest rates, yield curves and interest rate spread relationships that affect our loan and deposit pricing;
- the extent of continuing client demand for the high level of personalized service that is a key element of our banking approach as well as our ability to execute our strategy generally;
- our dependence on our management team, and our ability to attract and retain qualified personnel;

- changes in the quality or composition of our loan or investment portfolios, including adverse developments in borrower industries or in the repayment ability of individual borrowers;
- inaccuracy of the assumptions and estimates we make in establishing reserves for probable loan losses and other estimates;
- the concentration of our business within our geographic areas of operation in Louisiana;
- · concentration of credit exposure; and
- the ability to effectively integrate employees, customers, operations and branches from our recent acquisitions of Citizens and BOJ.

In addition, forward-looking statement and estimates regarding the effects of the Tax Cuts and Jobs Act are based on our current interpretation of this legislation and may change as a result of additional implementation guidance, changes in assumptions, potential future refinements of or revisions to calculations and completion of the Company's 2017 consolidated tax return.

These factors should not be construed as exhaustive. Additional information on these and other risk factors can be found in Item 1A. "Risk Factors" and in the "Special Note Regarding Forward-Looking Statements" in Item 7. "Management's Discussion and Analysis of Financial Condition and Results of Operations" in the Company's Annual Report on Form 10-K for the year ended December 31, 2016, filed with the Securities and Exchange Commission.

For further information contact: Investar Holding Corporation Chris Hufft Chief Financial Officer (225) 227-2215 Chris.Hufft@investarbank.com

### INVESTAR HOLDING CORPORATION SUMMARY FINANCIAL INFORMATION

(Amounts in thousands, except share data)
(Unaudited)

			As of	and fo	r the three months	ns ended			
	 12/31/2017		9/30/2017		12/31/2016	Linked Quarter	Year/Year		
EARNINGS DATA									
Total interest income	\$ 15,967	\$	14,442	\$	11,062	10.6 %	44.3 %		
Γotal interest expense	 3,150		2,904		2,281	8.5	38.1		
Net interest income	12,817		11,538		8,781	11.1	46.0		
Provision for loan losses	395		420		375	(6.0)	5.3		
Total noninterest income	962		1,167		896	(17.6)	7.4		
Total noninterest expense	 9,608		9,122		6,603	5.3	45.5		
Income before income taxes	3,776		3,163		2,699	19.4	39.9		
Income tax expense	 1,492		1,032		851	44.6	75.3		
Net income	\$ 2,284	\$	2,131	\$	1,848	7.2	23.6		
AVERAGE BALANCE SHEET DATA									
Total assets	\$ 1,534,917	\$	1,437,929	\$	1,147,835	6.7 %	33.7 %		
Total interest-earning assets	1,434,164		1,346,455		1,087,645	6.5	31.9		
Total loans	1,169,686		1,073,800		889,814	8.9	31.5		
Total interest-bearing deposits	957,847		927,014		798,250	3.3	20.0		
Total interest-bearing liabilities	1,171,884		1,101,112		917,085	6.4	27.8		
Total deposits	1,147,782		1,100,226		904,310	4.3	26.9		
Total stockholders' equity	160,485		152,186		113,917	5.5	40.9		
PER SHARE DATA									
Earnings:									
Basic earnings per share	\$ 0.25	\$	0.24	\$	0.26	4.2 %	(3.8)%		
Diluted earnings per share	0.25		0.24		0.26	4.2	(3.8)		
Core Earnings (1):									
Core basic earnings per share (1)	0.35		0.29		0.25	20.7	40.0		
Core diluted earnings per share (1)	0.34		0.29		0.25	17.2	36.0		
Book value per share	18.15		17.56		15.88	3.4	14.3		
Tangible book value per share (1)	16.06		16.04		15.42	0.1	4.2		
Common shares outstanding	9,514,926		8,704,562		7,101,851	9.3	34.0		
Weighted average common shares outstanding - basic	8,981,014		8,702,559		7,017,213	3.2	28.0		
Weighted average common shares outstanding - diluted	9,052,213		8,797,517		7,090,500	2.9	27.7		
PERFORMANCE RATIOS									
Return on average assets	0.59%	)	0.59%		0.65%	— %	(9.2)%		
Core return on average assets (1)	0.81		0.70		0.61	15.7	32.8		
Return on average equity	5.65		5.55		6.51	1.8	(13.2)		
Core return on average equity (1)	7.77		6.61		6.15	17.5	26.3		
Net interest margin	3.55		3.40		3.20	4.4	10.9		
Net interest income to average assets	3.31		3.18		3.04	4.1	8.9		
Noninterest expense to average assets	2.48		2.52		2.28	(1.6)	8.8		
Efficiency ratio (2)	69.73		71.80		68.23	(2.9)	2.2		
Core efficiency ratio (1)	63.73		66.49		69.11	(4.2)	(7.8)		
Dividend payout ratio	12.38		12.26		4.65	1.0	166.2		
Net charge-offs to average loans	0.01		0.01		0.08	_	(87.5)		



## INVESTAR HOLDING CORPORATION SUMMARY FINANCIAL INFORMATION

(Amounts in thousands, except share data) (Unaudited)

As of and for the three months ended

	12/31/2017	9/30/2017	12/31/2016	Linked Quarter	Year/Year
ASSET QUALITY RATIOS					
Nonperforming assets to total assets	0.46%	0.41%	0.52%	12.2 %	(11.5)%
Nonperforming loans to total loans	0.29	0.20	0.22	45.0	31.8
Allowance for loan losses to total loans	0.63	0.68	0.79	(7.4)	(20.3)
Allowance for loan losses to nonperforming loans	214.43	349.64	356.16	(38.7)	(39.8)
CAPITAL RATIOS					
Investar Holding Corporation:					
Total equity to total assets	10.64%	10.35%	9.73%	2.8 %	9.4 %
Tangible equity to tangible assets (1)	9.53	9.54	9.48	(0.1)	0.5
Tier 1 leverage ratio	10.66	10.13	10.10	5.2	5.5
Common equity tier 1 capital ratio (2)	11.71	11.97	11.40	(2.2)	2.7
Tier 1 capital ratio (2)	12.20	12.27	11.75	(0.6)	3.8
Total capital ratio (2)	14.17	14.46	12.47	(2.0)	13.6
Investar Bank:					
Tier 1 leverage ratio	11.63	11.21	10.03	3.7	16.0
Common equity tier 1 capital ratio (2)	13.31	13.58	11.67	(2.0)	14.1
Tier 1 capital ratio (2)	13.31	13.58	11.67	(2.0)	14.1
Total capital ratio (2)	13.90	14.23	12.39	(2.3)	12.2

<sup>(1)</sup> Non-GAAP financial measure. See reconciliation.

<sup>(2)</sup> Estimated for December 31, 2017

# INVESTAR HOLDING CORPORATION CONSOLIDATED BALANCE SHEETS

(Amounts in thousands, except share data) (Unaudited)

	Decei	nber 31, 2017	Septe	ember 30, 2017	Dec	cember 31, 2016
ASSETS						
Cash and due from banks	\$	19,619	\$	17,942	\$	9,773
Interest-bearing balances due from other banks		10,802		30,566		19,569
Federal funds sold						106
Cash and cash equivalents		30,421		48,508		29,448
Available for sale securities at fair value (amortized cost of \$220,077, \$228,980, and \$166,258, respectively)		217,564		227,562		163,051
Held to maturity securities at amortized cost (estimated fair value of \$17,947, \$19,311, and \$19,612, respectively)		17,997		19,306		20,091
Loans, net of allowance for loan losses of \$7,891, \$7,605, and \$7,051, respectively		1,250,888		1,102,916		886,375
Other equity securities		9,798		7,744		5,362
Bank premises and equipment, net of accumulated depreciation of \$7,825, \$7,362, and \$6,751, respectively		37,540		33,705		31,722
Other real estate owned, net		3,837		3,830		4,065
Accrued interest receivable		4,688		4,147		3,218
Deferred tax asset		1,294		2,604		2,868
Goodwill and other intangible assets, net		19,926		13,271		3,234
Bank-owned life insurance		23,231		8,140		7,201
Other assets		5,550		4,690		2,325
Total assets	\$	1,622,734	\$	1,476,423	\$	1,158,960
Deposits Noninterest-bearing	\$	216,599	\$	175,130 926,232	\$	108,404
Interest-bearing		1,008,638 1,225,237				799,383 <b>907,787</b>
Total deposits  Advances from Federal Home Loan Bank		166,658		<b>1,101,362</b> 162,700		82,803
Repurchase agreements		21,935		24,892		39,087
Subordinated debt		18,168		18,157		37,087
Junior subordinated debt		5,792		3,609		3,609
Other borrowings						1,000
Accrued taxes and other liabilities		12,215		12,827		11,917
Total liabilities		1,450,005		1,323,547		1,046,203
STOCKHOLDERS' EQUITY						
Preferred stock, no par value per share; 5,000,000 shares authorized		_		_		_
Common stock, \$1.00 par value per share; 40,000,000 shares authorized; 9,514,926, 8,704,562, and 7,101,851 shares outstanding, respectively		9,515		8,705		7,102
Surplus		131,582		113,458		81,499
Retained earnings		33,203		31,508		26,227
Accumulated other comprehensive loss		(1,571)		(795)		(2,071
Total stockholders' equity		172,729		152,876		112,757
Total liabilities and stockholders' equity	\$	1,622,734		1,476,423		1,158,960

### INVESTAR HOLDING CORPORATION CONSOLIDATED STATEMENTS OF INCOME

(Amounts in thousands, except share data) (Unaudited)

		F	or the three n	nonths en	ded	For the twelve	e months ended	
	Decem	ber 31, 2017	September	30, 2017	December 31, 2016	December 31, 2017	December 31, 2016	
INTEREST INCOME								
Interest and fees on loans	\$	14,407	\$	12,893	\$ 10,103	\$ 47,863	\$ 39,380	
Interest on investment securities		1,428		1,399	898	5,055	3,565	
Other interest income		132		150	61	428	207	
Total interest income		15,967		14,442	11,062	53,346	43,152	
INTEREST EXPENSE								
Interest on deposits		2,233		2,137	1,970	8,050	7,182	
Interest on borrowings		917		767	311	2,779	1,231	
Total interest expense		3,150	_	2,904	2,281	10,829	8,413	
Net interest income		12,817		11,538	8,781	42,517	34,739	
Provision for loan losses		395		420	375	1,540	2,079	
Net interest income after provision for loan losses		12,422		11,118	8,406	40,977	32,660	
in the second second								
NONINTEREST INCOME								
Service charges on deposit accounts		293		281	79	767	343	
Gain on sale of investment securities, net		50		27	15	292	443	
(Loss) gain on sale of fixed assets, net		(57)		160	14	127	1,266	
(Loss) gain on sale of other real estate owned, net		(5)		37	2	27	13	
Gain on sale of loans, net		_		_	92	_	405	
Servicing fees and fee income on serviced loans		329		352	449	1,482	2,087	
Other operating income		352		310	245	1,120	911	
Total noninterest income		962		1,167	896	3,815	5,468	
Income before noninterest expense		13,384		12,285	9,302	44,792	38,128	
NONINTEREST EXPENSE								
Depreciation and amortization		556		542	383	1,865	1,493	
Salaries and employee benefits		5,486		5,136	3,901	18,681	15,609	
Occupancy		324		317	252	1,150	995	
Data processing		521		446	373	1,690	1,488	
Marketing		151		124	70	422	386	
Professional fees		224		263	295	950	1,261	
Customer reimbursements		_		_	_	_	584	
Acquisition expenses		819		824	_	1,868	_	
Other operating expenses		1,527		1,470	1,329	5,716	4,823	
Total noninterest expense		9,608		9,122	6,603	32,342	26,639	
Income before income tax expense		3,776		3,163	2,699	12,450	11,489	
Income tax expense		1,492		1,032	851	4,248	3,609	
Net income	\$	2,284	\$	2,131	\$ 1,848	\$ 8,202	\$ 7,880	
EARNINGS PER SHARE								
Basic earnings per share	\$	0.25	\$	0.24	\$ 0.26	\$ 0.96	\$ 1.11	
Diluted earnings per share	\$	0.25	\$	0.24	\$ 0.26	\$ 0.96	\$ 1.10	
Cash dividends declared per common share	\$	0.03	\$	0.03	\$ 0.01	\$ 0.10	\$ 0.04	
2	Ψ	0.03	<u> </u>	0.05	Ţ 0.01	0.10	Ţ.0.0T	

# INVESTAR HOLDING CORPORATION CONSOLIDATED AVERAGE BALANCE SHEET, INTEREST EARNED AND YIELD ANALYSIS

(Amounts in thousands)

(Unaudited)

	For the three months ended														
	I	)ece	ember 31, 20	17	Se	epte	mber 30, 2	017		December 31, 2016					
	Average Balance		Interest Income/ Expense Yield/ Rate		Average Balance			Yield/ Rate		Average Balance		Interest Income/ Expense	Yield/ Rate		
Assets															
Interest-earning assets:															
Loans	\$ 1,169,686		\$ 14,407	4.89%	\$ 1,073,800	\$	12,893	4.76%	\$	889,814	\$	10,103	4.50%		
Securities:															
Taxable	203,011		1,221	2.39	203,407		1,193	2.33		138,985		707	2.02		
Tax-exempt	35,060		207	2.34	34,659		206	2.36		30,898		191	2.45		
Interest-bearing balances with banks	26,407		132	1.98	34,589		150	1.72		27,948		61	0.87		
Total interest-earning assets	1,434,164		15,967	4.42	1,346,455		14,442	4.26		1,087,645		11,062	4.04		
Cash and due from banks	22,520				22,626					7,845					
Intangible assets	15,655				13,283					3,237					
Other assets	70,254				63,007					56,361					
Allowance for loan losses	(7,676)				(7,442)					(7,253)					
Total assets	\$ 1,534,917				\$ 1,437,929	_			\$	1,147,835					
Liabilities and stockholders' equity															
Interest-bearing liabilities:															
Deposits:															
Interest-bearing demand deposits	\$ 348,573		\$ 608	0.69	\$ 337,846	\$	604	0.71	\$	281,500	\$	485	0.68		
Savings deposits	105,896		138	0.52	102,331		139	0.54		53,219		87	0.65		
Time deposits	503,378		1,487	1.17	486,837		1,394	1.14		463,531		1,398	1.20		
Total interest-bearing deposits	957,847		2,233	0.92	927,014		2,137	0.91		798,250		1,970	0.98		
Short-term borrowings	135,126		430	1.26	122,456		367	1.19		99,169		246	0.98		
Long-term debt	78,911		487	2.45	51,642		400	3.07		19,666		65	1.31		
Total interest-bearing liabilities	1,171,884		3,150	1.07	1,101,112		2,904	1.05		917,085		2,281	0.99		
Noninterest-bearing deposits	189,935				173,212					106,060					
Other liabilities	12,613				11,419					10,773					
Stockholders' equity	160,485				152,186					113,917					
Total liability and stockholders' equity	\$ 1,534,917				\$ 1,437,929				\$	1,147,835					
Net interest income/net interest margin			\$ 12,817	3.55%	_	\$	11,538	3.40%			\$	8,781	3.20%		

## INVESTAR HOLDING CORPORATION CONSOLIDATED AVERAGE BALANCE SHEET, INTEREST EARNED AND YIELD ANALYSIS

(Amounts in thousands)

(Unaudited)

	For the twelve months ended											
			De	ecember 31, 2017				De	cember 31, 2016			
		Average Balance	Interest Income/ Expense		Yield/ Rate	Average Balance		Interest Income/ Expense		Yield/ Rate		
Assets												
Interest-earning assets:												
Loans	\$	1,013,502	\$	47,863	4.72%	\$	862,340	\$	39,380	4.55%		
Securities:												
Taxable		180,769		4,265	2.36		129,251		2,878	2.22		
Tax-exempt		32,427		790	2.44		27,171		687	2.52		
Interest-bearing balances with banks		28,524	_	428	1.50		26,196		207	0.79		
Total interest-earning assets		1,255,222		53,346	4.25		1,044,958		43,152	4.12		
Cash and due from banks		15,534					7,463					
Intangible assets		8,892					3,231					
Other assets		61,387					54,951					
Allowance for loan losses		(7,368)					(6,891)					
Total assets	\$	1,333,667				\$	1,103,712					
Liabilities and stockholders' equity												
Interest-bearing liabilities:												
Deposits:												
Interest-bearing demand	\$	317,755	\$	2,223	0.70	\$	257,888	\$	1,690	0.65		
Savings deposits		78,444		446	0.57		52,753		353	0.67		
Time deposits		456,690		5,381	1.18		439,423		5,139	1.17		
Total interest-bearing deposits		852,889		8,050	0.94		750,064		7,182	0.95		
Short-term borrowings		129,109		1,430	1.11		108,339		956	0.88		
Long-term debt		47,922	_	1,349	2.81		23,092		275	1.19		
Total interest-bearing liabilities		1,029,920		10,829	1.05		881,495		8,413	0.95		
Noninterest-bearing deposits		147,856					97,948					
Other liabilities		10,782					11,793					
Stockholders' equity		145,109					112,476					
Total liability and stockholders' equity	\$	1,333,667				\$	1,103,712					
Net interest income/net interest margin			\$	42,517	3.39%			\$	34,739	3.32%		

# INVESTAR HOLDING CORPORATION RECONCILIATION OF NON GAAP FINANCIAL MEASURES

(Amounts in thousands, except share data)
(Unaudited)

	Dece	mber 31, 2017		September 30, 2017	 December 31, 2016		
Tangible common equity							
Total stockholders' equity	\$	172,729	\$	152,876	\$ 112,757		
Adjustments:							
Goodwill		17,086		11,357	2,684		
Core deposit intangible		2,740		1,814	450		
Trademark intangible		100		100	100		
Tangible common equity	\$	152,803	\$	139,605	\$ 109,523		
Tangible assets							
Total assets	\$	1,622,734	\$	1,476,423	\$ 1,158,960		
Adjustments:							
Goodwill		17,086		11,357	2,684		
Core deposit intangible		2,740		1,814	450		
Trademark intangible		100		100	100		
Tangible assets	\$	1,602,808	\$	1,463,152	\$ 1,155,726		
			-				
Common shares outstanding		9,514,926		8,704,562	7,101,851		
Tangible equity to tangible assets		9.53%		9.54%	9.48%		
Book value per common share	\$	18.15	\$	17.56	\$ 15.88		
Tangible book value per common share		16.06		16.04	15.42		

### INVESTAR HOLDING CORPORATION RECONCILIATION OF NON-GAAP FINANCIAL MEASURES

(Amounts in thousands, except share data)
(Unaudited)

Three months ended December 31, 2017 **September 30, 2017** December 31, 2016 Net interest income \$ 12,817 11,538 8,781 (a) 395 Provision for loan losses 420 375 11,118 Net interest income after provision for loan losses 12,422 8,406 962 1.167 896 Noninterest income (b) Gain on sale of investment securities, net (50)(27)(15)Loss (gain) on sale of other real estate owned, net 5 (37)(2) 57 (160)(14)Loss (gain) on sale of fixed assets, net Gain on sale of loans, net (92)974 (d) 943 773 Core noninterest income 9,179 Core earnings before noninterest expense 13,396 12,061 Total noninterest expense (c) 9,608 9,122 6,603 Acquisition expense (819)(824)Core noninterest expense (f) 8,789 8,298 6,603 4,607 3,763 2,576 Core earnings before income tax expense Core income tax expense (1) 1,462 1,228 811 Core earnings 3,145 2,535 1,765 0.35 0.29 0.25 Core basic earnings per share Diluted earnings per share (GAAP) \$ 0.25 \$ 0.24 \$ 0.26 Gain on sale of investment securities, net Loss (gain) on sale of other real estate owned, net Loss (gain) on sale of fixed assets, net (0.01)(0.01)Gain on sale of loans, net Acquisition expense 0.06 0.06 One-time charge to income tax expense 0.03 \$ 0.34 0.29 \$ 0.25 Core diluted earnings per share Efficiency ratio (c)/(a+b)69.73% 71.80% 68.23% Core efficiency ratio (f)/(a+d)63.73% 66.49% 69.11% Core return on average assets (2) 0.81% 0.70% 0.61% Core return on average equity (2) 7.77% 6.15% 6.61% \$ 1,147,835 Total average assets 1,534,917 1,437,929 Total average stockholders' equity 160,485 152,186 113,917

<sup>(1)</sup> Core income tax expense is calculated using the actual effective tax rate prior to the one-time charge of \$0.3 million to tax expense as a result of the Tax Cuts and Jobs Act of 31.7% for the quarter ended December 31, 2017, and the actual effective tax rate of 32.6%, and 31.5% for the quarters ended September 30, 2017, and December 31, 2016, respectively.

<sup>(2)</sup> Core earnings used in calculation. No adjustments were made to average assets or average equity.