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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**  
WASHINGTON, D.C. 20549

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**FORM 8-K**

CURRENT REPORT  
Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of report (Date of earliest event reported): November 9, 2020

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**Investar Holding Corporation**  
(Exact name of registrant as specified in its charter)

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Louisiana  
(State or other jurisdiction  
of incorporation)

001-36522  
(Commission  
File Number)

27-1560715  
(I.R.S. Employer  
Identification No.)

10500 Coursey Blvd.  
Baton Rouge, Louisiana 70816  
(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (225) 227-2222

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Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common stock, \$1.00 par value per share	ISTR	The Nasdaq Global Market

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

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**Item 7.01 Regulation FD Disclosure.**

Representatives of Investor Holding Corporation (the "Company"), the holding company for Investor Bank, National Association (the "Bank"), will be making presentations to investors during various virtual conferences in the fourth quarter of 2020. A copy of the presentation materials is furnished as Exhibit 99.1 to this Form 8-K and is incorporated herein solely for purposes of this Item 7.01.

In accordance with General Instruction B.2 of Form 8-K, the information in this Item 7.01, including Exhibit 99.1, is being furnished and shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that section, and shall not be deemed incorporated by reference into any registration statement or other document filed pursuant to the Securities Act of 1933, as amended, or the Securities Exchange Act of 1934, as amended, except as shall be expressly set forth by specific reference in such filing.

The exhibit to this report may include certain statements concerning expectations for the future that are forward-looking statements as defined by federal securities law. Any forward-looking statements are based on the historical performance of the Company and its subsidiaries or on the Company's current plans, estimates and expectations. The inclusion of this forward-looking information should not be regarded as a representation by the Company that the future plans, estimates or expectations by the Company will be achieved. Such forward-looking statements are subject to various risks and uncertainties and assumptions relating to the Company's operations, financial results, financial condition, business prospects, growth strategy and liquidity. If one or more of these or other risks or uncertainties materialize, or if the Company's underlying assumptions prove to be incorrect, the Company's actual results may vary materially from those indicated in these statements. The Company does not undertake any obligation to publicly update or review any forward-looking statement, whether as a result of new information, future developments or otherwise. A number of important factors could cause actual results to differ materially from those indicated by the forward-looking statements. These factors include, but are not limited to, the following, any one or more of which could materially affect the outcome of future events:

- the ongoing impacts of the COVID-19 pandemic on economic conditions in general and on the Bank's markets in particular, and on the Bank's operations and financial results;
- business and economic conditions generally and in the financial services industry in particular, whether nationally, regionally or in the markets in which we operate;
- the risk of holding PPP loans at unfavorable rates and on terms that are less favorable than other types of loans, and the Company's ability to pursue available remedies in the event of a loan default of PPP loans under the Paycheck Protection Program;
- cyber attacks and other security breaches;
- our ability to achieve organic loan and deposit growth, and the composition of that growth;
- our ability to integrate and achieve anticipated cost savings from our acquisitions;
- changes (or the lack of changes) in interest rates, yield curves and interest rate spread relationships that affect our loan and deposit pricing;
- the extent of continuing client demand for the high level of personalized service that is a key element of our banking approach as well as our ability to execute our strategy generally;
- our dependence on our management team, and our ability to attract and retain qualified personnel;
- changes in the quality or composition of our loan or investment portfolios, including adverse developments in borrower industries or in the repayment ability of individual borrowers;
- possible cessation or market replacement of LIBOR and the related effect on our LIBOR-based financial products and contracts, including, but not limited to, hedging products, debt obligations, investments and loans;
- the extent of continuing client demand for the high level of personalized service that is a key element of our banking approach as well as our ability to execute our strategy generally;
- inaccuracy of the assumptions and estimates we make in establishing reserves for probable loan losses and other estimates;
- the concentration of our business within our geographic areas of operation in Louisiana, Texas and Alabama; and
- concentration of credit exposure;
- other circumstances, many of which are beyond our control.

These factors should not be construed as exhaustive. Additional information on these and other risk factors can be found in Item 1A. "Risk Factors" and Item 7. "Special Note Regarding Forward-Looking Statements" in the Company's Annual Report on Form 10-K for the year ended December 31, 2019, filed with the Securities and Exchange Commission.

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**Item 9.01**                      **Financial Statements and Exhibits.**

(d) Exhibits

Exhibit Number	Description of Exhibit
99.1	Investor presentation
104	The cover page of Investar Holding Corporation's Form 8-K is formatted in Inline XBRL.

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**INVESTAR**<sup>®</sup>  
HOLDING CORPORATION

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**NASDAQ: ISTR**



# FORWARD-LOOKING STATEMENTS

This presentation may contain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 that reflect the Company's current views with respect to, among other things, future events and financial performance. The Company generally identifies forward-looking statements by terminology such as "outlook," "believes," "expects," "potential," "continues," "may," "will," "could," "should," "seeks," "approximately," "predicts," "intends," "plans," "estimates," "anticipates," or the negative version of those words or other comparable words. Any forward-looking statements contained in this presentation are based on the historical performance of the Company and its subsidiaries or on the Company's current plans, estimates and expectations. The inclusion of this forward-looking information should not be regarded as a representation by the Company that the future plans, estimates or expectations by the Company will be achieved. Such forward-looking statements are subject to various risks and uncertainties and assumptions relating to the Company's operations, financial results, financial condition, business prospects, growth strategy and liquidity. If one or more of these or other risks or uncertainties materialize, or if the Company's underlying assumptions prove to be incorrect, the Company's actual results may vary materially from those indicated in these statements. The Company does not undertake any obligation to publicly update or review any forward-looking statement, whether as a result of new information, future developments or otherwise. A number of important factors could cause actual results to differ materially from those indicated by the forward-looking statements. These factors include, but are not limited to, the following, any one or more of which could materially affect the outcome of future events:

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- inaccuracy of the assumptions and estimates we make in establishing reserves for probable loan losses and other estimates;
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- concentration of credit exposure;
- other circumstances, many of which are beyond our control.

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[www.investarbank.com](http://www.investarbank.com)

NASDAQ: ISTR

We encourage everyone to visit the Investors Section of our website at [www.investarbank.com](http://www.investarbank.com), where we have posted additional important information such as press releases and SEC filings.

We intend to use our website to expedite public access to time-critical information regarding the Company in advance of or in lieu of distributing a press release or a filing with the SEC disclosing the same information.



# COMPANY PROFILE AS OF SEPTEMBER 30, 2020

Market Data	
Shares Outstanding	10,629,586
Market Cap	\$136.3 million
Price per Share	\$12.82
Dividend Yield	1.91%
Price/ Tangible Book Value	66.5%
Price/LTM EPS	\$10.86

Q3 Financial Highlights	
Assets	\$2.3 billion
Net Loans	\$1.8 billion
Deposits	\$1.8 billion
Tangible Equity <sup>(1)</sup>	\$204.8 million
TE/TA <sup>(1)</sup>	8.94%
Net Income	\$4.5 million
ROAA	0.77%
Core ROAA <sup>(1)</sup>	0.65%
ROAE	7.41%
NPAs/Assets	0.54%
Net Interest Margin	3.46%
Cost of Funds	1.16%

(1) Non-GAAP financial measure. See non-GAAP financial measures slides.



## SENIOR MANAGEMENT

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**John J. D'Angelo,**  
*President & CEO*

- Founding President and Chief Executive Officer
- New Orleans native; graduate of Louisiana State University
- Prior to founding Investar, Mr. D'Angelo was president and director of Aegis Lending Corporation, a mortgage lending company with operations in 46 states and the District of Columbia
- Previously, Mr. D'Angelo held various senior positions at Hibernia National Bank (the predecessor to Capital One Bank, N.A.), focusing on the East Baton Rouge Parish, Louisiana, market
- Current ownership of 1.8%

**Christopher L. Hufft,**  
*Chief Financial Officer*

- Joined the Bank in February 2014 as Chief Accounting Officer, and assumed the role of Chief Financial Officer in October of 2015.
- Prior to joining the Bank, Mr. Hufft served for 9 years as the Vice President of Accounting at Amedisys, Inc., a publicly-traded home health and hospice company
- Mr. Hufft, a licensed certified public accountant, also spent seven years in public accounting, serving both public and privately-held clients in the banking, healthcare and manufacturing sectors
- B.S. Accounting – Louisiana State University

**Travis M. Lavergne,**  
*Chief Credit Officer*

- Served as Executive Vice President and Chief Credit Officer since March, 2013 and Chief Risk Management Officer since joining in July 2012
- Prior to joining the Bank, Mr. Lavergne was a Senior Examiner at the Louisiana Office of Financial Institutions from September 2005 to July 2012
- B.S. Finance – Louisiana State University
- M.B.A. Southeastern Louisiana University





## ACCOMPLISHMENTS SINCE IPO

Since IPO in June 2014, Investar has experienced significant progress:

**Further Established in Four Key Louisiana Markets**

**Shifted from Consumer Loans to C&I and CRE Focus**

**Maintained High Quality Organic Loan Growth**

**Transitioned from Transactional Banking to Relationship Banking**

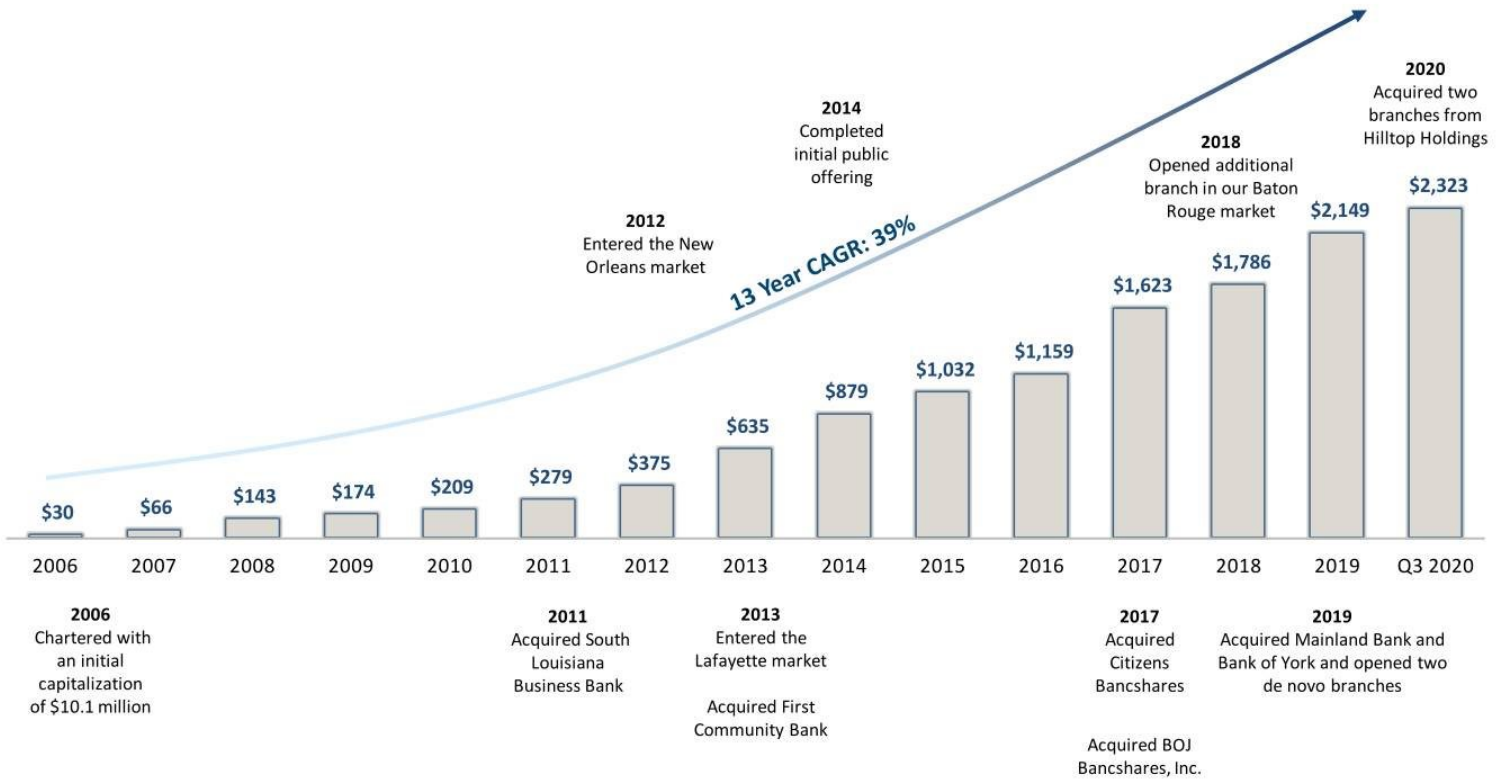
**Continued to Add Experienced Bankers in Key Areas**

**Completed four whole-bank acquisitions**





# INVESTAR TIMELINE



Note: Bank level data shown for 2006 through 2012 (holding company incorporated in 2013)

## Company overview

- Chartered as a de novo commercial bank in June 2006 by John J. D'Angelo, the current President and Chief Executive Officer
- Completed initial public offering of 3.3 million shares in July 2014, generating net proceeds of \$41.7 million
- Headquartered in Baton Rouge, LA, Investar Holding Corporation offers a wide range of commercial banking products to meet the needs of small to medium-sized businesses
- ISTR currently operates 31 full service banking offices located throughout its primary markets of Baton Rouge, New Orleans, Lafayette, and Lake Charles, Louisiana; Houston, Alice, and Victoria, Texas, and Sumter County, Alabama
- ISTR is ranked 13<sup>th</sup> in the Louisiana market with \$1,624 million of total deposits as of June 30, 2020, and 7<sup>th</sup> for those headquartered in Louisiana
- Experienced management team that has experienced strong growth complemented by six completed whole bank acquisitions since 2011
- Strong capital position and disciplined credit philosophy
- ISTR had 318 full-time equivalents as of September 30, 2020

## Financial highlights

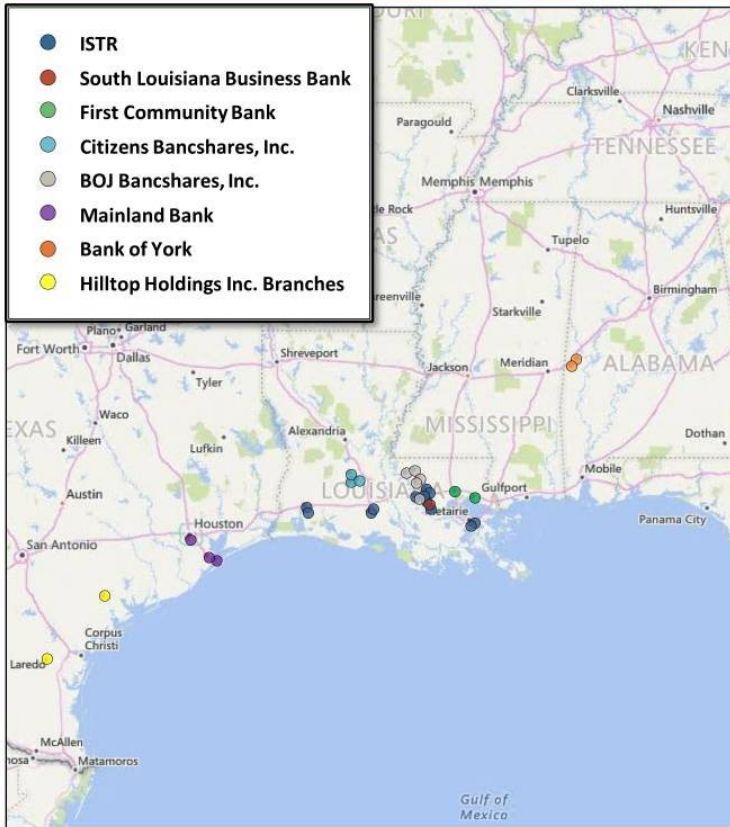
Dollars in thousands, except share data	Year Ended December 31,		
	2018	2019	Q3 2020
<b>Financial Highlights</b>			
Total Assets	\$ 1,786,469	\$ 2,148,916	\$ 2,323,245
Gross Loans	1,400,825	1,691,975	1,829,680
Total Deposits	1,361,731	1,707,706	1,834,449
Total Stockholders' Equity	182,262	241,976	237,266
Shares Outstanding	9,484,219	11,228,775	10,629,586
<b>Capital Ratios</b>			
Tangible Equity / Tangible Assets <sup>(1)</sup>	9.20%	9.96%	8.94%
Tier 1 Leverage Ratio	9.81%	10.45%	9.29%
Total Capital Ratio	13.46%	15.02%	14.62%
<b>Asset Quality Ratios</b>			
NPAs / Total Assets	0.54%	0.30%	0.54%
NPLs / Loans	0.42%	0.37%	0.68%
Loan Loss Reserves / Total Loans	0.67%	0.63%	1.04%
Loan Loss Reserves / NPLs	158.9%	171.1%	153.8%
NCOs / Avg Loans	0.08%	0.04%	0.01%
<b>Performance Ratios</b>			
Net Income	\$ 13,606	\$ 3,331	\$ 4,467
ROAE	7.68%	8.21%	7.41%
ROAA	0.81%	0.85%	0.77%
Core ROAA <sup>(1)</sup>	0.95%	0.91%	0.65%
Net Interest Margin	3.61%	3.51%	3.46%
Efficiency Ratio <sup>(2)</sup>	67.89%	67.81%	63.56%
<b>Per Share Data</b>			
Tangible Book Value per Share <sup>(1)</sup>	\$ 17.13	\$ 18.79	\$ 19.27
Diluted Earnings per Share	\$ 1.39	\$ 1.66	\$ 0.41

(1) Non-GAAP financial measure. See Non-GAAP financial measure slides.

(2) Efficiency ratio represents noninterest expenses divided by the sum of net interest income (before provision for loan losses) and noninterest income

# OPPORTUNISTIC ACQUISITIONS

## Branch map



## Six whole bank transactions since 2011

### South Louisiana Business Bank: Announced June 2011, Closed October 2011

- 1 Branch in Prairieville, LA
- \$31.5 million in gross loans and \$38.6 million in deposits<sup>1</sup>

### First Community Bank: Announced January 2013, Closed May 2013

- 2 Branches – Hammond and Mandeville, LA
- \$77.5 million in gross loans and \$86.5 million in deposits<sup>1</sup>

### Citizens Bancshares, Inc.: Announced March 2017, Closed July 2017

- 3 Branches – Evangeline Parish, LA
- \$128.8 million in gross loans and \$216.5 million in deposits<sup>1</sup>

### BOJ Bancshares, Inc.: Announced August 2017, December 2017

- 5 Branches – East Baton Rouge, East Feliciana, and West Feliciana Parishes, LA
- \$128.8 million in gross loans and \$216.5 million in deposits<sup>1</sup>

### Mainland Bank: Announced October 2018, Closed March 2019

- 3 Branches – Galveston County and Harris County, Texas
- \$81.3 million in gross loans and \$107.6 million in deposits<sup>1</sup>

### Bank of York: Announced July 2019, Closed November 2019

- 2 Branches – Sumter County, Alabama
- \$46.1 million in gross loans and \$85.0 million in deposits<sup>1</sup>

### Hilltop Holdings Branches: Announced August 2019, Closed February 2020

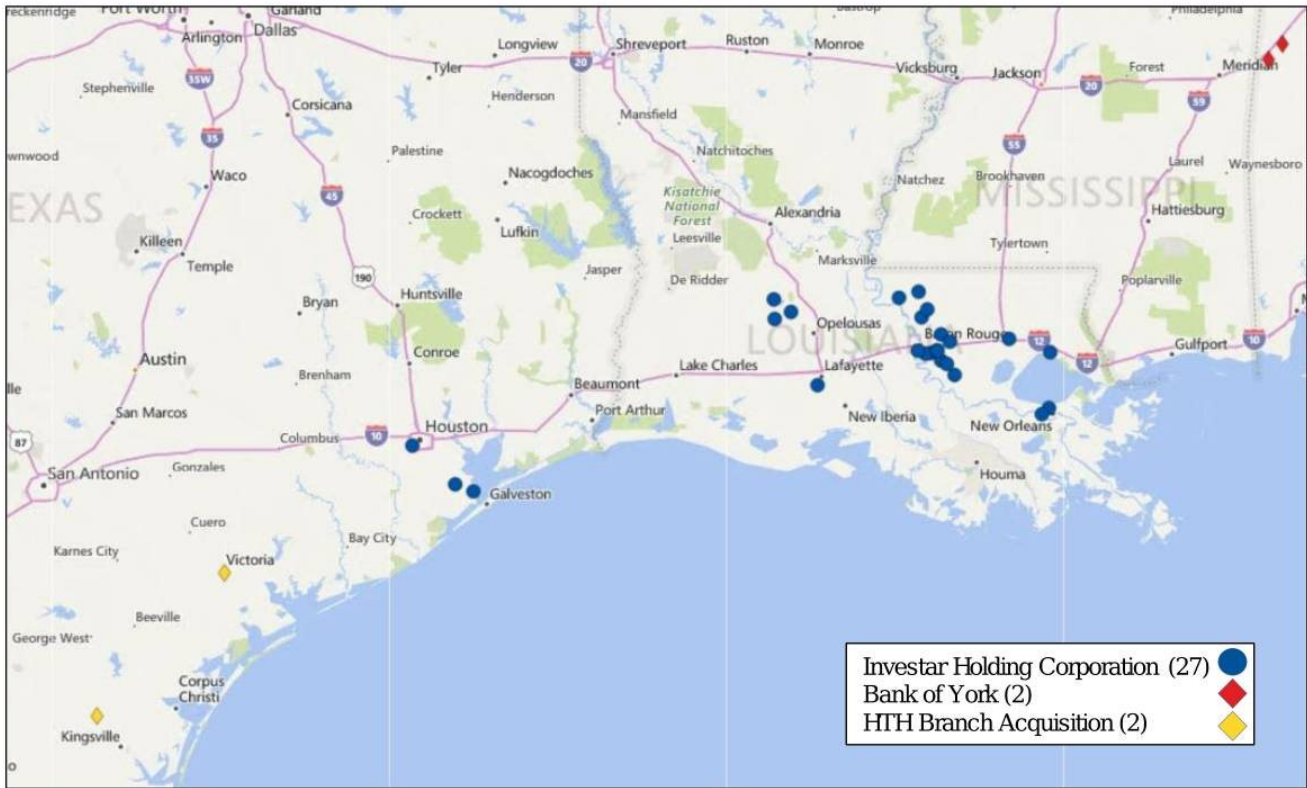
- 2 Branches – Alice and Victoria, Texas
- \$45.3 million in gross loans and \$37.0 million in deposits<sup>1</sup>

(1) Based on fair values at time of closing  
 (2) Based on fair values at time of announcement





# RECENT ACQUISITIONS



**HTH branches in Alice and Victoria, Texas**

- Closed on February 21, 2020
- 2 Branches – Alice and Victoria, TX
- Pricing – 100% cash
- \$45.3 million in gross loans and \$37.0 million in deposits<sup>1</sup>

**Bank of York, York, Alabama**

- Closed on November 1, 2019
- \$15 million cash
- 2 Branches – York and Livingston, AL and an LPO in Tuscaloosa, AL
- \$46.1 million in gross loans and \$85.0 million in deposits<sup>1</sup>

(1) Based on estimates at September 30, 2020

## Total Assets

(in millions)



\*Represents the compounded annual growth rate for the five years ended December 31, 2019

## Total Loans

(in millions)



\* Growth % excludes Loans HFS



# LOAN COMPOSITION



<i>(dollars in thousands)</i>	2018		2019		Q3 2020		Increase/(Decrease)	
	Amount	%	Amount	%	Amount	%	Amount	%
Mortgage loans on real estate								
Construction and land development	\$ 157,946	11.3%	\$ 197,797	11.7%	\$ 206,751	11.3%	\$ 8,954	4.5%
1-4 Family	287,137	20.5	321,489	19.0%	339,364	18.5	17,875	5.6
Multifamily	50,501	3.6	60,617	3.6%	57,734	3.2	(2,883)	(4.8)
Farmland	21,356	1.5	27,780	1.6%	26,005	1.4	(1,775)	(6.4)
Commercial real estate								
Owner-occupied	298,222	21.3	352,324	20.8%	379,490	20.7	27,166	7.7
Nonowner-occupied	328,782	23.5	378,736	22.4%	404,748	22.1	26,012	6.9
Commercial and industrial	210,924	15.1	323,786	19.1%	392,955	21.5	69,169	21.4
Consumer	45,957	3.3	29,446	1.7%	22,633	1.2	(6,813)	(23.1)
<b>Total loans</b>	<b>\$ 1,400,825</b>	<b>100.0%</b>	<b>\$ 1,691,975</b>	<b>100.0%</b>	<b>\$ 1,829,680</b>	<b>100.0%</b>	<b>\$ 137,705</b>	<b>8.1%</b>

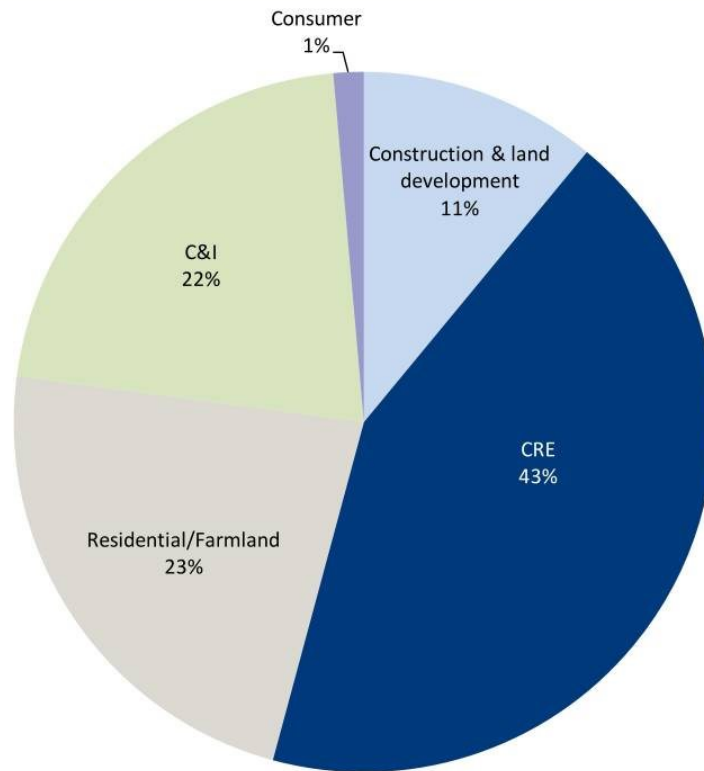






# LOAN COMPOSITION

September 30, 2020



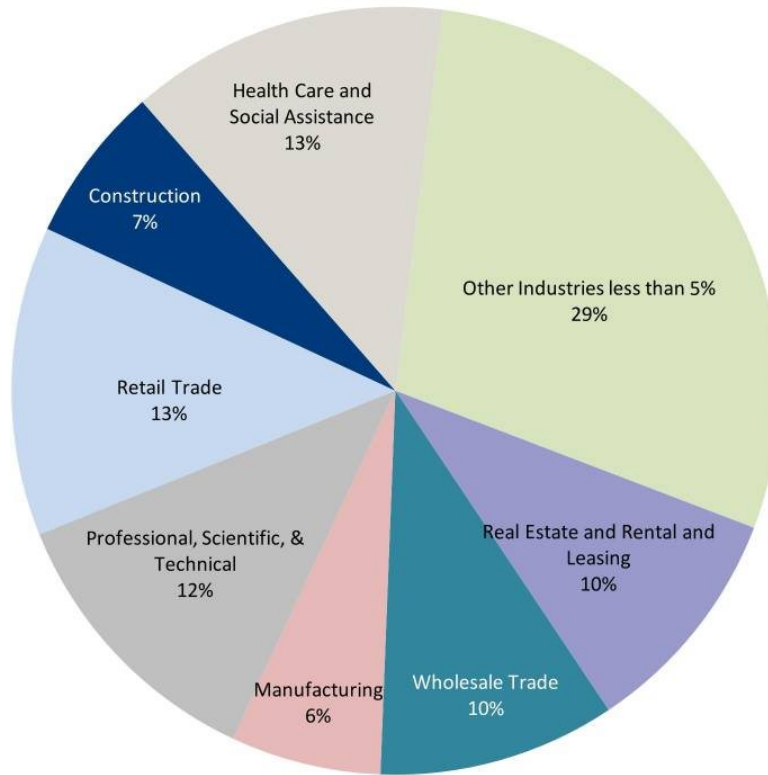
**Total Loans: \$1.8 billion**  
**YTD Yield on loans: 4.96%**  
**48% of CRE is owner-occupied**





# LOAN COMPOSITION

## Business Lending Portfolio<sup>1</sup>



**Total Business Lending Portfolio<sup>1</sup>:  
\$772 million**

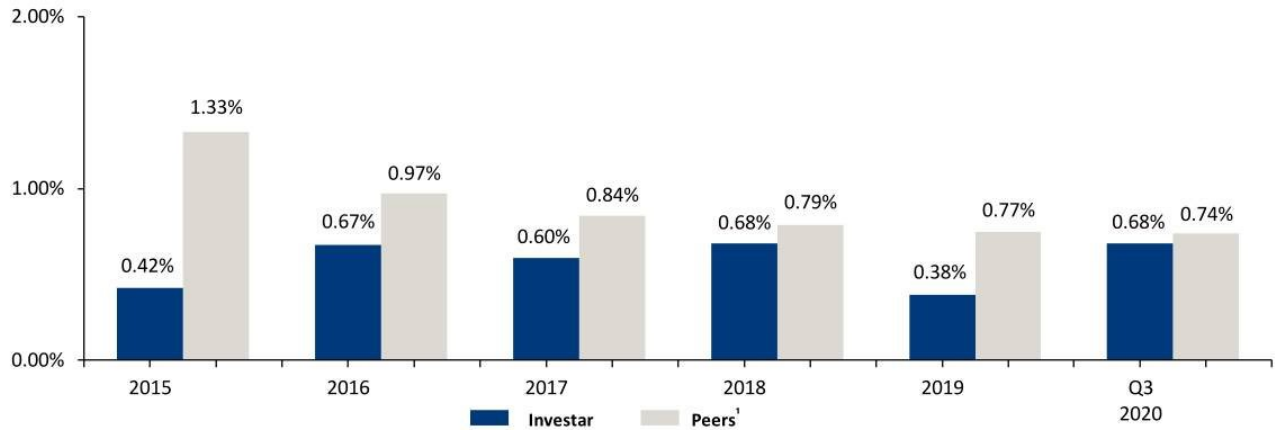


(1) Business lending portfolio includes owner-occupied CRE and C&I loans as of September 30, 2020



# CREDIT METRICS

## NPAs / Total Loans + OREO



## NCOs / Average Loans

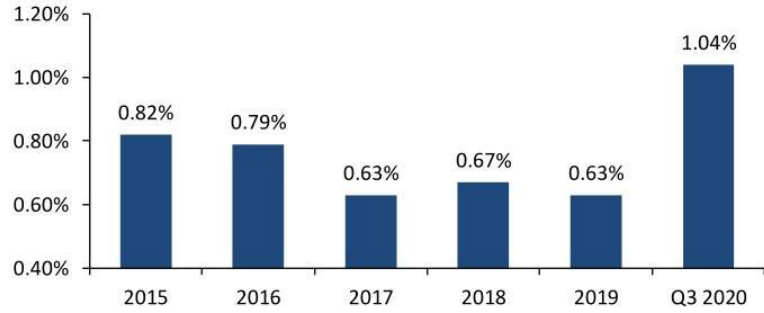


(1) Peer group consists of UBPR peers produced by the FFIEC and defined by a combination of asset size, number of branches and location in a Metropolitan Statistical Area.

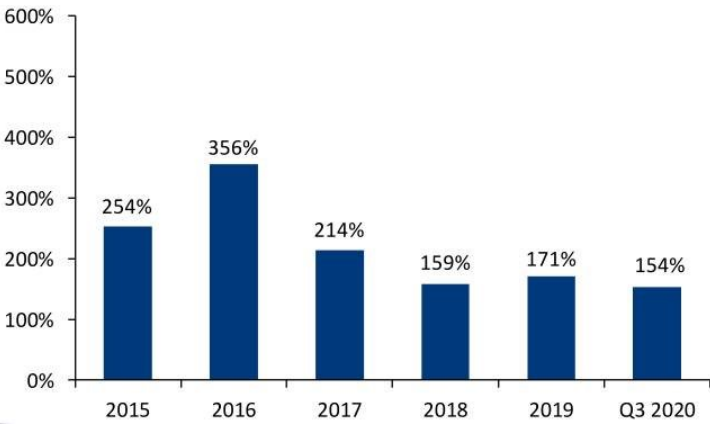


# DISCIPLINED LENDING

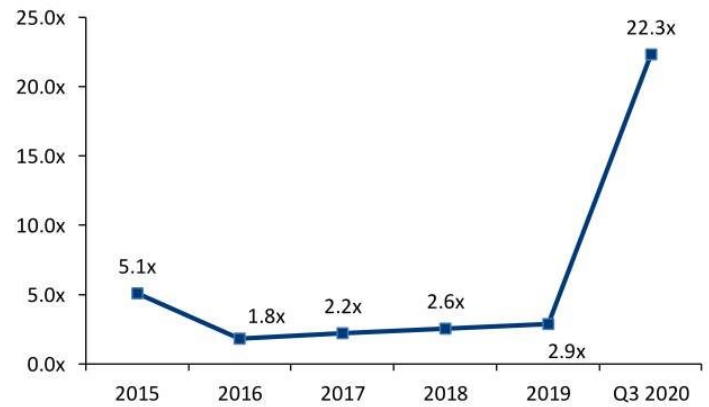
## Reserves / Total Loans



## Reserves / NPLs



## Provision Expense / NCOs

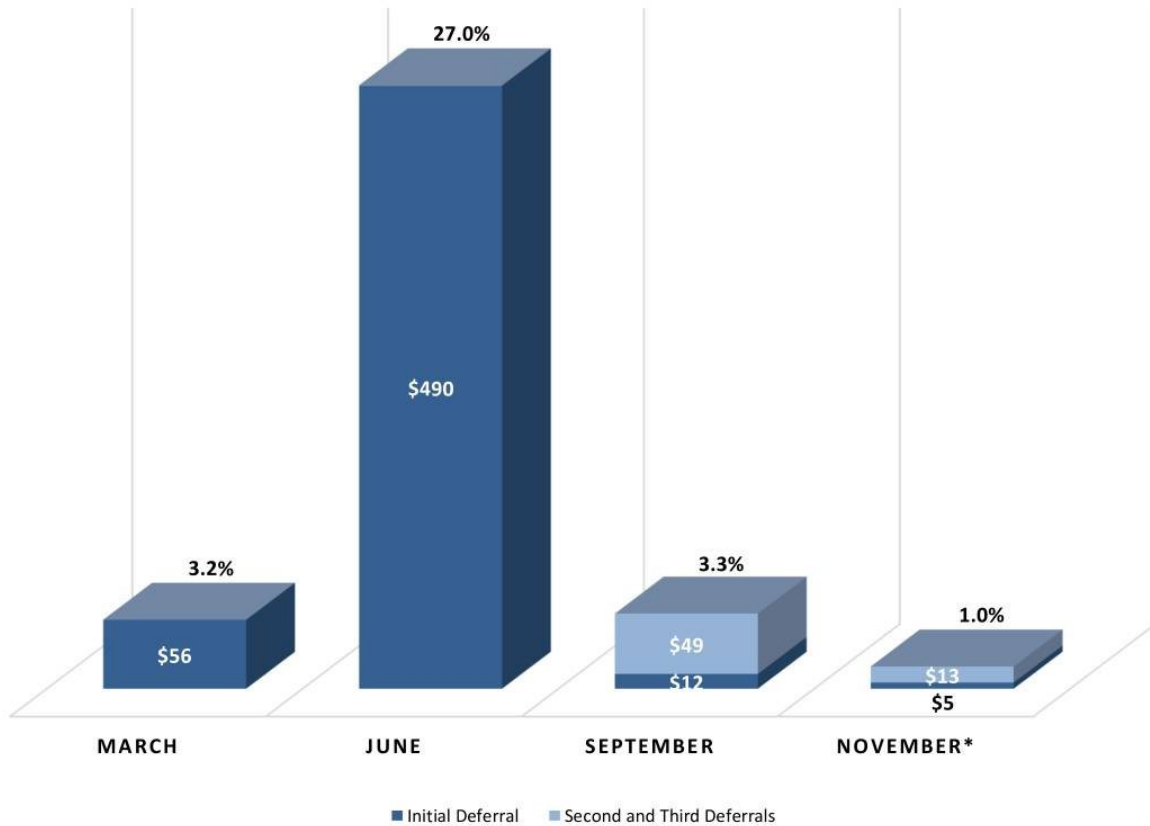




# COVID-RELATED LOAN MODIFICATIONS

## Month-End Deferral Balances and Percentage of Total Loan Portfolio on Deferral

(dollars in millions)

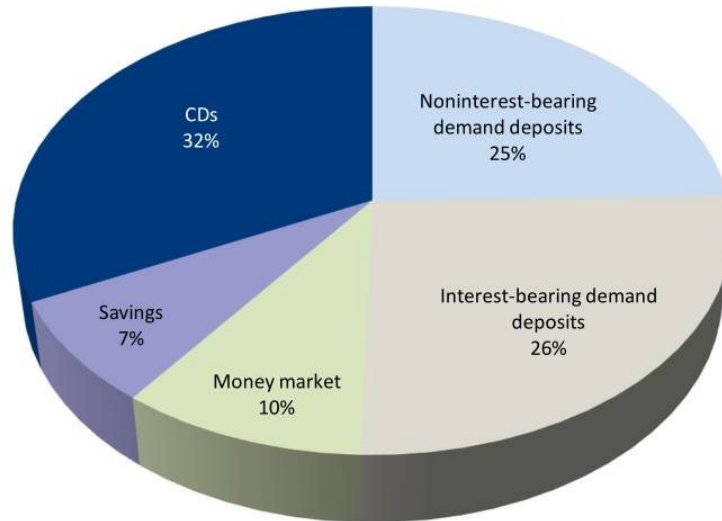


\*Represents data as of November 2, 2020



# DEPOSIT COMPOSITION AND GROWTH

## Deposit Composition <sup>1</sup> (\$1.8 billion)



**Cost of interest-bearing deposits<sup>1</sup>: 1.21%**

**Growth in noninterest-bearing deposits**

**2020:** 28.5%  
**2019:** 61.8%  
**2018:** 0.4%  
**2017:** 99.8%

**Target:** 20% of total deposits are noninterest-bearing

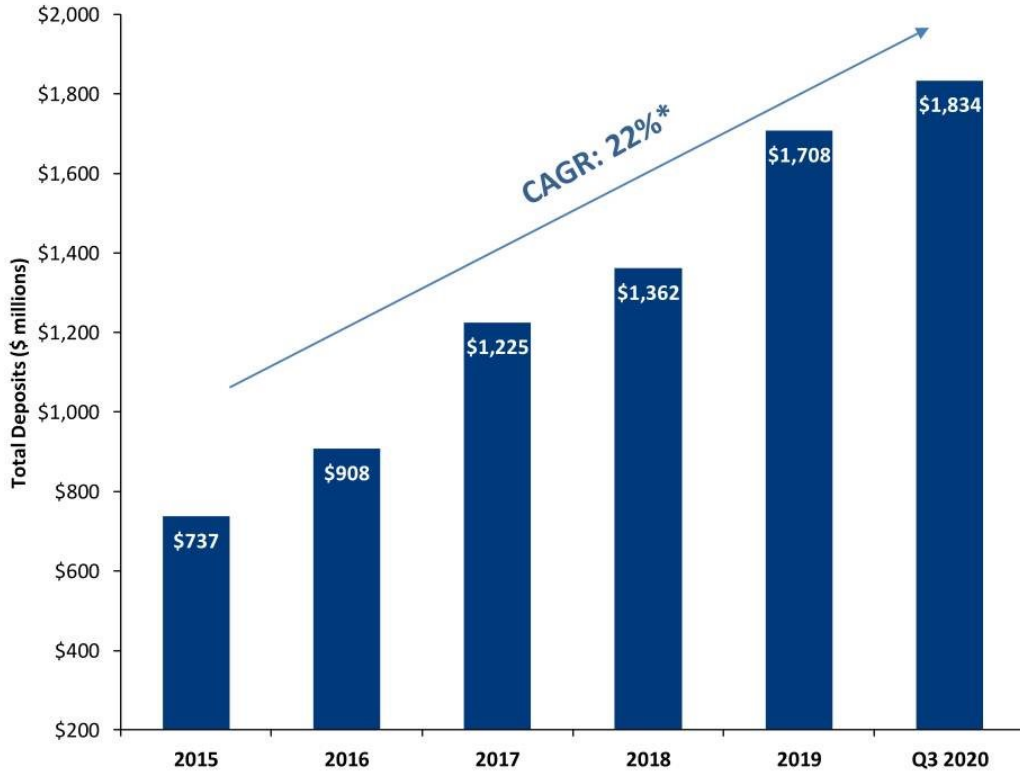
- Treasury Management
- Small Business Banking
- Focus on Relationship Banking
- Strategic Acquisitions

(1) YTD as of September 30, 2020



# DEPOSIT COMPOSITION AND GROWTH

## Total Deposits



\*Represents the compounded annual growth rate for the five years ended December 31, 2019



# FINANCIAL HIGHLIGHTS

<i>Dollars in thousands, except share data</i>	Year Ended December 31,		
	2018	2019	Q3 2020
<b>Financial Highlights</b>			
Total Assets	\$ 1,786,469	\$ 2,148,916	\$ 2,323,245
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<b>Performance Ratios</b>			
Net Income	\$ 13,606	\$ 3,331	\$ 4,467
ROAE	7.68%	8.21%	7.41%
ROAA	0.81%	0.85%	0.77%
Core ROAA <sup>(1)</sup>	0.95%	0.91%	0.65%
Net Interest Margin	3.61%	3.51%	3.46%
Efficiency Ratio <sup>(2)</sup>	67.89%	67.81%	63.56%
<b>Per Share Data</b>			
Tangible Book Value per Share <sup>(1)</sup>	\$ 17.13	\$ 18.79	\$ 19.27
Diluted Earnings per Share	\$ 1.39	\$ 1.66	\$ 0.41

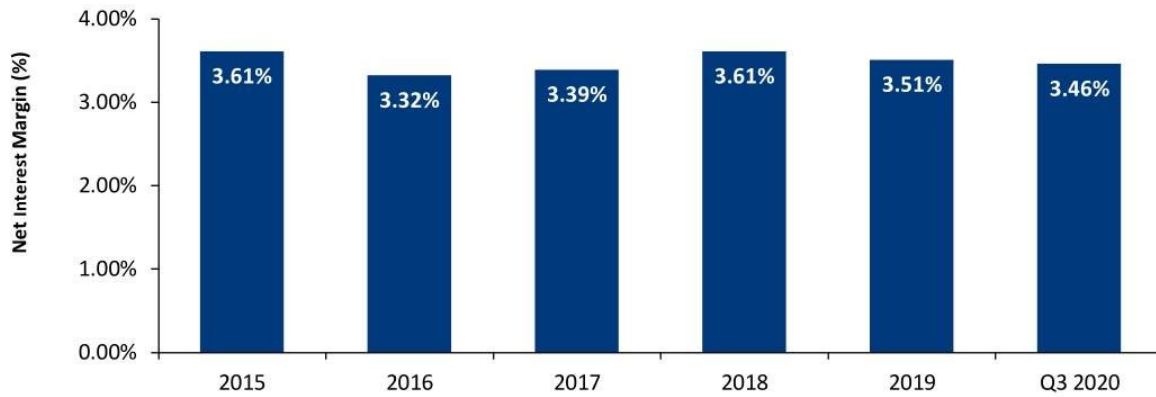
(1) Non-GAAP financial measure. See non-GAAP financial measures slides.

(2) Efficiency ratio represents noninterest expense divided by the sum of net interest income (before provision for loan losses) and noninterest income.

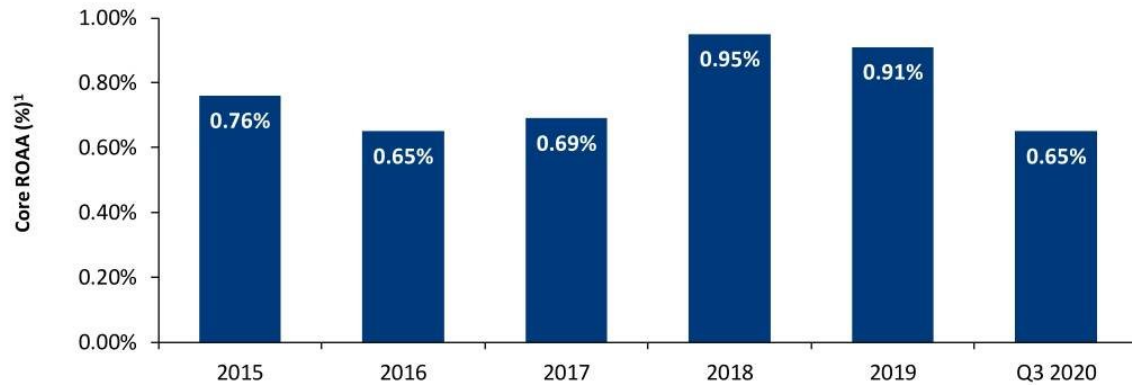


# PERFORMANCE METRICS

## Net Interest Margin



## Core Return on Average Assets



(1) Non-GAAP financial measure. See non-GAAP financial measures slides.

# PERFORMANCE METRICS

## Expense Ratios



	December 31,					
	2015	2016	2017	2018	2019	Q3 2020
<b>Employees</b>	165	152	258	255	324	318
<b>Locations</b>	11	10	20	21	28	31

(1) Non-GAAP financial measure. See non-GAAP financial measures slides.

# PROFITABILITY

## Net Income and Diluted Earnings Per Share



### Core Diluted Earnings Per Share<sup>1</sup>

Q3 2019	Q4 2019	Q1 2020	Q2 2020	Q3 2020
\$0.48	\$0.39	\$0.15	\$0.32	\$0.35

(1) Non-GAAP financial measure. See non-GAAP financial measures slides.



# INVESTAR STRATEGY

## 1 Management

- Continue to add experienced bankers in new and existing markets

## 2 Market

- Southern Louisiana focus with complementary new market expansion

## 3 Growth

- Leverage existing infrastructure in core markets
- Limited de novo branching
- Opportunistic, disciplined acquisition strategy
- Focus on relationship banking

## 4 Asset Quality

- Loan portfolio diversity
- Disciplined credit philosophy – legacy delinquencies less than 1%

## 5 Profitability

- Expected to increase as investment in infrastructure has already been made
- Focus on improving efficiency through leveraging technology





## APPENDIX

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## NON-GAAP FINANCIAL MEASURES

Tangible equity, tangible book value per share, and the ratio of tangible equity to tangible assets are not financial measures recognized under GAAP and, therefore, are considered non-GAAP financial measures. Our management, banking regulators, many financial analysts and other investors use these non-GAAP financial measures to compare the capital adequacy of banking organizations with significant amounts of preferred equity and/or goodwill or other intangible assets, which typically stem from the use of the purchase accounting method of accounting for mergers and acquisitions. Tangible equity, tangible assets, tangible book value per share or related measures should not be considered in isolation or as a substitute for total stockholders' equity, total assets, book value per share or any other measure calculated in accordance with GAAP. Moreover, the manner in which we calculate tangible equity, tangible assets, tangible book value per share and any other related measures may differ from that of other companies reporting measures with similar names. The following table reconciles, as of the dates set forth below, stockholders' equity (on a GAAP basis) to tangible equity and total assets (on a GAAP basis) to tangible assets and calculates our tangible book value per share.

<i>Dollar values in thousands except per share amounts</i>	December 31,					
	2015	2016	2017	2018	2019	Q3 2020
Total Stockholders' Equity - GAAP	\$ 109,350	\$ 112,757	\$ 172,729	\$ 182,262	\$ 241,976	\$ 237,266
Adjustments						
Goodwill	2,684	2,684	17,086	17,424	26,132	28,144
Other Intangibles	491	550	2,840	2,363	4,903	4,327
<b>Tangible Equity</b>	<b>\$ 106,175</b>	<b>\$ 109,523</b>	<b>\$ 152,803</b>	<b>\$ 162,475</b>	<b>\$ 210,941</b>	<b>\$ 204,795</b>
Total Assets - GAAP	\$ 1,031,555	\$ 1,158,960	\$ 1,622,734	\$ 1,786,469	\$ 2,148,916	\$ 2,323,245
Adjustments						
Goodwill	2,684	2,684	17,086	17,424	26,132	28,144
Other Intangibles	491	550	2,840	2,363	4,903	4,327
<b>Tangible Assets</b>	<b>\$ 1,028,380</b>	<b>\$ 1,155,726</b>	<b>\$ 1,602,808</b>	<b>\$ 1,766,682</b>	<b>\$ 2,117,881</b>	<b>\$ 2,290,774</b>
<b>Total Shares Outstanding</b>						
Book Value Per Share	\$ 15.05	\$ 15.88	\$ 18.15	\$ 19.22	\$ 21.55	\$ 22.32
Effect of Adjustment	(0.43)	(0.46)	(2.09)	(2.09)	(2.76)	(3.05)
<b>Tangible Book Value Per Share</b>	<b>\$ 14.62</b>	<b>\$ 15.42</b>	<b>\$ 16.06</b>	<b>\$ 17.13</b>	<b>\$ 18.79</b>	<b>\$ 19.27</b>
Total Equity to Total Assets	10.60%	9.73%	10.64%	10.20%	11.26%	10.21%
Effect of Adjustment	(0.28)	(0.25)	(1.11)	(1.00)	(1.30)	(1.27)
<b>Tangible Equity to Tangible Assets</b>	<b>10.32%</b>	<b>9.48%</b>	<b>9.53%</b>	<b>9.20%</b>	<b>9.96%</b>	<b>8.94%</b>

# NON-GAAP FINANCIAL MEASURES

		December 31,					
		2015	2016	2017	2018	2019	Q3 2020
<i>Dollar values in thousands except per share amounts</i>							
Net interest income	(x)	\$ 31,458	\$ 34,739	\$ 42,517	\$ 57,370	\$ 64,818	\$ 18,706
Provision for loan losses		1,865	2,079	1,540	2,570	1,908	2,500
Adjusted net interest income after provision for loan losses		29,593	32,660	40,977	54,800	62,910	16,206
Noninterest income	(v)	8,344	5,468	3,815	4,318	6,216	3,401
Gain on sale of investment securities, net		(489)	(443)	(292)	(14)	(262)	(939)
Loss (gain) on sale of other real estate owned, net		105	(13)	(27)	24	11	-
Gain on sale of fixed assets, net		(15)	(1,266)	(127)	(98)	(2)	5
Change in the fair value of equity securities		-	-	-	267	(341)	31
Core noninterest income	(y)	7,945	3,746	3,369	4,497	5,622	2,498
Noninterest expense	(w)	27,353	26,639	32,342	41,882	48,168	14,051
Severance		(226)	(26)	(82)	(293)	-	(10)
Acquisition expense		-	-	(1,868)	(1,445)	(2,090)	(52)
Non-routine legal expense		-	-	-	(89)	-	-
Impairment on investment in tax credit entity		(54)	-	-	-	-	-
Customer reimbursements		-	(584)	-	-	-	-
Write down of other real estate owned		-	-	-	(567)	-	-
Core noninterest expense	(z)	27,073	26,029	30,392	39,488	46,078	13,989
Core earnings before income tax expense		10,465	10,377	13,954	19,809	22,454	4,715
Core income tax expense		3,456	3,258	4,758	3,809	4,423	924
Core earnings		\$ 7,009	\$ 7,119	\$ 9,196	\$ 16,000	\$ 18,031	\$ 3,791
Efficiency ratio	(w)/(x+v)	68.72%	66.25%	69.80%	67.89%	67.81%	63.56%
Core Efficiency ratio	(z)/(x+y)	68.85%	67.63%	66.23%	63.83%	65.41%	65.97%
Core ROAA		0.76%	0.65%	0.69%	0.95%	0.91%	0.65%



# NON-GAAP FINANCIAL MEASURES



<i>Dollar values in thousands except per share amounts</i>		Q3 2019	Q4 2019	Q1 2020	Q2 2020	Q3 2020
Net interest income	(a)	\$ 16,366	\$ 16,965	\$ 17,335	\$ 18,339	\$ 18,706
Provision for loan losses		538	736	3,760	2,500	2,500
Net interest income after provision for loan losses		15,828	16,229	13,575	15,839	16,206
Noninterest income	(b)	1,618	1,575	1,089	3,931	3,401
(Gain) loss on sale of investment securities, net		-	(33)	(172)	(1,178)	(939)
(Gain) loss on sale of other real estate owned, net		(1)	17	(26)	-	-
Loss on sale of fixed assets, net		-	-	-	-	5
Change in the fair value of equity securities		9	(121)	826	(248)	31
Core noninterest income	(d)	1,626	1,438	1,717	2,505	2,498
Core earnings before noninterest expense		17,454	17,667	15,292	18,344	18,704
Noninterest expense	(c)	11,682	13,629	13,907	14,480	14,051
Severance		-	-	-	(253)	(10)
Acquisition expense		(177)	(1,007)	(751)	(255)	(52)
Core noninterest expense	(e)	11,505	12,622	13,156	13,972	13,989
Core earnings before income tax expense		5,949	5,045	2,136	4,372	4,715
Core income tax expense		1,143	1,019	421	840	924
Core earnings before income tax expense		\$ 4,806	\$ 4,026	\$ 1,715	\$ 3,532	\$ 3,791
Core basic earnings per share		0.48	0.40	0.15	0.32	0.35
Diluted earnings per share (GAAP)		\$ 0.46	\$ 0.32	\$ 0.05	\$ 0.39	\$ 0.41
Gain on sale of investment securities, net		-	-	(0.01)	(0.09)	(0.07)
Change in the fair value of equity securities		-	(0.01)	0.06	(0.02)	-
Severance		-	-	-	0.02	-
Acquisition expense		0.02	0.08	0.05	0.02	0.01
Core diluted earnings per share		\$ 0.48	\$ 0.39	\$ 0.15	\$ 0.32	\$ 0.35
Efficiency ratio	(c)/(a+b)	64.96%	73.51%	75.48%	65.02%	63.56%
Core efficiency ratio	(e)/(a+d)	63.95%	68.59%	69.05%	67.03%	65.97%
Core return on average assets		0.95%	0.76%	0.32%	0.62%	0.65%
Core return on average equity		9.12%	7.35%	2.82%	6.00%	6.29%
Total average assets		\$ 1,999,240	\$ 2,101,562	\$ 2,164,516	\$ 2,296,082	\$ 2,320,501
Total average stockholders' equity		208,957	217,433	243,614	236,651	239,822



# INCOME STATEMENT

	December 31,					
	2015	2016	2017	2018	2019	Q3 2020
<i>(dollars in thousands, except share data)</i>						
<b>INTEREST INCOME</b>						
Interest and fees on loans	\$ 35,076	\$ 39,380	\$ 47,863	\$ 66,750	\$ 80,954	\$ 21,866
Interest on investment securities	2,189	3,565	5,055	6,608	7,440	1,356
Other interest income	75	207	428	533	1,049	172
<b>TOTAL INTEREST INCOME</b>	<b>37,340</b>	<b>43,152</b>	<b>53,346</b>	<b>73,891</b>	<b>89,443</b>	<b>23,394</b>
<b>INTEREST EXPENSE</b>						
Interest on deposits	5,250	7,182	8,050	11,394	19,307	3,404
Interest on borrowings	632	1,231	2,779	5,127	5,318	1,284
<b>TOTAL INTEREST EXPENSE</b>	<b>5,882</b>	<b>8,413</b>	<b>10,829</b>	<b>16,521</b>	<b>24,625</b>	<b>4,688</b>
<b>NET INTEREST INCOME</b>	<b>31,458</b>	<b>34,739</b>	<b>42,517</b>	<b>57,370</b>	<b>64,818</b>	<b>18,706</b>
<b>PROVISION FOR LOAN LOSSES</b>	<b>1,865</b>	<b>2,079</b>	<b>1,540</b>	<b>2,570</b>	<b>1,908</b>	<b>2,500</b>
<b>NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES</b>	<b>29,593</b>	<b>32,660</b>	<b>40,977</b>	<b>54,800</b>	<b>62,910</b>	<b>16,206</b>
<b>NON-INTEREST INCOME</b>						
Service charges on deposit accounts	380	343	767	1,453	1,840	441
Gain on sale of investment securities, net	489	443	292	14	262	939
Gain (loss) on sale of assets, net	4,278	1,684	154	74	(9)	(5)
Servicing fees and fee income on serviced loans	2,543	2,087	1,482	963	593	85
Other operating income	654	911	1,120	1,814	3,530	1,941
<b>TOTAL NON-INTEREST INCOME</b>	<b>8,344</b>	<b>5,468</b>	<b>3,815</b>	<b>4,318</b>	<b>6,216</b>	<b>3,401</b>
<b>INCOME BEFORE NON-INTEREST EXPENSE</b>	<b>37,937</b>	<b>38,128</b>	<b>44,792</b>	<b>59,118</b>	<b>69,126</b>	<b>19,607</b>
<b>NON-INTEREST EXPENSE</b>						
Salaries and employee benefits	16,398	15,609	18,681	25,469	28,643	8,228
Impairment on investment in tax credit entity	54	11	-	-	-	-
Operating expenses	10,901	11,019	13,661	16,413	19,525	5,823
<b>TOTAL NON-INTEREST EXPENSE</b>	<b>27,353</b>	<b>26,639</b>	<b>32,342</b>	<b>41,882</b>	<b>48,168</b>	<b>14,051</b>
<b>INCOME BEFORE INCOME TAX EXPENSE</b>	<b>10,584</b>	<b>11,489</b>	<b>12,450</b>	<b>17,236</b>	<b>20,958</b>	<b>5,556</b>
<b>INCOME TAX EXPENSE</b>	<b>3,511</b>	<b>3,609</b>	<b>4,248</b>	<b>3,630</b>	<b>4,119</b>	<b>1,089</b>
<b>NET INCOME</b>	<b>\$ 7,073</b>	<b>\$ 7,880</b>	<b>\$ 8,202</b>	<b>\$ 13,606</b>	<b>\$ 16,839</b>	<b>\$ 4,467</b>
Basic earnings per share	\$ 0.98	\$ 1.11	\$ 0.96	\$ 1.41	\$ 1.68	\$ 0.41
Diluted earnings per share	\$ 0.97	\$ 1.10	\$ 0.96	\$ 1.39	\$ 1.66	\$ 0.41

