

INVESTAR HOLDING CORP

FORM 8-K (Current report filing)

Filed 11/17/16 for the Period Ending 11/17/16

Address	10500 COURSEY BLVD THIRD FLOOR BATON ROUGE, LA, 70816
Telephone	225-227-2222
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SIC Code	6022 - State Commercial Banks
Industry	Banks
Sector	Financials
Fiscal Year	12/31

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549**

FORM 8-K

**CURRENT REPORT
Pursuant to Section 13 or 15(d)
of the Securities Exchange Act of 1934**

Date of report (Date of earliest event reported): November 17, 2016

Investar Holding Corporation

(Exact name of registrant as specified in its charter)

Louisiana
(State or other jurisdiction
of incorporation)

001-36522
(Commission
File Number)

27-1560715
(I.R.S. Employer
Identification No.)

7244 Perkins Road
Baton Rouge, Louisiana 70808
(Address of principal executive offices, including zip code)

Registrant's telephone number, including area code: (225) 227-2222

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
 - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
 - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
 - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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Item 7.01. Regulation FD Disclosure

On November 17, 2016, officers of Investar Holding Corporation (the “Company”) will make presentations regarding the Company at the Sandler O’Neill East Coast Financial Services Conference in Naples, Florida. The slides furnished as Exhibit 99.1 to this Current Report on Form 8-K were prepared for the presentation.

The information in this report is being furnished, not filed, pursuant to Regulation FD. Accordingly, the information in Items 7.01 and 9.01 of this report will not be incorporated by reference into any registration statement filed by the Company under the Securities Act of 1933, as amended, unless specifically identified therein as being incorporated therein by reference. The furnishing of the information in this report is not intended to, and does not, constitute a determination or admission by the Company that the information in this report is material or complete, or that investors should consider this information before making an investment decision with respect to any security of the Company.

The exhibit to this report may include certain statements concerning expectations for the future that are forward-looking statements as defined by federal securities law. Any forward-looking statements are based on the historical performance of the Company and its subsidiaries or on the Company’s current plans, estimates and expectations. The inclusion of this forward-looking information should not be regarded as a representation by the Company that the future plans, estimates or expectations by the Company will be achieved. Such forward-looking statements are subject to various risks and uncertainties and assumptions relating to the Company’s operations, financial results, financial condition, business prospects, growth strategy and liquidity. If one or more of these or other risks or uncertainties materialize, or if the Company’s underlying assumptions prove to be incorrect, the Company’s actual results may vary materially from those indicated in these statements. The Company does not intend to undertake any obligation to publicly update or revise any forward-looking statement, whether as a result of new information, future developments or otherwise. A number of important factors could cause actual results to differ materially from those indicated by the forward-looking statements. These factors include, but are not limited to, the following, any one or more of which could materially affect the outcome of future events:

- business and economic conditions generally and in the financial services industry in particular, whether nationally, regionally or in the markets in which we operate;
- our ability to achieve organic loan and deposit growth, and the composition of that growth;
- changes (or the lack of changes) in interest rates, yield curves and interest rate spread relationships that affect our loan and deposit pricing;
- the extent of continuing client demand for the high level of personalized service that is a key element of our banking approach as well as our ability to execute our strategy generally;
- our dependence on our management team, and our ability to attract and retain qualified personnel;
- changes in the quality or composition of our loan or investment portfolios, including adverse developments in borrower industries or in the repayment ability of individual borrowers;
- inaccuracy of the assumptions and estimates we make in establishing reserves for probable loan losses and other estimates;
- the concentration of our business within our geographic areas of operation in Louisiana; and
- concentration of credit exposure.

These factors should not be construed as exhaustive. Additional information on these and other risk factors can be found in Item 1A. “Risk Factors” and Item 7. “Special Note Regarding Forward-Looking Statements” in the Company’s Annual Report on Form 10-K for the year ended December 31, 2015, filed with the Securities and Exchange Commission.

Item 9.01. Financial Statements and Exhibits.

(d) Exhibits

Exhibit Number	Description of Exhibit
99.1	Presentation slides to be used at the Sandler O’Neill East Coast Financial Services Conference on November 17, 2016.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

INVESTAR HOLDING CORPORATION

Date: November 17, 2016

By: /s/ John J. D'Angelo
John J. D'Angelo
President and Chief Executive Officer



INVESTAR[®]
HOLDING CORPORATION



NASDAQ: ISTR

**Sandler O'Neill East Coast Financial Services Conference
November 17, 2016**



This presentation may contain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 that reflect the Company's current views with respect to, among other things, future events and financial performance. The Company generally identifies forward-looking statements by terminology such as "outlook," "believes," "expects," "potential," "continues," "may," "will," "could," "should," "seeks," "approximately," "predicts," "intends," "plans," "estimates," "anticipates," or the negative version of those words or other comparable words. Any forward-looking statements contained in this presentation are based on the historical performance of the Company and its subsidiaries or on the Company's current plans, estimates and expectations. The inclusion of this forward-looking information should not be regarded as a representation by the Company that the future plans, estimates or expectations by the Company will be achieved. Such forward-looking statements are subject to various risks and uncertainties and assumptions relating to the Company's operations, financial results, financial condition, business prospects, growth strategy and liquidity. If one or more of these or other risks or uncertainties materialize, or if the Company's underlying assumptions prove to be incorrect, the Company's actual results may vary materially from those indicated in these statements. The Company does not undertake any obligation to publicly update or review any forward-looking statement, whether as a result of new information, future developments or otherwise. A number of important factors could cause actual results to differ materially from those indicated by the forward-looking statements. These factors include, but are not limited to, the following, any one or more of which could materially affect the outcome of future events:

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www.investarbank.com

NASDAQ: ISTR

We encourage everyone to visit the Investors Section of our website at www.investarbank.com, where we have posted additional important information such as press releases and SEC filings.

We intend to use our website to expedite public access to time-critical information regarding the Company in advance of or in lieu of distributing a press release or a filing with the SEC disclosing the same information.



Market Data		Financial Highlights	
Shares Outstanding	7,131,186	Assets	\$1.2 billion
Market Cap	\$109.5 million	Net Loans	\$839.4 million
Price per Share	\$15.35	Deposits	\$907.0 million
Dividend Yield (YTD)	0.25%	Tangible Equity	\$110.3 million
Price/ Tangible Book Value	99.2%	TE/TA	9.59%
Price/LTM EPS	14.62	Net Income	\$6.0 million
		ROAA	0.74%
		ROAE	7.17%
		NPAs/Assets	0.80%
		Net Interest Margin	3.36%
		Cost of Funds	0.94%

**John J. D'Angelo,
President & CEO**

- Founding President and Chief Executive Officer
- New Orleans native; graduate of Louisiana State University
- Prior to founding Investar, Mr. D'Angelo was president and director of Aegis Lending Corporation, a mortgage lending company with operations in 46 states and the District of Columbia
- Previously, Mr. D'Angelo held various senior positions at Hibernia National Bank (the predecessor to Capital One Bank, N.A.), focusing on the East Baton Rouge Parish, Louisiana, market
- Current ownership of 1.9%

**Christopher L. Hufft,
Chief Financial Officer**

- Joined the Bank in February 2014 as Chief Accounting Officer, and assumed the role of Chief Financial Officer in October of 2015.
- Prior to joining the Bank, Mr. Hufft served for 9 years as the Vice President of Accounting at Amedisys, Inc., a publicly-traded home health and hospice company
- Mr. Hufft, a licensed certified public accountant, also spent seven years in public accounting, serving both public and privately-held clients in the banking, healthcare and manufacturing sectors
- B.S. Accounting – Louisiana State University

**Travis M. Lavergne,
Chief Credit Officer**

- Served as Executive Vice President and Chief Credit Officer since March, 2013 and Chief Risk Management Officer since joining in July 2012
- Prior to joining the Bank, Mr. Lavergne was a Senior Examiner at the Louisiana Office of Financial Institutions from September 2005 to July 2012
- B.S. Finance – Louisiana State University
- M.B.A. Southeastern Louisiana University



ACCOMPLISHMENTS TO DATE



Since commencing operations in June 2006, Investar has successfully established a profitable commercial bank in multiple growth markets:

Firmly Established in Four Key Louisiana Markets

High Quality Organic Loan Portfolio

Very Strong Growth Complemented by Two Successful Acquisitions

Key Areas Staffed with Experienced Bankers

Nimble Institution Able to Shift Resources as Customers' Demands Change

Completed Initial Public Offering of 3.3 million shares generating net proceeds of \$41.7 million



Franchise History

June 2006 – Chartered with an initial capitalization of \$10.1 million

May 2009 – Opened second branch in Baton Rouge

October 1, 2011 – Acquired South Louisiana Business Bank

May 2013 – Entered the Hammond market through the acquisition of First Community Bank

July 2014 – Completed initial public offering of 3.3 million shares

FY 2008 – Achieved profitability in second full year of operations

2Q 2011 – Opened two additional branches in Baton Rouge Market

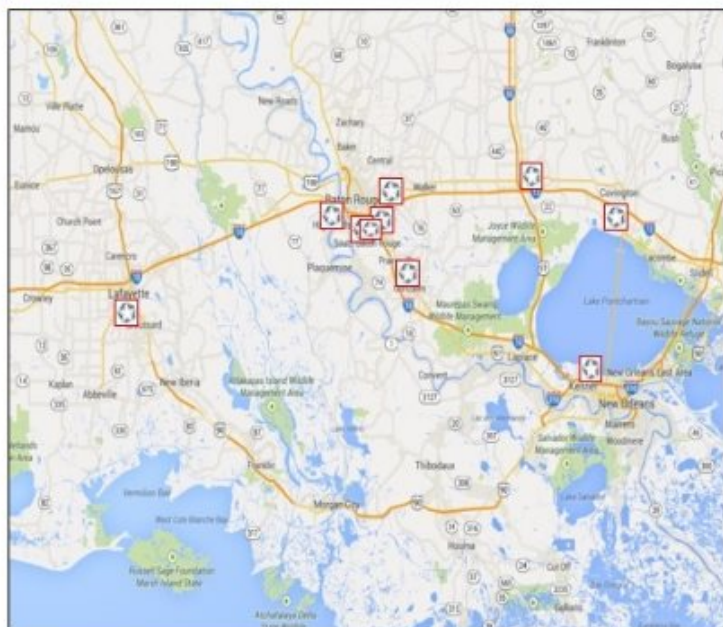
December 2012 – Entered the New Orleans market through the purchase of two closed branch locations and hiring of local bankers

July 2013 – Entered Lafayette market by opening a de novo branch

August 2014 – Opened additional branch in Baton Rouge market

Branch Map

Current



- Total Assets: \$1.2 billion
- 10 full-service branches in the Baton Rouge, New Orleans, Hammond, and Lafayette markets
- 155 employees at September 30, 2016
- Two new branches opening in 2017
- Institutional ownership 43%
- Insider ownership 10%
- 5-year CAGRs¹
 - Assets – 37.6%
 - Loans – 36.2%
 - Deposits – 32.0%

⁽¹⁾ For the five years ended December 31, 2015



- **Management**
 - Continue to add experienced bankers in new and existing markets
- **Market**
 - Southern Louisiana focus with complementary new market expansion
- **Growth**
 - Leverage existing infrastructure in four markets
 - Limited de novo branching
 - Opportunistic, disciplined acquisition strategy
 - Focus on relationship banking
- **Asset Quality**
 - Loan portfolio diversity
 - Disciplined credit philosophy – legacy delinquencies less than 1%
- **Profitability**
 - Expected to increase as investment in infrastructure has already been made



- Two whole bank transactions since 2011
- Processes and infrastructure established to analyze selective opportunities going forward

South Louisiana Business Bank	First Community Bank
<ul style="list-style-type: none"> • Announced: June, 2011 • Closed: October 2011 • 1 Branch in Prairieville, LA • \$31.5 million in gross loans¹ • \$38.6 million in deposits¹ <p>Rationale</p> <ul style="list-style-type: none"> • Entered Ascension Parish with 3.4% deposit market share • Capital accretive • Management talent 	<ul style="list-style-type: none"> • Announced: January, 2013 • Closed: May 2013 • 2 Branches – Hammond and Mandeville, LA • \$77.5 million in gross loans¹ • \$86.5 million in deposits¹ <p>Rationale</p> <ul style="list-style-type: none"> • Recorded bargain purchase gain • Initial entrance into Hammond market plus another location in the New Orleans MSA

Current Landscape

- Focused on existing footprint and complementary markets in Southern Louisiana
- 60% of Louisiana-headquartered banks < \$250 million in assets²
- 81% of Louisiana-headquartered banks < \$500 million in assets²

(1) Based on fair values at time of closing
 (2) As of March 31, 2015

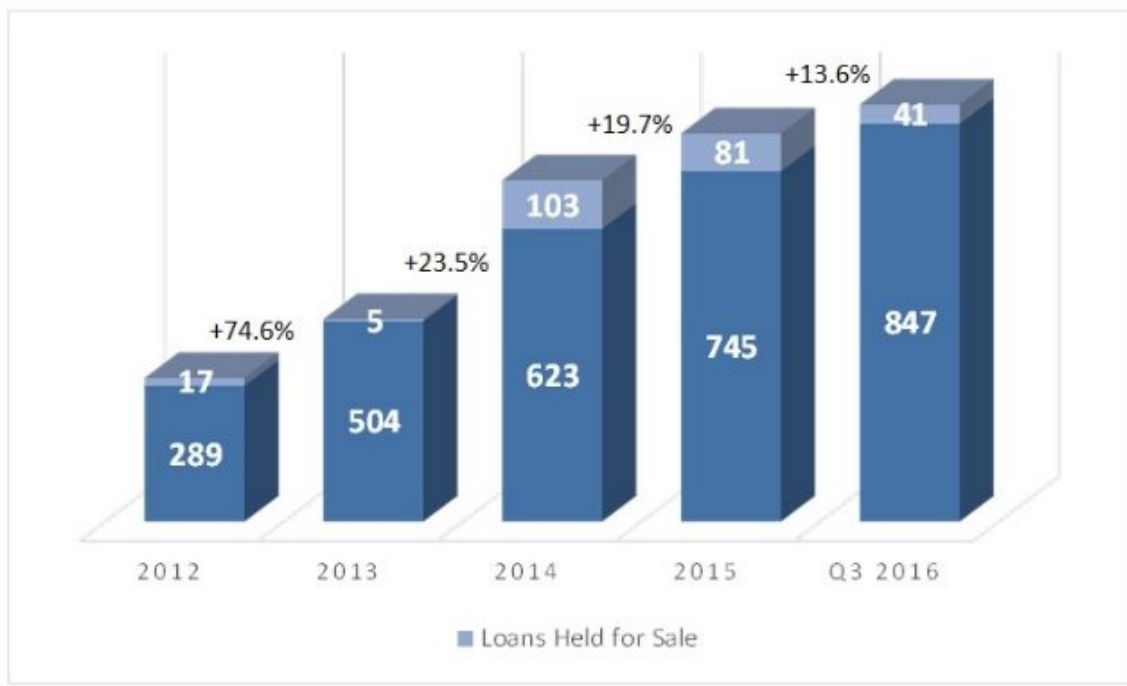
Total Assets

(in thousands)





Total Loans (in thousands)



* Growth % excludes Loans HFS



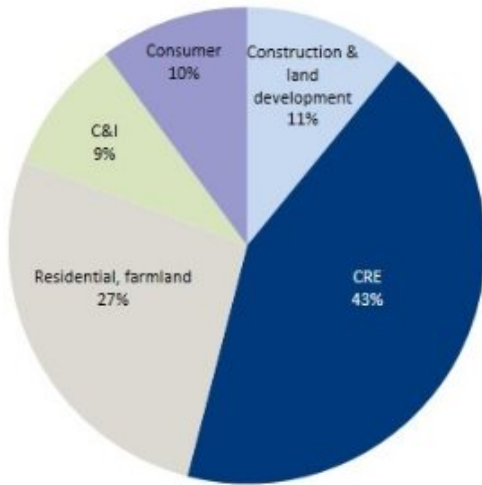


LOAN COMPOSITION

	December 31,				September 30,		Increase/(Decrease)	
	2014		2015		2016		Amount	%
<i>(dollars in thousands)</i>	Amount	%	Amount	%	Amount	%	Amount	%
Mortgage loans on real estate								
Construction and land development	\$ 71,350	11.4%	\$ 81,863	11.0%	\$ 92,355	10.9%	\$ 10,492	12.8%
1-4 Family	137,519	22.1	156,300	21.0	175,392	20.7	\$19,092	12.2
Multifamily	17,458	2.8	29,694	4.0	42,560	5.0	\$12,866	43.3
Farmland	2,919	0.5	2,955	0.4	8,281	1.0	\$5,326	180.2
Commercial real estate								
Owner-occupied	119,668	19.2	137,752	18.5	172,952	20.5	\$35,200	25.6
Nonowner-occupied	105,390	16.9	150,831	20.2	192,270	22.7	41,439	27.5
Commercial and industrial	54,187	8.7	69,961	9.4	77,312	9.1	\$7,351	10.5
Consumer	114,299	18.4	116,085	15.5	85,706	10.1	(\$30,379)	(26.2)
Total loans	\$ 622,790	100%	\$ 745,441	100%	\$ 846,828	100%	\$ 101,387	13.6%
Loans held for sale	103,396		80,509		40,553		(39,956)	(49.6)
Total gross loans	\$ 726,186		\$ 825,950		\$ 887,381		\$ 61,431	7.4%

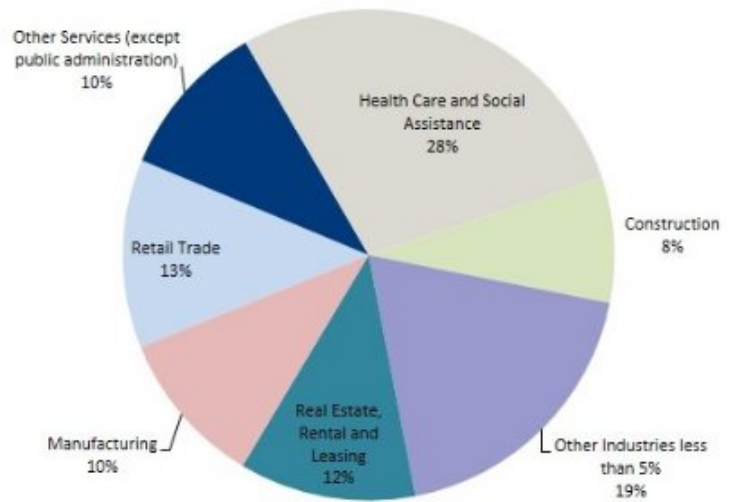
LOAN COMPOSITION

September 30, 2016



Total Loans¹: \$846.8 million
Yield on loans: 4.57%
47% of CRE is owner-occupied

Business Lending Portfolio²



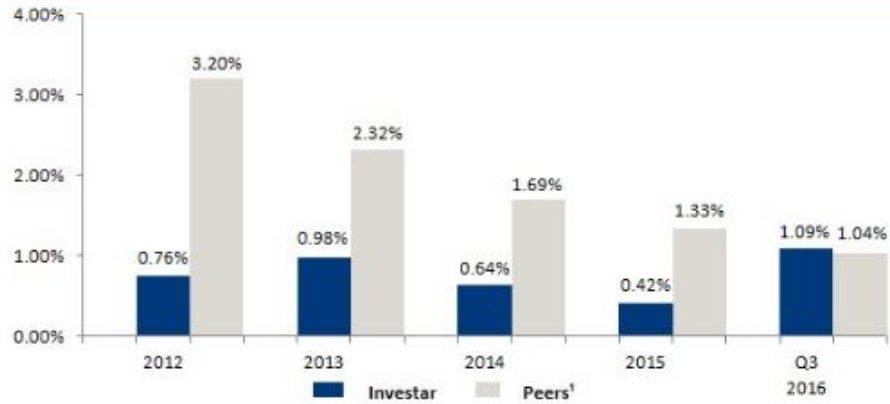
Total Business Lending Portfolio²: \$250.3 million

(1) Total loans includes gross loans less loans held for sale
 (2) Business lending portfolio includes owner-occupied CRE and C&I loans as of September 30, 2016



CREDIT METRICS

NPAs / Total Loans + OREO



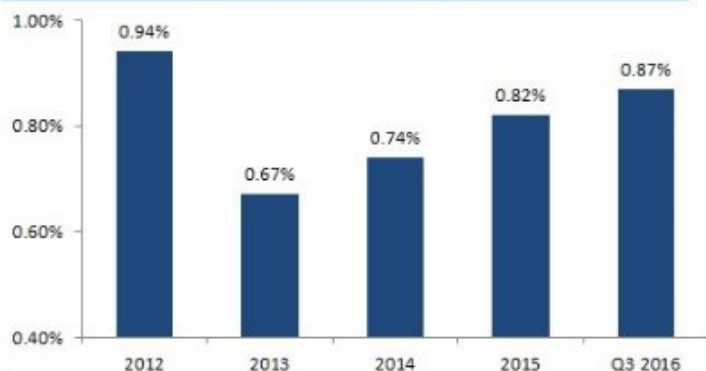
NCOs / Average Loans



(1) Peer group consists of USFR peers produced by the FFIEC and defined by a combination of asset size, number of branches and location in a Metropolitan Statistical Area.

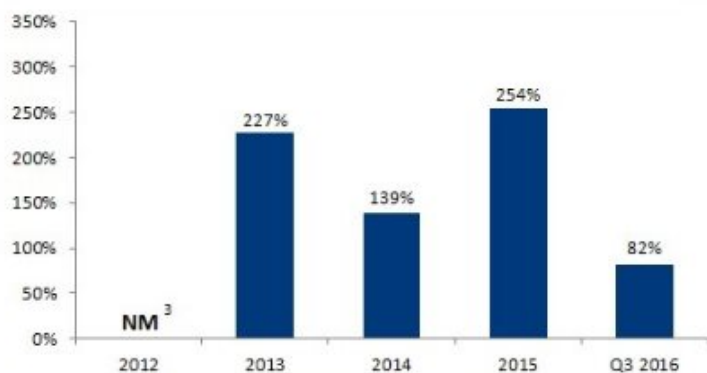
DISCIPLINED LENDING

Reserves / Total Loans^{1,2}

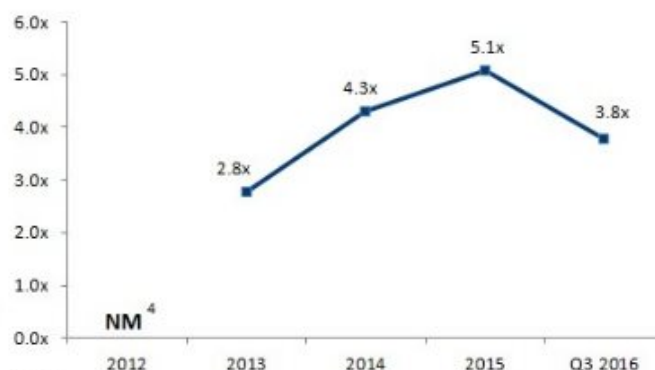


- Reserves / Total Loans^{1,2}: 0.87%
- Reserves / (Total Loans¹ – Acquired): 0.90%
- (Reserves + FV Marks) / Total Loans^{1,2}: 0.95%

Reserves / NPLs



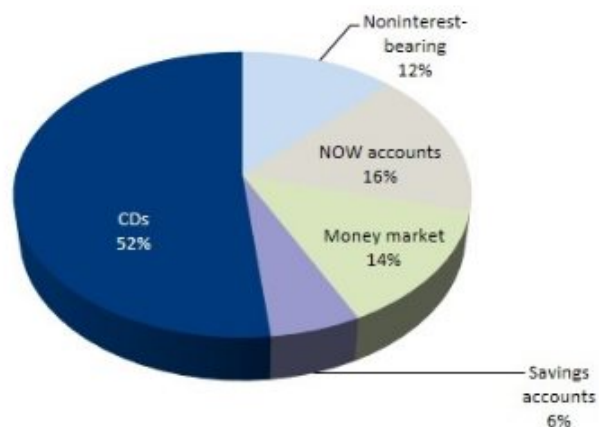
Provision Expense / NCOs



(1) Total loans excludes loans held for sale and allowance for loan losses
 (2) Includes \$30.9 million of loans from previous acquisitions that were marked-to-market as of September 30, 2016
 (3) Reserves/NPLs for December 31, 2012 was 5.136%
 (4) Investar recorded net recoveries in FY 2012

DEPOSIT COMPOSITION AND GROWTH

Deposit Composition ¹ (\$907.0 million)

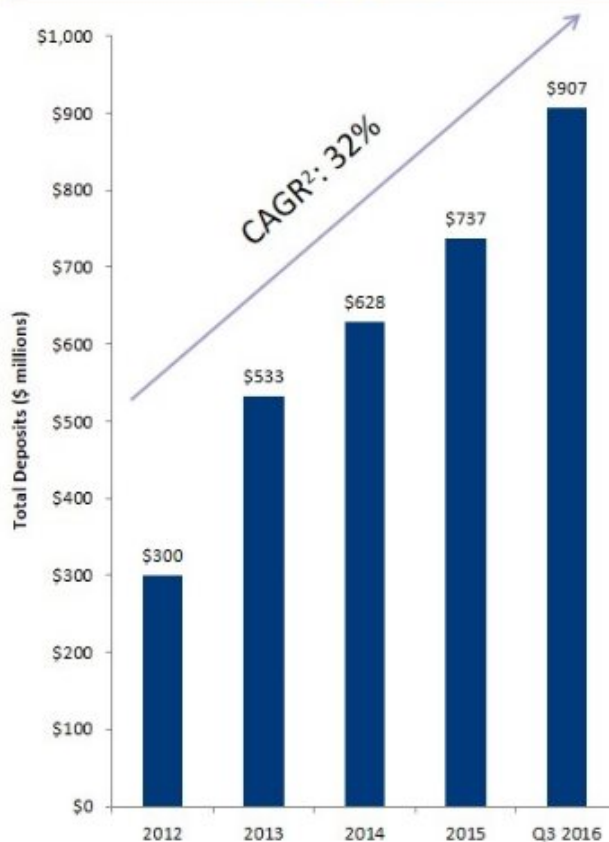


Cost of funds of interest-bearing deposits: 0.95%
YTD Growth in noninterest-bearing deposits: 24%

Target: 20% of total deposits are noninterest-bearing

- Treasury Management
- Small Business Banking
- Focus on Relationship Banking

Total Deposits 2012 - Present



(1) As of September 30, 2016
 (2) Based on the deposit balances for each of the five years ended December 31, 2015

FINANCIAL HIGHLIGHTS



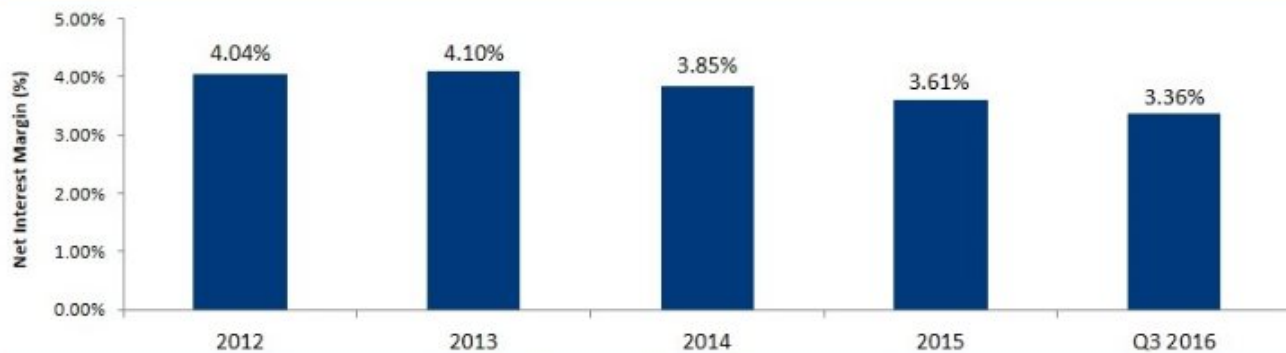
Amounts in thousands, except share data	Nine Months Ended			
	September 30, 2016	2015	Year Ended December 31, 2014 2013	
Financial Highlights				
Total Assets	\$1,154,205	\$1,031,555	\$879,354	\$634,946
Gross Loans ⁽¹⁾	\$887,381	\$825,950	\$726,186	\$509,124
Total Deposits	\$907,051	\$737,406	\$628,118	\$532,606
Total Stockholders' Equity	\$113,576	\$109,350	\$103,384	\$55,483
Shares Outstanding	7,131,186	7,264,282	7,262,085	3,945,114
Capital Ratios				
Tangible Equity / Tangible Assets	9.59%	10.32%	11.43%	8.74%
Tier 1 Leverage Ratio	10.10%	11.40%	12.61%	9.53%
Total Capital Ratio	12.11%	12.73%	14.41%	11.51%
Asset Quality Ratios				
NPAs / Total Assets	0.80%	0.30%	0.69%	0.79%
NPLs / Loans	1.06%	0.32%	0.54%	0.30%
Loan Loss Reserves / Total Loans	0.87%	0.82%	0.74%	0.67%
Loan Loss Reserves / NPLs	82.4%	254.2%	138.6%	227.0%
NCOs / Avg Loans	0.06%	0.05%	0.07%	0.09%
Performance Ratios				
Net Income	\$6,032	\$7,073	\$5,397	\$3,168
ROAE	7.17%	6.60%	6.80%	6.10%
ROAA	0.74%	0.77%	0.73%	0.64%
Net Interest Margin	3.36%	3.61%	3.85%	4.10%
Efficiency Ratio ⁽²⁾	65.63%	68.72%	74.90%	78.07%
Per Share Data				
Tangible Book Value per Share	\$15.47	\$14.62	\$13.79	\$13.24
Diluted Earnings per Share	\$0.84	\$0.97	\$0.93	\$0.81

(1) Gross loans includes loans held for sale (HFS)

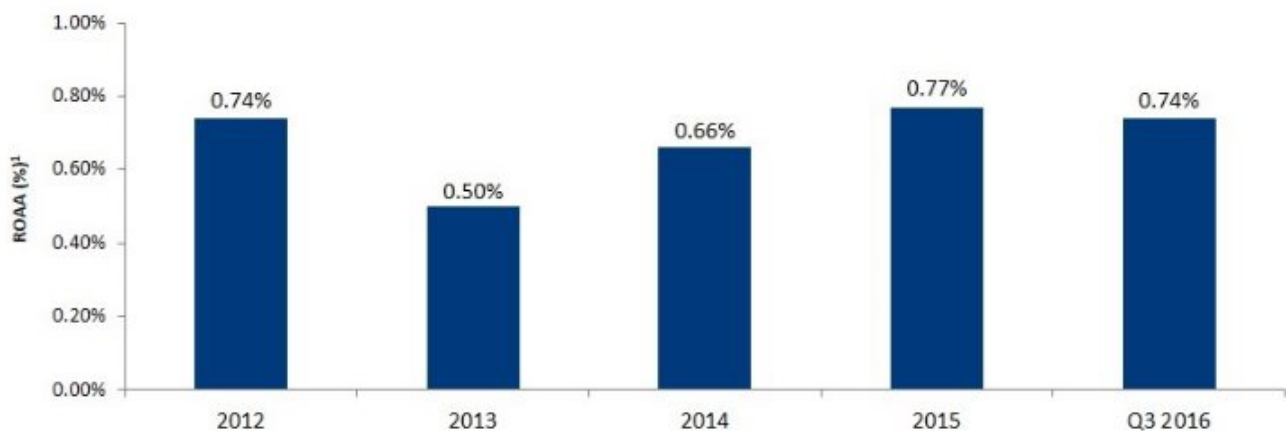
(2) Efficiency ratio represents noninterest expense divided by the sum of net interest income (before provision for loan losses) and noninterest income.

PERFORMANCE METRICS

Net Interest Margin

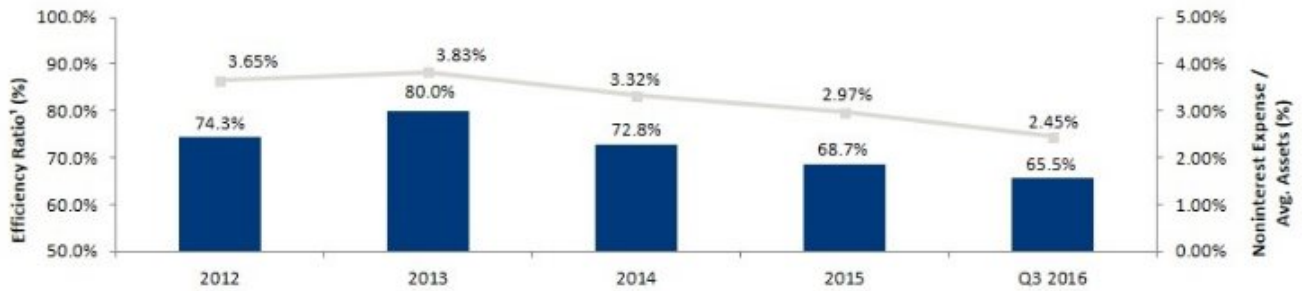


Return on Average Assets



(1) Return on average assets was adjusted for the bargain purchase gain recognized in 2013, and the net effect of the Company's investment in a tax credit entity recognized in 2014.

Expense Ratios



	December 31,				September 30,
	2012	2013	2014	2015	2016
Employees	100	167	179	165	155
Locations	7	10	11	11	10

(1) Efficiency ratio represents noninterest expenses divided by the sum of net interest income (before provision for loan losses) and noninterest income. The efficiency ratio was adjusted for the impairment related to the Company's investment in a tax credit entity for the year ended December 31, 2014 and for the bargain purchase gain recognized as a result of the acquisition of First Community Bank for the year ended December 31, 2013.



PROFITABILITY

Net Income and Diluted Earnings Per Share





INVESTMENT HIGHLIGHTS

- Strong balance sheet and earnings growth
- Meaningful organic opportunities exist in market
- Profitable with room to grow into current infrastructure
- Clean asset quality
- Experienced management team
- Experienced, disciplined acquirer
- Committed level of insider ownership
- Management aligned with shareholders





APPENDIX



NON-GAAP FINANCIAL MEASURES



Tangible book value per share and the ratio of tangible equity to tangible assets are not financial measures recognized under GAAP and, therefore, are considered non-GAAP financial measures. Our management, banking regulators, many financial analysts and other investors use these non-GAAP financial measures to compare the capital adequacy of banking organizations with significant amounts of preferred equity and/or goodwill or other intangible assets, which typically stem from the use of the purchase accounting method of accounting for mergers and acquisitions. Tangible equity, tangible assets, tangible book value per share or related measures should not be considered in isolation or as a substitute for total stockholders' equity, total assets, book value per share or any other measure calculated in accordance with GAAP. Moreover, the manner in which we calculate tangible equity, tangible assets, tangible book value per share and any other related measures may differ from that of other companies reporting measures with similar names. The following table reconciles, as of the dates set forth below, stockholders' equity (on a GAAP basis) to tangible equity and total assets (on a GAAP basis) to tangible assets and calculates our tangible book value per share.

<i>Dollar values in thousands except per share amounts</i>	December 31,				September 30,
	2012	2013	2014	2015	2016
Total Stockholders' Equity - GAAP	\$43,553	\$55,483	\$103,384	\$109,350	\$113,576
Adjustments					
Goodwill	\$2,684	\$2,684	\$2,684	\$2,684	\$2,684
Other Intangibles	\$145	\$573	\$532	\$491	\$560
Tangible Equity	<u>\$40,724</u>	<u>\$52,226</u>	<u>\$100,168</u>	<u>\$106,175</u>	<u>\$110,332</u>
Total Assets - GAAP	\$375,446	\$634,946	\$879,354	\$1,031,555	\$1,154,205
Adjustments					
Goodwill	\$2,684	\$2,684	\$2,684	\$2,684	\$2,684
Other Intangibles	\$145	\$573	\$532	\$491	\$560
Tangible Assets	<u>\$372,617</u>	<u>\$631,689</u>	<u>\$876,138</u>	<u>\$1,028,380</u>	<u>\$1,150,961</u>
Total Shares Outstanding					
Book Value Per Share	\$13.56	\$14.06	\$14.24	\$15.05	\$15.93
Effect of Adjustment	(\$0.88)	(\$0.82)	(\$0.45)	(\$0.43)	(\$0.46)
Tangible Book Value Per Share	<u>\$12.68</u>	<u>\$13.24</u>	<u>\$13.79</u>	<u>\$14.62</u>	<u>\$15.47</u>
Total Equity to Total Assets	11.60%	8.74%	11.76%	10.60%	9.84%
Effect of Adjustment	(0.67)	(0.47)	(0.33)	(0.28)	(0.25)
Tangible Equity to Tangible Assets	<u>10.93%</u>	<u>8.27%</u>	<u>11.43%</u>	<u>10.32%</u>	<u>9.59%</u>

INCOME STATEMENT



(dollars in thousands, except share data)

	Year Ended December 31,				Nine Months Ended	
	2012	2013	2014	2015	Q3 2016	Q3 2015
INTEREST INCOME						
Interest and fees on loans	\$ 13,968	\$ 21,686	\$ 29,979	\$ 35,076	\$ 29,277	\$ 25,856
Interest on investment securities	585	756	1,339	2,189	2,667	1,558
Other interest income	34	30	50	75	146	53
TOTAL INTEREST INCOME	14,857	22,472	31,368	37,340	32,090	27,467
INTEREST EXPENSE						
Interest on deposits	2,361	3,204	4,273	5,250	5,212	3,849
Interest on borrowings	181	256	402	632	920	387
TOTAL INTEREST EXPENSE	2,542	3,460	4,675	5,882	6,132	4,236
NET INTEREST INCOME	12,042	19,012	26,694	31,458	25,958	23,231
PROVISION FOR LOAN LOSSES	685	1,026	1,628	1,865	1,704	1,500
NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES	11,360	17,986	25,066	29,593	24,254	21,731
NON-INTEREST INCOME						
Service charges on deposit accounts	118	214	305	380	264	286
Gain on sale of investment securities, net	139	449	340	489	428	468
Net gain on sale of assets	36	346	1,892	4,263	1,576	3,704
Bargain purchase gain	-	906	-	-	-	-
Fee income on loans held for sale, net	3,131	2,843	2,119	979	347	771
Other operating income	201	596	1,204	2,233	1,957	1,544
TOTAL NON-INTEREST INCOME	3,625	5,354	5,860	8,344	4,572	6,773
INCOME BEFORE NON-INTEREST EXPENSE	14,985	23,340	30,926	37,937	28,826	28,504
NON-INTEREST EXPENSE						
Salaries and employee benefits	7,461	11,772	14,565	16,398	11,708	12,040
Impairment on investment in tax credit entity	-	-	690	54	-	54
Operating expenses	4,184	7,252	9,129	10,901	8,328	8,025
TOTAL NON-INTEREST EXPENSE	11,645	19,024	24,384	27,353	20,036	20,119
INCOME BEFORE INCOME TAX EXPENSE	3,340	4,316	6,542	10,584	8,790	8,385
INCOME TAX EXPENSE	979	1,148	1,145	3,511	2,758	2,766
NET INCOME	\$ 2,361	\$ 3,168	\$ 5,397	\$ 7,073	\$ 6,032	\$ 5,619
Basic earnings per share	\$ 0.79	\$ 0.86	\$ 0.98	\$ 0.98	\$ 0.85	\$ 0.78
Diluted earnings per share	\$ 0.71	\$ 0.81	\$ 0.93	\$ 0.97	\$ 0.84	\$ 0.78